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Quarterly New York State Index of Consumer Sentiment including Gas and Food Analysis

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New York Consumer Sentiment Stable; National Numbers Tumble

NY'ers, Especially NYC, Remain Optimistic About the Future; Current Outlook Drops by 3
Points Statewide, by 8 Points Upstate

Gas Price Concerns Inch Upward as Food Price Worries Drop Slightly; Buying Plans Steady and Strong for Cars & Homes, Down for Home Improvements

Loudonville, NY – The New York State Index of Consumer Sentiment now stands at 75.9 down one point from the last measurement in the first quarter of 2024 and virtually at the breakeven point at which optimism and pessimism are balanced according to the latest poll by the Siena College Research Institute (SCRI). Nationally, the overall index decreased nearly twelve points this quarter. New York's overall Index of Consumer Sentiment is 7.7 points above the national* index of 68.2. New York's current index decreased 3.4 points to 69.0 and the future index increased 0.5 points to 80.3. Future confidence in New York is now 5.4 points above the breakeven point of balanced optimism and pessimism and 10.7 points higher than national future confidence.

Second Quarter 2024	The	New York	diff.	New York	Metro	Upstate
Index of Consumer Sentiment:	Nation*	State	points	State	NYC	NY
Overall	68.2 (-7.8)*	75.9 (-0.1)*	7.7	75.9	79.1	69.6
Current	65.9 (-11.8)*	69.0 (-8.7)*	3.1	69.0	72.8	61.8
Future	69.6 (-5.3)*	80.3 (5.4)*	10.7	80.3	83.2	74.7

^{*}National data compiled by the <u>U. of Michigan</u> * () shows points above/below breakeven point at which sentiment is balanced

"Statewide consumer sentiment continued to hover right around the breakeven point of balanced optimism and pessimism with a slight increase in future outlook and a decline in New Yorkers' assessment of current conditions. New York City residents continue to be far more bullish on economic conditions than are residents outside of the metro area. Nationally the index, down 7.8 points this quarter, lags behind New York by nearly 8 points. While high food price concerns fell ever so slightly this quarter, panic at the gas pump was up by four points as the summer driving season started. Housing, utility and streaming service cost concerns all climbed this quarter. Still, one in five plan to shop for a new vehicle. Nearly as many are looking to do some home improvements, a drop from last year of over six points," according to Don Levy, SCRI's Director.

In the first quarter of 2024, buying plans were up for *cars/trucks* at 20.8% (from 19.7%) and up slightly for *homes* at 8.4% (from 8.3%). Buying plans were down for *consumer electronics* at 43.6% (from 47.9%), for *major home improvements* at 19.8% (from 22.7%), for and *furniture* at 24.7% (from 29.8%).

Fifty-four percent (up from 50% last quarter) of all New Yorkers say that current gasoline prices are having a very serious or somewhat serious impact on their financial condition. Seventy-five percent (down from 77% last quarter) of state residents indicate that the amount of money they spend on groceries is having either a very serious or somewhat serious impact on their finances.

Seven in ten (71%) New Yorkers say that housing costs are having a very serious or somewhat serious impact on their financial condition. Additionally, a majority (63%) of residents say that their utility costs are having at least a somewhat serious impact on their finances. Other monthly expenses including the cost of cell phones (33%) and entertainment services including internet, cable and streaming services (49%) are having a very or somewhat serious impact on New Yorkers' financial condition.

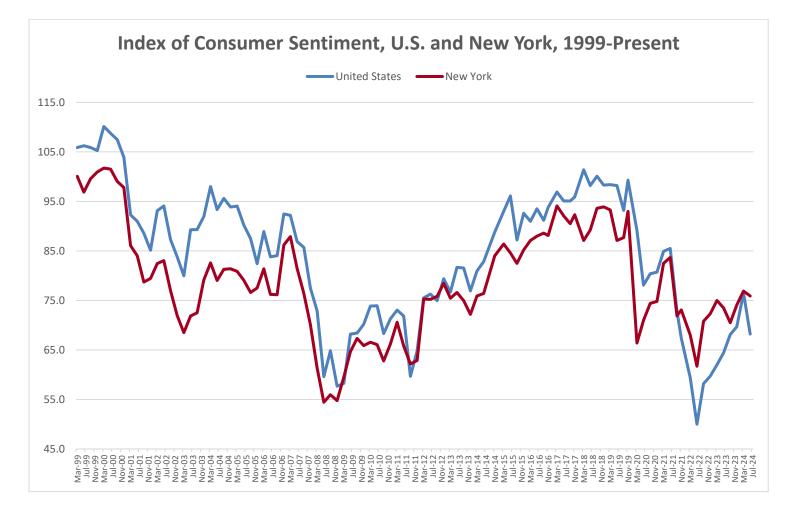
Seventeen percent of all New Yorkers are somewhat or very seriously impacted by all six monthly expenses – food, gasoline, housing, utilities, home entertainment and cell phones. The consumer sentiment index among that group of New Yorkers is 65.5, 10.4 points below the statewide reading.

Percentage Having Somewhat/Very Serious Impact on Financial Condition from Each Expense										
	Q2 2024	Q1 2024	Q4 2023	Men	Women	<\$50K	\$50K- \$100K	\$100K+		
Food	75%	77%	75%	72%	77%	83%	75%	66%		
Housing Costs	71%	67%	70%	70%	72%	79%	74%	61%		
Utilities	63%	60%	59%	63%	63%	65%	66%	58%		
Gas	54%	50%	55%	54%	54%	58%	59%	47%		
Entertainment Services	49%	45%	44%	48%	51%	54%	51%	41%		
Cell Phone	33%	29%	33%	30%	35%	40%	33%	26%		
All (Computed among those who are affected by all six expenses)	17%	15%	16%	16%	19%	21%	17%	13%		
Siena College Research Institute Second Quarter 2024										

This Siena College Poll was conducted June 17 – June 29, 2024, among 806 New York State Residents. Of the 806 respondents, 423 were contacted through a dual frame (landline and cell phone) mode (100 completed via text to web) and 383 respondents were drawn from a proprietary online panel (Lucid). Respondent sampling via phone was initiated by asking for the youngest person in the household. The overall results has an overall margin of error of +/- 3.9 percentage points including the design effects resulting from weighting when applied to buying plans and/or the perceived impacts of gas and food prices. As consumer sentiment is expressed as an index number developed after statistical calculations to a series of questions, "margin of error" does not apply to those indices. Telephone sampling was conducted via a stratified dual frame probability sample of landline (from ASDE Survey Sampler) and cell phone (from Dynata) telephone numbers from within New York State weighted to reflect known population patterns. Data from the telephone and web samples were blended and statistically adjusted by region, age, race/ethnicity, gender and party to ensure representativeness. The Siena College Research Institute, directed by Donald Levy, Ph.D., conducts political, economic, social and cultural research primarily in NYS. SCRI, an independent, non-partisan research institute, subscribes to the American Association of Public Opinion Research Code of Professional Ethics and Practices. For more information or comments, please call Dr. Don Levy at 518-783-2901. Survey cross-tabulations and buying plans can be found at www.siena.edu/scri/cci.

Appendices

Consumer Sentiment in New York State (index numbers): Second Quarter 2024										
(Groups listed in descending order by Overall ICS Rating)										
	Overall	Current	Future							
Democrat	88.6	81.5	93.2							
Highest Income, \$100K+	84.7	80.3	87.6							
Metro NYC	79.1	72.8	83.2							
Higher Income, \$50K+	79.0	73.5	82.5							
Male	78.4	71.3	83.0							
Under Age 55	76.6	69.7	81.0							
New York State	75.9	69.0	80.3							
Female	73.6	67.1	77.8							
Age 55 and older	73.5	67.1	77.6							
Income, less than \$50K	69.9	61.0	75.7							
Upstate New York	69.6	61.8	74.7							
Republican	58.8	52.7	62.8							



Seriousness of Gas and Food Prices: Percentage of NY'ers													
Total percent by category indicating a somewhat or very serious problem.													
		Gasoline				Food				Both Gas and Food			
	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2024	Q1 2024	Q4 2023	Q3 2023	
New York State	54%	50%	55%	58%	75%	77%	75%	78%	51%	46%	51%	53%	
Republicans	76%	63%	69%	69%	81%	83%	83%	86%	70%	60%	66%	65%	
Upstate NY	58%	52%	63%	67%	75%	77%	80%	78%	55%	48%	60%	62%	
Under age 55	59%	53%	59%	57%	80%	81%	77%	81%	54%	48%	53%	54%	
Men	54%	52%	56%	63%	72%	75%	74%	79%	50%	47%	50%	58%	
Higher Income	53%	46%	53%	56%	70%	71%	70%	76%	48%	42%	49%	52%	
Lower Income	57%	55%	62%	62%	83%	87%	85%	85%	55%	53%	58%	57%	
Democrats	44%	39%	49%	49%	70%	69%	69%	73%	40%	36%	45%	45%	
Women	53%	47%	54%	52%	78%	79%	76%	79%	50%	45%	52%	49%	
Metro NYC	52%	48%	50%	52%	75%	77%	72%	79%	48%	45%	45%	48%	
Age 55+	45%	45%	49%	58%	66%	70%	71%	74%	43%	44%	48%	53%	
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Full table available on website: www.siena.edu/scri/cci

