

Which of the following industry categories best describes the type of business your company is engaged in?														
	Total	Region										Cluster Group		
		Eastern PA	Western PA	Other PA Regions								High	Middle	Low
Engineering and Construction	15%	12%	16%	16%								13%	14%	16%
Food and Beverage	5%	5%	3%	7%								3%	6%	5%
Financial	6%	6%	8%	3%								10%	5%	4%
Manufacturing	22%	20%	26%	20%								14%	26%	23%
Retail	13%	11%	11%	16%								15%	11%	15%
Service	27%	31%	24%	26%								28%	26%	26%
Wholesale and Distribution	13%	16%	11%	12%								16%	12%	10%

As you think about the current business or economic conditions in Pennsylvania as compared to six months ago, would you say they are considerably better, a little better, about the same, a little worse, or considerably worse?

	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Considerably better	2%	2%	3%	2%	3%	0%	0%	2%	3%	2%	1%	6%	0%	1%
A little better	18%	20%	22%	13%	16%	19%	38%	11%	13%	22%	22%	59%	6%	1%
About the same	42%	42%	40%	45%	38%	44%	35%	43%	43%	43%	48%	33%	66%	11%
A little worse	28%	28%	24%	31%	33%	28%	25%	33%	30%	22%	23%	2%	27%	55%
Considerably worse	10%	8%	12%	8%	11%	8%	3%	10%	12%	10%	7%	0%	1%	33%

Looking forward from today through next year, that is, the entire 2013 year, how would you describe your expectations for the economy in Pennsylvania?

	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Considerably better	3%	4%	4%	2%	3%	0%	0%	3%	5%	4%	3%	12%	0%	0%
A little better	29%	26%	33%	29%	27%	25%	35%	23%	30%	33%	34%	73%	21%	0%
About the same	36%	38%	30%	39%	38%	50%	33%	42%	32%	31%	32%	14%	61%	13%
A little worse	22%	24%	23%	19%	25%	19%	23%	22%	21%	20%	24%	0%	16%	54%
Considerably worse	10%	8%	10%	11%	8%	6%	10%	10%	12%	12%	8%	0%	2%	33%

Now thinking specifically about your industry, how would you describe the current business or economic conditions in Pennsylvania as compared with six months ago?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Considerably better	2%	3%	2%	2%	2%	0%	3%	3%	4%	2%	2%	8%	0%	0%
A little better	19%	20%	22%	17%	14%	17%	33%	11%	24%	20%	24%	60%	7%	1%
About the same	35%	36%	31%	37%	36%	33%	43%	37%	26%	35%	36%	31%	53%	6%
A little worse	34%	35%	33%	34%	38%	39%	23%	40%	35%	33%	27%	1%	37%	62%
Considerably worse	10%	7%	12%	10%	11%	11%	0%	9%	11%	10%	11%	0%	2%	31%

And looking forward from today through the next year, how would you describe your expectations for your industry here in Pennsylvania?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Considerably better	3%	4%	4%	3%	3%	3%	0%	3%	5%	4%	2%	12%	0%	0%
A little better	25%	26%	24%	26%	24%	22%	35%	22%	29%	23%	32%	70%	15%	0%
About the same	37%	39%	33%	40%	39%	44%	40%	41%	31%	34%	39%	16%	65%	10%
A little worse	24%	24%	27%	22%	22%	17%	23%	25%	26%	29%	20%	2%	20%	55%
Considerably worse	10%	8%	11%	10%	12%	14%	3%	9%	10%	10%	8%	0%	0%	35%

Now thinking specifically about your company, what are your expectations for revenue through the year 2013? Do you believe your revenue will...?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Grow substantially	5%	4%	6%	4%	4%	8%	8%	5%	5%	4%	4%	11%	4%	1%
Grow moderately	32%	32%	32%	33%	20%	31%	48%	36%	27%	30%	43%	64%	28%	8%
Stay about the same	36%	41%	34%	34%	42%	36%	28%	35%	37%	37%	34%	22%	53%	23%
Decrease moderately	21%	20%	20%	23%	28%	19%	15%	19%	22%	24%	14%	3%	15%	50%
Decrease substantially	5%	2%	8%	6%	6%	6%	3%	5%	9%	5%	4%	1%	1%	19%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

Again as you consider your company and your existing customer base, do you expect to realize additional revenue from your existing customers, about the same revenue from your existing customers as you currently realize or less revenue from your existing customers than you currently do?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Additional revenue	21%	21%	22%	19%	13%	19%	23%	23%	17%	20%	29%	42%	18%	5%
About the same revenue	50%	55%	45%	51%	51%	58%	50%	48%	52%	49%	48%	49%	62%	30%
Less revenue	29%	24%	33%	30%	36%	22%	28%	29%	30%	31%	23%	9%	21%	64%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	1%

Continuing to focus on your company, please think quickly about profitability. Between today and the end of the calendar year 2013 do you expect your profits to grow substantially, grow moderately, stay about the same, decrease moderately or decrease substantially?

	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Grow substantially	3%	4%	3%	2%	4%	6%	0%	4%	3%	2%	3%	8%	2%	0%
Grow moderately	26%	26%	25%	25%	16%	19%	38%	27%	21%	29%	30%	53%	22%	6%
Stay about the same	34%	35%	33%	36%	37%	42%	43%	31%	35%	33%	32%	32%	45%	18%
Decrease moderately	29%	30%	28%	28%	37%	25%	18%	30%	31%	26%	28%	7%	28%	52%
Decrease substantially	8%	6%	10%	9%	7%	8%	3%	8%	9%	10%	7%	1%	3%	24%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	1%

Businesses and the executives that direct them strive to enhance profitability in many ways. Through which of the following strategies do you plan to MOST enhance your firm's profitability over the next year?

	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Market/Demand growth	39%	42%	39%	36%	42%	39%	50%	31%	30%	41%	47%	61%	35%	24%
Cost reduction	30%	26%	29%	36%	38%	28%	33%	32%	36%	24%	26%	15%	32%	43%
Price increase	13%	16%	13%	10%	13%	14%	3%	11%	15%	15%	17%	8%	15%	16%
New technology	10%	10%	10%	10%	3%	8%	3%	17%	11%	11%	7%	9%	11%	9%
Other	6%	4%	8%	6%	3%	8%	10%	6%	6%	7%	3%	6%	7%	5%
No Response	2%	2%	1%	2%	1%	3%	3%	3%	2%	2%	0%	1%	1%	3%

Please indicate which of the following are major areas of concentration for your firm now and through 2013. Please check all that apply.

	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Expansion of existing markets	54%	63%	48%	50%	62%	56%	65%	53%	35%	55%	58%	67%	51%	45%
Growth in existing products	54%	58%	53%	52%	38%	58%	65%	54%	60%	52%	67%	64%	54%	45%
New product lines	34%	37%	32%	32%	20%	44%	35%	38%	40%	27%	49%	37%	32%	34%
Entry into new markets	32%	31%	35%	31%	33%	36%	28%	43%	21%	28%	29%	34%	32%	29%
Internal restructuring	28%	25%	27%	32%	40%	28%	25%	28%	26%	27%	18%	19%	30%	32%
Technology innovation	25%	26%	23%	26%	18%	17%	25%	32%	27%	30%	14%	25%	29%	20%
Acquisition of new businesses	11%	12%	11%	9%	10%	8%	18%	8%	13%	14%	9%	14%	10%	10%
Construction of new locations	6%	8%	7%	4%	12%	6%	10%	4%	5%	7%	3%	8%	5%	7%
Other	4%	4%	5%	3%	0%	3%	3%	3%	7%	6%	7%	3%	4%	7%
Refused	3%	2%	2%	4%	3%	3%	3%	1%	7%	3%	1%	1%	3%	4%

Please indicate which of the following is the MAIN area of concentration for your company now and through 2013.														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Expansion of existing markets	29%	34%	28%	24%	38%	19%	35%	25%	16%	32%	30%	39%	24%	26%
Growth in existing products	25%	24%	24%	27%	16%	28%	23%	22%	32%	22%	38%	28%	27%	18%
Entry into new markets	10%	11%	9%	11%	12%	11%	3%	18%	7%	8%	5%	11%	9%	11%
New product lines	10%	9%	11%	11%	4%	14%	10%	15%	17%	6%	9%	8%	9%	13%
Internal restructuring	10%	10%	10%	11%	17%	14%	8%	8%	7%	13%	5%	4%	12%	14%
Technology innovation	6%	4%	6%	7%	2%	8%	10%	6%	3%	8%	4%	3%	8%	5%
Acquisition of new businesses	2%	2%	3%	2%	2%	0%	5%	1%	2%	4%	1%	2%	3%	2%
Construction of new locations	2%	3%	3%	1%	7%	0%	3%	1%	1%	3%	1%	3%	2%	2%
Other	3%	2%	5%	2%	0%	6%	5%	2%	6%	2%	4%	3%	2%	5%
Refused	3%	2%	2%	4%	3%	0%	0%	1%	7%	4%	1%	1%	3%	5%
Do you intend to invest between today through 2013 in any fixed assets for your firm designed to meet growing demand, reduce costs or enhance productivity?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Yes	45%	45%	49%	42%	42%	33%	55%	53%	43%	44%	41%	64%	44%	29%
No	44%	44%	44%	43%	49%	44%	43%	37%	41%	45%	51%	28%	47%	55%
Not sure	11%	11%	7%	15%	9%	22%	3%	10%	16%	11%	8%	7%	10%	16%
What is the main way you expect to finance those assets?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Internally generated funds	58%	59%	57%	60%	52%	33%	73%	51%	60%	68%	58%	64%	52%	61%
Borrow from a financial institution	33%	32%	34%	34%	39%	58%	14%	40%	28%	25%	39%	30%	39%	26%
Private equity	4%	4%	3%	5%	5%	8%	14%	4%	3%	2%	0%	3%	3%	7%
Not sure	5%	5%	7%	1%	5%	0%	0%	6%	10%	5%	3%	3%	6%	5%

Now thinking about the people that work for your company, do you intend to substantially increase, moderately increase, remain about the same or decrease your workforce between today and the end of 2013?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Substantially increase	1%	1%	0%	1%	1%	0%	3%	0%	0%	2%	1%	2%	0%	1%
Moderately increase	22%	24%	23%	17%	21%	17%	35%	24%	19%	23%	15%	42%	18%	8%
Remain about the same	63%	64%	60%	65%	62%	69%	55%	61%	66%	59%	75%	52%	73%	57%
Decrease	13%	10%	15%	15%	16%	8%	8%	15%	13%	15%	7%	3%	8%	30%
Refused	1%	1%	1%	2%	0%	6%	0%	1%	2%	2%	2%	1%	0%	4%

Now thinking about other challenges that your company faces, which of the following are you concerned with. Check all that apply.														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Health care costs	75%	74%	71%	80%	75%	78%	65%	78%	81%	67%	82%	64%	77%	81%
Governmental regulation	68%	71%	67%	65%	71%	67%	63%	73%	70%	65%	61%	52%	69%	82%
Adverse economic conditions	65%	67%	61%	67%	71%	61%	70%	69%	55%	61%	70%	50%	67%	76%
Taxation	62%	62%	61%	63%	66%	58%	60%	62%	73%	55%	65%	48%	61%	77%
Energy costs	47%	50%	36%	54%	54%	42%	18%	48%	60%	43%	47%	37%	48%	55%
Rising supplier costs	45%	43%	43%	48%	53%	75%	5%	50%	55%	33%	49%	35%	50%	48%
Cash flow	42%	47%	32%	45%	51%	50%	20%	36%	47%	42%	41%	32%	43%	48%
Existing U.S. competition	28%	29%	24%	32%	27%	42%	25%	30%	24%	24%	36%	37%	26%	23%
Global political instability	22%	25%	24%	16%	21%	17%	28%	24%	26%	18%	24%	20%	20%	27%
Risk management	19%	21%	19%	18%	28%	14%	28%	13%	17%	23%	12%	18%	20%	20%
Human resources	19%	21%	20%	16%	19%	25%	10%	21%	24%	21%	11%	18%	23%	15%
Ability to obtain suitable financing	16%	21%	14%	14%	29%	14%	15%	15%	16%	14%	12%	14%	18%	15%
Foreign competition	14%	14%	15%	12%	4%	14%	3%	29%	11%	8%	18%	11%	14%	15%
Availability of equity financing	12%	13%	11%	12%	18%	11%	13%	11%	18%	8%	9%	10%	11%	16%
Other	4%	4%	4%	1%	4%	0%	0%	2%	6%	5%	4%	3%	3%	5%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%

Which of the challenges you selected are you MOST concerned with?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Governmental regulation	23%	22%	21%	24%	20%	25%	33%	23%	19%	26%	15%	17%	20%	31%
Adverse economic conditions	22%	20%	21%	24%	23%	6%	18%	27%	13%	22%	25%	19%	25%	19%
Health care costs	13%	12%	15%	12%	9%	14%	18%	12%	12%	16%	11%	16%	14%	9%
Taxation	12%	10%	16%	11%	13%	11%	13%	10%	16%	11%	13%	9%	13%	13%
Existing U.S. competition	6%	7%	5%	7%	6%	17%	3%	5%	10%	4%	10%	11%	5%	5%
Cash flow	6%	8%	5%	3%	8%	11%	0%	6%	11%	5%	2%	5%	7%	5%
Energy costs	4%	3%	3%	6%	5%	0%	0%	2%	9%	4%	4%	4%	2%	7%
Rising supplier costs	4%	4%	3%	5%	6%	11%	0%	4%	2%	2%	8%	5%	3%	5%
Ability to obtain suitable financing	3%	4%	2%	2%	4%	0%	0%	1%	3%	3%	4%	4%	3%	0%
Human resources	2%	2%	3%	0%	4%	3%	5%	3%	0%	1%	1%	2%	3%	1%
Foreign competition	1%	2%	2%	0%	0%	3%	0%	3%	1%	1%	2%	2%	1%	2%
Risk management	1%	0%	1%	1%	1%	0%	10%	1%	0%	1%	0%	2%	1%	1%
Global political instability	1%	3%	0%	1%	1%	0%	0%	1%	1%	3%	1%	3%	1%	1%
Availability of equity financing	1%	1%	1%	0%	0%	0%	3%	1%	2%	0%	0%	2%	0%	1%
Other	1%	1%	2%	1%	1%	0%	0%	1%	1%	2%	3%	2%	1%	2%
Refused	0%	0%	0%	0%	1%	0%	0%	0%	1%	0%	0%	0%	0%	1%

How important is it to you and your company that you actively give back to your community through charitable giving, sponsorships, volunteering or other programs? Is it very important, somewhat important, not very important or not at all important?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Very important	40%	37%	36%	46%	34%	53%	63%	30%	45%	45%	35%	45%	38%	38%
Somewhat important	48%	48%	51%	44%	50%	39%	28%	53%	46%	46%	52%	44%	50%	47%
Not very important	8%	9%	8%	6%	13%	8%	5%	12%	5%	4%	7%	8%	8%	8%
Not at all important	4%	6%	4%	3%	4%	0%	5%	5%	3%	5%	7%	3%	4%	7%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%

How satisfied are you with the efforts you and your company have made over the last year to give back to your community through charitable giving, sponsorships, volunteering or other programs? Are you completely satisfied, somewhat satisfied, not very satisfied, or not at all satisfied?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Completely satisfied	38%	36%	40%	37%	30%	64%	44%	40%	41%	39%	27%	36%	41%	36%
Somewhat satisfied	46%	47%	48%	44%	54%	28%	49%	40%	44%	47%	54%	47%	48%	42%
Not very satisfied	12%	14%	8%	14%	13%	8%	5%	16%	10%	11%	12%	14%	8%	16%
Not at all satisfied	3%	2%	4%	3%	3%	0%	0%	3%	4%	3%	7%	3%	2%	6%
Refused	1%	0%	0%	1%	0%	0%	3%	1%	1%	1%	0%	0%	1%	1%

Thinking specifically about Pennsylvania and the relationship between the state government and businesses like yours, overall would you say the government of the Commonwealth of Pennsylvania doing an excellent, good, fair or poor job of creating a business climate in which companies like yours will succeed?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Excellent	1%	1%	1%	0%	0%	0%	0%	2%	0%	2%	0%	1%	1%	1%
Good	16%	20%	13%	16%	16%	8%	18%	15%	19%	16%	18%	22%	13%	16%
Fair	45%	49%	43%	43%	48%	53%	47%	44%	49%	43%	41%	52%	45%	39%
Poor	34%	25%	41%	36%	35%	31%	34%	35%	29%	34%	38%	21%	36%	43%
Don't know	4%	4%	3%	4%	2%	8%	0%	4%	3%	5%	3%	4%	5%	2%

Of the following, what would you like to see the Governor and Legislature of Pennsylvania focus on? [Please check all that apply.]														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Spending Cuts	60%	57%	57%	65%	62%	72%	45%	65%	67%	52%	60%	45%	64%	67%
Income Tax Reform	50%	48%	50%	51%	50%	58%	42%	48%	59%	42%	60%	40%	52%	55%
Business Development Incentives	48%	53%	48%	43%	48%	56%	50%	52%	51%	43%	49%	45%	49%	50%
Infrastructure Development	42%	41%	45%	41%	59%	36%	61%	34%	32%	40%	43%	56%	39%	32%
Ethics Reform	25%	24%	25%	28%	22%	25%	42%	26%	22%	25%	23%	26%	23%	27%
Increasing State Revenues through consumer oriented taxes	12%	12%	9%	15%	9%	3%	16%	9%	17%	12%	17%	16%	11%	9%
Other	20%	19%	18%	22%	16%	14%	24%	17%	22%	24%	18%	19%	20%	20%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	1%	1%	0%	0%	1%	0%

Of those, which SINGLE area would you most like to see the Governor and Legislature focus on?														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Spending Cuts	29%	30%	28%	28%	27%	34%	18%	37%	29%	26%	24%	16%	33%	35%
Income Tax Reform	20%	20%	19%	20%	21%	23%	18%	14%	27%	15%	29%	19%	18%	22%
Business Development Incentives	20%	24%	16%	18%	18%	23%	18%	20%	20%	22%	16%	18%	22%	18%
Infrastructure Development	14%	13%	19%	11%	28%	9%	21%	12%	4%	12%	18%	27%	10%	9%
Ethics Reform	3%	2%	4%	4%	1%	3%	8%	5%	2%	4%	0%	5%	3%	3%
Increasing State Revenues through consumer oriented taxes	2%	2%	1%	4%	0%	0%	5%	2%	2%	4%	3%	4%	2%	2%
Other	11%	9%	11%	14%	4%	6%	8%	9%	14%	17%	10%	11%	11%	12%
Refused	1%	0%	1%	0%	0%	3%	3%	0%	1%	1%	0%	0%	1%	0%

How confident are you in the ability of the government of the Commonwealth of Pennsylvania to improve the business climate for businesses like yours here in Pennsylvania over the next year?
Are you:

	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Very confident	2%	2%	2%	2%	2%	0%	0%	4%	1%	2%	0%	3%	2%	1%
Somewhat confident	29%	29%	28%	31%	28%	34%	42%	24%	38%	28%	28%	41%	28%	21%
Not very confident	50%	55%	50%	45%	55%	43%	42%	54%	42%	49%	57%	46%	54%	49%
Not at all confident	18%	14%	19%	21%	15%	20%	16%	18%	19%	21%	16%	11%	16%	29%
Refused	0%	0%	0%	0%	0%	3%	0%	0%	0%	1%	0%	0%	1%	0%

And thinking about the efforts of the federal government, overall would you say the federal government is doing an excellent, good, fair or poor job of creating a business climate in which companies like yours will succeed?

	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Excellent	0%	0%	0%	0%	0%	0%	0%	1%	0%	1%	0%	1%	0%	0%
Good	7%	8%	8%	4%	3%	9%	5%	4%	9%	9%	8%	18%	3%	2%
Fair	17%	21%	14%	15%	17%	17%	26%	10%	20%	17%	19%	32%	16%	4%
Poor	76%	71%	78%	79%	81%	71%	68%	85%	70%	72%	72%	49%	81%	94%
Don't know	1%	0%	1%	1%	0%	3%	0%	0%	1%	1%	1%	1%	1%	1%

How confident are you in the ability of the federal government to improve the business climate for businesses like yours here in Pennsylvania over the next year? Are you:														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Very confident	1%	2%	1%	0%	0%	0%	3%	1%	1%	2%	0%	3%	1%	0%
Somewhat confident	14%	15%	16%	10%	11%	14%	21%	11%	16%	13%	17%	28%	11%	4%
Not very confident	41%	41%	39%	42%	41%	37%	39%	37%	37%	46%	43%	51%	44%	26%
Not at all confident	44%	41%	44%	47%	48%	43%	37%	51%	44%	39%	40%	18%	44%	69%
Refused	1%	1%	0%	1%	1%	6%	0%	1%	2%	1%	0%	1%	1%	2%
For each of the following national proposals indicate whether you support it or oppose it? - Repeal the Health Care Reform Legislation														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	70%	66%	70%	75%	75%	71%	61%	76%	70%	65%	72%	47%	76%	83%
Oppose	20%	24%	21%	16%	17%	17%	32%	16%	20%	25%	19%	39%	17%	9%
No opinion	9%	10%	9%	9%	9%	11%	8%	8%	10%	10%	9%	13%	7%	8%
For each of the following national proposals indicate whether you support it or oppose it? - Pass a Balanced Budget Constitutional Amendment														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	78%	74%	78%	83%	82%	77%	61%	81%	80%	76%	76%	63%	79%	88%
Oppose	12%	15%	14%	8%	7%	11%	32%	8%	4%	17%	16%	24%	10%	6%
No opinion	10%	11%	9%	10%	12%	11%	8%	11%	16%	7%	8%	13%	11%	6%
For each of the following national proposals indicate whether you support it or oppose it? - Increase Federal Spending on Infrastructure														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	51%	54%	50%	51%	57%	46%	63%	47%	50%	52%	48%	68%	47%	42%
Oppose	31%	29%	32%	31%	32%	40%	26%	36%	30%	26%	30%	18%	33%	40%
No opinion	18%	17%	18%	18%	11%	14%	11%	16%	20%	22%	21%	14%	20%	18%
For each of the following national proposals indicate whether you support it or oppose it? - Reduce the Corporate Income Tax Rates														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	72%	72%	71%	72%	79%	69%	68%	73%	74%	65%	74%	61%	71%	84%
Oppose	14%	16%	13%	14%	12%	17%	21%	10%	9%	19%	16%	25%	12%	8%
No opinion	14%	12%	16%	14%	10%	14%	11%	16%	17%	16%	10%	15%	17%	8%

For each of the following national proposals indicate whether you support it or oppose it? - Lessen Corporate Income Tax Deductions														
	Region				Industry							Cluster Group		
	Total	Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	40%	39%	35%	47%	38%	29%	71%	34%	38%	43%	39%	42%	41%	36%
Oppose	41%	42%	44%	35%	47%	57%	16%	44%	38%	37%	42%	40%	36%	49%
No opinion	19%	19%	21%	18%	16%	14%	13%	21%	24%	20%	19%	18%	22%	16%

For each of the following national proposals indicate whether you support it or oppose it? - Extend Unemployment Benefits														
	Region				Industry							Cluster Group		
	Total	Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	14%	22%	9%	9%	11%	14%	16%	10%	17%	20%	6%	22%	11%	10%
Oppose	77%	71%	80%	79%	78%	80%	74%	80%	74%	71%	84%	65%	79%	84%
No opinion	10%	7%	11%	12%	12%	6%	11%	10%	9%	10%	10%	13%	10%	6%

For each of the following national proposals indicate whether you support it or oppose it? - Enact a Temporary Reduction in Employer Payroll Taxes														
	Region				Industry							Cluster Group		
	Total	Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	50%	49%	49%	54%	51%	57%	39%	49%	54%	48%	53%	48%	48%	55%
Oppose	32%	35%	30%	31%	35%	31%	53%	29%	23%	34%	31%	35%	32%	29%
No opinion	17%	16%	21%	15%	14%	11%	8%	21%	22%	18%	16%	16%	19%	16%

For each of the following national proposals indicate whether you support it or oppose it? - Increase the Income Taxes Paid by Those Earning over \$250,000 a year														
	Region				Industry							Cluster Group		
	Total	Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	35%	34%	35%	36%	31%	37%	39%	28%	28%	43%	39%	55%	31%	21%
Oppose	54%	56%	52%	52%	55%	57%	53%	59%	54%	50%	49%	34%	55%	71%
No opinion	11%	10%	12%	12%	14%	6%	8%	13%	18%	7%	11%	11%	13%	8%

For each of the following national proposals indicate whether you support it or oppose it? - Increase exploration and development of domestic sources of energy														
	Region				Industry							Cluster Group		
	Total	Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	90%	90%	89%	90%	94%	94%	89%	92%	89%	85%	91%	88%	90%	92%
Oppose	4%	4%	7%	2%	3%	3%	5%	3%	3%	7%	3%	5%	4%	3%
No opinion	6%	6%	4%	7%	3%	3%	5%	5%	8%	7%	6%	6%	6%	5%

For each of the following national proposals indicate whether you support it or oppose it? - Cap Annual Increases in Federal Regulatory Spending at Zero Dollars														
	Total	Region			Industry							Cluster Group		
		Eastern PA	Western PA	Other PA Regions	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low
Support	69%	69%	70%	69%	78%	63%	74%	76%	66%	63%	63%	58%	68%	82%
Oppose	10%	11%	11%	9%	6%	6%	16%	6%	7%	16%	12%	22%	8%	3%
No opinion	21%	20%	20%	22%	17%	31%	11%	18%	28%	20%	25%	21%	24%	15%