Q1. Is your organization Non-profit or for pr	ofit?																				
, , , , , , , , , , , , , , , , , , , ,		Organiza	tion Type					Indust	ry				Cluster			Regi	on		Comp	any Size (Em	ployees)
	Total	Non- profit	For profit	Eng and Constr	Financial	Manu	Retail	Leisure & Hosp/ Food & Bev	Prof & Bus Services	Wholesale, Dist, Trans & Utilities	Educ & Health Services	High	Middle	Low	Northeast	South	Midwest	Wost	Small (1-99)	Medium (100-1500)	Large (1501+)
Non-profit	38%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	44%	36%	34%	31%	40%	36%	45%	38%	32%	49%
For profit	62%	0%	100%	100%	100%	100%	100%	100%	100%	100%	100%	56%	64%	66%	69%	60%	64%	55%	62%	68%	51%
To prone	0270	070	10070	10070	10070	10070	10070	100%	10070	10070	10070	3070	0470	0070	0370	0070	0470	3370	02/0	0070	31/0
Q1A. [Asked if for profit] Which of the follow	wing inc	dustry cate	egories bes	t describe	s the type o	of busin	ess vou	r company is enga	ged in?	I	· ·	1		I	l		1		1	I	1
			tion Type					Indust					Cluster			Regi	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Engineering and Construction	12%	0%	12%	100%	0%	0%	0%	0%	0%	0%	0%	12%	11%	13%	14%	11%	17%	10%	12%	13%	4%
National Resources & Mining	2%	0%	2%	0%	0%	0%	0%	0%	0%	0%	0%	1%	3%	1%	0%	2%	2%	3%	2%	2%	4%
Financial	10%	0%	10%	0%	100%	0%	0%	0%	0%	0%	0%	6%	12%	11%	7%	12%	7%	5%	7%	18%	12%
Manu	19%	0%	19%	0%	0%	100%	0%	0%	0%	0%	0%	16%	20%	22%	35%	14%	30%	5%	19%	21%	31%
Retail	7%	0%	7%	0%	0%	0%	100%	0%	0%	0%	0%	5%	8%	6%	5%	8%	6%	5%	7%	2%	12%
Leisure & Hospitality/Food & Beverage	7%	0%	7%	0%	0%	0%	0%	100%	0%	0%	0%	8%	7%	8%	6%	7%	2%	18%	9%	5%	4%
Professional & Business Services	27%	0%	27%	0%	0%	0%	0%	0%	100%	0%	0%	35%	24%	22%	20%	29%	24%	37%	29%	20%	4%
Wholesale, Distribution, Transportation & Utilities	7%	0%	7%	0%	0%	0%	0%	0%	0%	100%	0%	5%	8%	7%	4%	8%	7%	5%	4%	10%	19%
Education & Health Services	6%	0%	6%	0%	0%	0%	0%	0%	0%	0%	100%	4%	6%	8%	6%	7%	2%	5%	5%	7%	8%
Information & Technology	3%	0%	3%	0%	0%	0%	0%	0%	0%	0%	0%	5%	2%	2%	2%	2%	4%	5%	3%	3%	0%
Other	1%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	2%	0%	1%	1%	1%	0%	0%	1%	0%	4%
Q2. As you think about the current business	or eco	nomic con	ditions in y	our state	as compare	d to on	e year a	ago, would you say	they are con	siderably better, a	little better, abo	ut the	same, a	little v	vorse, or con	siderab	ly worse?		-	-	•
		Organiza	tion Type					Indust	ry				Cluster			Regi	on			any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High				South	Midwest		(1-99)	(100-1500)	(1501+)
Considerably better	9%	11%	8%	12%	4%	5%	9%	8%	8%	11%	7%	24%	2%	0%	6%	12%	4%	6%	9%	6%	18%
A little better	29%	30%	28%	27%	24%	26%	20%	25%	33%	22%	24%	56%	20%	2%	25%	30%	29%	26%	27%	30%	33%
About the same	28%	28%	28%	30%	34%	27%	31%	35%	26%	22%	24%	17%	48%	9%	26%	29%	34%	20%	26%	32%	29%
A little worse	25%	23%	25%	20%	31%	28%	36%	16%	22%	37%	29%	3%	27%	53%	28%	22%	22%	30%	26%	25%	16%
Considerably worse	10%	8%	11%	11%	6%	14%	4%	16%	11%	9%	17%	0%	3%	35%	15%	6%	11%	19%	12%	7%	4%
Q3. Looking forward from today through ne	xt vear	how woul	d vou desci	ribe vour e	expectation	s for th	e econo	omy in your state?					l	1		l					1
Qui Looking for ward from coddy through he	At year		tion Type	ibe your v	capectation	15 101 61	ic ccom	Indust	rv				Cluster			Regi	on		Comp	any Size (Em	nlovees)
		Non-		Eng and			1	Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health						<u> </u>		Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	• • •	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Considerably better	7%	10%	6%	9%	0%	3%	4%	12%	7%	2%	7%	19%	1%	0%	4%	10%	2%	5%	6%	5%	16%
A little better	29%	30%	28%	22%	27%	26%	18%	29%	32%	28%	26%	61%	16%	1%	22%	32%	26%	26%	30%	25%	41%
About the same	33%	34%	33%	26%	33%	34%	40%	27%	34%	39%	26%	20%	56%	14%	35%	33%	39%	27%	31%	42%	25%
A little worse	23%	20%	25%	28%	37%	28%	24%	16%	20%	22%	29%	0%	26%	52%	26%	20%	27%	28%	24%	20%	14%
Considerably worse	8%	7%	9%	15%	3%	9%	13%	16%	7%	9%	12%	0%	1%	33%	13%	5%	6%	14%	10%	7%	4%
Q4. Now thinking specifically about your inc	lustry, l	how would	d you descr	ibe the cu	rrent busin	ess or e	conom	ic conditions in yοι	ır state as coı	mpared with one y	ear ago?										
		Organiza	tion Type		_			Indust					Cluster			Regi	on			any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	_		Services	Trans & Utilities	Services		Middle			South			(1-99)	(100-1500)	(1501+)
Considerably better	7%	10%	5%	9%	0%	4%	4%	12%	6%	2%	5%	20%	0%	0%	6%	9%	6%	4%	8%	2%	10%
A little better	25%	26%	24%	31%	13%	21%	22%	25%	28%	22%	14%	57%	11%	0%	21%	27%	25%	23%	24%	28%	31%
About the same	32%	33%	31%	27%	36%	31%	36%	29%	34%	28%	26%	21%	53%	11%	31%	34%	27%	25%	32%	28%	24%
A little worse	26%	23%	28%	25%	40%	30%	27%	16%	26%	37%	29%	2%	32%	54%	30%	24%	28%	30%	25%	32%	24%
Considerably worse	10%	8%	11%	9%	10%	14%	11%	18%	6%	11%	26%	0%	3%	36%	12%	7%	14%	18%	11%	10%	12%
1	1	l	1	1		l		İ	1	1	1	1		1	1	1	I	1	1	1	1

Q5. And looking forward from today through	h the n	ext vear. h	hluow would	vou descri	be vour ex	pectatio	ons for v	our industry here	in vour state	?											
and the same of th	1		tion Type		, . <del>.</del>			Industr		-			Cluster			Regi	on		Comp	any Size (Em	plovees)
	1	Non-		Eng and			1	Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	_	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Considerably better	8%	10%	7%	9%	1%	4%	2%	16%	7%	2%	12%	21%	1%	0%	6%	9%	5%	9%	9%	3%	6%
A little better	26%	28%	25%	26%	15%	25%	16%	20%	31%	26%	12%	58%	13%	1%	27%	27%	26%	20%	27%	27%	29%
About the same	36%	35%	37%	30%	39%	40%	53%	29%	39%	37%	33%	20%	62%	17%	30%	40%	35%	32%	35%	37%	33%
A little worse	22%	20%	23%	22%	40%	25%	20%	20%	19%	24%	24%	1%	22%	54%	24%	20%	27%	26%	21%	25%	24%
Considerably worse	8%	7%	8%	14%	4%	6%	9%	16%	4%	11%	19%	0%	2%	29%	13%	5%	7%	13%	8%	8%	8%
Constant y monoc	070	770	070	1470	470	070	370	10/0	470	11/0	1570	070	270	2370	1370	370	770	1370	070	070	070
Q6. Now thinking specifically about your co	mpany.	what are	vour expec	tations fo	r revenue t	hrough	the end	of the next year?	Do vou belie	ve vour revenue wi	ill?					l .	l				I.
,			tion Type					Industi		,			Cluster			Regi	on		Comp	any Size (Em	plovees)
		Non-	,,,	Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	_	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Grow substantially	7%	5%	7%	11%	9%	5%	4%	10%	8%	0%	5%	15%	3%	1%	5%	7%	6%	9%	7%	6%	0%
Grow moderately	41%	40%	41%	40%	51%	35%	27%	51%	45%	37%	29%	62%	36%	17%	35%	43%	44%	39%	39%	46%	49%
Stay about the same	33%	39%	29%	25%	21%	25%	38%	20%	35%	37%	38%	21%	42%	34%	39%	33%	27%	27%	33%	27%	31%
Decrease moderately	17%	15%	19%	19%	19%	30%	31%	12%	12%	17%	17%	3%	18%	38%	20%	15%	22%	18%	17%	20%	18%
Decrease substantially	3%	1%	4%	5%	0%	5%	0%	8%	1%	9%	12%	0%	1%	9%	2%	2%	1%	7%	4%	2%	2%
	3,3	2,0	.,,	5,0	0,0	5,0	5,3	5,0	-/-	3,0	22,0	0,0	2/0	3,3	-/-		2,70	- ,,,	.,,	2/0	-/-
Q7. Continuing to focus on your company,	olease ti	nink auick	lv about pr	ofitability	Over the r	ext vea	r. do vo	ou expect your prof	fits to?	1	I	-	1				l		1		<u> </u>
			tion Type			,	, , .	Industi					Cluster			Regi	on		Comp	any Size (Em	plovees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	_	Financial	Manu	Retail	• • • • • • • • • • • • • • • • • • • •	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Grow substantially	4%	3%	5%	10%	3%	4%	4%	8%	6%	0%	5%	10%	1%	0%	2%	5%	1%	8%	5%	2%	2%
Grow moderately	34%	29%	36%	36%	40%	34%	20%	38%	42%	31%	22%	53%	28%	13%	27%	35%	41%	34%	32%	35%	35%
Stay about the same	38%	48%	31%	30%	33%	27%	47%	14%	34%	33%	32%	31%	49%	29%	37%	40%	35%	28%	38%	37%	43%
Decrease moderately	21%	18%	23%	18%	24%	30%	24%	34%	16%	29%	29%	6%	19%	46%	32%	17%	20%	20%	21%	24%	16%
Decrease substantially	4%	2%	5%	6%	0%	5%	4%	6%	3%	7%	12%	0%	1%	13%	2%	3%	2%	10%	4%	2%	4%
200.0000.000000000000000000000000000000	1,70	270	370	0,0	0,0	370	1,70	0,0	3,0	7,0	12/0	0,0	270	1070	2,0	370	270	1070	.,,	2,0	170
Q8. Businesses and the executives that dire	ct them	strive to	enhance pr	ofitability	in many w	ays. Thr	ough w	hich of the following	ng strategies	do you plan to MO	ST enhance your	compa	ny's pro	fitabil	ty over the	next yea	ar? Please s	elect (	NE.		
			tion Type	,		•		Industi		, ,	•		Cluster		•	Regi				any Size (Em	ployees)
		Non-	,,,	Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	_	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Market/demand growth	46%	48%	45%	46%	42%	37%	27%	47%	53%	36%	55%	64%	40%	29%	45%	45%	43%	50%	44%	47%	37%
Cost reduction	18%	17%	19%	11%	20%	24%	29%	18%	15%	23%	18%	9%	19%	30%	16%	20%	19%	12%	17%	17%	25%
Price increase	18%	15%	20%	27%	15%	24%	24%	20%	19%	25%	3%	9%	23%	23%	21%	17%	18%	17%	20%	19%	12%
New technology	8%	7%	9%	5%	14%	10%	11%	6%	6%	11%	13%	9%	9%	6%	10%	9%	4%	9%	7%	9%	20%
Other	10%	13%	8%	11%	9%	5%	9%	8%	7%	5%	13%	9%	9%	12%	8%	9%	16%	12%	11%	8%	6%
Q9. Please indicate which of the following	are majo	r areas of	concentrat	ion for yo	ur compan	y now a	nd thro	ugh the next year.	Please check	ALL that apply.	•					•			•	•	
		Organiza	tion Type					Industi	ry				Cluster			Regi	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Expansion of existing markets	51%	50%	51%	59%	55%	56%	33%	42%	53%	62%	38%	59%	46%	47%	60%	47%	63%	46%	49%	56%	53%
Growth in existing products	52%	52%	52%	36%	61%	62%	51%	56%	47%	60%	38%	56%	52%	46%	58%	49%	53%	55%	51%	59%	55%
Entry into new markets	31%	29%	33%	40%	47%	35%	27%	25%	34%	19%	28%	36%	28%	28%	28%	32%	34%	31%	29%	36%	29%
New product lines	21%	22%	21%	9%	14%	31%	27%	23%	15%	21%	31%	22%	20%	21%	19%	21%	25%	24%	21%	22%	20%
Acquisition of new businesses	17%	12%	20%	18%	35%	17%	18%	13%	19%	21%	15%	18%	19%	13%	16%	18%	14%	14%	12%	26%	25%
Technology innovation	32%	33%	32%	27%	42%	36%	31%	21%	25%	50%	21%	33%	34%	30%	30%	33%	38%	30%	26%	46%	61%
Construction of new locations	9%	8%	10%	21%	5%	10%	16%	4%	4%	24%	3%	10%	9%	9%	7%	12%	10%	3%	4%	18%	22%
Internal restructuring	21%	25%	18%	18%	21%	19%	22%	21%	15%	24%	26%	13%	24%	28%	22%	20%	18%	24%	20%	24%	31%
Other	5%	7%	5%	8%	3%	4%	2%	10%	2%	2%	10%	3%	5%	10%	7%	5%	1%	6%	7%	3%	2%

Q10A. Do you intend to invest over the next	vear in	any fiyed	assets for	vour com	nany design	ned to n	neet gr	nwing demand red	lice costs or	nhance productivi	itv?										
	year ii		tion Type	your com	Jany uesigi	ilea to il	neet gr	Industi		ennance productivi	ty:		Cluster			Regio	on		Comp	any Size (Em	nlovees)
		Non-		Eng and		1		Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health		C.uste.			1.08.	<u> </u>		Small	Medium	Large
	Total	profit	For profit	_	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Yes	58%	57%	59%	64%	51%	78%	68%	60%	43%	69%	51%	60%	61%	53%	56%	59%	71%	50%	51%	76%	86%
No	23%	21%	25%	17%	33%	10%	19%	26%	38%	23%	23%	21%	21%	30%	26%	22%	16%	29%	28%	15%	6%
Not sure	18%	22%	16%	19%	16%	13%	14%	14%	19%	8%	26%	19%	18%	17%	18%	18%	13%	21%	21%	9%	8%
Q10B. Do you intend to invest over the next	year in	any fixed	assets for	your com	any design	ned to r	espond	to climate change	(e.g., fuel sw	tching, energy effic	ciency, renewable	gene	ration, e	tc.)?			ı				
			tion Type				-	Industi					Cluster			Regio	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Yes	19%	19%	20%	19%	11%	23%	14%	26%	16%	38%	14%	22%	18%	18%	19%	18%	21%	22%	13%	24%	69%
No	61%	60%	61%	59%	61%	59%	65%	52%	70%	54%	60%	56%	63%	65%	60%	61%	69%	59%	68%	56%	25%
Not sure	20%	21%	19%	22%	27%	18%	22%	21%	14%	8%	26%	22%	19%	17%	20%	21%	10%	19%	20%	20%	6%
Q11. Now thinking about the people that we	ork for	your comp	any, over t	he next y	ear, do you	plan to	?		•		•										
, , ,			tion Type		, , , , , ,			Industi	ry				Cluster			Regio	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small		Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Substantially increase your workforce	4%	4%	4%	17%	2%	2%	2%	0%	3%	2%	5%	7%	3%	2%	4%	4%	6%	4%	3%	5%	6%
Moderately increase your workforce	36%	33%	38%	45%	38%	38%	23%	38%	41%	26%	45%	49%	35%	21%	33%	37%	38%	39%	34%	42%	45%
Decrease your workforce	5%	3%	7%	5%	8%	7%	5%	11%	5%	2%	13%	2%	3%	14%	8%	5%	3%	5%	5%	5%	4%
Remain about the same	54%	60%	51%	33%	53%	52%	70%	51%	52%	69%	38%	43%	59%	63%	56%	54%	53%	52%	58%	48%	45%
The state of the same	5 .70	0070	51/0	5570	3370	3270	7070	32,0	32,0	0370	3070	1070	3370	0070	3070	5 170	3370	3270	5070	1070	1570
Q12. And thinking about challenges that you	ır comr	any faces	which of t	he followi	ing are you	concer	ned wit	h? Please check Al	I that apply.		ı					l .	l	<u> </u>		II.	ı
Q			tion Type					Industi					Cluster			Regio	on		Comp	any Size (Em	nlovees)
		Non-	,,,,,	Eng and		1		Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail		Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Existing U.S. competition	20%	18%	22%	18%	32%	21%	24%	15%	26%	12%	18%	21%	19%	21%	25%	20%	17%	17%	19%	26%	18%
							48%			81%		50%	54%	68%	59%					67%	1
	56%	55%	56%	64%	77%	55%		45%	45%		51%					54%	D 1.20	57%	50%		76%
Governmental regulation	56% 42%	55% 28%	56% 49%	64%	77% 58%	55% 52%		45% 55%	45% 45%		51% 31%		40%	58%		54% 36%	61% 52%	57% 45%	50%		76% 27%
Governmental regulation Taxation	42%	28%	49%	60%	58%	52%	52%	55%	45%	52%	31%	32%	40% 8%	58% 11%	51%	36%	52%	45%	44%	40%	27%
Governmental regulation Taxation Foreign competition	42% 8%	28% 5%	49% 10%	60% 4%	58% 3%	52% 23%	52% 7%	55% 17%	45% 5%	52% 12%	31% 3%	32% 6%	8%	11%	51% 11%	36% 6%	52% 10%	45% 9%	44% 8%	40% 8%	27% 10%
Governmental regulation Taxation Foreign competition Energy costs	42% 8% 31%	28% 5% 28%	49% 10% 32%	60% 4% 45%	58% 3% 8%	52% 23% 49%	52% 7% 43%	55% 17% 36%	45% 5% 19%	52% 12% 55%	31% 3% 13%	32% 6% 25%	8% 29%	11% 43%	51% 11% 39%	36% 6% 26%	52% 10% 40%	45% 9% 32%	44% 8% 32%	40% 8% 32%	27% 10% 33%
Governmental regulation Taxation Foreign competition Energy costs Risk management	42% 8% 31% 22%	28% 5% 28% 21%	49% 10% 32% 23%	60% 4% 45% 30%	58% 3% 8% 48%	52% 23% 49% 14%	52% 7% 43% 26%	55% 17% 36% 13%	45% 5% 19% 20%	52% 12% 55% 26%	31% 3% 13% 15%	32% 6% 25% 22%	8% 29% 22%	11% 43% 24%	51% 11% 39% 23%	36% 6% 26% 23%	52% 10% 40% 19%	45% 9% 32% 18%	44% 8% 32% 19%	40% 8% 32% 33%	27% 10% 33% 22%
Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions	42% 8% 31% 22% 63%	28% 5% 28% 21% 61%	49% 10% 32% 23% 64%	60% 4% 45% 30% 65%	58% 3% 8% 48% 79%	52% 23% 49% 14% 64%	52% 7% 43% 26% 62%	55% 17% 36% 13% 64%	45% 5% 19% 20% 63%	52% 12% 55% 26% 64%	31% 3% 13% 15% 56%	32% 6% 25% 22% 52%	8% 29% 22% 64%	11% 43% 24% 78%	51% 11% 39% 23% 60%	36% 6% 26% 23% 62%	52% 10% 40% 19% 77%	45% 9% 32% 18% 66%	44% 8% 32% 19% 65%	40% 8% 32% 33% 67%	27% 10% 33% 22% 57%
Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions Health care costs	42% 8% 31% 22% 63% 51%	28% 5% 28% 21% 61% 52%	49% 10% 32% 23% 64% 51%	60% 4% 45% 30% 65% 52%	58% 3% 8% 48% 79% 47%	52% 23% 49% 14% 64% 57%	52% 7% 43% 26% 62% 45%	55% 17% 36% 13% 64% 45%	45% 5% 19% 20% 63% 49%	52% 12% 55% 26% 64% 50%	31% 3% 13% 15% 56% 69%	32% 6% 25% 22% 52% 46%	8% 29% 22% 64% 54%	11% 43% 24% 78% 55%	51% 11% 39% 23% 60% 60%	36% 6% 26% 23% 62% 48%	52% 10% 40% 19% 77% 60%	45% 9% 32% 18% 66% 47%	44% 8% 32% 19% 65% 54%	40% 8% 32% 33% 67% 53%	27% 10% 33% 22% 57% 39%
Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions Health care costs Global political instability	42% 8% 31% 22% 63% 51% 24%	28% 5% 28% 21% 61% 52% 19%	49% 10% 32% 23% 64% 51% 26%	60% 4% 45% 30% 65% 52% 22%	58% 3% 8% 48% 79% 47% 32%	52% 23% 49% 14% 64% 57% 39%	52% 7% 43% 26% 62% 45% 26%	55% 17% 36% 13% 64% 45% 32%	45% 5% 19% 20% 63% 49% 20%	52% 12% 55% 26% 64% 50% 29%	31% 3% 13% 15% 56% 69% 13%	32% 6% 25% 22% 52% 46% 17%	8% 29% 22% 64% 54% 23%	11% 43% 24% 78% 55% 34%	51% 11% 39% 23% 60% 60% 22%	36% 6% 26% 23% 62% 48% 23%	52% 10% 40% 19% 77% 60% 21%	45% 9% 32% 18% 66% 47% 30%	44% 8% 32% 19% 65% 54% 22%	40% 8% 32% 33% 67% 53% 24%	27% 10% 33% 22% 57% 39% 29%
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Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions Health care costs Global political instability Rising supplier costs Human resources Cash flow Ability to obtain suitable financing Your supply chain  Q13. Now, thinking specifically about your s companies like yours will succeed?	42% 8% 31% 22% 63% 51% 24% 47% 46% 23% 10% 29%	28% 5% 28% 21% 61% 52% 19% 41% 48% 21% 10% 20%  Organiza Non-profit	49% 10% 32% 23% 64% 51% 26% 51% 44% 24% 10% 34% cionship be	60% 4% 45% 30% 65% 52% 68% 56% 23% 10% 53% tween the	58% 3% 8% 48% 79% 47% 32% 18% 41% 6% 3% 2% e state gove	52% 23% 49% 14% 64% 57% 39% 73% 45% 24% 6% 53%	52% 7% 43% 26% 62% 45% 26% 67% 38% 33% 14% 52%	55% 17% 36% 13% 64% 45% 32% 68% 38% 23% 17% 45% Usinesses like yours Industr Leisure & Hosp/ Food & Bev	45% 5% 19% 20% 63% 49% 20% 25% 41% 27% 11% 11% 11% Frof & Bus Services	52% 12% 55% 26% 64% 50% 29% 74% 43% 26% 14% 64% Id you say your sta	31% 3% 13% 15% 56% 69% 13% 46% 51% 36% 13% 23%  Educ & Health Services	32% 6% 25% 22% 52% 46% 17% 41% 47% 18% 9% 26% doing	8% 29% 22% 64% 54% 23% 47% 49% 22% 8% 30% an excel Cluster Middle	11% 43% 24% 78% 55% 34% 57% 39% 31% 14% 33%	51% 11% 39% 23% 60% 60% 22% 57% 49% 22% 9% 33% good, fair or	36% 6% 26% 23% 62% 48% 43% 23% 9% 28% Poor job	52% 10% 40% 19% 77% 60% 21% 53% 49% 21% 8% 34% b of creatin	45% 9% 32% 18% 66% 47% 30% 47% 48% 26% 18% 25% west	44% 8% 32% 19% 65% 54% 22% 47% 43% 27% 10% 26% Comp Small (1-99)	40% 8% 32% 33% 67% 53% 24% 48% 538 13% 7% 34%  Ilimate in wh any Size (Em Medium (100-1500)	27% 10% 33% 22% 57% 39% 29% 57% 12% 10% 53% Large (1501+)
Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions Health care costs Global political instability Rising supplier costs Human resources Cash flow Ability to obtain suitable financing Your supply chain Q13. Now, thinking specifically about your s companies like yours will succeed?  Excellent	42% 8% 31% 22% 63% 51% 24% 47% 46% 23% 10% 29% tate an	28% 5% 28% 21% 61% 52% 19% 41% 48% 20%  d the relat  Organiza Non- profit 12%	49% 10% 32% 23% 23% 51% 26% 51% 44% 24% 10% 34% 34% icionship be	60% 4% 45% 30% 65% 52% 22% 68% 56% 23% 10% 53% tween the	58% 3% 8% 48% 79% 47% 32% 18% 41% 6% 3% 2% Financial 3%	52% 23% 49% 14% 64% 57% 39% 73% 45% 24% 6% 53%	52% 7% 43% 26% 62% 45% 26% 67% 38% 33% 14% 52% Retail 5%	55% 17% 36% 13% 64% 45% 32% 68% 38% 17% 45%  Industrice & Hosp/ Food & Bev 6%	45% 5% 19% 20% 63% 49% 20% 25% 41% 27% 11% 11% 5, overall woundry Prof & Bus Services 11%	52% 12% 55% 26% 64% 50% 29% 74% 43% 26% 14% 64%  Id you say your sta  Wholesale, Dist, Trans & Utilities 7%	31% 3% 13% 15% 56% 69% 13% 46% 51% 36% 23%  Educ & Health Services 10%	32% 6% 25% 22% 46% 17% 41% 47% 26% doing	8% 29% 22% 64% 54% 23% 47% 49% 22% 8% 30%  Cluster  Middle 6%	11% 43% 24% 78% 55% 34% 57% 39% 31% 14% 33%  Low 3%	51% 11% 39% 23% 60% 60% 22% 57% 49% 22% 9% 33% good, fair or	36% 6% 26% 23% 62% 48% 43% 23% 9% 28%  Poor job  Regio	52% 10% 40% 19% 77% 60% 21% 53% 49% 21% 34% 34% Midwest 10%	45% 9% 32% 18% 66% 47% 30% 47% 48% 26% 18% 25% west 1%	44% 8% 32% 19% 65% 54% 22% 47% 43% 27% 10% 26%  Comp Small (1-99) 9%	40% 8% 32% 33% 67% 53% 24% 48% 53% 13% 7% 344%  Ilimate in wh eany Size (Em Medium (100-1500) 8%	27% 10% 33% 22% 57% 39% 29% 59% 57% 110% 53% ich  ployees) Large (1501+) 16%
Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions Health care costs Global political instability Rising supplier costs Human resources Cash flow Ability to obtain suitable financing Your supply chain Q13. Now, thinking specifically about your s companies like yours will succeed?  Excellent Good	42% 8% 31% 22% 63% 51% 24% 46% 23% 10% 29% tate an Total 9% 36%	28% 5% 28% 21% 61% 52% 41% 48% 21% 10% Corganiza Non-profit 12% 38%	49% 10% 32% 23% 634% 51% 26% 51% 44% 24% 10% 34%  For profit 8% 34%	60% 4% 45% 30% 65% 52% 22% 68% 56% 23% 10% 53% tween the	58% 3% 8% 48% 479% 47% 32% 18% 6% 3% 5 state gove Financial 3% 46%	52% 23% 49% 14% 64% 57% 39% 73% 45% 24% 6% 53%  ernment Manu 5% 32%	52% 7% 43% 26% 62% 45% 38% 33% 14% 52%  Retail 5% 29%	55% 17% 36% 13% 64% 45% 32% 68% 38% 23% 17% 45%  Joinesses like yours Industr Leisure & Hosp/ Food & Bev 6% 36%	45% 5% 19% 20% 63% 49% 20% 25% 41% 27% 11% 11% prof & Bus Services 11% 33%	52% 12% 55% 26% 64% 50% 29% 74% 43% 26% 14% 64% Id you say your sta	31% 3% 13% 15% 56% 69% 13% 46% 51% 36% 13% 23%  tte government is  Educ & Health Services 10% 31%	32% 6% 25% 22% 52% 46% 41% 47% 26% doing	8% 29% 22% 64% 54% 47% 49% 22% 8% 30% an excel  Cluster  Middle 6% 36%	11% 43% 24% 78% 55% 34% 57% 39% 31% 14% 33% Low 38 188	51% 11% 39% 23% 60% 60% 22% 57% 49% 22% 9% 33% cood, fair or	36% 6% 26% 23% 62% 48% 23% 43% 43% 23% 9% 28% Poor job Regio South 13% 45%	52% 10% 40% 19% 77% 60% 21% 53% 49% 211% 8% 34%  D of creatin  Midwest 10% 47%	45% 9% 32% 18% 66% 47% 47% 48% 26% 18% 25% <b>West</b> 1%	44% 8% 32% 19% 65% 54% 22% 47% 43% 27% 10% 26%  Comp Small (1-99) 9% 34%	40% 8% 32% 33% 67% 53% 24% 48% 53% 13% 7% 34%  Simate in wh Medium (100-1500) 8% 39%	27% 10% 33% 22% 57% 39% 29% 59% 57% 10% 53% ich  ployees) Large (1501+) 16% 45%
Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions Health care costs Global political instability Rising supplier costs Human resources Cash flow Ability to obtain suitable financing Your supply chain  Q13. Now, thinking specifically about your s companies like yours will succeed?  Excellent Good Fair	42% 8% 31% 22% 63% 51% 46% 224% 46% 23% 10% 29% Total 9% 36% 29%	28% 5% 28% 21% 61% 52% 19% 41% 48% 21% 10% 20% d the relat  Organiza Non-profit 12% 38% 27%	49% 10% 32% 23% 23% 51% 26% 51% 24% 10% 34%  itionShip be tion Type  For profit 8% 34% 31%	60% 4% 45% 30% 65% 52% 22% 68% 56% 23% 10% 53% tween the Eng and Constr 9% 30% 32%	58% 3% 8% 48% 79% 32% 18% 41% 6% 3% 2%  Financial 3% 46% 34%	52% 23% 49% 14% 64% 57% 39% 73% 45% 24% 6% 53% ernment 5% 32% 34%	52% 7% 43% 26% 62% 45% 38% 33% 14% 52% t and but Retail 5% 29% 38%	55% 17% 36% 13% 64% 45% 32% 68% 38% 23% 17% 45%  John Market Leisure & Hosp/ Food & Bev 6% 36% 36% 26%	45% 5% 19% 20% 20% 49% 20% 25% 41% 27% 11% 5, overall wou	52% 12% 55% 26% 64% 50% 29% 74% 43% 26% 14% 64%  Id you say your sta  Wholesale, Dist, Trans & Utilities 7% 45% 33%	31% 3% 13% 15% 56% 69% 13% 46% 51% 36% 23%  Educ & Health Services 10% 31% 21%	32% 6% 25% 22% 46% 41% 47% 26% doing High 16% 47% 26%	8% 29% 22% 64% 54% 47% 49% 8% 30%  an excel  Cluster  Middle 6% 36% 36%	11% 43% 24% 78% 55% 34% 57% 31% 114% 33% Low 38 188 24%	51% 11% 39% 23% 60% 60% 22% 57% 49% 22% 9% 33% cood, fair or  Northeast 4% 20% 35%	36% 6% 26% 23% 62% 48% 23% 43% 43% 23% 9% 28%  Poor job  Regin  South 13% 45% 29%	52% 10% 40% 19% 77% 60% 21% 53% 49% 21% 8% 34% b of creatin	45% 9% 32% 18% 66% 47% 48% 26% 18% 25% West 1% 15% 24%	44% 8% 32% 19% 65% 54% 22% 47% 43% 27% 10% 26% Siness C Compp Small (1-99) 9% 34% 27%	40% 8% 32% 33% 67% 53% 24% 48% 539% 13% 7% 344%  dimate in wh  many Size (Em  Medium (100-1500) 8% 39% 32%	27% 10% 33% 22% 57% 39% 29% 59% 12% 10% 10% 10% 10% 10% 10% 10% 10% 10% 10
Governmental regulation Taxation Foreign competition Energy costs Risk management Adverse economic conditions Health care costs Global political instability Rising supplier costs Human resources Cash flow Ability to obtain suitable financing Your supply chain Q13. Now, thinking specifically about your s companies like yours will succeed?  Excellent Good	42% 8% 31% 22% 63% 51% 24% 46% 23% 10% 29% tate an Total 9% 36%	28% 5% 28% 21% 61% 52% 41% 48% 21% 10% Corganiza Non-profit 12% 38%	49% 10% 32% 23% 634% 51% 26% 51% 44% 24% 10% 34%  For profit 8% 34%	60% 4% 45% 30% 65% 52% 22% 68% 56% 23% 10% 53% tween the	58% 3% 8% 48% 479% 47% 32% 18% 6% 3% 5 state gove Financial 3% 46%	52% 23% 49% 14% 64% 57% 39% 73% 45% 24% 6% 53%  ernment Manu 5% 32%	52% 7% 43% 26% 62% 45% 38% 33% 14% 52%  Retail 5% 29%	55% 17% 36% 13% 64% 45% 32% 68% 38% 23% 17% 45%  Joinesses like yours Industr Leisure & Hosp/ Food & Bev 6% 36%	45% 5% 19% 20% 63% 49% 20% 25% 41% 27% 11% 11% prof & Bus Services 11% 33%	52% 12% 55% 26% 64% 50% 29% 74% 43% 26% 14% 64% Id you say your sta	31% 3% 13% 15% 56% 69% 13% 46% 51% 36% 13% 23%  tte government is  Educ & Health Services 10% 31%	32% 6% 25% 22% 52% 46% 41% 47% 26% doing	8% 29% 22% 64% 54% 47% 49% 22% 8% 30% an excel  Cluster  Middle 6% 36%	11% 43% 24% 78% 55% 34% 57% 39% 31% 14% 33% Low 38 188	51% 11% 39% 23% 60% 60% 22% 57% 49% 22% 9% 33% cood, fair or	36% 6% 26% 23% 62% 48% 23% 43% 43% 23% 9% 28% Poor job Regio South 13% 45%	52% 10% 40% 19% 77% 60% 21% 53% 49% 211% 8% 34%  D of creatin  Midwest 10% 47%	45% 9% 32% 18% 66% 47% 47% 48% 26% 18% 25% <b>West</b> 1%	44% 8% 32% 19% 65% 54% 22% 47% 43% 27% 10% 26%  Comp Small (1-99) 9% 34%	40% 8% 32% 33% 67% 53% 24% 48% 53% 13% 7% 34%  Simate in wh Medium (100-1500) 8% 39%	27% 10% 33% 22% 57% 39% 29% 59% 57% 10% 53% ich  ployees) Large (1501+) 16% 45%

	1	Organiza	ation Type					Industi	ry				Cluster			Regi	on		Comp	any Size (Em	ployee
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Larg
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501
Personal Income Tax Reform	36%	29%	40%	37%	48%	43%	40%	33%	36%	50%	46%	30%	37%	42%	47%	33%	26%	37%	36%	40%	18%
Business Income Tax Reform	43%	31%	49%	55%	46%	50%	63%	53%	48%	48%	51%	34%	43%	54%	57%	37%	37%	46%	47%	38%	20%
Estate Tax Reform	15%	12%	16%	20%	14%	18%	28%	18%	11%	21%	18%	12%	15%	18%	16%	13%	12%	20%	15%	17%	4%
Sales Tax Reform	21%	16%	23%	20%	25%	17%	38%	29%	24%	24%	21%	15%	19%	31%	20%	22%	11%	22%	20%	22%	10%
Infrastructure Development	50%	58%	45%	57%	49%	39%	35%	42%	44%	67%	36%	57%	47%	44%	44%	53%	50%	48%	48%	56%	69%
Energy Infrastructure	30%	29%	30%	37%	9%	33%	25%	24%	34%	43%	15%	31%	30%	28%	35%	28%	29%	30%	31%	27%	339
Business Development Incentives	47%	51%	45%	46%	52%	46%	48%	51%	45%	43%	36%	47%	48%	48%	48%	44%	50%	61%	50%	46%	37%
Ethics Reform	16%	18%	15%	14%	12%	10%	25%	20%	19%	7%	15%	15%	16%	17%	15%	15%	12%	25%	16%	15%	8%
Spending Cuts	28%	21%	32%	26%	29%	36%	48%	33%	29%	45%	18%	18%	25%	45%	44%	19%	29%	38%	31%	25%	14%
Workforce Development	63%	74%	57%	57%	58%	65%	48%	51%	54%	60%	62%	68%	65%	54%	59%	65%	75%	57%	64%	71%	76%
Climate Change	13%	9%	15%	13%	3%	12%	10%	24%	22%	12%	15%	18%	11%	9%	19%	10%	9%	17%	14%	8%	10%
Lawsuit Abuse Reform	6%	8%	5%	11%	6%	2%	10%	4%	4%	5%	3%	9%	6%	2%	0%	10%	4%	0%	6%	6%	16%
Other	15%	21%	12%	12%	9%	12%	8%	16%	8%	12%	21%	12%	16%	17%	13%	15%	11%	22%	16%	15%	16%
	2570	22/0	12/0	12/0	3,0	1270	0,0	10/0	0,0	12/0	2270	12270	1070	27,70	2570	2570	22/0	LL/0	2070	1370	1070
Q15. How confident are you in the ability	of the go	/ernment	of your sta	te to impi	ove the bu	siness c	limate f	or businesses like v	vours over th	e next vear? Are vo	on:			1	ı		1		l	1	1
225	J. te go		ation Type		010 1110 20			Industi	•				Cluster			Regi	on		Comp	any Size (Em	plovee
		Non-		Eng and		1		Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health		C.uste.			1108	<u> </u>		Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)		(1501
Very confident	8%	9%	7%	7%	2%	7%	8%	7%	8%	10%	15%	13%	6%	3%	6%	10%	8%	1%	7%	9%	12%
Somewhat confident	41%	43%	40%	36%	54%	41%	31%	39%	33%	50%	28%	55%	42%	19%	27%	50%	46%	20%	37%	45%	53%
Not very confident	34%	33%	34%	36%	31%	32%	28%	28%	41%	31%	41%	26%	39%	36%	36%	30%	36%	47%	36%	30%	27%
Not at all confident	18%	15%	19%	22%	14%	20%	33%	26%	18%	10%	15%	6%	13%	42%	32%	10%	11%	33%	20%	15%	8%
Not at all confident	10%	13%	1970	2270	1470	20%	33%	20%	10%	10%	15%	076	13%	4270	3270	10%	1170	33%	20%	15%	070
Q16. How would you rate your state's over	rall work	force initi	ativos?			<u>                                     </u>			1		<u> </u>				l .				<u> </u>		1
Q10. How would you rate your state's over	I all WOIK		ation Type					Industi	n,				Cluster		I	Regi	on		Comp	any Size (Em	nlovoo
		Non-	Tion Type	Eng and		l		Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health		Cluster	1		Kegi			Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	⊔iah	Middle	Low	Northeast	South	Midwest	West	(1-99)		(1501
Excellent	3%	2%	4%	1%	2%	4%	3%	2%	6%	0%	8%	5%	3%	0%	3%	4%	3%	1%	2%	3%	6%
Good	34%	40%	31%	25%	35%	33%	26%	30%	29%	40%	32%	47%	33%	17%	21%	42%	43%	15%	33%	34%	37%
Only fair	40%	41%	39%	46%	42%	42%	36%	30%	41%	24%	29%	38%	44%	37%	45%	37%	45%	42%	39%	46%	43%
Poor	19%	16%	20%	20%	12%	20%	26%	28%	18%	29%	24%	7%	16%	40%	26%	13%	7%	39%	22%	14%	12%
Don't know	4%	1%	6%	8%	9%	1%	10%	9%	6%	7%	8%	3%	5%	6%	6%	4%	3%	3%	4%	2%	2%
Don't know	470	170	076	070	970	170	10%	370	076	170	070	370	370	070	076	470	370	370	470	270	270
	-laban	it	40ouldon			l			1		l.		l .		l				l		l .
O17 Mbs de veu think place the hissort				e develo	oment?			Industi				1	Cluster		ı	Dani			C	any Size (Em	-1
Q17. Who do you think plays the biggest	0.0							inausti		I	Educa O Harakh		Cluster	1		Regi	On .		Small	Medium	
Q17. Who do you think plays the biggest		Organiza	ation Type	Eng and				Laigura & Hassal	Drof C D			1	1	1	l	I	1	l	Small	ivieaium	Large
Q17. Who do you think plays the biggest		Non-		Eng and	Financi-1	Man	Data"	Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health	Hint	NA:-4-11-	Laure	Nawhaar-+	Caust	N4:da-+	14/00+	/1 003	(100 1500)	11504
	Total	Non- profit	For profit	Constr	Financial	Manu		Food & Bev	Services	Trans & Utilities	Services		Middle		Northeast	South	Midwest	West	(1-99)		(1501
Your own company	Total	Non- profit 16%	For profit 25%	Constr 34%	22%	38%	28%	Food & Bev 22%	Services 16%	Trans & Utilities	Services 10%	18%	22%	27%	28%	19%	21%	20%	18%	28%	24%
Your own company Major employers	Total 21% 13%	Non- profit 16% 11%	For profit 25% 14%	34% 17%	22% 15%	38% 9%	28% 10%	Food & Bev 22% 11%	Services 16% 14%	Trans & Utilities 17% 24%	Services 10% 18%	18% 14%	22% 14%	27% 10%	28% 11%	19% 13%	21% 16%	20% 15%	18% 11%	28% 16%	24% 27%
Your own company Major employers State government	Total 21% 13% 13%	Non- profit 16% 11% 14%	For profit 25% 14% 12%	34% 17% 12%	22% 15% 9%	38% 9% 8%	28% 10% 18%	Food & Bev 22% 11% 15%	Services 16% 14% 11%	Trans & Utilities 17% 24% 12%	\$ervices 10% 18% 26%	18% 14% 12%	22% 14% 13%	27% 10% 13%	28% 11% 12%	19% 13% 13%	21% 16% 11%	20% 15% 13%	18% 11% 14%	28% 16% 11%	24% 27% 12%
Your own company Major employers State government Local community college/trade school	Total 21% 13% 13% 26%	Non- profit 16% 11% 14% 29%	For profit 25% 14% 12% 24%	24% 17% 12% 17%	22% 15% 9% 29%	38% 9% 8% 20%	28% 10% 18% 26%	Food & Bev 22% 11% 15% 24%	Services 16% 14% 11% 30%	17% 24% 12% 17%	Services 10% 18% 26% 23%	18% 14% 12% 28%	22% 14% 13% 24%	27% 10% 13% 26%	28% 11% 12% 24%	19% 13% 13% 28%	21% 16% 11% 27%	20% 15% 13% 19%	18% 11% 14% 26%	28% 16% 11% 25%	24% 27% 12% 22%
Your own company Major employers State government Local community college/trade school Business groups	Total 21% 13% 13% 26% 12%	Non- profit 16% 11% 14% 29% 17%	For profit 25% 14% 12% 24% 10%	200 Constr 34% 17% 12% 17% 8%	22% 15% 9% 29% 11%	38% 9% 8% 20% 10%	28% 10% 18% 26% 5%	Food & Bev 22% 11% 15% 24% 13%	Services 16% 14% 11% 30% 11%	17% 24% 12% 17% 12%	\$\frac{10\%}{18\%}\$ \$\frac{26\%}{23\%}\$ \$\frac{8\%}{8\%}\$	18% 14% 12% 28% 15%	22% 14% 13% 24% 12%	27% 10% 13% 26% 9%	28% 11% 12% 24% 13%	19% 13% 13% 28% 12%	21% 16% 11% 27% 11%	20% 15% 13% 19% 14%	18% 11% 14% 26% 13%	28% 16% 11% 25% 9%	24% 27% 12% 22% 8%
Your own company Major employers State government Local community college/trade school	Total 21% 13% 13% 26%	Non- profit 16% 11% 14% 29%	For profit 25% 14% 12% 24%	24% 17% 12% 17%	22% 15% 9% 29%	38% 9% 8% 20%	28% 10% 18% 26%	Food & Bev 22% 11% 15% 24%	Services 16% 14% 11% 30%	17% 24% 12% 17%	Services 10% 18% 26% 23%	18% 14% 12% 28%	22% 14% 13% 24%	27% 10% 13% 26%	28% 11% 12% 24%	19% 13% 13% 28%	21% 16% 11% 27%	20% 15% 13% 19%	18% 11% 14% 26%	28% 16% 11% 25%	24% 27% 12% 22%

Collection of the finding about the efforts of the fredering powerment, overall would you say the federal government in deal of the post										usiness/Non-pro												
Concession   Con	Q18. And thinking about the efforts of the	ne federal ខ្			would you	say the fee	deral go	vernme			fair or poor job of c	reating a busines	s clima		ich co	mpanies like			!?			
Conference   Con				tion Type							I			Cluster	1		Regi	on	1			<del></del>
Excellent   29   31   38   38   36   36   31   35   36   48   36   37   37   38   36   38   37   38   38   38   38   38   38		Total		For profit	_	Einancial	Manu	Potoil	• • •		, ,		High	Middle	Low	Northoast	South	Midwort	Most			Large (1501+)
Second   1506   1776   1678   1776   1678   1706   1706   1206	Excellent		_										_		-					,		0%
Fig.									·													22%
Property																					33%	
Company Size   Comp						1									-			1				45%
Company Series   Comp	1 001	4370	3370	4370	3370	3070	3270	0270	4070	4070	3370	4470	3470	4270	0770	3070	4070	01/0	72/0	4070	4070	4370
Company Series   Comp	O19. How confident are you in the abilit	v of the fed	deral gove	rnment to	improve ti	ne business	climate	for bus	inesses like vours	here in vour	state over the next	vear? Are vou:		l							1	
Non-		,										,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Cluster			Regi	on		Comp	anv Size (Em	plovees)
Total   profit   For profit   Constr   Financial   Manue   Regal   For profit   Constr   Finan				,,,	Eng and					•	Wholesale, Dist,	Educ & Health									<del> </del>	Large
Very confidented   25   27   27   38   48   09   28   38   29   29   28   29   29   29   20   20   20   20   20		Total	profit	For profit	_	Financial	Manu	Retail	Food & Bev			Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Not very confident   39%   43%   36%   31%   44%   67%   4	Very confident		-					3%	2%				_		-						2%	4%
Not vary confident   39%   43%   39%   34%   3	<u>.</u>		26%	19%	18%	14%	18%		24%	24%				18%	10%	24%		11%	22%	23%	20%	20%
Not at all confidency   37%   28%   42%   37%   42%   37%   24%   37%   32%   38%   48%   31%   37%			43%	36%	31%	44%		30%	28%	38%	45%	29%			33%	40%	37%	41%			41%	45%
Diganization Type		37%	28%	42%	47%	42%	41%	57%	46%	34%	43%	37%	24%	36%	57%	33%	38%	48%	31%	37%	37%	31%
Diganization Type																						1
Total profit   Forportit   Constr.   Financial   Manu   Retain   Ford & Bow   Services   From & Utility   Services   High   Middle   Low   Northeast   South   Midwest   West   1.99   (100-1500)   1.90	Q20. Turning to your impressions of the	local work	force. Is th	ere an am	ole supply	of local wo	rkers th	at are a	ppropriately traine	ed for your e	mployment needs?	1										
Total   profit   For profit   Contar   Financial   Manu   Retail   Food & Rev   Services   Trans & Utilities   Services   High   Middle   Low   Northeast   South   Midwest   West   (1-99)   (100-1500)			Organiza	tion Type					Industr	y				Cluster			Regi	on		Comp	any Size (Em	ployees)
Yes   13%   13%   14%   13%   14%   15%   15%   22%   14%   14%   15%   14%   15%   14%   15%   15%   15%   13%   12%   12%   15%   7%   7%   11%   13%   10%   15%   15%   13%   12%   12%   15%   7%   7%   11%   13%   10%   15			Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
No		Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
C21. Based on the job applicants that you have seen over the last couple of years, how would you assess those job applicants on the following skills or attributes?	Yes	13%	13%	14%	13%	14%	15%	8%	22%	14%	14%	16%	15%	13%	12%	12%	15%	7%	11%	13%	10%	8%
C21. Based on the job applicants that you have seen over the last couple of years, how would you assess those job applicants on the following skills or attributes?	No	81%	83%	80%	84%	78%	82%	89%	72%	77%	74%	82%	79%	82%	83%	83%	79%	91%	82%	81%	86%	92%
Company Size [Empty    Don't know	5%	4%	6%	3%	8%	3%	3%	7%	9%	12%	3%	5%	5%	5%	5%	6%	3%	7%	5%	3%	0%	
Company Size [Empand   Company Size [Empand																						
Company Size (Err   Comp		ou have see	n over the	last coupl	e of years	, how woul	d you a	ssess the	ose job applicants	on the follov	ving skills or attribu	ites?										
Excellent   Total   Profit   For profit	Q21A. Technical skills																					
Total   profit   For profit   For profit   For profit   Constr   Financial   Manu   Retail   Food & Bev   Services   Trans & Utilities   Services   High   Middle   Low   Northeast   South   Midwest   West   (1-99)   (100-1500)			_	tion Type										Cluster			Regi	on				<del></del>
Excelent					_				• • •		, ,											Large
Cond   35%   42%   30%   32%   24%   24%   23%   35%   22%   35%   35%   29%   31%   40%   34%   27%   32%   37%   42%   33%   33%   41%   40%   34%   33%													_									(1501+)
Only fair   39%   36%   41%   40%   44%   46%   43%   33%   33%   38%   37%   42%   37%   42%   39%   36%   39%   42%   47%   38%   43%   43%   44%   46%   43%   33%   14%   10%   27%   17%   10%   11%   24%   19%   13%   10%   13%   15%   10%																						8%
Poor				1											_							28%
Not applicable																		1	_			44%
Color   Colo															_							18%
Company Size   Eng and   For profit   For	Not applicable	8%	8%	8%	3%	18%	4%	8%	17%	12%	5%	3%	8%	9%	8%	10%	8%	4%	10%	10%	4%	2%
Company Size   Eng and   For profit   For	O24B Verilial abilia																				<u> </u>	<u> </u>
Total   Profit   Pr	Q21B. Verbai skilis		0	tion Tune					In direct					Chieten			Dag:			C	anu Cina /Fm	-lausas)
Total   Profit   For profit   Constr   Financial   Manu   Retail   Food & Bev   Services   Trans & Utilities   Services   High   Middle   Low   Northeast   South   Midwest   West   (1-99)   (100-1500)				ition Type	Eng and					<i>'</i>	Wholesale Dist	Educ & Hoolth		Cluster	1		Kegi	on			<del> </del>	Large
Excellent   3%   3%   2%   0%   2%   2%   3%   0%   5%   0%   9%   2%   3%   3%   3%   3%   3%   3%   2%   3%   2%   2		Total	-	For profit	_	Einancial	Manu	Potoil	• -		, ,		Lich	Middle	Low	Northoast	South	Midwort	Most			(1501+)
Good   31%   32%   30%   32%   24%   31%   16%   29%   36%   22%   40%   38%   31%   22%   33%   30%   44%   23%   30%   35%	Evcellent		_										,									4%
Company Size   Comp																						34%
Poor   17%   16%   17%   21%   22%   14%   19%   14%   17%   22%   9%   11%   19%   21%   10%   20%   14%   20%   18%   13%   13%   13%   13%   5%   3%   2%   7%   5%   0%   6%   5%   5%   7%   5%   1%   5%   6%   1%   1%   1%   1%   1%   1%   1						1									-							50%
Not applicable   5%   6%   5%   3%   13%   5%   3%   2%   7%   5%   0%   6%   5%   5%   7%   5%   1%   5%   6%   1%	,														-							10%
Q21C. Writing skills   Q21C. Writing skills																						2%
Organization Type   State   Industry   Company Size   End   For profit   For prof	not applicable	370	U70	370	370	1370	J/0	370	∠70	1 70	3/0	U70	U70	370	J/0	1 70	370	170	J/0	U70	170	£70
Organization Type   State   Industry   Company Size   End   For profit   For prof	O21C Writing skills		L		l	I	l			l	<u> </u>	<u> </u>	1	L	I			I	[	1	<u> </u>	
Non-   Total   Profit   For p	QLIC: WITHING SKIIIS		Organiza	tion Tyne					Industr	rv				Cluster			Regi	on		Comn	any Size (Fm	nlovees
Total   profit   For d & Bev   Services   Trans & Utilities   Services   High   Middle   Low   Northeast   South   Midwest   West   (1-99)   (100-1500)			Ŭ	ype	Fng and					<i>'</i>	Wholesale, Dist	Fduc & Health		Siustel			.vegi	J.,			<del> </del>	Large
Excellent         2%         2%         2%         1%         0%         1%         0%         3%         0%         3%         1%         2%         2%         3%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         1%         1%         2%         2%         3%         1%         21%         24%         19%         25%         17%         33%         24%         19%         21%         24%         19%         24%         19%         24%         40%         41%         49%         41%         49%         33%         46%         32%         40%         34%         54%         36%         47%         40%         41%         43%         42%         48%         41%         49%           Poor         28%         25% <td< td=""><td></td><td>Total</td><td>-</td><td>For profit</td><td></td><td>Financial</td><td>Manıı</td><td>Retail</td><td>• •</td><td></td><td></td><td></td><td>High</td><td>Middle</td><td>Low</td><td>Northeast</td><td>South</td><td>Midwest</td><td>West</td><td></td><td></td><td>(1501+)</td></td<>		Total	-	For profit		Financial	Manıı	Retail	• •				High	Middle	Low	Northeast	South	Midwest	West			(1501+)
Good         20%         20%         19%         14%         22%         12%         24%         19%         25%         17%         33%         24%         19%         14%         18%         22%         20%         15%         19%         21%           Only fair         43%         46%         41%         49%         33%         46%         32%         40%         34%         54%         36%         47%         40%         41%         43%         42%         48%         41%         49%           Poor         28%         25%         29%         28%         30%         31%         35%         26%         31%         24%         19%         20%         30%         34%         23%         28%         27%         33%         29%         26%	Excellent		-																		· .	0%
Only fair         43%         46%         41%         49%         33%         46%         32%         40%         34%         54%         36%         47%         40%         41%         43%         42%         48%         41%         41%         49%           Poor         28%         25%         29%         28%         30%         31%         35%         26%         31%         24%         19%         20%         30%         34%         23%         28%         27%         33%         29%         26%															-							22%
Poor 28% 25% 29% 28% 30% 31% 35% 26% 31% 24% 19% 20% 30% 34% 23% 28% 27% 33% 29% 26%																						50%
	,																					24%
INDIADDICADDE 1.6% 1.7% 1.9% 1.8% 1.4% 1.10% 1.8% 1.7% 1.5% 1.8% 1.8% 1.4% 1.4% 1.4% 1.4% 1.4% 1.4% 1.4% 1.4	Not applicable	8%	7%	9%	8%	14%	10%	8%	14%	7%	5%	8%	8%	8%	9%	13%	7%	4%	9%	10%	3%	4%

		Organiza	ation Type	1				Indust	ry			1	Cluster			Regi	on		Comp	any Size (Em	ployees
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501
Excellent	3%	3%	3%	4%	2%	3%	0%	2%	1%	2%	6%	4%	2%	2%	3%	3%	3%	3%	3%	2%	6%
Good	21%	23%	20%	21%	23%	17%	17%	17%	22%	27%	25%	27%	21%	14%	16%	24%	21%	18%	18%	26%	34%
Only fair	43%	44%	43%	47%	37%	41%	42%	48%	41%	29%	47%	43%	48%	36%	44%	42%	49%	46%	42%	47%	48%
Poor	28%	23%	30%	26%	26%	36%	39%	31%	30%	39%	22%	21%	24%	43%	31%	27%	25%	29%	32%	24%	10%
Not applicable	5%	6%	4%	1%	13%	3%	3%	2%	6%	2%	0%	5%	5%	4%	6%	5%	1%	4%	6%	1%	2%
Q21E. Work Ethic									1												
		Organiza	ation Type					Indust	ry				Cluster			Regi	on		Comp	any Size (Em	ployee
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Larg
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501
Excellent	3%	3%	3%	6%	3%	4%	0%	2%	2%	5%	3%	6%	1%	3%	3%	3%	4%	4%	3%	2%	6%
Good	26%	30%	24%	26%	19%	20%	17%	26%	25%	32%	17%	31%	28%	14%	23%	28%	26%	22%	24%	29%	30%
Only fair	40%	39%	41%	46%	38%	40%	31%	38%	44%	24%	54%	41%	43%	35%	42%	39%	40%	46%	39%	46%	50%
Poor	26%	22%	28%	18%	24%	33%	50%	31%	23%	37%	26%	16%	23%	42%	25%	26%	28%	24%	28%	22%	12%
Not applicable	5%	6%	5%	4%	16%	3%	3%	2%	6%	2%	0%	5%	4%	6%	7%	5%	1%	4%	6%	1%	2%
Q21F. Realistic about compensation									1												
		Organiza	ation Type					Indust	ry				Cluster			Regi	on		Comp	any Size (Em	ployee
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501-
Excellent	1%	0%	2%	1%	0%	3%	0%	0%	2%	0%	3%	1%	1%	1%	1%	1%	1%	1%	1%	0%	0%
Good	22%	21%	22%	29%	25%	17%	16%	26%	21%	19%	22%	28%	23%	12%	20%	23%	21%	19%	21%	23%	26%
Only fair	39%	40%	38%	32%	32%	43%	32%	40%	34%	50%	36%	41%	41%	31%	36%	38%	46%	43%	38%	40%	46%
Poor	34%	33%	34%	36%	30%	35%	49%	31%	36%	26%	39%	25%	31%	50%	37%	33%	31%	31%	34%	35%	26%
Not applicable	5%	6%	4%	1%	13%	3%	3%	2%	6%	5%	0%	5%	5%	5%	6%	5%	1%	6%	6%	1%	2%
Q21G. Professionalism																					
		Organiza	ation Type					Indust	ry				Cluster			Regi	on		Comp	any Size (Em	ployee
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501-
Excellent	3%	2%	3%	3%	5%	2%	3%	2%	3%	0%	3%	4%	2%	2%	3%	3%	0%	4%	3%	1%	2%
Good	29%	33%	27%	24%	25%	30%	11%	24%	33%	20%	40%	36%	30%	19%	31%	28%	35%	29%	29%	29%	38%
Only fair	45%	42%	46%	53%	44%	39%	51%	57%	45%	41%	46%	43%	46%	45%	44%	45%	45%	46%	42%	54%	46%
Poor	18%	17%	19%	18%	13%	27%	32%	14%	13%	34%	11%	12%	17%	29%	17%	19%	18%	18%	20%	15%	12%
Not applicable	5%	6%	4%	3%	13%	3%	3%	2%	6%	5%	0%	5%	5%	4%	6%	5%	1%	4%	6%	1%	2%
Q22. Please indicate with which, if any	, of the follow	wing you	are currentl	y having o	difficulty. P	lease se	lect ALL	that apply.	1	I	l			<b>!</b>		1	l			l	<u> </u>
			ation Type					Indust					Cluster			Regi	on			any Size (Em	ployees
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
							1		1	1	1	1		1.		1	l		14 001	(400 4500)	14-04
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501
Recruiting to fill open positions	Total 69%	profit 69%	For profit 70%	Constr 82%	Financial 65%	Manu 75%	Retail 73%	Food & Bev 74%	Services 55%	Trans & Utilities 71%	Services 78%	High 67%	71%	70%	Northeast 68%	South 69%	Midwest 81%	West 68%	65%	84%	<b>(1501</b> -80%
Recruiting to fill open positions Retaining existing employees														_							•

								1,114 U.S. Bi	usiness/Non-pro	ofit Leaders											
Q23. Please indicate which, if any, types of	workers	you are h	naving diffic	culty recru	iting and/o	r retair	ing. Ple	ease check ALL that	apply.												
Q23A. Unskilled															1						
			tion Type					Indust					Cluster			Regi	on			any Size (Em	<del></del>
		Non-		Eng and	l			Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health			1.	l		l		Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu			Services	Trans & Utilities	Services	High	Middle		Northeast	South	Midwest		(1-99)	(100-1500)	(1501+)
Recruit	34%	31%	36%	43%	10%	54%	50%	50%	14%	47%	31%	29%	37%	36%	36%	30%	48%	38%	30%	41%	49%
Retain	16%	17%	16%	14%	5%	22%	32%	30%	6%	10%	17%	14%	19%	16%	15%	17%	17%	16%	11%	26%	23%
Not applicable	60%	63%	58%	54%	90%	38%	32%	37%	81%	47%	69%	66%	56%	58%	61%	63%	45%	54%	66%	50%	46%
Q23B. Semi-skilled						<u> </u>						<u> </u>							<u> </u>	<u> </u>	
Q23B. Semi-skilled		Organiza	tion Type					Indust	n,				Cluster			Regi	on.		Comp	any Size (Em	nlovoos
		Non-	l ition Type	Eng and		1		Leisure & Hosp/	Prof & Bus	Wholesale, Dist.	Educ & Health		Ciustei			Kegi			Small	Medium	Large
	Total	profit	For profit	_	Financial	Manu	Retail		Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	Wost	(1-99)	(100-1500)	(1501+
Recruit	57%	50%	62%	73%	49%	83%	70%	67%	42%	55%	55%	50%	62%	60%	65%	54%	61%	56%	54%	65%	68%
Retain	26%	27%	25%	24%	29%	23%	26%	33%	16%	33%	31%	21%	23%	38%	32%	22%	32%	28%	20%	33%	43%
Not applicable	33%	38%	29%	24%	39%	11%	15%	20%	52%	27%	38%	42%	29%	26%	24%	37%	26%	31%	37%	25%	20%
	3370	33/0		2 770	55/0	-1/0	23/3	20/0	32/0	2,70	55/0	/3	2370	23/3	_ 7/0	3770	23/0	31/0	3770		2070
Q23C. Skilled			1			l	1	· L		l					ı				l	-	
		Organiza	tion Type					Indust	ry				Cluster			Regi	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Recruit	69%	65%	72%	85%	62%	78%	63%	59%	70%	69%	76%	69%	71%	65%	76%	66%	70%	70%	65%	80%	77%
Retain	31%	34%	30%	27%	31%	30%	25%	34%	22%	38%	34%	26%	33%	37%	36%	30%	33%	29%	26%	39%	44%
Not applicable	21%	22%	20%	11%	24%	16%	29%	31%	23%	13%	21%	24%	17%	23%	15%	22%	23%	20%	25%	11%	13%
																				<u> </u>	
Q23D. Sales/Marketing												1	<b>.</b> .		1						
			tion Type				1	Indust					Cluster			Regi	on	1		any Size (Em	
	T-4-1	Non-	F	Eng and	Financial	Manu	Retail	Leisure & Hosp/ Food & Bev	Prof & Bus	Wholesale, Dist,	Educ & Health	High	Middle		Northeast	Carret	Midwest	14/	Small (1-99)	Medium (100-1500)	Large (1501+)
Recruit	Total 37%	profit 39%	For profit 36%	Constr 27%	55%	32%	58%	27%	Services 34%	Trans & Utilities 36%	Services 25%	41%	35%	35%	42%	South 35%	42%	37%	39%	36%	32%
Retain	15%	24%	10%	12%	10%	9%	13%	3%	11%	9%	4%	16%	13%	18%	13%	14%	18%	22%	14%	18%	16%
Not applicable	55%	47%	59%	69%	40%	63%	33%	73%	61%	58%	75%	52%	57%	56%	54%	56%	53%	53%	54%	54%	59%
Not applicable	33%	4770	3370	0976	40%	03%	33%	7376	0176	30%	73%	3270	3770	30%	34%	30%	3370	33%	34%	34%	3976
Q23E. Professional	l l	<u> </u>	Į.		l.	l		1	l.		1				<u>l</u>		<u>l</u>		l	L	
		Organiza	tion Type					Indust	ry				Cluster			Regi	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Recruit	58%	63%	55%	65%	67%	47%	29%	35%	72%	41%	68%	63%	56%	57%	62%	59%	57%	53%	56%	65%	63%
Retain	27%	34%	22%	22%	27%	12%	25%	19%	31%	13%	32%	27%	25%	30%	30%	25%	28%	27%	23%	32%	30%
Not applicable	30%	20%	35%	26%	18%	48%	58%	55%	17%	53%	29%	25%	32%	32%	29%	28%	34%	34%	32%	23%	30%
Q24A. Please indicate if you have increased	<u>wages</u>			etain.											1						
		ŭ	tion Type					Indust	<i>-</i>	1			Cluster			Regi	on		_	any Size (Em	<del></del>
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health	l		1.					Small	Medium	Large
	Total	profit	For profit	Constr		Manu			Services	Trans & Utilities	Services	High	Middle		Northeast	South	Midwest		(1-99)	(100-1500)	(1501+)
Recruit	63%	62%	63%	70%	68%	73%	56%	57%	50%	74%	74%	62%	62%	65%	66%	60%	80%	59%	56%	79%	78%
Retain	76%	73%	77%	87%	77%	90%	79%	74%	62%	85%	82%	72%	78%	78%	79%	75%	81%	70%	74%	86%	86%
Not applicable	11%	8%	13%	7%	15%	4%	6%	14%	25%	5%	6%	14%	10%	9%	10%	11%	7%	13%	13%	5%	4%
																				<u> </u>	Ĺ

Q24B. Please indicate if you have offere	d bonuses i	in order to	recruit/re	tain.																	
			tion Type					Industi	γ				Cluster			Regi	on		Comp	any Size (Em	ployees
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501-
Recruit	33%	27%	36%	44%	39%	42%	26%	25%	24%	47%	50%	34%	30%	37%	34%	31%	40%	36%	24%	50%	58%
Retain	60%	55%	63%	74%	62%	61%	71%	35%	61%	71%	72%	57%	62%	61%	58%	61%	60%	57%	59%	61%	70%
Not applicable	32%	37%	29%	16%	31%	33%	21%	50%	34%	18%	16%	33%	32%	30%	35%	30%	34%	33%	36%	26%	18%
Q24C. Please indicate if you have <u>desigr</u>	ed flexible		_	to recruit/	retain.																
			tion Type		1			Industi	<i>,</i>	1			Cluster			Regi	on			any Size (Em	<del></del>
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu		Food & Bev	Services	Trans & Utilities	Services	High	Middle		Northeast	South		West	(1-99)	(100-1500)	(1501
Recruit	45%	48%	43%	44%	46%	36%	24%	48%	41%	53%	62%	46%	44%	44%	45%	41%	51%	56%	41%	50%	67%
Retain	65%	66%	64%	59%	62%	59%	59%	63%	75%	66%	62%	65%	67%	61%	62%	63%	72%	73%	64%	68%	73%
Not applicable	28%	25%	30%	31%	34%	38%	32%	28%	21%	29%	29%	26%	27%	32%	31%	30%	23%	19%	28%	28%	22%
			<u> </u>	L																	
Q24D. Please indicate if you have <u>design</u>	<u>iea țiexible</u>			er to recru	ιιτ/retain.			1				ı	Classic			D- 1			C	C! /=	
	-+	Ü	tion Type	Frage 4	1		1	Industi	<i>,</i>	Mhalasala Di-t	Februa O Hastisti	<del>                                     </del>	Cluster	ı		Regi	on I			any Size (Em	-
	Takel	Non-	For profit	Eng and	Financial	Manu	Retail	Leisure & Hosp/ Food & Bev	Prof & Bus Services	Wholesale, Dist, Trans & Utilities	Educ & Health Services	High	Middle	Low	Northeast	South	Midwest	West	Small (1-99)	Medium (100-1500)	(1501
Danwit	Total	profit	For profit	Constr								35%							,		-
Recruit Retain	30% 44%	38% 52%	25% 40%	20% 33%	40% 55%	13% 19%	9% 24%	8% 23%	33% 62%	29% 39%	50% 53%	49%	29% 45%	24% 37%	29% 38%	29% 46%	24% 35%	38% 55%	25% 39%	37% 53%	54% 63%
Not applicable	51%	41%	56%	64%	42%	79%	73%	74%	34%	58%	41%	44%	52%	57%	57%	49%	59%	40%	55%	43%	35%
Not applicable	31%	4170	30%	04%	4270	75%	7370	7470	34%	36%	4170	4470	3270	3770	3770	4970	3976	40%	33%	43%	33%
Q24E. Please indicate if you have offere	d referral h	onuses to	existing en	nnlovees i	n order to	recruit/	retain				L			l		I			1	l	
Q24L. Flease malcate if you have offere	u <u>rejerrur b</u>		tion Type	iipioyeesi	ii order to	ecruity	retain.	Industi	nv.			l	Cluster			Regi	on		Comp	any Size (Em	nlovees
		Non-	ition type	Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health		Ciustei	1		I I I	1		Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501-
Recruit	31%	24%	35%	45%	47%	42%	18%	25%	20%	42%	52%	28%	34%	33%	38%	28%	46%	28%	19%	59%	50%
Retain	25%	19%	28%	39%	30%	21%	30%	18%	23%	39%	42%	23%	26%	25%	26%	24%	27%	25%	18%	38%	31%
Not applicable	59%	69%	53%	36%	42%	51%	64%	68%	67%	45%	42%	61%	56%	59%	52%	62%	48%	64%	71%	33%	42%
Q25. Which of the following industry se	ctors do yo	u think wil	l have a po	sitive imp	act on the	econon	nic vitali	ty of your region in	the next thr	ee to five years? P	lease select ALL ti	hat app	oly.								
-		Organiza	tion Type					Indust	ry	•			Cluster			Regi	on		Comp	any Size (Em	ployees
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+
Education	47%	53%	44%	40%	56%	33%	53%	38%	51%	36%	41%	54%	48%	38%	44%	53%	37%	35%	47%	52%	33%
Tourism	48%	54%	44%	46%	59%	23%	31%	75%	47%	56%	26%	51%	49%	40%	28%	52%	35%	71%	52%	44%	47%
Technology	54%	55%	54%	50%	59%	53%	44%	45%	57%	59%	50%	55%	54%	53%	59%	53%	63%	45%	53%	56%	57%
Transportation	34%	35%	33%	47%	31%	23%	25%	35%	31%	64%	24%	36%	35%	29%	20%	38%	45%	32%	30%	40%	33%
Medical	48%	54%	45%	46%	71%	31%	34%	38%	54%	38%	56%	51%	50%	43%	47%	51%	46%	39%	47%	53%	53%
Green and sustainable energy	26%	27%	25%	24%	25%	21%	16%	33%	27%	21%	35%	33%	23%	20%	31%	22%	14%	39%	25%	22%	41%
Manu	51%	52%	51%	46%	58%	77%	38%	30%	42%	59%	44%	53%	53%	47%	49%	56%	68%	24%	49%	56%	53%
Cannabis	17%	18%	17%	16%	8%	19%	13%	15%	22%	15%	24%	18%	19%	15%	29%	13%	15%	16%	20%	12%	8%
Fintech/Financial Technology	4%	6%	3%	3%	2%	1%	0%	5%	5%	3%	3%	6%	4%	2%	0%	7%	0%	0%	3%	7%	14%
Other	6%	7%	6%	6%	5%	5%	0%	10%	5%	10%	6%	4%	7%	9%	6%	5%	7%	10%	7%	6%	4%
Q26. How would you rate your local are	a on each o	f the follo	wing:																		
Q26A. Suitable workforce		•																			
			tion Type					Industi	<i>'</i>			ļ.,	Cluster			Regi	on			any Size (Em	ployee
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	+	Food & Bev	Services	Trans & Utilities	Services	High	Middle		Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501
Excellent	2%	2%	3%	0%	3%	2%	9%	0%	2%	3%	6%	3%	2%	2%	2%	3%	1%	2%	2%	1%	6%
Good	31%	33%	31%	23%	33%	32%	15%	33%	35%	32%	29%	38%	32%	22%	34%	33%	28%	23%	28%	36%	39%
Fair	49%	53%	47%	58%	48%	50%	35%	45%	46%	53%	46%	46%	50%	55%	50%	49%	54%	47%	50%	50%	41%
	17%		19%			16%		21%			20%	14%		22%	14%	15%		29%		12%	14%

Q26B. Consumer confidence																					
		Organiza	ation Type					Indust					Cluster			Regi	on			any Size (Em	
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+
Excellent	3%	2%	3%	3%	0%	5%	3%	2%	2%	0%	6%	5%	2%	1%	2%	4%	3%	0%	3%	3%	0%
Good	44%	48%	42%	35%	44%	38%	35%	52%	43%	51%	43%	57%	43%	30%	39%	49%	51%	29%	42%	46%	59%
Fair	44%	42%	46%	48%	49%	50%	53%	43%	45%	35%	40%	35%	50%	48%	50%	41%	40%	53%	45%	46%	37%
Poor	9%	7%	10%	14%	7%	6%	9%	2%	10%	14%	11%	4%	5%	21%	9%	7%	6%	18%	10%	5%	4%
Q26C. Transportation infrastructure																					
•		Organiza	ation Type					Indust	rv				Cluster			Regi	ion		Comp	any Size (Em	ployees
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail		Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+
Excellent	3%	5%	3%	4%	2%	1%	3%	0%	1%	5%	6%	4%	3%	2%	3%	3%	3%	4%	3%	3%	2%
Good	32%	31%	33%	31%	26%	39%	32%	38%	30%	39%	32%	36%	32%	28%	31%	33%	48%	21%	29%	38%	27%
Fair	40%	38%	42%	42%	52%	40%	29%	43%	43%	37%	44%	38%	42%	40%	42%	40%	37%	43%	40%	41%	55%
Poor	24%	27%	22%	23%	20%	20%	35%	19%	25%	18%	18%	22%	22%	30%	23%	24%	13%	31%	28%	18%	16%
P001	2470	2170	2270	2370	20%	20%	33%	1970	2370	1070	1070	2270	2270	30%	23/0	2470	1370	31%	20%	10%	10%
O2CD Airline comice						l	l .	l	1		l.		l		l			l .		1	
Q26D. Airline service		Orașii	tion Tune	1				la di sak				1	Cluster		ı	Dani			C	Ci=- /F	-1
	_		ation Type	F		ı ———	1	Indust	<i></i>	Milesterale Dist	Educa O Harakh		Cluster	1		Regi	on			any Size (Em	
		Non-		Eng and		l		Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health				l <b>.</b> .			l	Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu			Services	Trans & Utilities	Services	High	Middle	_	Northeast	South	1		(1-99)	(100-1500)	(1501+
Excellent	9%	11%	8%	7%	5%	7%	9%	0%	11%	8%	14%	12%	6%	10%	9%	8%	11%	17%	10%	6%	22%
Good	35%	34%	36%	34%	16%	45%	50%	41%	36%	29%	29%	37%	33%	36%	47%	31%	35%	33%	35%	34%	31%
Fair	33%	29%	36%	46%	44%	27%	29%	44%	32%	42%	34%	31%	38%	29%	28%	35%	28%	37%	33%	35%	31%
Poor	22%	26%	20%	13%	34%	20%	12%	15%	20%	21%	23%	20%	23%	25%	16%	26%	25%	13%	22%	26%	16%
Q26E. Ride sharing services																					
		Organiza	ation Type					Indust	ry				Cluster			Regi	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total			Constr	F1	Manu	Retail	Food & Bev	l	Tuona O Hailiaina	C!	High	Middle	1 014	Northeast	South	Midwort			(	
Excellent		profit	For profit	COHSU	Financial	ivianu	Itetan		Services	Trans & Utilities	Services	nıgıı		LOW			wiiuwest	West	(1-99)	(100-1500)	(1501+)
	4%	5%	4%	3%	5%	2%	3%	0%	Services 5%	0%	11%	6%	3%	3%	5%	3%	1%	West 8%	(1-99) 4%	3%	(1501+) 16%
1G000	_	5%	4%	3%	5%	2%	3%	0%	5%	0%	11%	6%	3%	3%	5%		1%	8%	4%	3%	16%
Good Fair	25%	5% 21%	4% 27%	3% 26%	5% 11%	2% 30%	3% 26%	0% 28%	5% 34%	0% 27%	11% 34%	6% 29%	3% 23%	3% 22%	5% 38%	20%	1% 20%	8% 26%	4% 23%	3% 24%	16% 25%
Fair	25% 37%	5% 21% 35%	4% 27% 39%	3% 26% 47%	5% 11% 38%	2% 30% 35%	3% 26% 41%	0% 28% 45%	5% 34% 39%	0% 27% 32%	11% 34% 20%	6% 29% 33%	3% 23% 39%	3% 22% 40%	5% 38% 36%	20% 35%	1% 20% 44%	8% 26% 44%	4% 23% 39%	3% 24% 35%	16% 25% 31%
	25%	5% 21%	4% 27%	3% 26%	5% 11%	2% 30%	3% 26%	0% 28%	5% 34%	0% 27%	11% 34%	6% 29%	3% 23%	3% 22%	5% 38%	20%	1% 20%	8% 26%	4% 23%	3% 24%	16% 25%
Fair Poor	25% 37% 34%	5% 21% 35%	4% 27% 39%	3% 26% 47%	5% 11% 38%	2% 30% 35%	3% 26% 41%	0% 28% 45%	5% 34% 39%	0% 27% 32%	11% 34% 20%	6% 29% 33%	3% 23% 39%	3% 22% 40%	5% 38% 36%	20% 35%	1% 20% 44%	8% 26% 44%	4% 23% 39%	3% 24% 35%	16% 25% 31%
Fair	25% 37% 34%	5% 21% 35% 39%	4% 27% 39% 30%	3% 26% 47%	5% 11% 38%	2% 30% 35%	3% 26% 41%	0% 28% 45% 28%	5% 34% 39% 23%	0% 27% 32%	11% 34% 20%	6% 29% 33%	3% 23% 39% 35%	3% 22% 40%	5% 38% 36%	20% 35% 41%	1% 20% 44% 34%	8% 26% 44%	4% 23% 39% 34%	3% 24% 35% 37%	16% 25% 31% 27%
Fair Poor	25% 37% 34%	5% 21% 35% 39% Organiza	4% 27% 39%	3% 26% 47% 24%	5% 11% 38%	2% 30% 35%	3% 26% 41%	0% 28% 45% 28%	5% 34% 39% 23%	0% 27% 32% 41%	11% 34% 20% 34%	6% 29% 33%	3% 23% 39%	3% 22% 40%	5% 38% 36%	20% 35%	1% 20% 44% 34%	8% 26% 44%	4% 23% 39% 34% Comp	3% 24% 35% 37% any Size (Em	16% 25% 31% 27% ployees)
Fair Poor	25% 37% 34% siness	5% 21% 35% 39% Organiza	4% 27% 39% 30% ation Type	3% 26% 47% 24% Eng and	5% 11% 38% 46%	2% 30% 35% 34%	3% 26% 41% 29%	0% 28% 45% 28% Indust	5% 34% 39% 23% Prof & Bus	0% 27% 32% 41% Wholesale, Dist,	11% 34% 20% 34%	6% 29% 33% 32%	3% 23% 39% 35% Cluster	3% 22% 40% 35%	5% 38% 36% 21%	20% 35% 41% Regio	1% 20% 44% 34%	8% 26% 44% 22%	4% 23% 39% 34% Comp	3% 24% 35% 37% any Size (Em	16% 25% 31% 27% ployees)
Fair Poor  Q26F. Local governmental support for bu	25% 37% 34% siness	5% 21% 35% 39%  Organiza Non-profit	4% 27% 39% 30% ation Type For profit	3% 26% 47% 24% Eng and Constr	5% 11% 38% 46% Financial	2% 30% 35% 34% Manu	3% 26% 41% 29% Retail	0% 28% 45% 28% Indust Leisure & Hosp/ Food & Bev	5% 34% 39% 23% Prof & Bus Services	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities	11% 34% 20% 34% Educ & Health Services	6% 29% 33% 32% High	3% 23% 39% 35% Cluster	3% 22% 40% 35% Low	5% 38% 36% 21% Northeast	20% 35% 41% Regio	1% 20% 44% 34% ion Midwest	8% 26% 44% 22% West	4% 23% 39% 34% Comp Small (1-99)	3% 24% 35% 37% any Size (Em Medium (100-1500)	16% 25% 31% 27% ployees) Large (1501+)
Fair Poor  Q26F. Local governmental support for bu  Excellent	25% 37% 34% siness Total 6%	5% 21% 35% 39% Organiza Non- profit 8%	4% 27% 39% 30%  ation Type  For profit 5%	3% 26% 47% 24% Eng and Constr 3%	5% 11% 38% 46% Financial 0%	2% 30% 35% 34% Manu 7%	3% 26% 41% 29% Retail 12%	0% 28% 45% 28% Indust Leisure & Hosp/ Food & Bev 5%	5% 34% 39% 23% Prof & Bus Services 4%	0% 27% 32% 41% Wholesale, Dist, Trans & Utilities 8%	11% 34% 20% 34% Educ & Health Services 9%	6% 29% 33% 32% High 8%	3% 23% 39% 35% Cluster Middle 6%	3% 22% 40% 35% Low 5%	5% 38% 36% 21% Northeast 5%	20% 35% 41% Regions	1% 20% 44% 34%  on  Midwest 4%	8% 26% 44% 22% West 3%	4% 23% 39% 34% Comp Small (1-99) 6%	3% 24% 35% 37% any Size (Em Medium (100-1500) 5%	16% 25% 31% 27%  ployees) Large (1501+) 10%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good	25% 37% 34% siness Total 6% 37%	5% 21% 35% 39%  Organiza Non- profit 8% 42%	4% 27% 39% 30%  ation Type For profit 5% 34%	3% 26% 47% 24% Eng and Constr 3% 35%	5% 11% 38% 46% Financial 0% 35%	2% 30% 35% 34% Manu 7% 35%	3% 26% 41% 29% Retail 12% 21%	0% 28% 45% 28%  Indust Leisure & Hosp/ Food & Bev 5% 31%	5% 34% 39% 23% Prof & Bus Services 4% 36%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37%	11% 34% 20% 34% Educ & Health Services 9% 29%	6% 29% 33% 32% High 8% 46%	3% 23% 39% 35% Cluster Middle 6% 37%	3% 22% 40% 35% Low 5% 24%	5% 38% 36% 21% Northeast 5% 32%	20% 35% 41% Region South 8% 44%	1% 20% 44% 34%  On Midwest 4% 31%	8% 26% 44% 22% West 3% 18%	4% 23% 39% 34% Comp Small (1-99) 6% 32%	3% 24% 35% 37% any Size (Em Medium (100-1500) 5% 46%	16% 25% 31% 27% ployees) Large (1501+) 10% 43%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair	25% 37% 34% siness Total 6% 37% 37%	5% 21% 35% 39% Organiza Non- profit 8% 42% 36%	4% 27% 39% 30%  ation Type  For profit 5% 34% 38%	3% 26% 47% 24% Eng and Constr 3% 35% 31%	5% 11% 38% 46% Financial 0% 35% 48%	2% 30% 35% 34% Manu 7% 35% 44%	3% 26% 41% 29% Retail 12% 21% 44%	0% 28% 45% 28%  Indust Leisure & Hosp/ Food & Bev 5% 31% 38%	5% 34% 39% 23% Prof & Bus Services 4% 36% 34%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32%	11% 34% 20% 34%  Educ & Health Services 9% 29% 34%	6% 29% 33% 32% High 8% 46% 36%	3% 23% 39% 35% Cluster Middle 6% 37% 42%	3% 22% 40% 35% Low 5% 24% 32%	5% 38% 36% 21% Northeast 5% 32% 40%	20% 35% 41% Region South 8% 44% 36%	1% 20% 44% 34%  Midwest 4% 31% 39%	8% 26% 44% 22% West 3% 18% 37%	4% 23% 39% 34% Comp Small (1-99) 6% 32% 40%	3% 24% 35% 37% any Size (Em Medium (100-1500) 5% 46% 33%	16% 25% 31% 27% ployees) Large (1501+ 10% 43% 37%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good	25% 37% 34% siness Total 6% 37%	5% 21% 35% 39%  Organiza Non- profit 8% 42%	4% 27% 39% 30%  ation Type For profit 5% 34%	3% 26% 47% 24% Eng and Constr 3% 35%	5% 11% 38% 46% Financial 0% 35%	2% 30% 35% 34% Manu 7% 35%	3% 26% 41% 29% Retail 12% 21%	0% 28% 45% 28%  Indust Leisure & Hosp/ Food & Bev 5% 31%	5% 34% 39% 23% Prof & Bus Services 4% 36%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37%	11% 34% 20% 34% Educ & Health Services 9% 29%	6% 29% 33% 32% High 8% 46%	3% 23% 39% 35% Cluster Middle 6% 37%	3% 22% 40% 35% Low 5% 24%	5% 38% 36% 21% Northeast 5% 32%	20% 35% 41% Region South 8% 44%	1% 20% 44% 34%  On Midwest 4% 31%	8% 26% 44% 22% West 3% 18%	4% 23% 39% 34% Comp Small (1-99) 6% 32%	3% 24% 35% 37% any Size (Em Medium (100-1500) 5% 46%	16% 25% 31% 27% ployees) Large (1501+) 10% 43%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor	25% 37% 34% siness Total 6% 37% 37% 19%	5% 21% 35% 39% Organiza Non- profit 8% 42% 36%	4% 27% 39% 30%  ation Type  For profit 5% 34% 38%	3% 26% 47% 24% Eng and Constr 3% 35% 31%	5% 11% 38% 46% Financial 0% 35% 48%	2% 30% 35% 34% Manu 7% 35% 44%	3% 26% 41% 29% Retail 12% 21% 44%	0% 28% 45% 28%  Indust Leisure & Hosp/ Food & Bev 5% 31% 38%	5% 34% 39% 23% Prof & Bus Services 4% 36% 34%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32%	11% 34% 20% 34%  Educ & Health Services 9% 29% 34%	6% 29% 33% 32% High 8% 46% 36%	3% 23% 39% 35% Cluster Middle 6% 37% 42%	3% 22% 40% 35% Low 5% 24% 32%	5% 38% 36% 21% Northeast 5% 32% 40%	20% 35% 41% Region South 8% 44% 36%	1% 20% 44% 34%  Midwest 4% 31% 39%	8% 26% 44% 22% West 3% 18% 37%	4% 23% 39% 34% Comp Small (1-99) 6% 32% 40%	3% 24% 35% 37% any Size (Em Medium (100-1500) 5% 46% 33%	16% 25% 31% 27% ployees) Large (1501+ 10% 43% 37%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair	25% 37% 34% siness Total 6% 37% 37% 19%	5% 21% 35% 39% Organiza Non- profit 8% 42% 36% 14%	4% 27% 39% 30% 30% stion Type For profit 5% 34% 38% 22%	3% 26% 47% 24% Eng and Constr 3% 35% 31%	5% 11% 38% 46% Financial 0% 35% 48%	2% 30% 35% 34% Manu 7% 35% 44%	3% 26% 41% 29% Retail 12% 21% 44%	0% 28% 45% 28%  Indust: Leisure & Hosp/ Food & Bev 5% 31% 38% 26%	5% 34% 39% 23% Prof & Bus Services 4% 36% 34% 26%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32%	11% 34% 20% 34%  Educ & Health Services 9% 29% 34%	6% 29% 33% 32% High 8% 46% 36%	3% 23% 39% 35% Cluster Middle 6% 37% 42% 15%	3% 22% 40% 35% Low 5% 24% 32%	5% 38% 36% 21% Northeast 5% 32% 40%	20% 35% 41% Region South 8% 44% 36% 12%	1% 20% 44% 34% 34% 600 Midwest 4% 31% 39% 25%	8% 26% 44% 22% West 3% 18% 37%	4% 23% 39% 34% Comp Small (1-99) 6% 32% 40% 22%	3% 24% 35% 37% any Size (Em Medium (100-1500) 5% 46% 33% 15%	16% 25% 31% 27%  ployees) Large (1501+) 10% 43% 37%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor	25% 37% 34% siness Total 6% 37% 37% 19%	5% 21% 35% 39% Organiza Non- profit 8% 42% 36% 14%	4% 27% 39% 30%  ation Type  For profit 5% 34% 38%	3% 26% 47% 24% Eng and Constr 3% 35% 31%	5% 11% 38% 46% Financial 0% 35% 48%	2% 30% 35% 34% Manu 7% 35% 44%	3% 26% 41% 29% Retail 12% 21% 44%	0% 28% 45% 28%  Indust Leisure & Hosp/ Food & Bev 5% 31% 38% 26%	5% 34% 39% 23% Prof & Bus Services 4% 36% 36% 26%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32% 24%	11% 34% 20% 34% Educ & Health Services 9% 29% 34% 29%	6% 29% 33% 32% High 8% 46% 36%	3% 23% 39% 35% Cluster Middle 6% 37% 42%	3% 22% 40% 35% Low 5% 24% 32%	5% 38% 36% 21% Northeast 5% 32% 40%	20% 35% 41% Region South 8% 44% 36%	1% 20% 44% 34% 34% 600 Midwest 4% 31% 39% 25%	8% 26% 44% 22% West 3% 18% 37%	4% 23% 39% 34%  Comp Small (1-99) 6% 32% 40% 22%  Comp	3% 24% 35% 37%  any Size (Em Medium (100-1500) 5% 46% 33% 15%  any Size (Em	16% 25% 31% 27%  ployees) Large (1501+) 10% 43% 37% 10%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor	25% 37% 34% siness Total 6% 37% 37% 19%	5% 21% 35% 39% Organiza Non- profit 8% 42% 36% 14%	4% 27% 39% 30% 30% stion Type For profit 5% 34% 38% 22%	3% 26% 47% 24% Eng and Constr 3% 35% 31%	5% 11% 38% 46% Financial 0% 35% 48% 17%	2% 30% 35% 34% Manu 7% 35% 44% 15%	3% 26% 41% 29% Retail 12% 21% 44% 24%	0%	5% 34% 39% 23% Prof & Bus Services 4% 36% 34% 26%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32% 24%  Wholesale, Dist,	11% 34% 20% 34%  Educ & Health Services 9% 29% 34%	6% 29% 33% 32%  High 8% 46% 36% 10%	3% 23% 39% 35% Cluster Middle 6% 37% 42% 15%	3% 22% 40% 35% Low 5% 24% 32% 38%	5% 38% 36% 21% Northeast 5% 32% 40% 23%	20% 35% 41% Region South 8% 44% 36% 12%	1% 20% 44% 34%  on Midwest 4% 31% 39% 25%	8% 26% 44% 22% West 3% 18% 37% 42%	4% 23% 39% 34%  Comp Small (1-99) 6% 32% 40% 22%  Comp Small	3% 24% 35% 37%  any Size (Em Medium (100-1500) 5% 46% 33% 15%  any Size (Em Medium	16% 25% 31% 27%  ployees) Large (1501+) 10% 43% 37% 10%  ployees) Large
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor	25% 37% 34% siness Total 6% 37% 37% 19%	5% 21% 35% 39% Organiza Non- profit 8% 42% 36% 14%	4% 27% 39% 30% 30% stion Type For profit 5% 34% 38% 22%	3% 26% 47% 24% Eng and Constr 3% 35% 31% 31%	5% 11% 38% 46% Financial 0% 35% 48% 17%	2% 30% 35% 34% Manu 7% 35% 44% 15%	3% 26% 41% 29% Retail 12% 21% 44%	0%	5% 34% 39% 23% Prof & Bus Services 4% 36% 36% 26%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32% 24%	11% 34% 20% 34% Educ & Health Services 9% 29% 34% 29%	6% 29% 33% 32%  High 8% 46% 36% 10%	3% 23% 39% 35% Cluster Middle 6% 37% 42% 15%	3% 22% 40% 35% Low 5% 24% 32% 38%	5% 38% 36% 21% Northeast 5% 32% 40% 23%	20% 35% 41% Region South 8% 44% 36% 12%	1% 20% 44% 34% 34% 600 Midwest 4% 31% 39% 25%	8% 26% 44% 22% West 3% 18% 37% 42%	4% 23% 39% 34%  Comp Small (1-99) 6% 32% 40% 22%  Comp Small	3% 24% 35% 37%  any Size (Em Medium (100-1500) 5% 46% 33% 15%  any Size (Em	16% 25% 31% 27%  ployees) Large (1501+) 10% 43% 37% 10%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor	25% 37% 34% siness Total 6% 37% 19%	5% 21% 35% 39%  Organiza Non- profit 8% 42% 36% 14%  Organiza Non-	4% 27% 39% 30%  ation Type For profit 5% 34% 38% 22%	3% 26% 47% 24% Eng and Constr 3% 35% 31% 31%	5% 11% 38% 46% Financial 0% 35% 48% 17%	2% 30% 35% 34% Manu 7% 35% 44% 15%	3% 26% 41% 29% Retail 12% 21% 44% 24%	0%	5% 34% 39% 23% 23% Prof & Bus Services 4% 36% 34% 26%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32% 24%  Wholesale, Dist,	11% 34% 20% 34%  Educ & Health Services 9% 29% 34% 29%  Educ & Health	6% 29% 33% 32%  High 8% 46% 36% 10%	3% 23% 39% 35% Cluster Middle 6% 37% 42% 15%	3% 22% 40% 35% Low 5% 24% 32% 38%	5% 38% 36% 21% Northeast 5% 32% 40% 23%	20% 35% 41% Region South 8% 44% 36% 12%	1% 20% 44% 34%  on Midwest 4% 31% 39% 25%	8% 26% 44% 22% West 3% 18% 37% 42%	4% 23% 39% 34%  Comp Small (1-99) 6% 32% 40% 22%  Comp Small	3% 24% 35% 37%  any Size (Em Medium (100-1500) 5% 46% 33% 15%  any Size (Em Medium	16% 25% 31% 27%  ployees) Large (1501+) 10% 43% 37% 10%  ployees) Large
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor  Q26G. As an area where businesses can s	25% 37% 34% Siness Total 6% 37% 19% ucceed	5% 21% 35% 39%  Organiza Non- profit 8% 42% 36% 14%  Organiza Non- profit	4% 27% 39% 30% 30%  ation Type For profit 5% 34% 38% 22%  ation Type For profit	3% 26% 47% 24% Eng and Constr 3% 35% 31% 31% Eng and Constr	5% 11% 38% 46% Financial 0% 35% 48% 17%	2% 30% 35% 34% Manu 7% 35% 44% 15%	3% 26% 41% 29% Retail 12% 21% 44% 24%	0%	5% 34% 39% 23% Prof & Bus Services 4% 36% 34% 26%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32% 24%  Wholesale, Dist, Trans & Utilities	11% 34% 20% 34%  Educ & Health Services 9% 29% 34% 29%  Educ & Health Services	6% 29% 33% 32% High 8% 46% 36% 10%	3% 23% 39% 35%  Cluster  Middle 6% 37% 42% 15%  Cluster	22% 40% 35% Low 5% 24% 32% 38%	5% 38% 36% 21% Northeast 5% 32% 40% 23%	20% 35% 41% Region South 8% 44% 36% 12%	1% 20% 44% 34%  on Midwest 4% 31% 39% 25%  Midwest	8% 26% 44% 22% West 3% 18% 37% 42%	4% 23% 39% 34%  Comp Small (1-99) 6% 32% 40% 22%  Comp Small (1-99)	3% 24% 35% 37%  any Size (Em Medium (100-1500) 5% 46% 33% 15%  any Size (Em Medium (100-1500)	16% 25% 31% 27%  ployees) Large (1501+ 10% 43% 37% 10%  ployees) Large (1501+)
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor  Q26G. As an area where businesses can s	25% 37% 34% siness Total 6% 37% 19% ucceed	5% 21% 35% 39%  Organiza Non- profit 8% 42% 36% 14%  Organiza Non- profit 14%	4% 27% 39% 30%  stion Type  For profit 5% 34% 38% 22%  For profit 6%	3% 26% 47% 24% Eng and Constr 3% 35% 31% 31%	5% 11% 38% 46% Financial 0% 35% 48% 17%	2% 30% 35% 34% Manu 7% 35% 44% 15%	3% 26% 41% 29% Retail 12% 21% 44% 24%	0% 28% 45% 28%  Industr Leisure & Hosp/ Food & Bev 5% 31% 38% 26%  Industr Leisure & Hosp/ Food & Bev 7%	5% 34% 39% 23% Prof & Bus Services 4% 36% 36% 36% 26% Prof & Bus Services 5%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32% 24%  Wholesale, Dist, Trans & Utilities	11% 34% 20% 34%  Educ & Health Services 9% 34% 29%  Educ & Health Services 6%	6% 29% 33% 32% High 8% 46% 10%	3% 23% 39% 35%  Cluster  Middle 6% 37% 42% 15%  Cluster  Middle 8%	22% 40% 35% 5% 24% 32% 32% 38%	5% 38% 36% 21% Northeast 5% 32% 40% 23% Northeast 6%	20% 35% 41% Region South 8% 44% 36% 12% Region South 12%	1% 20% 44% 34%  Midwest 4% 31% 39% 25%  Midwest 3%	8% 26% 44% 22% West 3% 18% 37% 42% West 2%	4% 23% 39% 34%  Comp Small (1-99) 6% 32% 40% 22%  Comp Small (1-99) 9%	3% 24% 35% 37%  any Size (Em Medium (100-1500) 5% 46% 33% 15%  any Size (Em Medium (100-1500) 6%	16% 25% 31% 27%  Ployees) Large (1501+ 10% 37% 10%  ployees) Large (1501+ 20%
Fair Poor  Q26F. Local governmental support for bu  Excellent Good Fair Poor  Q26G. As an area where businesses can s  Excellent Good	25% 37% 34% siness Total 6% 37% 19% ucceed Total 9% 44%	5% 21% 35% 39%  Organiza Non- profit 8% 42% 14%  Organiza Non- profit 14%	4% 27% 39% 30%  ation Type  For profit 5% 34% 22%  stion Type  For profit 6% 44%	3% 26% 47% 24% Eng and Constr 3% 35% 31% 31%	5% 11% 38% 46% Financial 0% 35% 48% 17%	2% 30% 35% 34% Manu 7% 35% 44% 15% Manu 8% 35%	3% 26% 41% 29% Retail 12% 21% 44% 24% Retail 9% 41%	0% 28% 45% 28%  Indust Leisure & Hosp/ Food & Bev 5% 31% 38% 26%  Indust Leisure & Hosp/ Food & Bev 7% 39%	5% 34% 39% 23% Prof & Bus Services 4% 36% 36% 36% 26% Prof & Bus Services 55%	0% 27% 32% 41%  Wholesale, Dist, Trans & Utilities 8% 37% 32% 24%  Wholesale, Dist, Trans & Utilities 13% 47%	11% 34% 20% 34%  Educ & Health Services 9% 29% 29%  Educ & Health Services 6% 37%	6% 29% 33% 32% High 8% 46% 36% 10% High 14% 50%	3% 23% 39% 35%  Cluster  Middle 6% 37% 42% 15%  Cluster  Middle 8% 47%	22% 40% 35% 5% 24% 32% 32% 38% Low 4% 29%	5% 38% 36% 21% Northeast 5% 32% 40% 23% Northeast 6% 35%	20% 35% 41% Region South 8% 44% 36% 12% Region South 12% 50%	1% 20% 44% 34%  Midwest 4% 319% 25%  Midwest 33% 56%	8% 26% 44% 22% West 3% 18% 37% 42% West 2% 22%	4% 23% 39% 34%  Comp Small (1-99) 6% 32% 40% 22%  Comp Small (1-99) 9% 39%	3% 24% 35% 37%  any Size (Em Medium (100-1500) 5% 46% 33% 15%  any Size (Em Medium (100-1500) 6% 53%	16% 25% 31% 27%  Large (1501+) 10% 43% 10%  ployees) Large (1501+) 20% 41%

Q26H. As a place where consumers want to	live																				
		Organiza	ation Type					Industi	ry				Cluster			Regi	ion		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Excellent	19%	23%	16%	15%	17%	7%	15%	36%	20%	13%	20%	27%	14%	14%	16%	20%	14%	22%	20%	15%	37%
Good	43%	42%	43%	44%	43%	49%	35%	24%	44%	45%	37%	41%	47%	37%	45%	44%	48%	30%	42%	43%	31%
Fair	27%	25%	28%	25%	22%	31%	38%	33%	25%	32%	31%	24%	28%	29%	28%	25%	34%	28%	27%	30%	20%
Poor	12%	10%	13%	15%	18%	13%	12%	7%	12%	11%	11%	7%	11%	20%	12%	11%	4%	19%	12%	12%	12%
Q27. Finally, just a few questions about you	and yo	ur compa	ny. Do you t	hink you	r company v	will be i	n busin	 ess in your state te	n years from	today or not?								l			
		Organiza	ation Type					Industi	ry				Cluster			Regi	ion		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Yes	81%	86%	77%	85%	92%	75%	76%	74%	73%	84%	66%	91%	80%	66%	72%	83%	92%	77%	79%	89%	96%
No	6%	3%	8%	6%	3%	7%	3%	12%	10%	3%	23%	2%	5%	13%	11%	5%	4%	7%	8%	4%	0%
Don't know	13%	11%	15%	10%	5%	18%	21%	14%	17%	13%	11%	7%	14%	21%	17%	12%	4%	16%	13%	7%	4%
Q28. If you had it all to do all over again, co	nsiderin	ng all facto	ors, would y	ou locate	your busine	ess in y	our stat	e or someplace els	e?									l			
		Organiza	ation Type					Industi	ry				Cluster			Regi	on		Comp	any Size (Em	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Your state	69%	81%	62%	59%	70%	49%	53%	67%	68%	62%	66%	79%	74%	48%	48%	79%	77%	57%	68%	77%	69%
Someplace else	18%	9%	23%	27%	10%	35%	18%	26%	19%	24%	14%	10%	15%	34%	35%	10%	8%	27%	19%	13%	14%
Don't know	13%	10%	15%	14%	20%	16%	29%	7%	13%	14%	20%	11%	12%	18%	17%	11%	14%	17%	13%	10%	18%

	1		all to do a					Industr	.,			1	Cluster			Doc:	on.		Com	any Size (Em	nloves
			tion Type	F		1	1			NAVIDE DE LE PER LE	Ed., 0 11-, 11	-	ciuster	1	<del>                                     </del>	Regi	UII				<del></del>
	Total	Non- profit	For profit	Eng and Constr	Financial	Manu	Retail	Leisure & Hosp/ Food & Bev	Prof & Bus Services	Wholesale, Dist, Trans & Utilities	Educ & Health Services	High	Middle	Low	Northeast	South	Midwest	West	Small (1-99)	Medium (100-1500)	Large (1501
Arizona	1%	0%	1%	0%	0%	0%	0%	0%	4%	0%	0%	3%	0%	0%	1%	0%	0%	0%	0%	0%	0%
California	7%	3%	7%	0%	0%	0%	17%	10%	24%	0%	20%	13%	6%	4%	1%	9%	0%	17%	10%	0%	0%
Colorado	3%	0%	3%	6%	0%	0%	33%	0%	4%	0%	0%	0%	2%	4%	1%	6%	0%	0%	1%	4%	0%
Delaware	1%	0%	2%	0%	0%	0%	0%	0%	8%	0%	0%	0%	2%	1%	0%	4%	0%	0%	2%	0%	0%
Florida	18%	24%	16%	6%	33%	11%	17%	10%	20%	13%	60%	17%	19%	18%	26%	17%	17%	0%	15%	23%	14%
Georgia	1%	0%	1%	0%	17%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	2%	0%	0%	1%	0%	0%
Hawaii	1%	3%	1%	0%	0%	0%	0%	0%	0%	0%	20%	3%	2%	0%	1%	2%	0%	0%	1%	0%	0%
Idaho	2%	3%	2%	6%	0%	0%	0%	0%	0%	13%	0%	0%	0%	4%	0%	0%	0%	10%	3%	0%	0%
Indiana	3%	0%	3%	6%	17%	0%	0%	0%	4%	13%	0%	0%	6%	1%	0%	9%	0%	0%	3%	4%	0%
Kentucky	2%	3%	2%	0%	0%	5%	0%	0%	0%	0%	0%	7%	0%	1%	1%	2%	17%	0%	2%	0%	0%
Massachusetts	3%	0%	3%	6%	0%	5%	0%	0%	0%	0%	0%	0%	4%	3%	4%	2%	0%	0%	3%	4%	0%
Michigan	1%	0%	1%	6%	0%	0%	0%	0%	0%	0%	0%	3%	0%	0%	1%	0%	0%	0%	1%	0%	0%
Montana	1%	0%	2%	0%	0%	0%	0%	0%	4%	13%	0%	0%	2%	1%	0%	2%	0%	3%	1%	0%	0%
Nevada	4%	0%	5%	6%	0%	0%	17%	10%	8%	0%	0%	10%	0%	4%	0%	0%	0%	21%	4%	4%	14%
New Hampshire	3%	0%	4%	11%	0%	8%	0%	0%	0%	0%	0%	3%	0%	5%	7%	0%	0%	0%	5%	0%	0%
New York	1%	0%	1%	6%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%	0%	0%	0%	1%	0%	0%
North Carolina	11%	10%	11%	11%	0%	18%	17%	0%	4%	0%	0%	10%	13%	9%	20%	4%	0%	0%	12%	8%	14%
Ohio	3%	0%	4%	0%	17%	8%	0%	0%	0%	13%	0%	3%	4%	3%	4%	4%	0%	0%	3%	8%	0%
Olilo Oklahoma	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Oregon	1%	3%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	3%	0%	0%	0%
•	3%	3%	2%	11%	0%	0%	0%	0%	0%	13%	0%	3%	2%	3%	6%	0%	0%	0%	2%	4%	0%
Pennsylvania	5%	3%	6%	6%	0%	11%	0%	10%	0%	0%	0%	3%	8%	4%	9%	4%	0%	0%	5%	8%	14%
South Carolina South Dakota	2%	3%	2%	6%	0%	0%	0%	10%	0%	0%	0%	0%	2%	3%	0%	0%	17%	7%	3%	0%	0%
Tennessee	7%	7%	7%	0%	17%	11%	0%	10%	4%	13%	0%	10%	4%	7%	3%	17%	0%	0%	6%	12%	14%
Texas	12%	17%	11%	11%	0%	18%	0%	10%	8%	13%	0%	7%	13%	14%	9%	6%	50%	21%	11%	19%	14%
Virginia	1%	3%	1%	0%	0%	0%	0%	0%	4%	0%	0%	0%	4%	0%	0%	4%	0%	0%	1%	4%	0%
	3%	7%	2%	0%	0%	3%	0%	10%	4%	0%	0%	3%	4%	3%	0%	2%	0%	14%	3%	0%	0%
Washington					1		_					_		_							_
Wyoming	1%	0%	1%	0%	0%	0%	0%	10%	0%	0%	0%	0%	0%	1%	0%	2%	0%	0%	1%	0%	0%
Outside of the United States	2%	3%	2%	0%	0%	3%	0%	10%	0%	0%	0%	0%	2%	3%	3%	0%	0%	3%	2%	0%	14%
Q30. Approximately how many employ		aua ia all		lana la uai		****							l	<u> </u>					<u> </u>	<u> </u>	
Q30. Approximately now many employ	rees do you r			ions in you	ir primary s	tater		Industr					Cluster			Pogi			Comn	any Size (Em	nlovoo
		Non-	tion Type	Eng and		1	1	Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health		ciuster	1		Regi	UII		Small	Medium	Larg
	Total		For profit	_	Einancial	Manu	Poto:			, ,		High	Middle		Northoast	South	Midwest	Most		(100-1500)	_
Small (1-99)	Total 68%	profit	For profit 67%	Constr 68%	Financial 47%	63%	Retail 81%	Food & Bev 80%	Services 77%	Trans & Utilities 42%	Services 59%	69%	Middle 64%	<b>Low</b> 72%	Northeast 76%	South 63%	Midwest 56%	West 85%	(1-99) 100%	· .	(1501
Medium (100-1500)	26%	70%		31%	47%		10%	18%	22%	42%	34%	23%		23%	20%	30%		9%	0%	0% 100%	0%
, ,	6%	22% 8%	28% 5%	2%	5%	30% 8%	10%	3%	1%	15%	6%	8%	31% 5%	5%	4%	8%	40% 4%	6%	0%	100% 0%	1009
Large (1501+)	6%	δ%	5%	۷%	5%	5%	10%	3%	1%	15%	%0	5%	5%	5%	4%	8%	4%	0%	υ%	U%	1009
O21 Bloom colort your gondo			<u> </u>	L	L	<u> </u>	1		<u> </u>	<u> </u>	l		L	<u> </u>	L	<u> </u>	L		<u> </u>	L	Щ_
Q31. Please select your gender:		Organi	tion Turn					Industr				l	Cluster			Po~!			Com	any Size (Em	nloves
		Organiza Non-	tion Type	Fee es d		ı —	1	Leisure & Hosp/	<i>'</i>	Wholesole Dist	Educ & Health	<del>                                     </del>	ciuster	1	<del>                                     </del>	Regi	UII		Small	any Size (Em Medium	<del></del>
	Total		For profit	Eng and	Einancial	Man	Poto:		Prof & Bus	Wholesale, Dist,		Lligh	Middle		Northoast	Court	Midwest	Most			Large
Mala	Total	profit	For profit	Constr	Financial	Manu	_	Food & Bev	Services	Trans & Utilities	Services		Middle	_			Midwest	West	(1-99)	(100-1500)	(1501
Male	57% 43%	47% 53%	62% 38%	73% 27%	73% 27%	68% 32%	65% 35%	45% 55%	58% 42%	68% 32%	35% 65%	59% 41%	55% 45%	56% 44%	58% 42%	59% 41%	66% 34%	41% 59%	52% 48%	65% 35%	61% 39%
Female																					

### Siena College Research Institute

### In Partnership with the National Association of State Chambers

#### April 21 - August 3, 2023 1,114 U.S. Business/Non-profit Leaders

Q32.How would you describe your race/eth	nicity?																				
		Organiza	ation Type					Indust	ry				Cluster			Regi	ion		Comp	any Size (Em <sub>l</sub>	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
White	89%	90%	88%	87%	91%	94%	90%	77%	84%	94%	82%	88%	90%	89%	95%	91%	91%	66%	88%	93%	76%
African-American	3%	3%	3%	0%	4%	1%	0%	8%	4%	3%	3%	4%	3%	0%	2%	4%	0%	0%	2%	2%	8%
Hispanic	2%	3%	2%	7%	2%	0%	3%	0%	2%	0%	3%	3%	2%	1%	1%	2%	3%	4%	2%	1%	6%
Asian	2%	1%	3%	2%	0%	2%	3%	10%	3%	0%	3%	2%	1%	4%	0%	0%	2%	13%	3%	0%	4%
Other	4%	3%	5%	5%	4%	3%	3%	5%	7%	3%	9%	4%	4%	5%	2%	3%	5%	16%	5%	3%	6%
																		<u> </u>		<u> </u>	
Region																					
		Organiza	ation Type					Indust	ry				Cluster			Regi	ion		Comp	any Size (Em <sub>l</sub>	ployees)
		Non-		Eng and				Leisure & Hosp/	Prof & Bus	Wholesale, Dist,	Educ & Health								Small	Medium	Large
	Total	profit	For profit	Constr	Financial	Manu	Retail	Food & Bev	Services	Trans & Utilities	Services	High	Middle	Low	Northeast	South	Midwest	West	(1-99)	(100-1500)	(1501+)
Northeast	22%	18%	25%	30%	18%	45%	18%	22%	18%	13%	24%	20%	21%	27%	100%	0%	0%	0%	26%	18%	14%
South	58%	61%	57%	51%	70%	40%	67%	51%	60%	70%	64%	65%	60%	46%	0%	100%	0%	0%	51%	65%	69%
Midwest	8%	7%	8%	11%	6%	12%	7%	2%	7%	9%	2%	5%	9%	8%	0%	0%	100%	0%	7%	13%	6%
West	12%	14%	11%	9%	6%	3%	9%	25%	15%	9%	10%	10%	10%	18%	0%	0%	0%	100%	16%	5%	12%