

| Q1. Which of the following industry categories best describes the type of business your company is engaged in? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Engineering and Construction | 12% | 10% | 14% | 11% | 13% | 12% | 10% | 12% | 11% | 11% | 100% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 11% | 14% | 14% |
| Food and Beverage | 9% | 6% | 6% | 7% | 7% | 6% | 12% | 8% | 9% | 6% | 0% | 100% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 10% | 9% | 3% |
| Financial | 5% | 8% | 6% | 6% | 6% | 6% | 5% | 3% | 4% | 3% | 0% | 0% | 100% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 4% | 5% | 7% | |
| Manufacturing | 17% | 17% | 18% | 16% | 19% | 10% | 22% | 16% | 14% | 29% | 0% | 0% | 0% | 100% | 0% | 0% | 0% | 0% | 0% | 0% | 15% | 27% | 10% | |
| Retail | 10% | 8% | 11% | 10% | 13% | 5% | 8% | 19% | 10% | 12% | 0% | 0% | 0% | 0% | 100% | 0% | 0% | 0% | 0% | 0% | 12% | 9% | 7% | |
| Service | 21% | 20% | 39% | 25% | 34% | 31% | 19% | 14% | 31% | 12% | 0% | 0% | 0% | 0% | 100% | 0% | 0% | 0% | 0% | 0% | 24% | 18% | 14% | |
| Wholesale and Distribution | 8% | 5% | 7% | 5% | 8% | 3% | 10% | 10% | 5% | 14% | 0% | 0% | 0% | 0% | 0% | 100% | 0% | 0% | 0% | 0% | 9% | 10% | 0% | |
| Nonprofit | 8% | 15% | N/A | N/A | N/A | 15% | 5% | 5% | 6% | 4% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 100% | 0% | 0% | 7% | 0% | 17% | |
| Tourism | 2% | 3% | N/A | N/A | N/A | 3% | 0% | 3% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 100% | 0% | 1% | 1% | 4% | |
| Technology | 3% | 4% | N/A | N/A | N/A | 4% | 2% | 0% | 4% | 2% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 100% | 0% | 3% | 2% | 3% | |
| Health Care | 6% | 4% | N/A | N/A | N/A | 6% | 6% | 10% | 3% | 5% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 100% | 4% | 6% | 20% | |

| Q2. As you think about the current business or economic conditions in New York State, as compared to one year ago, would you say they are considerably better, a little better, about the same, a little worse, or considerably worse? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Considerably better | 3% | 4% | 6% | 2% | 3% | 3% | 2% | 7% | 4% | 2% | 6% | 2% | 0% | 2% | 3% | 2% | 6% | 2% | 0% | 7% | 0% | 4% | 3% | 0% |
| A little better | 14% | 19% | 23% | 7% | 14% | 15% | 11% | 16% | 14% | 14% | 10% | 16% | 14% | 9% | 10% | 15% | 17% | 21% | 33% | 7% | 14% | 15% | 10% | 13% |
| About the same | 24% | 24% | 32% | 10% | 47% | 24% | 30% | 29% | 25% | 21% | 32% | 20% | 21% | 29% | 16% | 25% | 21% | 26% | 32% | 0% | 33% | 19% | 25% | 23% |
| A little worse | 37% | 34% | 23% | 30% | 26% | 45% | 33% | 26% | 38% | 37% | 26% | 44% | 46% | 37% | 36% | 37% | 38% | 38% | 44% | 40% | 32% | 35% | 38% | 40% |
| Considerably worse | 22% | 20% | 16% | 50% | 10% | 14% | 23% | 22% | 20% | 26% | 25% | 18% | 18% | 23% | 34% | 21% | 17% | 13% | 22% | 13% | 35% | 21% | 26% | 26% |

| Q3. Looking forward from today through next year, that is, the entire 2024 year, how would you describe your expectations for the economy in New York State? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Considerably better | 2% | 3% | 5% | 5% | 2% | 3% | 1% | 3% | 1% | 2% | 4% | 4% | 0% | 0% | 0% | 2% | 0% | 6% | 0% | 7% | 0% | 3% | 0% | 0% |
| A little better | 16% | 16% | 31% | 35% | 17% | 17% | 18% | 19% | 17% | 13% | 15% | 12% | 18% | 20% | 10% | 15% | 19% | 23% | 11% | 7% | 14% | 18% | 10% | 11% |
| About the same | 28% | 26% | 24% | 17% | 38% | 26% | 33% | 30% | 28% | 24% | 22% | 32% | 21% | 31% | 28% | 28% | 32% | 19% | 22% | 40% | 27% | 26% | 30% | 29% |
| A little worse | 35% | 36% | 26% | 20% | 34% | 34% | 34% | 29% | 34% | 41% | 34% | 34% | 46% | 33% | 36% | 33% | 36% | 40% | 33% | 33% | 30% | 33% | 43% | 40% |
| Considerably worse | 20% | 18% | 15% | 23% | 9% | 20% | 13% | 19% | 20% | 20% | 25% | 18% | 14% | 16% | 26% | 23% | 13% | 11% | 33% | 13% | 30% | 20% | 18% | 20% |

| Q4. Now thinking specifically about your industry, how would you describe the current business or economic conditions in New York State, as compared with one year ago? | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Considerably better | 2% | 4% | 7% | 5% | 2% | 3% | 0% | 4% | 3% | 1% | 4% | 4% | 0% | 0% | 2% | 2% | 4% | 11% | 13% | 0% | 4% | 0% | 0% | |
| A little better | 13% | 17% | 21% | 12% | 15% | 13% | 15% | 15% | 14% | 11% | 15% | 16% | 14% | 10% | 12% | 10% | 11% | 17% | 22% | 27% | 11% | 14% | 12% | 10% |
| About the same | 25% | 25% | 34% | 14% | 39% | 27% | 29% | 23% | 20% | 27% | 29% | 18% | 14% | 25% | 24% | 29% | 32% | 28% | 0% | 33% | 8% | 25% | 26% | 16% |
| A little worse | 39% | 35% | 24% | 29% | 33% | 40% | 33% | 36% | 45% | 39% | 26% | 40% | 46% | 47% | 31% | 40% | 43% | 40% | 56% | 13% | 41% | 37% | 40% | 50% |
| Considerably worse | 22% | 19% | 13% | 40% | 11% | 17% | 22% | 22% | 19% | 22% | 25% | 22% | 25% | 19% | 33% | 19% | 13% | 11% | 11% | 13% | 41% | 20% | 22% | 24% |

| Q5. And looking forward from today through the next year, how would you describe your expectations for your industry here in New York State? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Considerably better | 2% | 4% | 9% | 6% | 2% | 3% | 0% | 4% | 2% | 1% | 4% | 2% | 0% | 0% | 1% | 0% | 9% | 11% | 13% | 0% | 3% | 0% | 3% | |
| A little better | 16% | 19% | 28% | 34% | 16% | 16% | 21% | 16% | 19% | 10% | 19% | 16% | 18% | 16% | 9% | 17% | 17% | 17% | 22% | 27% | 8% | 19% | 13% | 11% |
| About the same | 33% | 28% | 29% | 20% | 37% | 34% | 34% | 34% | 32% | 35% | 31% | 28% | 29% | 32% | 43% | 39% | 34% | 28% | 0% | 33% | 22% | 31% | 39% | 23% |
| A little worse | 33% | 34% | 22% | 21% | 33% | 33% | 30% | 29% | 31% | 34% | 22% | 38% | 43% | 36% | 28% | 28% | 36% | 43% | 56% | 13% | 35% | 30% | 32% | 49% |
| Considerably worse | 17% | 15% | 12% | 18% | 13% | 14% | 14% | 16% | 16% | 20% | 24% | 16% | 11% | 16% | 21% | 15% | 13% | 4% | 11% | 13% | 35% | 17% | 16% | 14% |

| Q6. Now thinking specifically about your company, what are your expectations for revenue through the end of the year 2024? Do you believe your revenue will...? | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Grow substantially | 2% | 3% | 7% | 3% | 3% | 3% | 1% | 4% | 2% | 1% | 4% | 2% | 0% | 1% | 2% | 0% | 4% | 7% | 0% | 7% | 0% | 2% | 1% | 4% |
| Grow moderately | 27% | 35% | 40% | 31% | 38% | 31% | 36% | 27% | 22% | 22% | 25% | 20% | 39% | 25% | 22% | 28% | 28% | 33% | 33% | 53% | 24% | 27% | 29% | 34% |
| Stay about the same | 38% | 35% | 31% | 31% | 36% | 39% | 43% | 32% | 44% | 34% | 40% | 38% | 32% | 34% | 31% | 45% | 28% | 43% | 44% | 33% | 41% | 37% | 36% | 37% |
| Decrease moderately | 26% | 23% | 18% | 23% | 19% | 26% | 13% | 27% | 26% | 34% | 28% | 32% | 18% | 33% | 33% | 20% | 36% | 15% | 28% | 7% | 19% | 25% | 32% | 21% |
| Decrease substantially | 7% | 5% | 4% | 12% | 5% | 2% | 7% | 10% | 6% | 9% | 3% | 8% | 11% | 6% | 12% | 7% | 4% | 2% | 0% | 0% | 16% | 9% | 2% | 3% |

| Q7. Continuing to focus on your company, please think quickly about profitability. Between today and the end of the calendar year 2024, do you expect your profits to...? | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Grow substantially | 2% | 2% | 4% | 3% | 2% | 2% | 1% | 3% | 2% | 3% | 3% | 2% | 0% | 2% | 2% | 0% | 2% | 4% | 0% | 13% | 0% | 2% | 2% | 1% |
| Grow moderately | 19% | 24% | 30% | 22% | 32% | 20% | 26% | 22% | 19% | 10% | 26% | 12% | 18% | 20% | 12% | 21% | 23% | 13% | 44% | 33% | 8% | 20% | 18% | 17% |
| Stay about the same | 36% | 38% | 32% | 34% | 34% | 40% | 39% | 30% | 31% | 39% | 34% | 30% | 39% | 33% | 35% | 42% | 40% | 50% | 0% | 20% | 30% | 37% | 35% | 37% |
| Decrease moderately | 33% | 29% | 27% | 14% | 6% | 34% | 24% | 34% | 39% | 35% | 32% | 40% | 29% | 36% | 33% | 25% | 28% | 30% | 56% | 33% | 46% | 30% | 40% | 34% |
| Decrease substantially | 10% | 8% | 7% | 28% | 26% | 3% | 10% | 11% | 9% | 12% | 4% | 16% | 14% | 9% | 18% | 11% | 6% | 2% | 0% | 0% | 16% | 11% | 4% | 10% |

| Q8. Businesses and the executives that direct them strive to enhance profitability in many ways. Through which of the following strategies do you plan to MOST enhance your company's profitability over the next year? Please select ONE. | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Market/demand growth | 32% | 33% | 32% | 43% | 38% | 35% | 32% | 43% | 27% | 24% | 25% | 34% | 37% | 28% | 31% | 33% | 24% | 44% | 56% | 47% | 30% | 33% | 23% | 39% |
| Cost reduction | 20% | 22% | 15% | 24% | 23% | 19% | 16% | 21% | 21% | 26% | 18% | 22% | 7% | 18% | 36% | 13% | 26% | 24% | 22% | 20% | 27% | 19% | 24% | 16% |
| Price increase | 31% | 30% | 36% | 16% | 17% | 28% | 32% | 26% | 34% | 36% | 48% | 32% | 41% | 34% | 19% | 38% | 39% | 7% | 11% | 13% | 16% | 32% | 38% | 26% |
| New technology | 9% | 8% | 8% | 7% | 8% | 11% | 9% | 4% | 9% | 7% | 4% | 6% | 15% | 13% | 5% | 7% | 7% | 9% | 11% | 20% | 11% | 9% | 9% | 9% |
| Other | 8% | 7% | 9% | 11% | 13% | 7% | 12% | 6% | 8% | 6% | 4% | 6% | 0% | 7% | 9% | 11% | 4% | 16% | 0% | 0% | 16% | 7% | 5% | 11% |

| Q9. Please indicate which of the following are major areas of concentration for your company now and through 2024. Please check ALL that apply. | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Expansion of existing markets | 47% | 50% | 49% | 48% | 55% | 46% | 48% | 45% | 48% | 44% | 45% | 50% | 44% | 55% | 24% | 48% | 60% | 51% | 67% | 60% | 31% | 45% | 46% | 55% |
| Growth in existing products | 45% | 51% | 50% | 47% | 50% | 50% | 45% | 45% | 40% | 45% | 33% | 39% | 74% | 46% | 40% | 40% | 64% | 33% | 67% | 67% | 46% | 44% | 47% | 46% |
| Entry into new markets | 26% | 24% | 25% | 26% | 26% | 24% | 26% | 17% | 28% | 30% | 27% | 30% | 19% | 33% | 11% | 24% | 38% | 23% | 44% | 47% | 9% | 23% | 33% | 28% |
| New product lines | 24% | 23% | 25% | 22% | 22% | 17% | 23% | 28% | 26% | 32% | 9% | 24% | 19% | 36% | 38% | 13% | 47% | 19% | 11% | 47% | 14% | 23% | 27% | 23% |
| Acquisition of new businesses | 10% | 10% | 14% | 11% | 12% | 13% | 8% | 4% | 13% | 8% | 5% | 4% | 15% | 5% | 5% | 15% | 11% | 14% | 0% | 33% | 6% | 8% | 9% | 20% |
| Technology innovation | 29% | 29% | 32% | 25% | 29% | 36% | 21% | 22% | 30% | 33% | 28% | 33% | 63% | 34% | 20% | 22% | 16% | 33% | 33% | 73% | 26% | 25% | 38% | 41% |
| Construction of new locations | 7% | 8% | 7% | 8% | 8% | 10% | 9% | 4% | 7% | 5% | 23% | 7% | 7% | 1% | 5% | 6% | 0% | 12% | 0% | 7% | 6% | 5% | 2% | 19% |
| Internal restructuring | 26% | 29% | 28% | 26% | 27% | 32% | 25% | 28% | 20% | 26% | 23% | 26% | 26% | 21% | 35% | 27% | 16% | 35% | 22% | 20% | 31% | 24% | 31% | 29% |
| Other | 9% | 9% | 9% | 8% | 6% | 9% | 2% | 7% | 10% | 8% | 3% | 13% | 4% | 6% | 15% | 12% | 4% | 14% | 0% | 0% | 11% | 10% | 8% | 1% |

| Q10. Do you intend to invest between today through 2024 in any fixed assets for your company designed to do each of the following? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| Q10A. Meet growing demand, reduce costs or enhance productivity | | | | | | | | | | | | | | | | | | | | | | | | |
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Yes | 50% | 55% | 55% | 41% | 51% | 51% | 48% | 53% | 52% | 50% | 61% | 59% | 50% | 54% | 40% | 40% | 55% | 47% | 63% | 50% | 52% | 44% | 69% | 61% |
| No | 31% | 26% | 23% | 37% | 30% | 32% | 29% | 30% | 31% | 32% | 20% | 20% | 38% | 31% | 40% | 37% | 27% | 38% | 13% | 21% | 30% | 36% | 19% | 20% |
| Not sure | 19% | 19% | 22% | 22% | 19% | 17% | 23% | 17% | 16% | 18% | 19% | 22% | 12% | 15% | 21% | 23% | 18% | 16% | 25% | 29% | 18% | 20% | 11% | 19% |

| Q10B. Respond to climate change (e.g., fuel switching, energy efficiency, renewable generation, etc.) | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|--------------|---------|------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Yes | 12% | 17% | 15% | N/A | N/A | 12% | 15% | 7% | 15% | 11% | 17% | 27% | 11% | 11% | 7% | 8% | 0% | 20% | 29% | 13% | 6% | 10% | 14% | 15% |
| No | 71% | 64% | 64% | N/A | N/A | 69% | 70% | 75% | 72% | 73% | 65% | 51% | 74% | 80% | 74% | 78% | 77% | 58% | 57% | 53% | 67% | 73% | 74% | 60% |
| Not sure | 18% | 18% | 21% | N/A | N/A | 19% | 15% | 18% | 13% | 16% | 17% | 22% | 15% | 9% | 19% | 14% | 23% | 22% | 14% | 33% | 28% | 17% | 13% | 25% |

| Q11. Now thinking about the people that work for your company, between today and the end of 2024, do you plan to...? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Substantially increase your workforce | 2% | 3% | 5% | 2% | 1% | 2% | 2% | 1% | 1% | 1% | 2% | 0% | 0% | 1% | 0% | 2% | 0% | 4% | 0% | 0% | 6% | 1% | 0% | 6% |
| Moderately increase your workforce | 27% | 30% | 39% | 25% | 29% | 34% | 23% | 31% | 26% | 24% | 36% | 26% | 37% | 27% | 21% | 31% | 21% | 20% | 22% | 36% | 14% | 26% | 30% | 36% |
| Remain about the same | 61% | 59% | 51% | 62% | 57% | 60% | 67% | 55% | 62% | 57% | 58% | 63% | 52% | 61% | 63% | 57% | 62% | 71% | 56% | 64% | 64% | 62% | 57% | 51% |
| Decrease your workforce | 11% | 9% | 5% | 10% | 12% | 5% | 7% | 13% | 11% | 18% | 5% | 11% | 11% | 11% | 16% | 9% | 17% | 4% | 22% | 0% | 17% | 11% | 13% | 7% |

| Q12. And thinking about challenges that your company faces, which of the following are you concerned with? Please check ALL that apply. | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Governmental regulation | 65% | 63% | 65% | 59% | 65% | 60% | 64% | 62% | 67% | 65% | 65% | 77% | 89% | 61% | 61% | 64% | 55% | 58% | 67% | 53% | 81% | 60% | 73% | 80% |
| Adverse economic conditions | 58% | 65% | 56% | 65% | 44% | 66% | 61% | 49% | 52% | 56% | 45% | 52% | 85% | 60% | 68% | 57% | 55% | 67% | 67% | 53% | 50% | 57% | 58% | 67% |
| Health care costs | 58% | 59% | 55% | 50% | 66% | 55% | 60% | 49% | 73% | 60% | 62% | 48% | 33% | 71% | 50% | 58% | 55% | 58% | 67% | 53% | 69% | 57% | 64% | 50% |
| Taxation | 57% | 57% | 56% | 59% | 58% | 51% | 61% | 46% | 61% | 67% | 59% | 58% | 52% | 64% | 70% | 59% | 66% | 20% | 78% | 60% | 44% | 58% | 65% | 46% |
| Rising supplier costs | 56% | 60% | 70% | 47% | 34% | 49% | 64% | 61% | 51% | 59% | 67% | 71% | 26% | 56% | 75% | 50% | 55% | 33% | 67% | 40% | 67% | 59% | 52% | 47% |
| Energy costs | 46% | 54% | 47% | 27% | 22% | 42% | 47% | 41% | 51% | 42% | 42% | 65% | 19% | 45% | 50% | 47% | 53% | 40% | 78% | 27% | 33% | 46% | 50% | 40% |
| Human resources | 44% | 48% | 52% | 35% | 45% | 47% | 42% | 42% | 41% | 44% | 50% | 38% | 48% | 53% | 32% | 45% | 23% | 56% | 56% | 13% | 58% | 40% | 58% | 54% |
| Cash flow | 32% | 27% | 24% | 37% | 29% | 33% | 34% | 27% | 29% | 35% | 21% | 40% | 19% | 34% | 45% | 32% | 13% | 38% | 22% | 33% | 44% | 33% | 27% | 29% |
| Global political instability | 27% | 18% | 20% | 14% | 12% | 25% | 20% | 30% | 30% | 29% | 30% | 19% | 41% | 32% | 34% | 27% | 30% | 11% | 22% | 33% | 8% | 26% | 30% | 33% |
| Your supply chain | 25% | 36% | N/A | N/A | N/A | 19% | 23% | 28% | 23% | 34% | 33% | 27% | 0% | 36% | 29% | 18% | 32% | 11% | 33% | 27% | 19% | 26% | 23% | 21% |
| Risk management | 22% | 19% | 22% | 19% | 22% | 20% | 24% | 18% | 22% | 22% | 32% | 19% | 33% | 13% | 20% | 21% | 17% | 22% | 44% | 27% | 22% | 19% | 30% | 27% |
| Existing U.S. competition | 18% | 20% | 19% | 20% | 24% | 17% | 23% | 20% | 16% | 20% | 21% | 17% | 19% | 20% | 14% | 15% | 32% | 9% | 22% | 53% | 3% | 17% | 23% | 17% |
| Ability to obtain suitable financing | 17% | 10% | 7% | 9% | 8% | 18% | 16% | 14% | 14% | 18% | 21% | 8% | 19% | 15% | 21% | 15% | 4% | 31% | 22% | 20% | 17% | 19% | 15% | 11% |
| Foreign competition | 9% | 8% | 8% | 7% | 9% | 5% | 9% | 17% | 5% | 14% | 8% | 8% | 0% | 29% | 4% | 2% | 9% | 0% | 0% | 33% | 3% | 9% | 14% | 4% |

| Q13. As you consider all aspects of doing business in New York State, do you think the business conditions in New York State are getting better, staying the same or getting worse? | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Getting better | 4% | N/A | N/A | N/A | N/A | 5% | 2% | 6% | 3% | 6% | 3% | 4% | 0% | 1% | 0% | 5% | 9% | 7% | 11% | 13% | 3% | 5% | 1% | 3% |
| Staying the same | 29% | N/A | N/A | N/A | N/A | 32% | 30% | 38% | 32% | 22% | 26% | 33% | 41% | 29% | 20% | 25% | 34% | 40% | 11% | 40% | 29% | 31% | 22% | 32% |
| Getting worse | 67% | N/A | N/A | N/A | N/A | 63% | 68% | 56% | 65% | 71% | 71% | 63% | 59% | 70% | 80% | 70% | 57% | 53% | 78% | 47% | 69% | 64% | 77% | 65% |

| Q14. And how about in your local area, are business conditions getting better, staying the same or getting worse in your local area? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Getting better | 8% | N/A | N/A | N/A | N/A | 8% | 12% | 8% | 5% | 9% | 5% | 15% | 7% | 6% | 0% | 8% | 11% | 7% | 22% | 20% | 6% | 10% | 2% | 7% |
| Staying the same | 45% | N/A | N/A | N/A | N/A | 46% | 46% | 52% | 47% | 44% | 41% | 46% | 44% | 51% | 44% | 43% | 49% | 60% | 11% | 47% | 31% | 45% | 48% | 42% |
| Getting worse | 47% | N/A | N/A | N/A | N/A | 47% | 43% | 39% | 48% | 47% | 55% | 40% | 48% | 43% | 56% | 49% | 40% | 33% | 67% | 33% | 63% | 46% | 49% | 51% |

Q15. For each of the following, indicate whether it is an asset to doing business in New York, a detriment or that it really doesn't have an effect one way or another. Please select ONE response per row.

| Q15A. New York State government | | | | | | | | | | | | | | | | | | | | | | | | |
|---------------------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Asset | 9% | N/A | N/A | N/A | N/A | 13% | 5% | 11% | 4% | 8% | 14% | 11% | 4% | 2% | 4% | 4% | 11% | 25% | 11% | 27% | 8% | 10% | 2% | 9% |
| Detriment | 81% | N/A | N/A | N/A | N/A | 76% | 89% | 76% | 76% | 84% | 75% | 74% | 85% | 89% | 91% | 84% | 70% | 66% | 89% | 53% | 83% | 77% | 90% | 88% |
| No effect | 11% | N/A | N/A | N/A | N/A | 11% | 5% | 13% | 20% | 9% | 11% | 15% | 11% | 9% | 5% | 12% | 19% | 9% | 0% | 20% | 8% | 13% | 8% | 3% |

| Q15B. Local government | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Asset | 21% | N/A | N/A | N/A | N/A | 23% | 25% | 26% | 15% | 19% | 25% | 24% | 7% | 25% | 20% | 15% | 15% | 40% | 33% | 13% | 22% | 20% | 20% | 25% |
| Detriment | 35% | N/A | N/A | N/A | N/A | 34% | 26% | 32% | 39% | 46% | 40% | 31% | 52% | 28% | 34% | 39% | 33% | 33% | 56% | 33% | 33% | 35% | 34% | 37% |
| No effect | 43% | N/A | N/A | N/A | N/A | 43% | 49% | 42% | 46% | 34% | 35% | 45% | 41% | 47% | 46% | 46% | 52% | 28% | 11% | 53% | 44% | 45% | 45% | 38% |

| Q15C. New York's culture | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|--|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Asset | 24% | N/A | N/A | N/A | N/A | 31% | 18% | 22% | 27% | 18% | 31% | 23% | 30% | 19% | 20% | 20% | 15% | 50% | 25% | 27% | 23% | 24% | 15% | 36% | |
| Detriment | 42% | N/A | N/A | N/A | N/A | 34% | 48% | 44% | 34% | 48% | 51% | 40% | 33% | 41% | 44% | 43% | 45% | 25% | 63% | 27% | 51% | 39% | 50% | 47% | |
| No effect | 34% | N/A | N/A | N/A | N/A | 34% | 33% | 33% | 39% | 34% | 18% | 36% | 37% | 40% | 35% | 38% | 40% | 25% | 13% | 47% | 26% | 38% | 35% | 17% | |
| Q15D. New York's transportation systems | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Asset | 23% | N/A | N/A | N/A | N/A | 26% | 21% | 25% | 20% | 22% | 32% | 23% | 19% | 23% | 15% | 24% | 26% | 18% | 33% | 20% | 19% | 21% | 27% | 29% | |
| Detriment | 26% | N/A | N/A | N/A | N/A | 27% | 27% | 15% | 26% | 29% | 25% | 21% | 22% | 21% | 18% | 25% | 19% | 55% | 44% | 33% | 33% | 26% | 26% | 26% | |
| No effect | 51% | N/A | N/A | N/A | N/A | 47% | 52% | 59% | 54% | 49% | 43% | 55% | 59% | 56% | 67% | 51% | 55% | 27% | 22% | 47% | 47% | 54% | 46% | 46% | |
| Q15E. New York's energy systems | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Asset | 14% | N/A | N/A | N/A | N/A | 17% | 12% | 10% | 8% | 17% | 19% | 11% | 11% | 16% | 11% | 8% | 9% | 28% | 11% | 13% | 14% | 13% | 14% | 14% | |
| Detriment | 47% | N/A | N/A | N/A | N/A | 39% | 48% | 49% | 46% | 53% | 56% | 46% | 30% | 47% | 49% | 55% | 47% | 37% | 56% | 20% | 33% | 46% | 46% | 46% | |
| No effect | 40% | N/A | N/A | N/A | N/A | 44% | 40% | 41% | 46% | 30% | 25% | 43% | 59% | 37% | 40% | 37% | 45% | 35% | 33% | 67% | 53% | 41% | 40% | 39% | |
| Q15F. New York's educational systems including pre-school, K-12 and Higher Ed | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Asset | 31% | N/A | N/A | N/A | N/A | 37% | 33% | 34% | 18% | 30% | 37% | 33% | 33% | 37% | 18% | 23% | 21% | 48% | 22% | 53% | 31% | 27% | 29% | 50% | |
| Detriment | 34% | N/A | N/A | N/A | N/A | 31% | 26% | 37% | 35% | 42% | 35% | 31% | 44% | 31% | 33% | 40% | 36% | 32% | 33% | 7% | 25% | 35% | 38% | 26% | |
| No effect | 35% | N/A | N/A | N/A | N/A | 32% | 41% | 30% | 47% | 28% | 28% | 35% | 22% | 32% | 49% | 36% | 43% | 20% | 44% | 40% | 44% | 38% | 33% | 24% | |
| Q15G. New York's healthcare system | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Asset | 17% | N/A | N/A | N/A | N/A | 19% | 15% | 18% | 19% | 14% | 23% | 14% | 22% | 7% | 13% | 18% | 11% | 36% | 11% | 20% | 20% | 19% | 4% | 21% | |
| Detriment | 48% | N/A | N/A | N/A | N/A | 41% | 61% | 44% | 54% | 49% | 46% | 57% | 41% | 56% | 54% | 45% | 36% | 41% | 33% | 40% | 63% | 49% | 53% | 40% | |
| No effect | 35% | N/A | N/A | N/A | N/A | 40% | 24% | 38% | 27% | 37% | 31% | 29% | 37% | 36% | 33% | 38% | 53% | 23% | 56% | 40% | 17% | 32% | 42% | 39% | |
| Q15H. New York's workforce | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Asset | 26% | N/A | N/A | N/A | N/A | 31% | 20% | 31% | 25% | 24% | 28% | 19% | 37% | 20% | 16% | 23% | 22% | 48% | 33% | 64% | 23% | 24% | 22% | 35% | |
| Detriment | 51% | N/A | N/A | N/A | N/A | 45% | 59% | 45% | 46% | 55% | 55% | 67% | 44% | 58% | 58% | 48% | 39% | 36% | 56% | 7% | 57% | 50% | 58% | 45% | |
| No effect | 23% | N/A | N/A | N/A | N/A | 24% | 20% | 24% | 29% | 21% | 17% | 15% | 19% | 22% | 25% | 29% | 39% | 16% | 11% | 29% | 20% | 25% | 19% | 20% | |
| Q15I. The quality of life in New York | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Asset | 43% | N/A | N/A | N/A | N/A | 47% | 53% | 42% | 42% | 40% | 43% | 43% | 33% | 54% | 35% | 40% | 26% | 64% | 78% | 53% | 33% | 44% | 40% | 41% | |
| Detriment | 29% | N/A | N/A | N/A | N/A | 26% | 19% | 25% | 35% | 29% | 29% | 28% | 37% | 22% | 35% | 32% | 21% | 27% | 22% | 40% | 33% | 30% | 24% | 29% | |
| No effect | 28% | N/A | N/A | N/A | N/A | 27% | 28% | 32% | 23% | 31% | 28% | 30% | 30% | 24% | 31% | 28% | 53% | 9% | 0% | 7% | 33% | 25% | 36% | 30% | |

| Q15J. Crime in New York | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Asset | 2% | N/A | N/A | N/A | N/A | 2% | 1% | 1% | 3% | 2% | 3% | 0% | 0% | 1% | 2% | 4% | 2% | 0% | 0% | 7% | 0% | 2% | 2% | 1% |
| Detriment | 68% | N/A | N/A | N/A | N/A | 69% | 68% | 74% | 60% | 70% | 69% | 61% | 78% | 62% | 83% | 70% | 61% | 70% | 78% | 60% | 67% | 67% | 72% | 68% |
| No effect | 30% | N/A | N/A | N/A | N/A | 28% | 30% | 25% | 37% | 28% | 28% | 39% | 22% | 37% | 15% | 26% | 37% | 30% | 22% | 33% | 33% | 31% | 26% | 31% |
| Q15K. Housing affordability in New York | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Asset | 12% | N/A | N/A | N/A | N/A | 8% | 20% | 11% | 4% | 19% | 11% | 25% | 7% | 13% | 11% | 8% | 13% | 11% | 11% | 7% | 14% | 10% | 17% | 14% |
| Detriment | 60% | N/A | N/A | N/A | N/A | 66% | 49% | 58% | 77% | 39% | 58% | 50% | 63% | 52% | 59% | 62% | 49% | 80% | 67% | 69% | 62% | 50% | 63% | |
| No effect | 29% | N/A | N/A | N/A | N/A | 26% | 31% | 31% | 18% | 41% | 31% | 25% | 30% | 35% | 30% | 30% | 38% | 9% | 22% | 27% | 17% | 29% | 33% | 23% |
| Q15L. New York's natural resources | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Asset | 52% | N/A | N/A | N/A | N/A | 59% | 67% | 52% | 36% | 45% | 46% | 69% | 48% | 46% | 48% | 49% | 47% | 74% | 89% | 47% | 50% | 53% | 48% | 59% |
| Detriment | 7% | N/A | N/A | N/A | N/A | 5% | 4% | 6% | 11% | 5% | 15% | 10% | 4% | 4% | 5% | 10% | 0% | 2% | 11% | 0% | 8% | 7% | 5% | 4% |
| No effect | 41% | N/A | N/A | N/A | N/A | 37% | 29% | 42% | 53% | 50% | 38% | 21% | 48% | 49% | 46% | 41% | 53% | 23% | 0% | 53% | 42% | 40% | 47% | 36% |
| Q15M. New York's tourist attractions | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Asset | 48% | N/A | N/A | N/A | N/A | 53% | 53% | 44% | 47% | 38% | 42% | 60% | 48% | 32% | 48% | 50% | 43% | 70% | 100% | 40% | 53% | 48% | 37% | 66% |
| Detriment | 3% | N/A | N/A | N/A | N/A | 2% | 3% | 4% | 3% | 4% | 8% | 6% | 0% | 2% | 2% | 3% | 0% | 5% | 0% | 0% | 6% | 2% | 4% | 3% |
| No effect | 48% | N/A | N/A | N/A | N/A | 45% | 44% | 52% | 50% | 57% | 51% | 33% | 52% | 66% | 50% | 46% | 57% | 25% | 0% | 60% | 42% | 49% | 59% | 31% |
| Q15N. Local permitting processes | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Asset | 8% | N/A | N/A | N/A | N/A | 10% | 9% | 14% | 3% | 7% | 9% | 19% | 0% | 6% | 7% | 3% | 4% | 19% | 22% | 0% | 6% | 9% | 4% | 6% |
| Detriment | 55% | N/A | N/A | N/A | N/A | 59% | 51% | 38% | 64% | 63% | 65% | 48% | 59% | 54% | 60% | 67% | 33% | 53% | 67% | 50% | 31% | 52% | 59% | 65% |
| No effect | 37% | N/A | N/A | N/A | N/A | 31% | 40% | 48% | 33% | 31% | 26% | 33% | 41% | 40% | 33% | 30% | 62% | 28% | 11% | 50% | 64% | 38% | 36% | 29% |
| Q16. Of the following, what would you like to see the Governor and Legislature of New York focus on? Please check ALL that apply. | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Business Income Tax Reform | 61% | 54% | 54% | 53% | 52% | 54% | 59% | 60% | 68% | 67% | 62% | 57% | 44% | 69% | 61% | 66% | 70% | 30% | 67% | 67% | 64% | 61% | 66% | 56% |
| Spending Cuts | 60% | 51% | 48% | 47% | 53% | 58% | 63% | 51% | 54% | 74% | 58% | 65% | 52% | 75% | 64% | 58% | 65% | 34% | 89% | 40% | 53% | 58% | 71% | 59% |
| Personal Income Tax Reform | 59% | 51% | 52% | 48% | 50% | 56% | 60% | 63% | 62% | 60% | 52% | 43% | 70% | 60% | 59% | 68% | 67% | 34% | 56% | 67% | 67% | 56% | 68% | 63% |
| Workforce Development | 48% | 41% | 43% | 31% | N/A | 53% | 44% | 42% | 39% | 54% | 58% | 41% | 48% | 56% | 43% | 40% | 30% | 73% | 44% | 27% | 61% | 46% | 54% | 57% |
| Business Development Incentives | 47% | 40% | 41% | 45% | 36% | 45% | 44% | 39% | 51% | 51% | 49% | 35% | 56% | 48% | 45% | 49% | 43% | 50% | 44% | 40% | 44% | 47% | 46% | 46% |
| Infrastructure Development | 44% | 38% | 44% | 40% | 42% | 49% | 46% | 32% | 48% | 38% | 63% | 37% | 52% | 28% | 34% | 52% | 37% | 61% | 33% | 53% | 25% | 45% | 41% | 43% |
| Energy Infrastructure | 37% | 32% | 26% | 23% | 24% | 43% | 31% | 31% | 33% | 37% | 40% | 43% | 26% | 33% | 30% | 43% | 33% | 43% | 33% | 33% | 28% | 38% | 26% | 37% |
| Sales Tax Reform | 36% | 25% | 25% | 23% | 25% | 28% | 37% | 36% | 34% | 39% | 34% | 31% | 26% | 35% | 48% | 40% | 46% | 18% | 44% | 40% | 31% | 38% | 26% | 31% |
| Estate Tax Reform | 35% | 24% | 29% | 23% | 24% | 31% | 35% | 31% | 39% | 38% | 28% | 49% | 26% | 33% | 41% | 42% | 33% | 18% | 33% | 33% | 33% | 33% | 45% | 30% |
| Ethics Reform | 34% | 26% | 28% | 26% | 28% | 37% | 39% | 29% | 32% | 35% | 26% | 33% | 26% | 34% | 34% | 38% | 33% | 30% | 33% | 33% | 42% | 36% | 32% | 29% |
| Other | 17% | 14% | 16% | 18% | 17% | 17% | 22% | 14% | 13% | 17% | 17% | 27% | 19% | 16% | 21% | 12% | 13% | 25% | 33% | 13% | 14% | 18% | 14% | 19% |
| Climate Change | 15% | 16% | 17% | N/A | N/A | 18% | 16% | 22% | 11% | 13% | 14% | 22% | 4% | 14% | 11% | 18% | 11% | 20% | 11% | 27% | 14% | 18% | 6% | 11% |

| Q17. Now, thinking specifically about New York and the relationship between the state government and businesses like yours, overall would you say the government of the State of New York is doing an excellent, good, fair or poor job of creating a business climate in which companies like yours will succeed? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 2% | 1% | 2% | 1% | 1% | 1% | 1% | 4% | 0% | 4% | 0% | 6% | 0% | 1% | 0% | 0% | 7% | 2% | 0% | 7% | 0% | 2% | 0% | 0% |
| Good | 9% | 10% | 10% | 11% | 5% | 13% | 5% | 8% | 7% | 10% | 15% | 4% | 11% | 7% | 5% | 7% | 7% | 16% | 11% | 33% | 3% | 9% | 5% | 9% |
| Fair | 35% | 27% | 31% | 30% | 25% | 35% | 33% | 42% | 41% | 29% | 28% | 37% | 30% | 36% | 35% | 30% | 39% | 55% | 33% | 13% | 42% | 34% | 37% | 36% |
| Poor | 55% | 62% | 57% | 58% | 66% | 52% | 61% | 46% | 52% | 57% | 57% | 53% | 59% | 56% | 60% | 63% | 48% | 27% | 56% | 47% | 56% | 55% | 58% | 55% |

| Q18. How confident are you in the ability of the government of the State of New York to improve the business climate for businesses like yours here in New York State over the next year? Are you: | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very confident | 1% | 1% | 1% | 2% | 1% | 1% | 1% | 3% | 0% | 3% | 0% | 2% | 0% | 0% | 0% | 0% | 9% | 2% | 0% | 7% | 0% | 2% | 0% | 0% |
| Somewhat confident | 13% | 16% | 17% | 18% | 12% | 14% | 11% | 24% | 13% | 11% | 18% | 16% | 11% | 12% | 11% | 9% | 9% | 27% | 11% | 20% | 8% | 15% | 6% | 13% |
| Not very confident | 38% | 38% | 41% | 36% | 40% | 40% | 40% | 35% | 43% | 33% | 29% | 33% | 37% | 42% | 33% | 43% | 33% | 50% | 11% | 47% | 39% | 37% | 42% | 33% |
| Not at all confident | 47% | 45% | 40% | 44% | 45% | 45% | 48% | 39% | 43% | 53% | 52% | 49% | 52% | 45% | 56% | 48% | 50% | 20% | 78% | 27% | 53% | 46% | 52% | 54% |

| Q19. To what extent will these actions under the state's "Climate Leadership and Community Protection Act" (CLCPA) (focused on Green House Gas (GHG) emissions reductions and renewable energy) impact your business? | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| Q19A. Elimination of fossil fuel emissions from heating/cooling in most new construction (starting in 2026) | | | | | | | | | | | | | | | | | | | | | | | | |
| | Region | | | | | Industry | | | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Positive | 7% | N/A | N/A | N/A | N/A | 6% | 4% | 4% | 9% | 7% | 16% | 2% | 4% | 4% | 2% | 5% | 11% | 12% | 0% | 13% | 8% | 8% | 3% | 7% |
| Negative | 56% | N/A | N/A | N/A | N/A | 46% | 63% | 52% | 49% | 72% | 69% | 65% | 54% | 55% | 62% | 61% | 53% | 41% | 33% | 27% | 42% | 53% | 68% | 57% |
| No impact | 26% | N/A | N/A | N/A | N/A | 37% | 22% | 32% | 26% | 17% | 8% | 25% | 27% | 27% | 24% | 24% | 32% | 56% | 47% | 33% | 29% | 20% | 19% | |
| Don't know | 11% | N/A | N/A | N/A | N/A | 11% | 11% | 12% | 15% | 4% | 8% | 8% | 15% | 14% | 9% | 10% | 11% | 15% | 11% | 13% | 17% | 11% | 9% | 16% |

| Q19B. Requirements for zero-emission (light duty) and reduced emission (heavy duty) vehicles | | | | | | | | | | | | | | | | | | | | | | | | |
|--|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Positive | 7% | N/A | N/A | N/A | N/A | 8% | 3% | 7% | 7% | 7% | 12% | 6% | 0% | 4% | 4% | 3% | 11% | 14% | 0% | 20% | 8% | 8% | 4% | 7% |
| Negative | 60% | N/A | N/A | N/A | N/A | 49% | 62% | 57% | 57% | 75% | 71% | 65% | 42% | 62% | 69% | 61% | 62% | 43% | 67% | 40% | 47% | 57% | 70% | 59% |
| No impact | 23% | N/A | N/A | N/A | N/A | 31% | 24% | 27% | 23% | 13% | 12% | 19% | 38% | 19% | 18% | 26% | 20% | 31% | 33% | 27% | 31% | 24% | 18% | 23% |
| Don't know | 11% | N/A | N/A | N/A | N/A | 12% | 11% | 9% | 13% | 5% | 5% | 10% | 19% | 15% | 9% | 10% | 7% | 12% | 0% | 13% | 14% | 11% | 8% | 10% |

| Q19C. The system in which large-scale GHG emissions sources must purchase "allowances" for GHG emissions (starting in 2025) | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Positive | 4% | N/A | N/A | N/A | N/A | 6% | 1% | 3% | 3% | 5% | 5% | 4% | 4% | 3% | 0% | 3% | 7% | 10% | 0% | 7% | 6% | 4% | 2% | 7% |
| Negative | 48% | N/A | N/A | N/A | N/A | 41% | 51% | 43% | 40% | 63% | 60% | 40% | 42% | 54% | 45% | 51% | 49% | 36% | 33% | 33% | 42% | 45% | 59% | 49% |
| No impact | 25% | N/A | N/A | N/A | N/A | 32% | 26% | 30% | 29% | 11% | 18% | 21% | 31% | 19% | 16% | 29% | 24% | 29% | 44% | 33% | 33% | 26% | 24% | 19% |
| Don't know | 23% | N/A | N/A | N/A | N/A | 22% | 23% | 24% | 28% | 21% | 17% | 35% | 23% | 23% | 38% | 17% | 20% | 26% | 22% | 27% | 19% | 26% | 14% | 25% |

| Q19D. GHG "performance standards" for existing buildings (NYC effective in 2024, under consideration statewide) | | | | | | | | | | | | | | | | | | | | | | | | |
|---|--------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | Region | | | | | Industry | | | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Positive | 6% | N/A | N/A | N/A | N/A | 8% | 4% | 4% | 4% | 5% | 17% | 0% | 0% | 5% | 2% | 3% | 7% | 12% | 0% | 7% | 6% | 5% | 5% | 7% |
| Negative | 54% | N/A | N/A | N/A | N/A | 49% | 56% | 57% | 48% | 65% | 58% | 50% | 62% | 61% | 64% | 55% | 47% | 44% | 67% | 20% | 47% | 52% | 64% | 49% |
| No impact | 21% | N/A | N/A | N/A | N/A | 24% | 17% | 26% | 26% | 15% | 11% | 19% | 19% | 16% | 30% | 22% | 17% | 11% | 40% | 28% | 21% | 20% | 25% | |
| Don't know | 19% | N/A | N/A | N/A | N/A | 19% | 23% | 13% | 21% | 14% | 14% | 31% | 19% | 18% | 16% | 13% | 24% | 27% | 22% | 33% | 19% | 22% | 11% | 19% |

| Q19E. Requirements for onsite EV charging for fleets, employees and/or customers (pending) | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Positive | 9% | N/A | N/A | N/A | N/A | 11% | 9% | 9% | 8% | 10% | 20% | 2% | 12% | 6% | 4% | 8% | 7% | 17% | 22% | 13% | 8% | 9% | 4% | 12% |
| Negative | 58% | N/A | N/A | N/A | N/A | 45% | 63% | 63% | 53% | 70% | 58% | 65% | 42% | 68% | 69% | 54% | 67% | 36% | 56% | 27% | 56% | 71% | 49% | |
| No impact | 21% | N/A | N/A | N/A | N/A | 29% | 16% | 21% | 26% | 13% | 17% | 10% | 35% | 15% | 16% | 26% | 18% | 38% | 22% | 27% | 25% | 23% | 18% | 20% |
| Don't know | 12% | N/A | N/A | N/A | N/A | 15% | 12% | 7% | 13% | 8% | 5% | 23% | 12% | 11% | 12% | 9% | 10% | 0% | 33% | 11% | 11% | 7% | 19% | |

| Q20. And thinking about the efforts of the federal government, overall would you say the federal government is doing an excellent, good, fair or poor job of creating a business climate in which companies like yours will succeed? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 1% | 1% | 3% | 4% | 12% | 2% | 0% | 4% | 0% | 0% | 3% | 4% | 0% | 1% | 0% | 1% | 0% | 0% | 0% | 0% | 0% | 1% | 1% | 1% |
| Good | 11% | 13% | 13% | 20% | 27% | 12% | 7% | 14% | 10% | 11% | 11% | 8% | 7% | 11% | 9% | 9% | 11% | 19% | 0% | 20% | 11% | 12% | 6% | 10% |
| Fair | 32% | 32% | 34% | 47% | 32% | 35% | 35% | 32% | 35% | 31% | 36% | 31% | 37% | 37% | 27% | 31% | 33% | 47% | 33% | 20% | 14% | 34% | 30% | 30% |
| Poor | 56% | 53% | 51% | 29% | 25% | 51% | 57% | 50% | 55% | 58% | 50% | 56% | 56% | 51% | 64% | 60% | 56% | 35% | 67% | 60% | 75% | 54% | 62% | 59% |

| Q21. How confident are you in the ability of the federal government to improve the business climate for businesses like yours here in New York over the next year? Are you: | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very confident | 1% | 1% | 1% | 4% | 7% | 1% | 0% | 3% | 0% | 2% | 0% | 4% | 0% | 0% | 1% | 4% | 2% | 0% | 0% | 0% | 0% | 1% | 0% | 0% |
| Somewhat confident | 12% | 17% | 19% | 27% | 30% | 13% | 11% | 18% | 13% | 9% | 17% | 10% | 4% | 15% | 4% | 12% | 9% | 21% | 0% | 27% | 11% | 13% | 8% | 11% |
| Not very confident | 40% | 37% | 35% | 37% | 42% | 38% | 47% | 38% | 42% | 38% | 36% | 37% | 46% | 41% | 48% | 39% | 40% | 56% | 22% | 20% | 22% | 41% | 39% | 33% |
| Not at all confident | 47% | 45% | 45% | 32% | 19% | 48% | 43% | 41% | 45% | 51% | 47% | 49% | 50% | 45% | 48% | 48% | 47% | 23% | 78% | 53% | 67% | 44% | 54% | 56% |

| Q22. On another topic, "Disruptive Technologies", innovations that significantly alter the way that consumers, industries, or businesses operate. How familiar are you with Disruptive Technologies? | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very familiar | 12% | N/A | N/A | N/A | N/A | 13% | 11% | 10% | 13% | 15% | 8% | 6% | 31% | 19% | 7% | 11% | 2% | 2% | 56% | 47% | 0% | 9% | 21% | 11% |
| Somewhat familiar | 37% | N/A | N/A | N/A | N/A | 40% | 43% | 30% | 37% | 36% | 38% | 35% | 46% | 35% | 29% | 44% | 32% | 35% | 38% | 33% | 40% | 34% | 37% | 50% |
| Not very familiar | 30% | N/A | N/A | N/A | N/A | 34% | 27% | 32% | 27% | 24% | 28% | 38% | 15% | 21% | 39% | 28% | 32% | 42% | 11% | 20% | 40% | 33% | 27% | 24% |
| Not at all familiar | 21% | N/A | N/A | N/A | N/A | 13% | 19% | 28% | 23% | 24% | 27% | 21% | 8% | 24% | 25% | 18% | 34% | 21% | 0% | 0% | 20% | 24% | 15% | 14% |

Q23. Which of the following disruptive technologies do you currently use or do you see your company using in the near future? Please select ONE response per row.

| Q23A. Social media | | | | | | | | | | | | | | | | | | | | | | | | |
|--------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Currently use | 74% | N/A | N/A | N/A | N/A | 84% | 73% | 65% | 69% | 71% | 56% | 79% | 84% | 72% | 77% | 74% | 58% | 93% | 100% | 80% | 81% | 71% | 74% | 87% |
| Future use | 7% | N/A | N/A | N/A | N/A | 5% | 7% | 11% | 4% | 8% | 8% | 6% | 4% | 8% | 2% | 9% | 11% | 2% | 0% | 0% | 8% | 7% | 8% | 3% |
| No plans to use | 20% | N/A | N/A | N/A | N/A | 11% | 21% | 24% | 27% | 21% | 36% | 15% | 12% | 21% | 21% | 18% | 31% | 5% | 0% | 20% | 11% | 22% | 18% | 10% |

| Q23B. Artificial intelligence (AI) and machine learning | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Currently use | 14% | N/A | N/A | N/A | N/A | 18% | 6% | 11% | 17% | 15% | 8% | 11% | 24% | 13% | 9% | 17% | 4% | 10% | 56% | 60% | 3% | 12% | 13% | 23% |
| Future use | 36% | N/A | N/A | N/A | N/A | 41% | 42% | 20% | 36% | 37% | 33% | 28% | 64% | 35% | 18% | 38% | 33% | 45% | 33% | 27% | 47% | 30% | 47% | 48% |
| No plans to use | 51% | N/A | N/A | N/A | N/A | 41% | 53% | 69% | 48% | 47% | 59% | 62% | 12% | 52% | 73% | 44% | 62% | 45% | 11% | 13% | 50% | 58% | 40% | 29% |

| Q23C. 5G and Improved Connectivity | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Currently use | 57% | 55% | N/A | N/A | N/A | 63% | 52% | 57% | 59% | 58% | 61% | 50% | 71% | 60% | 44% | 62% | 51% | 48% | 78% | 73% | 49% | 54% | 61% | 62% |
| Future use | 25% | 28% | N/A | N/A | N/A | 22% | 27% | 19% | 24% | 27% | 26% | 27% | 29% | 20% | 22% | 26% | 22% | 31% | 22% | 13% | 34% | 25% | 29% | 24% |
| No plans to use | 18% | 17% | N/A | N/A | N/A | 15% | 21% | 24% | 17% | 15% | 13% | 23% | 0% | 20% | 33% | 12% | 27% | 21% | 0% | 13% | 17% | 21% | 10% | 15% |

| Q23D. The Internet of things (computing devices embedded in everyday objects) | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|--|
| | | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 48% | 39% | N/A | N/A | N/A | 55% | 47% | 45% | 50% | 42% | 49% | 39% | 72% | 37% | 47% | 58% | 38% | 36% | 67% | 67% | 53% | 46% | 46% | 57% | |
| Future use | 20% | 27% | N/A | N/A | N/A | 17% | 22% | 23% | 16% | 24% | 29% | 28% | 12% | 29% | 18% | 14% | 18% | 19% | 11% | 7% | 17% | 18% | 30% | 20% | |
| No plans to use | 31% | 34% | N/A | N/A | N/A | 28% | 31% | 32% | 34% | 33% | 22% | 33% | 16% | 34% | 35% | 28% | 44% | 45% | 22% | 27% | 31% | 36% | 24% | 23% | |

| Q23E. The cloud | | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|--|
| | | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 75% | 81% | N/A | N/A | N/A | 82% | 76% | 66% | 72% | 76% | 75% | 62% | 83% | 74% | 67% | 75% | 62% | 93% | 100% | 93% | 80% | 70% | 84% | 84% | |
| Future use | 9% | 9% | N/A | N/A | N/A | 7% | 7% | 10% | 11% | 10% | 11% | 11% | 8% | 10% | 5% | 13% | 11% | 2% | 0% | 0% | 9% | 10% | 8% | 9% | |
| No plans to use | 16% | 10% | N/A | N/A | N/A | 11% | 17% | 24% | 17% | 14% | 14% | 28% | 8% | 16% | 27% | 13% | 27% | 5% | 0% | 7% | 11% | 20% | 9% | 7% | |

| Q23F. Advanced robotics | | | | | | | | | | | | | | | | | | | | | | | | | |
|-------------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|--|
| | | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 6% | 8% | N/A | N/A | N/A | 6% | 5% | 4% | 6% | 8% | 11% | 2% | 8% | 16% | 2% | 1% | 2% | 2% | 0% | 13% | 11% | 5% | 8% | 10% | |
| Future use | 19% | 16% | N/A | N/A | N/A | 20% | 24% | 17% | 17% | 21% | 19% | 29% | 8% | 34% | 9% | 14% | 13% | 21% | 11% | 7% | 17% | 13% | 33% | 31% | |
| No plans to use | 75% | 75% | N/A | N/A | N/A | 74% | 70% | 79% | 78% | 71% | 70% | 69% | 83% | 50% | 89% | 85% | 84% | 76% | 89% | 80% | 71% | 82% | 59% | 59% | |

| Q23G. Autonomous or near autonomous vehicles | | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|--|
| | | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 1% | 1% | N/A | N/A | N/A | 1% | 1% | 1% | 2% | 2% | 3% | 2% | 0% | 1% | 4% | 0% | 2% | 0% | 0% | 0% | 0% | 1% | 2% | 3% | |
| Future use | 14% | 15% | N/A | N/A | N/A | 14% | 14% | 11% | 16% | 12% | 24% | 15% | 20% | 14% | 9% | 10% | 18% | 7% | 11% | 27% | 8% | 9% | 19% | 35% | |
| No plans to use | 85% | 84% | N/A | N/A | N/A | 85% | 84% | 87% | 82% | 86% | 73% | 83% | 80% | 85% | 88% | 90% | 80% | 93% | 89% | 73% | 92% | 90% | 79% | 62% | |

| Q23H. 3-D Printing | | | | | | | | | | | | | | | | | | | | | | | | | |
|--------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|--|
| | | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 9% | 12% | N/A | N/A | N/A | 12% | 10% | 9% | 7% | 8% | 10% | 2% | 0% | 26% | 0% | 5% | 2% | 19% | 0% | 20% | 6% | 6% | 14% | 13% | |
| Future use | 20% | 17% | N/A | N/A | N/A | 19% | 20% | 19% | 19% | 23% | 27% | 28% | 13% | 24% | 18% | 15% | 16% | 24% | 33% | 3% | 3% | 18% | 24% | 25% | |
| No plans to use | 71% | 72% | N/A | N/A | N/A | 69% | 70% | 73% | 74% | 69% | 63% | 70% | 88% | 51% | 82% | 80% | 82% | 57% | 67% | 47% | 92% | 76% | 62% | 62% | |

| Q23I. Renewable energy | | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|--|
| | | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 19% | 19% | N/A | N/A | N/A | 21% | 17% | 18% | 21% | 13% | 19% | 22% | 20% | 22% | 16% | 17% | 9% | 17% | 33% | 47% | 14% | 16% | 17% | 34% | |
| Future use | 31% | 42% | N/A | N/A | N/A | 34% | 37% | 20% | 31% | 30% | 37% | 39% | 28% | 32% | 18% | 31% | 33% | 29% | 22% | 20% | 28% | 31% | 38% | 22% | |
| No plans to use | 51% | 39% | N/A | N/A | N/A | 45% | 47% | 62% | 47% | 57% | 44% | 39% | 52% | 46% | 65% | 51% | 58% | 54% | 44% | 33% | 58% | 53% | 46% | 44% | |

| Q23J. Cyber security | | | | | | | | | | | | | | | | | | | | | | | | | |
|----------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|--|
| | | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 67% | 70% | N/A | N/A | N/A | 71% | 66% | 63% | 60% | 73% | 67% | 41% | 96% | 73% | 59% | 69% | 49% | 69% | 44% | 93% | 83% | 59% | 78% | 88% | |
| Future use | 16% | 16% | N/A | N/A | N/A | 16% | 15% | 14% | 18% | 16% | 21% | 24% | 4% | 15% | 13% | 16% | 16% | 19% | 44% | 7% | 6% | 19% | 13% | 4% | |
| No plans to use | 17% | 14% | N/A | N/A | N/A | 13% | 19% | 23% | 22% | 11% | 13% | 35% | 0% | 12% | 29% | 15% | 36% | 12% | 11% | 0% | 11% | 22% | 9% | 7% | |

| Q23K. Digital analytics | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|--|
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 36% | 42% | N/A | N/A | N/A | 38% | 29% | 30% | 44% | 36% | 24% | 28% | 54% | 34% | 41% | 41% | 20% | 45% | 56% | 60% | 28% | 30% | 41% | 55% | |
| Future use | 26% | 33% | N/A | N/A | N/A | 29% | 28% | 26% | 20% | 29% | 27% | 26% | 25% | 24% | 13% | 26% | 31% | 31% | 33% | 33% | 36% | 23% | 37% | 29% | |
| No plans to use | 38% | 25% | N/A | N/A | N/A | 33% | 43% | 44% | 36% | 36% | 49% | 46% | 21% | 42% | 46% | 33% | 49% | 24% | 11% | 7% | 36% | 47% | 22% | 16% | |
| Q23L. Chat GPT | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 17% | N/A | N/A | N/A | N/A | 20% | 15% | 13% | 23% | 18% | 10% | 9% | 38% | 20% | 7% | 20% | 9% | 26% | 44% | 53% | 6% | 13% | 27% | 26% | |
| Future use | 26% | N/A | N/A | N/A | N/A | 35% | 22% | 19% | 19% | 26% | 30% | 26% | 42% | 19% | 19% | 28% | 21% | 36% | 11% | 27% | 31% | 24% | 27% | 32% | |
| No plans to use | 56% | N/A | N/A | N/A | N/A | 45% | 63% | 62% | 58% | 57% | 60% | 65% | 21% | 60% | 74% | 52% | 70% | 38% | 44% | 20% | 64% | 62% | 47% | 42% | |
| Q23M. Blockchain technology | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 4% | N/A | N/A | N/A | N/A | 6% | 6% | 1% | 3% | 1% | 2% | 4% | 4% | 3% | 6% | 2% | 0% | 5% | 22% | 7% | 8% | 3% | 2% | 12% | |
| Future use | 15% | N/A | N/A | N/A | N/A | 17% | 16% | 14% | 13% | 17% | 5% | 11% | 56% | 11% | 7% | 18% | 18% | 12% | 0% | 47% | 19% | 10% | 29% | 24% | |
| No plans to use | 81% | N/A | N/A | N/A | N/A | 77% | 79% | 84% | 84% | 82% | 94% | 85% | 40% | 86% | 87% | 80% | 82% | 83% | 78% | 47% | 72% | 87% | 69% | 65% | |
| Q23N. Virtual reality | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Currently use | 6% | N/A | N/A | N/A | N/A | 10% | 3% | 7% | 3% | 3% | 13% | 4% | 8% | 5% | 2% | 4% | 2% | 2% | 22% | 7% | 14% | 5% | 4% | 12% | |
| Future use | 20% | N/A | N/A | N/A | N/A | 25% | 16% | 14% | 26% | 19% | 23% | 9% | 25% | 20% | 16% | 24% | 11% | 36% | 11% | 27% | 8% | 13% | 31% | 33% | |
| No plans to use | 74% | N/A | N/A | N/A | N/A | 65% | 81% | 79% | 71% | 78% | 64% | 87% | 67% | 74% | 82% | 71% | 87% | 62% | 67% | 67% | 78% | 82% | 65% | 55% | |
| Q24. Do you tend to see these disruptive technologies more as an opportunity for your business or as a threat to your business? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Opportunity | 70% | 80% | N/A | N/A | N/A | 78% | 80% | 61% | 72% | 62% | 61% | 59% | 92% | 77% | 55% | 70% | 59% | 88% | 78% | 87% | 67% | 65% | 76% | 87% | |
| Threat | 28% | 20% | N/A | N/A | N/A | 21% | 18% | 38% | 26% | 35% | 38% | 32% | 8% | 19% | 43% | 30% | 36% | 9% | 22% | 13% | 33% | 33% | 23% | 13% | |
| Don't know/Refused | 2% | N/A | N/A | N/A | N/A | 1% | 2% | 2% | 2% | 3% | 2% | 9% | 0% | 4% | 2% | 0% | 5% | 2% | 0% | 0% | 0% | 3% | 1% | 0% | |
| Q25. Did the COVID-19 pandemic result in an increase in the use of disruptive technologies for your company, a decrease in the use of disruptive technologies, or did it have no impact on your company's use of disruptive technologies? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Increase | 40% | 52% | N/A | N/A | N/A | 43% | 41% | 35% | 37% | 41% | 31% | 53% | 48% | 25% | 38% | 40% | 29% | 59% | 67% | 53% | 53% | 36% | 50% | 47% | |
| Decrease | 4% | 2% | N/A | N/A | N/A | 4% | 2% | 3% | 8% | 8% | 6% | 4% | 4% | 3% | 4% | 6% | 2% | 0% | 0% | 7% | 8% | 4% | 5% | 6% | |
| No impact | 55% | 46% | N/A | N/A | N/A | 53% | 55% | 61% | 54% | 50% | 63% | 43% | 48% | 69% | 59% | 53% | 67% | 39% | 33% | 40% | 39% | 59% | 45% | 46% | |
| Don't know/Refused | 1% | N/A | N/A | N/A | N/A | 1% | 1% | 1% | 2% | 1% | 0% | 0% | 0% | 3% | 0% | 1% | 2% | 2% | 0% | 0% | 0% | 1% | 0% | 1% | |
| Q26. Turning to your impressions of the local workforce. Is there an ample supply of local workers that are appropriately trained for your employment needs? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | Company Size | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Yes | 13% | 14% | 13% | 28% | 21% | 15% | 11% | 14% | 15% | 10% | 9% | 6% | 20% | 5% | 16% | 14% | 16% | 17% | 22% | 47% | 17% | 15% | 6% | 17% | |
| No | 80% | 82% | 79% | 61% | 71% | 79% | 80% | 83% | 78% | 82% | 89% | 86% | 64% | 92% | 75% | 78% | 73% | 73% | 78% | 40% | 78% | 77% | 89% | 80% | |
| Don't know | 7% | 4% | 8% | 11% | 8% | 6% | 10% | 3% | 7% | 8% | 2% | 8% | 16% | 3% | 9% | 8% | 11% | 10% | 0% | 13% | 6% | 9% | 4% | 3% | |

| Q27. Please indicate with which, if any, of the following you are currently having difficulty. Please select ALL that apply. | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|
| | Total | Region | | | | | Industry | | | | | | | | | | | Company Size | | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | 2015 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 |
| Recruiting to fill open positions | 75% | 75% | 78% | N/A | N/A | 79% | 76% | 76% | 68% | 74% | 92% | 73% | 60% | 79% | 65% | 71% | 69% | 73% | 78% | 47% | 89% | 68% | 89% | 90% |
| Retaining existing employees | 33% | 38% | 36% | N/A | N/A | 31% | 33% | 27% | 27% | 40% | 32% | 25% | 28% | 30% | 35% | 32% | 18% | 46% | 33% | 27% | 61% | 29% | 33% | 51% |
| Neither | 21% | 22% | 18% | N/A | N/A | 16% | 19% | 20% | 26% | 21% | 8% | 23% | 36% | 17% | 22% | 21% | 31% | 22% | 47% | 8% | 25% | 11% | 9% | |

Q28. Please indicate which of the following have you done to recruit/retain. Please check ALL that apply.

| Q28A. Increased wages | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------|-------|------------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|
| | Total | Region | | | | | Industry | | | | | | | | | | | Company Size | | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | 2015 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 |
| Recruit | 67% | 72% | 88% | N/A | N/A | 72% | 65% | 67% | 64% | 66% | 83% | 62% | 71% | 69% | 56% | 57% | 67% | 78% | 78% | 50% | 86% | 59% | 83% | 93% |
| Retain | 83% | 85% | 86% | N/A | N/A | 78% | 82% | 86% | 86% | 87% | 83% | 79% | 88% | 86% | 81% | 83% | 86% | 78% | 89% | 79% | 86% | 81% | 86% | 91% |
| Not applicable | 7% | 7% | 58% | N/A | N/A | 6% | 8% | 9% | 6% | 6% | 2% | 6% | 4% | 4% | 11% | 9% | 9% | 15% | 0% | 14% | 6% | 9% | 3% | 1% |

| Q28B. Offered bonuses | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------|-------|------------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|
| | Total | Region | | | | | Industry | | | | | | | | | | | Company Size | | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | 2015 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 |
| Recruit | 33% | 37% | 39% | N/A | N/A | 35% | 28% | 29% | 29% | 39% | 46% | 18% | 21% | 35% | 29% | 38% | 25% | 23% | 11% | 31% | 48% | 25% | 45% | 53% |
| Retain | 67% | 65% | 58% | N/A | N/A | 68% | 66% | 59% | 68% | 71% | 76% | 69% | 67% | 61% | 71% | 67% | 86% | 45% | 44% | 69% | 76% | 65% | 74% | 72% |
| Not applicable | 25% | 26% | N/A | N/A | N/A | 24% | 23% | 34% | 22% | 21% | 14% | 26% | 33% | 27% | 21% | 23% | 11% | 55% | 56% | 23% | 15% | 29% | 15% | 13% |

| Q28C. Designed flexible work hours | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------------------|-------|------------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|
| | Total | Region | | | | | Industry | | | | | | | | | | | Company Size | | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | 2015 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 |
| Recruit | 43% | 53% | 51% | N/A | N/A | 48% | 36% | 41% | 53% | 38% | 42% | 53% | 57% | 34% | 40% | 42% | 17% | 53% | 44% | 53% | 73% | 40% | 44% | 63% |
| Retain | 71% | 75% | 66% | N/A | N/A | 70% | 64% | 81% | 72% | 75% | 64% | 68% | 74% | 65% | 70% | 72% | 72% | 75% | 67% | 67% | 91% | 71% | 68% | 75% |
| Not applicable | 25% | 19% | N/A | N/A | N/A | 24% | 29% | 19% | 23% | 22% | 27% | 18% | 22% | 33% | 24% | 27% | 22% | 25% | 33% | 27% | 6% | 23% | 30% | 22% |

| Q28D. Designed flexible work location | | | | | | | | | | | | | | | | | | | | | | | | |
|---------------------------------------|-------|------------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|
| | Total | Region | | | | | Industry | | | | | | | | | | | Company Size | | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | 2015 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 |
| Recruit | 24% | 35% | 24% | N/A | N/A | 26% | 16% | 16% | 32% | 28% | 25% | 9% | 65% | 10% | 15% | 26% | 4% | 35% | 13% | 47% | 33% | 18% | 20% | 54% |
| Retain | 41% | 54% | 37% | N/A | N/A | 50% | 35% | 40% | 42% | 41% | 38% | 21% | 78% | 22% | 33% | 52% | 40% | 55% | 25% | 60% | 43% | 38% | 36% | 60% |
| Not applicable | 57% | 44% | N/A | N/A | N/A | 47% | 65% | 60% | 55% | 55% | 56% | 76% | 13% | 78% | 63% | 48% | 60% | 45% | 75% | 33% | 53% | 60% | 64% | 35% |

| Q28E. Offered referral bonuses to existing employees | | | | | | | | | | | | | | | | | | | | | | | | |
|--|-------|------------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|
| | Total | Region | | | | | Industry | | | | | | | | | | | Company Size | | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | 2015 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 |
| Recruit | 33% | 40% | 36% | N/A | N/A | 30% | 37% | 27% | 32% | 41% | 33% | 34% | 45% | 39% | 20% | 33% | 24% | 23% | 22% | 38% | 45% | 19% | 46% | 73% |
| Retain | 26% | 24% | 23% | N/A | N/A | 25% | 25% | 23% | 29% | 32% | 29% | 28% | 18% | 24% | 20% | 33% | 16% | 18% | 11% | 23% | 38% | 20% | 28% | 45% |
| Not applicable | 54% | 53% | N/A | N/A | N/A | 59% | 45% | 63% | 49% | 49% | 54% | 50% | 41% | 48% | 68% | 52% | 64% | 74% | 78% | 46% | 38% | 66% | 44% | 19% |

Q29. Based on the job applicants that you have seen over the last couple of years, how would you assess those job applicants on the following skills or attributes?

| Q29A. Technical skills | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------|-------|------------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|
| | Total | Region | | | | | Industry | | | | | | | | | | | Company Size | | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | 2015 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 |
| Excellent | 3% | N/A | N/A | N/A | 3% | 3% | 3% | 4% | 0% | 5% | 8% | 2% | 4% | 0% | 4% | 1% | 0% | 5% | 0% | 13% | 6% | 3% | 2% | 3% |
| Good | 29% | N/A | N/A | N/A | 29% | 31% | 27% | 30% | 32% | 22% | 25% | 30% | 57% | 10% | 22% | 34% | 25% | 51% | 33% | 53% | 26% | 27% | 26% | 40% |
| Fair | 39% | N/A | N/A | N/A | 38% | 39% | 38% | 43% | 36% | 41% | 33% | 41% | 17% | 53% | 36% | 38% | 43% | 26% | 44% | 7% | 54% | 38% | 40% | 43% |
| Poor | 21% | N/A | N/A | N/A | 23% | 17% | 23% | 16% | 27% | 23% | 30% | 22% | 13% | 29% | 25% | 19% | 18% | 10% | 11% | 7% | 9% | 22% | 28% | 10% |
| Not applicable | 9% | N/A | N/A | N/A | 7% | 10% | 9% | 6% | 6% | 9% | 3% | 4% | 9% | 9% | 13% | 8% | 14% | 8% | 11% | 20% | 6% | 10% | 4% | 4% |

| Q29B. Verbal skills | | | | | | | | | | | | | | | | | | | | | | | | |
|---------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 3% | N/A | N/A | N/A | 2% | 4% | 2% | 6% | 2% | 2% | 2% | 7% | 4% | 2% | 6% | 3% | 0% | 3% | 0% | 7% | 0% | 4% | 0% | 1% |
| Good | 32% | N/A | N/A | N/A | 27% | 34% | 30% | 40% | 28% | 26% | 38% | 20% | 26% | 22% | 24% | 33% | 42% | 56% | 44% | 27% | 43% | 34% | 25% | 39% |
| Fair | 42% | N/A | N/A | N/A | 44% | 45% | 42% | 36% | 47% | 46% | 35% | 48% | 35% | 58% | 35% | 44% | 27% | 36% | 44% | 40% | 37% | 36% | 57% | 48% |
| Poor | 18% | N/A | N/A | N/A | 22% | 11% | 21% | 16% | 19% | 21% | 25% | 24% | 26% | 14% | 26% | 13% | 24% | 3% | 0% | 7% | 17% | 20% | 16% | 10% |
| Not applicable | 5% | N/A | N/A | N/A | 5% | 7% | 4% | 3% | 4% | 6% | 0% | 2% | 9% | 4% | 9% | 7% | 7% | 3% | 11% | 20% | 3% | 7% | 2% | 1% |

| Q29C. Writing skills | | | | | | | | | | | | | | | | | | | | | | | | |
|----------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 1% | N/A | N/A | N/A | 1% | 1% | 1% | 4% | 1% | 0% | 2% | 2% | 0% | 1% | 2% | 1% | 0% | 3% | 0% | 7% | 0% | 2% | 0% | 1% |
| Good | 18% | N/A | N/A | N/A | 17% | 19% | 17% | 25% | 17% | 15% | 24% | 9% | 26% | 13% | 18% | 19% | 18% | 31% | 0% | 13% | 21% | 18% | 14% | 28% |
| Fair | 39% | N/A | N/A | N/A | 41% | 45% | 38% | 36% | 40% | 40% | 35% | 42% | 39% | 44% | 27% | 38% | 36% | 41% | 67% | 47% | 41% | 36% | 45% | 45% |
| Poor | 30% | N/A | N/A | N/A | 34% | 24% | 33% | 26% | 33% | 35% | 34% | 38% | 26% | 32% | 36% | 30% | 27% | 18% | 11% | 13% | 35% | 31% | 35% | 23% |
| Not applicable | 11% | N/A | N/A | N/A | 7% | 11% | 11% | 9% | 9% | 10% | 5% | 9% | 9% | 10% | 16% | 12% | 20% | 8% | 22% | 20% | 3% | 14% | 5% | 3% |

| Q29D. Initiative | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 2% | N/A | N/A | N/A | 2% | 4% | 3% | 3% | 0% | 2% | 5% | 2% | 5% | 2% | 2% | 3% | 0% | 5% | 0% | 0% | 0% | 3% | 1% | 1% |
| Good | 20% | N/A | N/A | N/A | 21% | 24% | 21% | 17% | 16% | 17% | 19% | 28% | 41% | 16% | 18% | 16% | 11% | 39% | 11% | 27% | 9% | 21% | 12% | 25% |
| Fair | 40% | N/A | N/A | N/A | 40% | 42% | 36% | 39% | 46% | 36% | 44% | 33% | 18% | 30% | 35% | 48% | 32% | 47% | 44% | 40% | 60% | 35% | 42% | 55% |
| Poor | 33% | N/A | N/A | N/A | 32% | 24% | 35% | 36% | 36% | 40% | 32% | 37% | 27% | 48% | 36% | 28% | 48% | 5% | 44% | 13% | 29% | 35% | 43% | 16% |
| Not applicable | 5% | N/A | N/A | N/A | 5% | 7% | 5% | 4% | 2% | 4% | 0% | 0% | 9% | 3% | 9% | 7% | 9% | 3% | 0% | 20% | 3% | 7% | 1% | 1% |

| Q29E. Work ethic | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 4% | N/A | N/A | N/A | 2% | 4% | 7% | 6% | 1% | 4% | 5% | 2% | 13% | 2% | 6% | 4% | 2% | 5% | 11% | 7% | 0% | 5% | 0% | 4% |
| Good | 18% | N/A | N/A | N/A | 26% | 22% | 16% | 24% | 17% | 12% | 20% | 22% | 22% | 15% | 15% | 18% | 11% | 36% | 11% | 27% | 12% | 21% | 9% | 19% |
| Fair | 35% | N/A | N/A | N/A | 37% | 32% | 35% | 29% | 38% | 37% | 34% | 38% | 30% | 30% | 24% | 34% | 38% | 49% | 33% | 33% | 44% | 31% | 41% | 45% |
| Poor | 38% | N/A | N/A | N/A | 29% | 36% | 36% | 39% | 42% | 43% | 41% | 38% | 26% | 49% | 44% | 37% | 42% | 8% | 44% | 20% | 41% | 36% | 49% | 30% |
| Not applicable | 5% | N/A | N/A | N/A | 5% | 7% | 7% | 3% | 2% | 3% | 0% | 0% | 9% | 3% | 11% | 7% | 7% | 3% | 0% | 13% | 3% | 6% | 1% | 1% |

| Q29F. Realistic about compensation | | | | | | | | | | | | | | | | | | | | | | | | |
|------------------------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 1% | N/A | N/A | N/A | 1% | 1% | 1% | 1% | 0% | 1% | 0% | 0% | 0% | 2% | 2% | 1% | 0% | 0% | 0% | 0% | 0% | 1% | 0% | 0% |
| Good | 17% | N/A | N/A | N/A | 23% | 21% | 15% | 16% | 18% | 10% | 11% | 23% | 9% | 18% | 13% | 16% | 20% | 32% | 33% | 7% | 9% | 17% | 20% | 12% |
| Fair | 41% | N/A | N/A | N/A | 41% | 40% | 38% | 36% | 39% | 49% | 42% | 45% | 43% | 41% | 38% | 40% | 31% | 47% | 11% | 53% | 44% | 38% | 41% | 58% |
| Poor | 36% | N/A | N/A | N/A | 30% | 31% | 39% | 42% | 39% | 35% | 45% | 32% | 39% | 34% | 36% | 35% | 42% | 18% | 56% | 27% | 44% | 37% | 39% | 28% |
| Not applicable | 6% | N/A | N/A | N/A | 5% | 7% | 7% | 4% | 3% | 4% | 2% | 0% | 9% | 4% | 11% | 8% | 7% | 3% | 0% | 13% | 3% | 8% | 0% | 1% |

| Q29G. Professionalism | | | | | | | | | | | | | | | | | | | | | | | | |
|-----------------------|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Excellent | 3% | N/A | N/A | N/A | 3% | 3% | 2% | 4% | 2% | 4% | 2% | 2% | 4% | 2% | 7% | 5% | 0% | 5% | 11% | 0% | 0% | 4% | 1% | 1% |
| Good | 24% | N/A | N/A | N/A | 26% | 27% | 25% | 30% | 20% | 19% | 32% | 27% | 39% | 17% | 16% | 24% | 16% | 33% | 22% | 20% | 26% | 25% | 17% | 29% |
| Fair | 46% | N/A | N/A | N/A | 47% | 46% | 47% | 43% | 46% | 49% | 35% | 33% | 30% | 53% | 38% | 48% | 61% | 54% | 44% | 53% | 50% | 41% | 60% | 54% |
| Poor | 21% | N/A | N/A | N/A | 19% | 17% | 22% | 19% | 28% | 21% | 25% | 38% | 17% | 22% | 27% | 18% | 18% | 5% | 11% | 7% | 21% | 23% | 20% | 13% |
| Not applicable | 6% | N/A | N/A | N/A | 5% | 7% | 4% | 3% | 3% | 7% | 6% | 0% | 9% | 6% | 11% | 6% | 5% | 3% | 11% | 20% | 3% | 8% | 1% | 1% |

| Q30. To what extent would these labor-related measures impact your business? | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|--------------|--------------|-----------|---------------|
| Q30A. Relief on Unemployment Insurance taxes | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very positive | 33% | N/A | N/A | N/A | N/A | 36% | 33% | 36% | 27% | 31% | 40% | 43% | 27% | 27% | 35% | 34% | 36% | 24% | 67% | 33% | 26% | 34% | 34% | 28% |
| Somewhat positive | 41% | N/A | N/A | N/A | N/A | 33% | 45% | 41% | 43% | 52% | 41% | 34% | 64% | 52% | 29% | 39% | 43% | 39% | 33% | 27% | 46% | 40% | 44% | 50% |
| Somewhat negative | 3% | N/A | N/A | N/A | N/A | 3% | 0% | 4% | 1% | 7% | 3% | 6% | 0% | 2% | 10% | 2% | 0% | 0% | 0% | 7% | 3% | 3% | 5% | 3% |
| Very negative | 4% | N/A | N/A | N/A | N/A | 1% | 3% | 4% | 4% | 5% | 3% | 9% | 0% | 3% | 12% | 2% | 0% | 3% | 0% | 0% | 0% | 5% | 1% | 1% |
| No impact | 19% | N/A | N/A | N/A | N/A | 26% | 19% | 14% | 25% | 5% | 13% | 9% | 9% | 16% | 14% | 23% | 20% | 34% | 0% | 33% | 26% | 19% | 15% | 18% |
| Q30B. Repealing the state's weekly pay mandate for manual workers | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very positive | 11% | N/A | N/A | N/A | N/A | 10% | 10% | 20% | 7% | 10% | 14% | 19% | 0% | 11% | 12% | 8% | 7% | 13% | 11% | 7% | 8% | 9% | 16% | 9% |
| Somewhat positive | 17% | N/A | N/A | N/A | N/A | 19% | 14% | 17% | 15% | 22% | 25% | 23% | 5% | 17% | 24% | 15% | 14% | 11% | 33% | 13% | 6% | 17% | 20% | 14% |
| Somewhat negative | 3% | N/A | N/A | N/A | N/A | 2% | 2% | 6% | 4% | 3% | 2% | 4% | 5% | 6% | 6% | 2% | 2% | 0% | 0% | 0% | 6% | 3% | 5% | 5% |
| Very negative | 5% | N/A | N/A | N/A | N/A | 4% | 7% | 3% | 6% | 8% | 5% | 6% | 0% | 4% | 6% | 3% | 7% | 8% | 0% | 13% | 8% | 6% | 1% | 3% |
| No impact | 64% | N/A | N/A | N/A | N/A | 65% | 67% | 55% | 69% | 57% | 54% | 48% | 90% | 62% | 51% | 73% | 70% | 68% | 56% | 67% | 72% | 65% | 57% | 70% |
| Q30C. Increased workers' compensation benefits | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very positive | 2% | N/A | N/A | N/A | N/A | 1% | 1% | 1% | 1% | 3% | 5% | 0% | 0% | 0% | 2% | 1% | 0% | 3% | 0% | 0% | 8% | 2% | 2% | 0% |
| Somewhat positive | 9% | N/A | N/A | N/A | N/A | 9% | 3% | 7% | 12% | 13% | 6% | 10% | 5% | 3% | 17% | 12% | 5% | 14% | 0% | 20% | 6% | 9% | 9% | 8% |
| Somewhat negative | 32% | N/A | N/A | N/A | N/A | 33% | 34% | 30% | 21% | 34% | 27% | 40% | 48% | 37% | 31% | 26% | 36% | 28% | 44% | 20% | 31% | 30% | 40% | 33% |
| Very negative | 35% | N/A | N/A | N/A | N/A | 27% | 40% | 36% | 43% | 34% | 43% | 35% | 33% | 42% | 37% | 36% | 30% | 22% | 56% | 20% | 17% | 33% | 39% | 39% |
| No impact | 23% | N/A | N/A | N/A | N/A | 29% | 22% | 25% | 23% | 14% | 19% | 15% | 14% | 18% | 13% | 25% | 30% | 33% | 0% | 40% | 39% | 26% | 11% | 20% |
| Q30D. "Advanced scheduling mandates" - If an employer deviates from the advanced schedule, they will have to pay the employee a premium | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very positive | 1% | N/A | N/A | N/A | N/A | 0% | 0% | 0% | 1% | 0% | 0% | 4% | 0% | 0% | 0% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% |
| Somewhat positive | 2% | N/A | N/A | N/A | N/A | 2% | 1% | 1% | 1% | 6% | 5% | 0% | 0% | 0% | 4% | 3% | 2% | 3% | 0% | 0% | 3% | 2% | 2% | 0% |
| Somewhat negative | 19% | N/A | N/A | N/A | N/A | 27% | 13% | 16% | 14% | 23% | 19% | 21% | 10% | 25% | 15% | 17% | 14% | 18% | 11% | 20% | 31% | 17% | 21% | 27% |
| Very negative | 48% | N/A | N/A | N/A | N/A | 38% | 53% | 51% | 58% | 48% | 53% | 62% | 57% | 43% | 55% | 45% | 45% | 37% | 78% | 40% | 44% | 47% | 54% | 51% |
| No impact | 30% | N/A | N/A | N/A | N/A | 33% | 33% | 31% | 26% | 23% | 23% | 13% | 33% | 33% | 26% | 35% | 38% | 42% | 11% | 40% | 22% | 33% | 23% | 22% |
| Q30E. Employee benefits for independent contractors | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Region | | | | | Industry | | | | | | | | | | Company Size | | | |
| | | | | | | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 |
| Very positive | 2% | N/A | N/A | N/A | N/A | 2% | 1% | 1% | 4% | 1% | 3% | 2% | 0% | 0% | 2% | 3% | 2% | 0% | 11% | 0% | 3% | 2% | 1% | 5% |
| Somewhat positive | 5% | N/A | N/A | N/A | N/A | 6% | 4% | 6% | 7% | 4% | 10% | 4% | 0% | 0% | 4% | 7% | 0% | 22% | 0% | 7% | 0% | 6% | 3% | 3% |
| Somewhat negative | 15% | N/A | N/A | N/A | N/A | 15% | 14% | 10% | 12% | 15% | 21% | 20% | 29% | 10% | 13% | 16% | 10% | 16% | 0% | 7% | 14% | 13% | 18% | 23% |
| Very negative | 37% | N/A | N/A | N/A | N/A | 32% | 39% | 35% | 41% | 38% | 37% | 36% | 43% | 36% | 32% | 37% | 36% | 24% | 78% | 27% | 47% | 38% | 37% | 29% |
| No impact | 42% | N/A | N/A | N/A | N/A | 45% | 41% | 47% | 36% | 42% | 30% | 38% | 29% | 53% | 49% | 38% | 52% | 38% | 11% | 60% | 36% | 42% | 41% | 41% |

| Q31. Which of the following industry sectors do you think will have a positive impact on the economic vitality of your region in the next three to five years? Check all that apply. | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|--------------|-------------|--------------|-----------|---------------|--|
| | Total | Region | | | | | Industry | | | | | | | | | | | | | Company Size | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Education | 45% | N/A | N/A | N/A | N/A | 43% | 41% | 49% | 57% | 41% | 54% | 43% | 46% | 32% | 47% | 45% | 50% | 50% | 22% | 53% | 53% | 45% | 46% | 46% | |
| Tourism | 42% | N/A | N/A | N/A | N/A | 39% | 32% | 43% | 45% | 43% | 33% | 72% | 54% | 35% | 39% | 37% | 26% | 58% | 89% | 40% | 31% | 44% | 39% | 39% | |
| Technology | 54% | N/A | N/A | N/A | N/A | 63% | 70% | 42% | 56% | 48% | 56% | 45% | 67% | 59% | 53% | 53% | 48% | 50% | 44% | 93% | 50% | 50% | 61% | 67% | |
| Transportation | 26% | N/A | N/A | N/A | N/A | 25% | 22% | 23% | 34% | 34% | 31% | 28% | 17% | 28% | 20% | 28% | 24% | 29% | 0% | 47% | 17% | 27% | 29% | 16% | |
| Medical | 37% | N/A | N/A | N/A | N/A | 39% | 34% | 34% | 37% | 43% | 34% | 26% | 50% | 39% | 31% | 38% | 24% | 45% | 0% | 47% | 61% | 35% | 40% | 39% | |
| Green and sustainable energy | 22% | N/A | N/A | N/A | N/A | 27% | 20% | 18% | 22% | 20% | 25% | 19% | 13% | 24% | 22% | 21% | 29% | 33% | 27% | 19% | 22% | 20% | 22% | | |
| Manufacturing | 39% | N/A | N/A | N/A | N/A | 38% | 44% | 42% | 35% | 45% | 44% | 26% | 29% | 61% | 39% | 32% | 60% | 24% | 11% | 47% | 25% | 38% | 43% | 35% | |
| Cannabis | 17% | N/A | N/A | N/A | N/A | 17% | 25% | 14% | 13% | 16% | 18% | 19% | 17% | 18% | 12% | 16% | 14% | 26% | 22% | 13% | 19% | 18% | 18% | 16% | |
| Other | 6% | N/A | N/A | N/A | N/A | 2% | 6% | 8% | 7% | 7% | 3% | 4% | 13% | 6% | 6% | 2% | 8% | 11% | 7% | 3% | 6% | 4% | 6% | | |
| Q32. Turning to another topic, immigration, looking back over the past 20 years or so, do you think migrants resettling in New York has been more of a benefit, or more of a burden to the state? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | Region | | | | | Industry | | | | | | | | | | | | | Company Size | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Benefit | 44% | N/A | N/A | N/A | N/A | 49% | 46% | 45% | 42% | 39% | 33% | 58% | 35% | 55% | 35% | 38% | 47% | 53% | 44% | 60% | 42% | 44% | 40% | 49% | |
| Burden | 56% | N/A | N/A | N/A | N/A | 51% | 54% | 55% | 58% | 61% | 67% | 42% | 65% | 45% | 65% | 62% | 53% | 48% | 56% | 40% | 58% | 56% | 60% | 51% | |
| Q33. Currently, would you describe the recent influx of migrants coming to New York as a major problem for New York, a minor problem for New York or not really a problem for New York at all? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | Region | | | | | Industry | | | | | | | | | | | | | Company Size | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Major | 63% | N/A | N/A | N/A | N/A | 59% | 65% | 51% | 70% | 64% | 69% | 64% | 79% | 58% | 65% | 66% | 58% | 55% | 67% | 53% | 61% | 61% | 71% | 64% | |
| Minor | 27% | N/A | N/A | N/A | N/A | 30% | 23% | 35% | 26% | 24% | 25% | 26% | 17% | 30% | 29% | 25% | 24% | 30% | 11% | 33% | 33% | 28% | 23% | 29% | |
| Not a problem | 10% | N/A | N/A | N/A | N/A | 11% | 12% | 14% | 4% | 11% | 6% | 11% | 4% | 12% | 5% | 9% | 18% | 15% | 22% | 13% | 6% | 12% | 5% | 7% | |
| Q34. Do you think recent migrants to New York could supply businesses like yours with needed workers or not? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | Region | | | | | Industry | | | | | | | | | | | | | Company Size | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Yes, migrants could supply needed workers | 46% | N/A | N/A | N/A | N/A | 46% | 49% | 55% | 46% | 39% | 48% | 64% | 21% | 60% | 37% | 34% | 40% | 57% | 67% | 71% | 31% | 41% | 51% | 64% | |
| No, migrants could not supply needed workers | 54% | N/A | N/A | N/A | N/A | 54% | 51% | 45% | 54% | 61% | 52% | 36% | 79% | 40% | 63% | 66% | 60% | 43% | 33% | 29% | 69% | 59% | 49% | 36% | |
| Q35. Overall, do you think New Yorkers should accept new migrants and work to assimilate them into New York, OR New Yorkers have already done enough for new migrants and should now work to slow the flow of migrants to New York? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | Region | | | | | Industry | | | | | | | | | | | | | Company Size | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| New Yorkers should accept and work to assimilate new migrants | 39% | N/A | N/A | N/A | N/A | 49% | 41% | 48% | 30% | 33% | 37% | 45% | 21% | 45% | 35% | 34% | 36% | 54% | 44% | 53% | 40% | 41% | 30% | 43% | |
| New Yorkers have already done enough for new migrants and should slow the flow | 61% | N/A | N/A | N/A | N/A | 51% | 59% | 52% | 70% | 67% | 63% | 55% | 79% | 55% | 65% | 66% | 64% | 46% | 56% | 47% | 60% | 59% | 70% | 57% | |
| Q36. Finally, just a few questions about you and your company. Do you think your company will be in business in New York ten years from today or not? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | Region | | | | | Industry | | | | | | | | | | | | | Company Size | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| Yes | 56% | 67% | 59% | 61% | 56% | 64% | 53% | 59% | 62% | 49% | 54% | 49% | 75% | 52% | 40% | 55% | 60% | 83% | 78% | 60% | 50% | 51% | 66% | 71% | |
| No | 18% | 13% | 14% | 14% | 17% | 11% | 12% | 22% | 22% | 20% | 19% | 21% | 8% | 15% | 20% | 25% | 13% | 0% | 11% | 20% | 25% | 22% | 10% | 7% | |
| Don't know | 26% | 20% | 27% | 25% | 27% | 25% | 35% | 19% | 16% | 30% | 27% | 30% | 17% | 33% | 40% | 19% | 27% | 18% | 11% | 20% | 25% | 27% | 25% | 21% | |
| Q37. If you had it all to do all over again, considering all factors, would you locate your business in New York or someplace else? | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Total | Region | | | | | Industry | | | | | | | | | | | | | Company Size | | | | | |
| | | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | |
| New York | 45% | 38% | 35% | 36% | 32% | 55% | 36% | 51% | 51% | 34% | 44% | 45% | 45% | 32% | 45% | 46% | 41% | 81% | 44% | 40% | 47% | 47% | 35% | 50% | |
| Someplace else | 55% | 53% | 55% | 52% | 64% | 45% | 64% | 49% | 49% | 66% | 56% | 55% | 55% | 68% | 55% | 54% | 59% | 19% | 56% | 60% | 53% | 53% | 65% | 50% | |
| | 10% | 11% | 12% | 4% | | | | | | | | | | | | | | | | | | | | | |

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| Q38. Please select your gender: | | | | | | | | | | | | | | | | | | | | | | | | | | |
|---|-------|------------|------------|------------|------------|----------------|----------------|--------------|------------|------------|--------------|------------|-----------|------|--------|---------|------------------|-----------|---------|------|-------------|--------------|-----------|---------------|--|--|
| | | | | | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | | |
| Male | 78% | 77% | 78% | 70% | 74% | 70% | 85% | 84% | 89% | 80% | 84% | 85% | 91% | 83% | 76% | 80% | 86% | 48% | 50% | 93% | 67% | 75% | 89% | 84% | | |
| Female | 22% | 23% | 22% | 30% | 21% | 30% | 15% | 16% | 11% | 20% | 16% | 15% | 9% | 17% | 24% | 20% | 14% | 53% | 50% | 7% | 33% | 25% | 11% | 16% | | |
| Q39. How would you describe your race/ethnicity? | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | | |
| White | 95% | 95% | 94% | 94% | 90% | 94% | 99% | 91% | 97% | 95% | 100% | 98% | 91% | 96% | 98% | 96% | 95% | 88% | 88% | 80% | 92% | 96% | 96% | 86% | | |
| African-American | 1% | 0% | 1% | 1% | 1% | 1% | 0% | 3% | 0% | 1% | 0% | 0% | 0% | 0% | 0% | 2% | 0% | 8% | 0% | 7% | 0% | 1% | 1% | 3% | | |
| Hispanic | 0% | 2% | 1% | 1% | 1% | 0% | 0% | 0% | 1% | 0% | 0% | 0% | 0% | 0% | 0% | 1% | 0% | 3% | 0% | 0% | 0% | 1% | 0% | 0% | | |
| Asian | 1% | 1% | 1% | 1% | 1% | 1% | 0% | 3% | 1% | 0% | 0% | 2% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 7% | 6% | 0% | 1% | 3% | | |
| Other | 3% | 2% | 3% | 3% | 1% | 4% | 1% | 3% | 1% | 3% | 0% | 0% | 9% | 4% | 2% | 2% | 5% | 3% | 13% | 7% | 3% | 2% | 2% | 8% | | |
| Q40. Approximately how many employees do you have in all New York State locations | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | | | | | Region | | | | | Industry | | | | | | | | | | | | Company Size | | | | |
| | Total | 2022 Total | 2021 Total | 2020 Total | 2019 Total | Capital Region | Central/Mohawk | Finger Lakes | Mid-Hudson | Western NY | Eng & Constr | Food & Bev | Financial | Manu | Retail | Service | Wholesale & Dist | Nonprofit | Tourism | Tech | Health Care | Less than 50 | 50 to 100 | More than 100 | | |
| Less than 50 | 69% | 58% | 60% | 68% | 62% | 71% | 65% | 64% | 75% | 65% | 63% | 79% | 58% | 63% | 76% | 76% | 79% | 69% | 56% | 73% | 43% | 100% | 0% | 0% | | |
| 50 to 100 | 18% | 15% | 18% | 13% | 16% | 15% | 22% | 16% | 15% | 26% | 21% | 17% | 21% | 29% | 15% | 15% | 21% | 0% | 11% | 13% | 17% | 0% | 100% | 0% | | |
| More than 100 | 13% | 19% | 23% | 19% | 18% | 15% | 13% | 19% | 10% | 9% | 16% | 4% | 21% | 8% | 9% | 9% | 0% | 31% | 33% | 13% | 40% | 0% | 0% | 100% | | |