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1st Annual State of Connecticut Survey: The Economy and Personal Finances

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For information/comment: Dr. Don Levy: 518-783-2901 or <a href="mailto:dlevy@siena.edu">dlevy@siena.edu</a>
For PDF of release and data summary, visit <a href="mailto:www.siena.edu/sri/research">www.siena.edu/sri/research</a>

Majority Say 'Country's Best Economic Days Behind Us'

Gas, Food, Heating Costs Hardship for Most; Only about 1/3 Able to Save

Since Fall of '07: Cutting Back and Layoffs Norm for Many

66% See Government as More Problem Than Solution on Economic Issues

Fifty-two percent of Connecticut residents now believe our country's best economic days are behind us and that the next generation will have to accept a lower standard of living while 45 percent feel the current economic problems are temporary and we will return to financial health according to a new survey released today from the Siena (College) Research Institute (SRI) and underwritten by First Niagara Bank. The cost of food is a financial hardship for 71 percent, gas prices seriously impact 72 percent and home heating is a concern for 77 percent. Fifty-five percent either put no money aside (39%) for retirement this year beyond any contribution their employer may have made or withdrew (16%) from their savings to meet expenses and only 32 percent say it is completely true that they have a savings account with at least six months of expenses in it.

Asked whether since the recession of the fall of 2007 they or any of their family had experienced 10 different financial events:

- 61 % had taken money out of their savings or retirement in order to meet expenses
- 45% have given up a pastime due to cost
- 26% have borrowed money for necessities from family or friends
- 12% have moved in with friends or family to make ends meet

- 30% have fallen behind in their bills
- 34% have experienced a job loss or layoff
- 47% of those with jobs have not had a raise in four years
- 53% have taken a vacation of at least a week
- 34% have gotten a new job
- 28% have purchased a new car

Eighty-five percent of state residents pay either some (43%) or a great deal (42%) of attention to news about the economy. Sixty-six percent say that overall, government is more of the problem when it comes to economic issues while 21 percent feel that government is more of the solution.

The 1st Annual Connecticut Survey of the Economy and Personal Finances is part of a larger study of economic confidence in Connecticut and Massachusetts. In February, the First Niagara Survey of Southwestern New England Business Leaders, an investigation of confidence, concentrations, plans and attitudes towards the government, among CEO's from private for profit companies, will be released.

"Four years of tough times is taking a toll. Today, a majority believe the American Century may have ended and only 39 percent expect the economy to improve over the next year," said Dr. Don Levy, SRI's Director. "Hope is not completely lost. Fifty percent believe that their personal finances will improve in 2012 and looking to the distant future, 60 percent think the national economy will be at least somewhat better ten years from today."

"While most think government is more the problem than the solution, they have a long list of items they'd like to see Washington put under Connecticut's tree this season. Overwhelming majorities support increasing income taxes on those making over \$250K, ending the U.S's involvement in the war in Afghanistan, an aggressive infrastructure development program, job training rather than expanding unemployment benefits, increasing exploration and development of domestic energy, monitoring the workings of the financial industry, retaining funding for entitlement programs like social security, and expanding federal support for education including Head Start programs and financial aid for higher education" Levy said.

"A plurality of 39 percent calls for repealing the recently enacted health care reform legislation, while 31 percent oppose repeal and 29 percent need more information in order to say," Levy added.

In response to current economic conditions, residents say they are changing many every day behaviors. Seventy-eight percent now plan expenses, and they have either completely or partially eliminated impulse purchases. Seventy-two percent of state residents have cut back on the amount or quality of entertainment, and 83 percent now carefully monitor and manage energy use at home. Seventy percent of residents now use coupons or special offers to purchase necessities like food or clothing, and 54 percent are substituting goods and services of lower quality in those areas or in health or hygiene to save money. Fifty-six percent have delayed major purchases like a car, appliance or home.

The percentage of households with a member losing a job this year is 20 percent. Twenty-nine percent of residents have had a household member's hours cut back at work. Knowing someone that has had their home foreclosed across the state measured 29 percent.

"Three times as many residents say that they are worse off financially today than they were a year ago compared to those that say their lot has improved. A majority of state residents are concerned about their ability to continue to live at their current standard of living and nearly two thirds admit that they spend more time than before worrying about money," Levy said.

"Only 22 percent of residents expect strong business conditions over the next year. In surveys like this in other states, residents were slower to see the downturn coming and less likely to predict a recovery than business leaders. We look forward to the financial predictions of Connecticut's CEO's with great anticipation coming this winter."

The 1st Annual Economy and Personal Finances Survey was conducted October 19-20, 23-27, 30, November 3, 6-10, 2011 by random telephone calls to 627 Connecticut residents over the age of 18 via both landline and cellphones. Data was weighted by age and gender to enhance representativeness. Results are reported with a margin of error of  $\pm$  3.9 points. For more information or comments, please call Dr. Don Levy, Director, Siena College Research Institute, at 518-783-2901 or dlevy@siena.edu. Survey cross-tabulations can be found at <a href="https://www.siena.edu/sri/research">www.siena.edu/sri/research</a>