Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Which of the following industry categorie	best describ	es the type	of business	your com	•			1												1				
	_			 		Region	1			1	1					Cluster			any Size		mpany Siz		G€	ender
	Upstate	Upstate	Upstate															50 or	More	Less		100 or	i '	
	Total 2014	Total 2013	Total 2012				Syracuse								High	Middle	Low	less	than 50		30 to 99		Male	
Engineering and Construction	17%	17%	15%	19%	12%	18%	24%								20%	19%	7%	20%	15%	21%	19%	13%	17%	21%
Food and Beverage	3%	3%	5%	0%	6%	3%	0%								3%	2%	3%	2%	4%	2%	2%	5%	3%	4%
Financial	8%	6%	8%	11%	6%	7%	7%								6%	9%	9%	6%	10%	6%	7%	11%	9%	2%
Manufacturing	21%	19%	19%	19%	24%	20%	22%								17%	26%	17%	21%	20%	19%	26%	17%	21%	16%
Retail	12%	12%	14%	14%	12%	12%	12%								11%	11%	19%	14%	10%	12%	16%	8%	13%	5%
Service	23%	27%	26%	24%	23%	22%	21%								27%	19%	23%	16%	31%	14%	20%	36%	20%	46%
Wholesale and Distribution	15%	15%	14%	12%	16%	18%	14%								14%	15%	20%	20%	9%	26%	11%	9%	17%	4%
Refused	1%	0%	0%	1%	1%	0%	0%								1%	0%	1%	0%	1%	1%	1%	1%	0%	2%
																							l'	
As you think about the current business o	r economic co	onditions in	New York as	compar	ed to six ı	months ago,	would you	say they are con	siderably b	etter, a littl	e better, about th	ne same	, a little v	vorse, or consid	erably	worse?								
					F	Region					Industry					Cluster		Comp	any Size	Co	mpany Siz	ze e	Ge	ender
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or	i '	
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Femal
Considerably better	4%	2%	1%	3%	9%	1%	1%	8%	0%	0%	1%	0%	6%	5%	9%	1%	0%	5%	3%	7%	2%	3%	4%	4%
A little better	32%	24%	21%	32%	30%	34%	32%	34%	43%	27%	29%	23%	40%	29%	72%	8%	0%	26%	39%	25%	32%	40%	31%	43%
About the same	44%	46%	44%	52%	36%	46%	41%	46%	36%	51%	50%	49%	36%	41%	19%	76%	19%	46%	41%	44%	46%	40%	45%	34%
A little worse	16%	22%	28%	12%	19%	15%	20%	9%	14%	20%	20%	23%	13%	18%	0%	15%	57%	19%	13%	19%	16%	13%	17%	11%
Considerably worse	4%	7%	7%	1%	6%	3%	7%	3%	7%	2%	1%	3%	6%	8%	0%	0%	24%	4%	4%	4%	4%	4%	4%	7%
Refused	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	2%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	2%
	1	7,1	4,1					7,-	7/-			_,_					0,1	0,12			4,1			
Looking forward from today through next	vear, that is,	the entire 2	015 year, ho	w would	l vou desc	ribe vour ex	nectations	for the economy	in New You	rk?	l	1				ı	l	l	L		1			
zoomig ioi wara nom toudy timough next	1		, o 25 y cu.,	1	•	Region	pectutions				Industry					Cluster		Comr	any Size	Co	mpany Siz	7 e	Gr	ender
-	Upstate	Upstate	Upstate			I		Engineering &	Food &		maasti y			Wholesale &		l	l	50 or	More	Less	Inpuny 31	100 or		T
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Femal
Considerably better	5%	2%	2%	3%	9%	1%	4%	7%	0%	0%	3%	5%	8%	3%	11%	0%	0%	5%	4%	7%	3%	5%	4%	7%
A little better	37%	28%	31%	37%	34%	37%	41%	38%	29%	29%	33%	40%	37%	41%	75%	16%	0%	31%	45%	32%	34%	46%	36%	45%
About the same	39%	40%	32%	39%	36%	44%	37%	44%	57%	44%	45%	38%	33%	29%	13%	70%	19%	42%	34%	38%	43%	34%	40%	29%
A little worse	15%	24%	25%	19%	16%	13%	12%	8%	14%	22%	17%	12%	16%	19%	0%	13%	57%	17%	13%	16%	17%	12%	16%	13%
	4%	6%	10%	3%	4%	4%	7%	3%	0%	5%	2%	3%	5%	9%	0%	0%	24%	5%	4%	6%	4%	3%		5%
Considerably worse											·									1%			4%	
Refused	0%	0%	0%	0%	1%	1%	0%	0%	0%	0%	0%	2%	1%	0%	0%	0%	0%	1%	0%		0%	0%	0%	2%
	'ـــــــــــــــــــــــــــــــــــــ																							
Now thinking specifically about your indu							11.1													_,_			L	
	stry, how wo	uld you desc	ribe the cur	rent busi			ditions in N	New York as com	pared with	six months													<u> </u>	
				rent busi		conomic con Region	ditions in N			six months	ago? Industry	1				Cluster			any Size	Co	mpany Siz		Ge	ender
	Upstate	Upstate	Upstate		ı	Region		Engineering &	Food &		Industry			Wholesale &				50 or	More	Con		100 or		
	Upstate Total 2014	Upstate Total 2013	Upstate Total 2012	Albany	Buffalo	Region Rochester	Syracuse	Engineering & Construction	Food & Beverage	Financial	Industry Manufacturing		Service	Distribution	High	Middle	Low	50 or less	More than 50	Cor Less than 30	30 to 99	100 or more	Male	Femal
Considerably better	Upstate Total 2014 4%	Upstate Total 2013	Upstate Total 2012 2%	Albany 3%	Buffalo 4%	Region Rochester 2%	Syracuse 5%	Engineering & Construction 5%	Food & Beverage	Financial 2%	Industry Manufacturing 3%	2%	6%	Distribution 3%	9%	Middle 0%	0%	50 or less 4%	More than 50	Col Less than 30	30 to 99 2%	100 or more 5%	Male 4%	Femal
Considerably better A little better	Upstate Total 2014 4% 24%	Upstate Total 2013 3% 20%	Upstate Total 2012 2% 17%	Albany 3% 23%	Buffalo 4% 24%	Region Rochester 2% 29%	Syracuse 5% 21%	Engineering & Construction 5% 29%	Food & Beverage 0% 21%	Financial 2% 24%	Manufacturing 3% 20%	2% 22%	6% 28%	Distribution 3% 23%	9% 57%	Middle 0% 5%	0% 0%	50 or less 4% 18%	More than 50 4% 33%	Coo Less than 30 4%	30 to 99 2% 27%	100 or more 5% 30%	Male 4% 24%	Femal 2% 34%
Considerably better A little better About the same	Upstate Total 2014 4% 24% 42%	Upstate Total 2013 3% 20% 44%	Upstate Total 2012 2% 17% 41%	Albany 3% 23% 48%	Buffalo 4% 24% 37%	Region Rochester 2% 29% 40%	Syracuse 5% 21% 46%	Engineering & Construction 5% 29% 46%	Food & Beverage 0% 21% 50%	Financial 2% 24% 49%	Manufacturing 3% 20% 47%	2% 22% 35%	6% 28% 36%	3% 23% 41%	9% 57% 34%	Middle 0% 5% 64%	0% 0% 3%	50 or less 4% 18% 44%	More than 50 4% 33% 40%	Cor Less than 30 4% 18% 42%	30 to 99 2% 27% 44%	100 or more 5% 30% 40%	Male 4% 24% 43%	Femal 2% 34% 38%
Considerably better A little better About the same A little worse	Upstate Total 2014 4% 24% 42% 24%	Upstate Total 2013 3% 20% 44% 25%	Upstate Total 2012 2% 17% 41% 31%	Albany 3% 23% 48% 23%	Buffalo 4% 24% 37% 25%	Region Rochester 2% 29% 40% 24%	Syracuse 5% 21% 46% 21%	Engineering & Construction 5% 29% 46% 16%	Food & Beverage 0% 21% 50% 29%	Financial 2% 24% 49% 15%	Manufacturing 3% 20% 47% 28%	2% 22% 35% 29%	6% 28% 36% 23%	23% 41% 27%	9% 57% 34% 0%	Middle 0% 5% 64% 30%	0% 0% 3% 62%	50 or less 4% 18% 44% 29%	More than 50 4% 33% 40% 16%	Cor Less than 30 4% 18% 42% 30%	30 to 99 2% 27% 44% 22%	100 or more 5% 30% 40% 17%	Male 4% 24% 43% 24%	Femal 2% 34% 38% 18%
Considerably better A little better About the same A little worse Considerably worse	Upstate Total 2014 4% 24% 42% 24% 6%	Upstate Total 2013 3% 20% 44% 25% 8%	Upstate Total 2012 2% 17% 41% 31% 8%	Albany 3% 23% 48% 23% 3%	Buffalo 4% 24% 37% 25% 10%	Region Rochester 2% 29% 40% 24% 4%	Syracuse 5% 21% 46% 21% 7%	Engineering & Construction 5% 29% 46% 16% 3%	Food & Beverage	Financial 2% 24% 49% 15% 10%	Manufacturing 3% 20% 47% 28% 3%	2% 22% 35% 29% 11%	6% 28% 36% 23% 8%	Distribution 3% 23% 41% 27% 8%	9% 57% 34% 0% 0%	Middle 0% 5% 64% 30% 1%	0% 0% 3% 62% 35%	50 or less 4% 18% 44% 29% 6%	More than 50 4% 33% 40% 16% 7%	Cor Less than 30 4% 18% 42% 30% 6%	30 to 99 2% 27% 44% 22% 5%	100 or more 5% 30% 40% 17% 8%	Male 4% 24% 43% 24% 6%	Femal 2% 34% 38% 18% 7%
Considerably better A little better About the same A little worse	Upstate Total 2014 4% 24% 42% 24%	Upstate Total 2013 3% 20% 44% 25%	Upstate Total 2012 2% 17% 41% 31%	Albany 3% 23% 48% 23%	Buffalo 4% 24% 37% 25%	Region Rochester 2% 29% 40% 24%	Syracuse 5% 21% 46% 21%	Engineering & Construction 5% 29% 46% 16%	Food & Beverage 0% 21% 50% 29%	Financial 2% 24% 49% 15%	Manufacturing 3% 20% 47% 28%	2% 22% 35% 29%	6% 28% 36% 23%	23% 41% 27%	9% 57% 34% 0%	Middle 0% 5% 64% 30%	0% 0% 3% 62%	50 or less 4% 18% 44% 29%	More than 50 4% 33% 40% 16%	Cor Less than 30 4% 18% 42% 30%	30 to 99 2% 27% 44% 22%	100 or more 5% 30% 40% 17%	Male 4% 24% 43% 24%	Femal 2% 34% 38% 18%
Considerably better A little better About the same A little worse Considerably worse	Upstate Total 2014 4% 24% 42% 24% 6%	Upstate Total 2013 3% 20% 44% 25% 8%	Upstate Total 2012 2% 17% 41% 31% 8%	Albany 3% 23% 48% 23% 3%	Buffalo 4% 24% 37% 25% 10%	Region Rochester 2% 29% 40% 24% 4%	Syracuse 5% 21% 46% 21% 7%	Engineering & Construction 5% 29% 46% 16% 3%	Food & Beverage	Financial 2% 24% 49% 15% 10%	Manufacturing 3% 20% 47% 28% 3%	2% 22% 35% 29% 11%	6% 28% 36% 23% 8%	Distribution 3% 23% 41% 27% 8%	9% 57% 34% 0% 0%	Middle 0% 5% 64% 30% 1%	0% 0% 3% 62% 35%	50 or less 4% 18% 44% 29% 6%	More than 50 4% 33% 40% 16% 7%	Cor Less than 30 4% 18% 42% 30% 6%	30 to 99 2% 27% 44% 22% 5%	100 or more 5% 30% 40% 17% 8%	Male 4% 24% 43% 24% 6%	Femal 2% 34% 38% 18% 7%
Considerably better A little better About the same A little worse Considerably worse	Upstate Total 2014 4% 24% 42% 24% 6% 0%	Upstate Total 2013 3% 20% 44% 25% 8% 0%	Upstate Total 2012 2% 17% 41% 31% 8% 0%	Albany 3% 23% 48% 23% 3% 0%	Buffalo 4% 24% 37% 25% 10% 0%	Region Rochester 2% 29% 40% 24% 4% 1%	Syracuse 5% 21% 46% 21% 7% 0%	Engineering & Construction 5% 29% 46% 16% 3% 0%	Food & Beverage	Financial 2% 24% 49% 15% 10%	Manufacturing 3% 20% 47% 28% 3%	2% 22% 35% 29% 11%	6% 28% 36% 23% 8%	Distribution 3% 23% 41% 27% 8%	9% 57% 34% 0% 0%	Middle 0% 5% 64% 30% 1%	0% 0% 3% 62% 35%	50 or less 4% 18% 44% 29% 6%	More than 50 4% 33% 40% 16% 7%	Cor Less than 30 4% 18% 42% 30% 6%	30 to 99 2% 27% 44% 22% 5%	100 or more 5% 30% 40% 17% 8%	Male 4% 24% 43% 24% 6%	Femal 2% 34% 38% 18% 7%
Considerably better A little better About the same A little worse Considerably worse Refused	Upstate Total 2014 4% 24% 42% 24% 6% 0%	Upstate Total 2013 3% 20% 44% 25% 8% 0%	Upstate Total 2012 2% 17% 41% 31% 8% 0%	Albany 3% 23% 48% 23% 3% 0%	Buffalo 4% 24% 37% 25% 10% 0%	Region Rochester 2% 29% 40% 24% 4% 1%	Syracuse 5% 21% 46% 21% 7% 0%	Engineering & Construction 5% 29% 46% 16% 3% 0%	Food & Beverage	Financial 2% 24% 49% 15% 10%	Manufacturing 3% 20% 47% 28% 3%	2% 22% 35% 29% 11%	6% 28% 36% 23% 8%	Distribution 3% 23% 41% 27% 8%	9% 57% 34% 0% 0%	Middle 0% 5% 64% 30% 1%	0% 0% 3% 62% 35%	50 or less 4% 18% 44% 29% 6% 0%	More than 50 4% 33% 40% 16% 7%	Coi Less than 30 4% 18% 42% 30% 6% 1%	30 to 99 2% 27% 44% 22% 5%	100 or more 5% 30% 40% 17% 8% 0%	Male 4% 24% 43% 24% 6% 0%	Fema 2% 34% 38% 18% 7%
Considerably better A little better About the same A little worse Considerably worse Refused	Upstate Total 2014 4% 24% 42% 24% 6% 0%	Upstate Total 2013 3% 20% 44% 25% 8% 0%	Upstate Total 2012 2% 17% 41% 31% 8% 0%	Albany 3% 23% 48% 23% 3% 0%	Buffalo 4% 24% 37% 25% 10% 0%	Region Rochester 2% 29% 40% 24% 4% 1%	Syracuse 5% 21% 46% 21% 7% 0%	Engineering & Construction 5% 29% 46% 16% 3% 0%	Food & Beverage	Financial 2% 24% 49% 15% 10%	Industry Manufacturing 3% 20% 47% 28% 3% 0%	2% 22% 35% 29% 11%	6% 28% 36% 23% 8%	Distribution 3% 23% 41% 27% 8%	9% 57% 34% 0% 0%	Middle 0% 5% 64% 30% 1% 0%	0% 0% 3% 62% 35%	50 or less 4% 18% 44% 29% 6% 0%	More than 50 4% 33% 40% 16% 7% 0%	Coi Less than 30 4% 18% 42% 30% 6% 1%	30 to 99 2% 27% 44% 22% 5% 0%	100 or more 5% 30% 40% 17% 8% 0%	Male 4% 24% 43% 24% 6% 0%	Fema 2% 34% 38% 18% 7% 2%
Considerably better A little better About the same A little worse Considerably worse Refused	Upstate Total 2014	Upstate Total 2013 3% 20% 44% 25% 8% 0% , how would	Upstate Total 2012 2% 17% 41% 31% 8% 0% Lyou describ	Albany 3% 23% 48% 23% 3% 0%	Buffalo 4% 24% 37% 25% 10% 0%	Region Rochester 2% 29% 40% 24% 4% 1% Instruction of the control of the c	Syracuse 5% 21% 46% 21% 7% 0%	Engineering & Construction 5% 59 46% 16% 3% 0% ce in New York?	Food & Beverage	Financial 2% 24% 49% 15% 10%	Industry Manufacturing 3% 20% 47% 28% 3% 0%	2% 22% 35% 29% 11% 2%	6% 28% 36% 23% 8%	Distribution 3% 23% 41% 27% 8% 0%	9% 57% 34% 0% 0%	Middle 0% 5% 64% 30% 1% 0%	0% 0% 3% 62% 35%	50 or less 4% 18% 44% 29% 6% 0%	More than 50 4% 33% 40% 16% 7% 0%	Cool Less than 30 4% 18% 42% 30% 6% 1% Cool Less	30 to 99 2% 27% 44% 22% 5% 0%	100 or more 5% 30% 40% 17% 8% 0%	Male 4% 24% 43% 24% 6% 0%	Fema 2% 34% 38% 18% 7% 2%
Considerably better A little better About the same A little worse Considerably worse Refused	Upstate Total 2014 4% 24% 42% 24% 6% 0% the next year, Upstate	Upstate Total 2013 3% 20% 44% 25% 8% 0% ., how would	Upstate Total 2012 2% 17% 41% 31% 8% 0% Lyou describ	Albany 3% 23% 48% 23% 3% 0%	Buffalo 4% 24% 37% 25% 10% 0%	Region Rochester 2% 29% 40% 24% 4% 1% Instruction of the control of the c	5% 21% 46% 21% 7% 0%	Engineering & Construction 5% 29% 46% 16% 3% 0% re in New York? Engineering &	Food & Beverage	Financial 2% 24% 49% 15% 10% 0%	Industry Manufacturing 3% 20% 47% 28% 3% 0%	2% 22% 35% 29% 11% 2%	6% 28% 36% 23% 8% 0%	Distribution 3% 23% 41% 27% 8% 0%	9% 57% 34% 0% 0%	Middle	0% 0% 3% 62% 35% 0%	50 or less 4% 18% 44% 29% 6% 0% Comp	More than 50 4% 33% 40% 16% 7% 0% many Size More	Cool Less than 30 4% 18% 42% 30% 6% 1% Cool Less	30 to 99 2% 27% 44% 22% 5% 0% mpany Siz	100 or more 5% 30% 40% 17% 8% 0%	Male 4% 24% 43% 24% 6% 0%	Fema 2% 34% 38% 18% 7% 2%
Considerably better A little better About the same A little worse Considerably worse Refused And looking forward from today through	Upstate Total 2014 4% 24% 429% 24% 6% 0% the next year, Upstate Total 2014	Upstate Total 2013 3% 20% 44% 25% 8% 0% Upstate Total 2013	Upstate Total 2012 2% 17% 41% 31% 8% 0% I you describ Upstate Total 2012	Albany 3% 23% 48% 23% 3% 0% Decided to the second of the	Buffalo 4% 24% 37% 25% 10% 0% expectatio	Rochester 2% 29% 40% 24% 4% 1% Instruction	Syracuse 5% 21% 46% 21% 7% 0% mdustry hei	Engineering & Construction 5% 29% 46% 16% 3% 0% re in New York? Engineering & Construction	Food & Beverage	Financial 2% 24% 49% 15% 10% 0%	Industry Manufacturing 3% 20% 47% 28% 3% 0% Industry Manufacturing	2% 22% 35% 29% 11% 2%	6% 28% 36% 23% 8% 0% Service	Distribution	9% 57% 34% 0% 0% 0%	Middle	0% 0% 3% 62% 35% 0%	50 or less 4% 18% 44% 29% 6% 0% Comp	More than 50 4% 33% 40% 16% 7% 0% any Size More than 50	Coo Less than 30 4% 18% 42% 30% 6% 1% Coo Less than 30	30 to 99 2% 27% 44% 22% 5% 0% mpany Siz	100 or more 5% 30% 40% 17% 8% 0% Ee 100 or more	Male 4% 24% 43% 24% 6% 0% Ge	Fema 2% 34% 38% 7% 2% ender Fema 9%
Considerably better A little better About the same A little worse Considerably worse Refused And looking forward from today through:	Upstate Total 2014 4% 24% 42% 24% 6% 0% Upstate Total 2014 5%	Upstate Total 2013 3% 20% 44% 25% 8% 0% . how would . Upstate Total 2013 3%	Upstate Total 2012 2% 17% 41% 31% 8% 0% I you describ Upstate Total 2012 2%	Albany 3% 23% 48% 23% 3% 0% Albany 3%	Buffalo 4% 24% 37% 25% 10% 0% *** **Pectatio** **Buffalo** 6%	Region Rochester 2% 29% 40% 24% 4% 1% Instruction of the control of the c	Syracuse 5% 46% 21% 7% 0%	Engineering & Construction 5% 29% 46% 16% 3% 0% re in New York? Engineering & Construction 9%	Food & Beverage 0% 21% 50% 29% 0% 0% 0% 0% Food & Beverage 14%	Financial 2% 24% 49% 15% 10% 0%	Industry Manufacturing 3% 20% 47% 28% 3% 0% Industry Manufacturing 3%	2% 22% 35% 29% 11% 2% Retail 6%	6% 28% 36% 23% 8% 0% Service 5%	Distribution 3% 23% 41% 27% 8% 0% Wholesale & Distribution 4%	9% 57% 34% 0% 0% 0% High 13%	Middle	0% 0% 3% 62% 35% 0% Low 0%	50 or less 4% 44% 29% 6% 0% Comp 50 or less 6%	More than 50 4% 33% 40% 16% 7% 0% Dany Size More than 50 4%	Co. Less than 30 4% 42% 30% 6% 1% Co. Less than 30	30 to 99 2% 27% 44% 22% 5% 0% mpany Siz 30 to 99 2%	100 or more 5% 30% 40% 17% 8% 0% Ee 100 or more 5%	Male 4% 24% 43% 24% 6% 0% Ge Male 4%	Femal 2% 34% 38% 18% 7% 2% ender Femal 9% 36%
Considerably better A little better About the same A little worse Considerably worse Refused And looking forward from today through Considerably better A little better About the same	Upstate Total 2014 4% 42% 42% 6% 0% the next year, Upstate Total 2014 5% 30%	Upstate Total 2013 3% 44% 25% 8% 0% Upstate Total 2013 3,	Upstate Total 2012 2% 17% 41% 31% 8% 0% I you describ Upstate Total 2012 2% 27%	Albany 3% 23% 48% 23% 3% 0% Albany 3% 30% 41%	Buffalo 4% 24% 37% 25% 10% 0% *** **Pectatio** **Buffalo** 6% 27%	Rochester 2% 29% 40% 44% 11% esgion 24% 44% 1 3 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	Syracuse 5% 21% 46% 21% 7% 0% mdustry her Syracuse 5% 30% 37%	Engineering & Construction 5% 5% 46% 16% 3% 0% Construction 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	Food & Beverage 21% 29% 0% 0% 0% Food & Beverage 14% 21%	Financial 2% 24% 49% 15% 10% 0% Financial 0% 24%	Industry Manufacturing 3% 20% 47% 28% 3% 0% Industry Manufacturing 3% 31%	2% 22% 35% 29% 11% 2% Retail 6% 34%	6% 28% 36% 23% 8% 0% Service 5% 32%	Distribution 3% 23% 41% 27% 8% 0% Wholesale & Distribution 4% 27% 34%	9% 57% 34% 0% 0% 0% 	Middle	0% 0% 3% 62% 35% 0% Low 0% 1% 5%	50 or less 4% 44% 29% 6% 0% Comp 50 or less 6% 23% 37%	More than 50 4% 33% 40% 16% 7% 0% anny Size More than 50 4% 40% 35%	Col Less than 30 4% 18% 42% 30% 6% 1% Col Less than 30 8% 21%	30 to 99 2% 27% 44% 22% 5% 0% mpany Siz 30 to 99 2% 34% 33%	100 or more 5% 30% 40% 17% 8% 0% ee 100 or more 5% 36% 36%	Male 4% 24% 43% 24% 6% 0% Ge Male 4% 30% 36%	Femal 2% 34% 18% 7% 2% ender Femal 9% 36% 32%
Considerably better A little better About the same A little worse Considerably worse Refused And looking forward from today through Considerably better A little better About the same	Upstate Total 2014 4% 42% 42% 6% 0% the next year, Upstate Total 2014 5% 30% 36%	Upstate Total 2013 3% 20% 44% 25% 8% 0% .how would Upstate Total 2013 3% 25%	Upstate Total 2012 2% 41% 41% 31% 8% 0% I you describ Upstate Total 2012 2% 27% 33%	Albany 3% 23% 48% 239 3% 0% Albany 3% 30% 41% 23%	Buffalo	Region Rochester 2% 29% 40% 24% 4% 1% Instruction of the section	Syracuse 5% 21% 46% 21% 7% 0% ndustry her Syracuse 5% 30%	Engineering & Construction 5% 29% 46% 16% 3% 0% re in New York? Engineering & Construction 9% 32%	Food & Beverage 14% 21% 36% 29%	Financial 2% 24% 49% 15% 0% 0% Financial 0% 24% 46% 27%	Industry Manufacturing 3% 20% 47% 28% 3% 0% Industry Manufacturing 3% 31% 36%	2% 22% 35% 29% 11% 2% Retail 6% 34% 26%	6% 28% 36% 23% 8% 0% Service 5% 32% 36%	Distribution 3% 23% 41% 27% 8% 0% Wholesale & Distribution 4% 27% 34% 28%	9% 57% 34% 0% 0% 0% High 13% 64% 22%	Middle	0% 0% 3% 62% 35% 0% Low 0% 1% 5% 66%	50 or less 4% 18% 44% 29% 6% 0% Comp 50 or less 6% 23% 37% 29%	More than 50 4% 33% 40% 16% 0% 0% More than 50 4% 40% 40% 35% 18%	Col Less than 30 4% 18% 42% 30% 6% 1% Col Less than 30 8% 21%	30 to 99 2% 27% 44% 22% 5% 0% mpany Siz 30 to 99 2% 34%	100 or more 5% 30% 40% 17% 8% 0% 100 or more 5% 36% 36% 17%	Male 4% 24% 43% 24% 6% 0% Ge Male 4% 30%	Femal 2% 34% 38% 18% 7% 2% Ender Femal 9% 36% 32% 18%
Considerably better A little better About the same A little worse Considerably worse Refused And looking forward from today through Considerably better A little better About the same	Upstate Total 2014 4% 24% 42% 42% 6% 0% Upstate Total 2014 5% 30% 36% 24%	Upstate Total 2013 3% 20% 44% 25% 8% 0% Upstate Total 2013 3% 25%	Upstate Total 2012 2% 17% 41% 31% 8% 0% I you describ Upstate Total 2012 2% 27%	Albany 3% 23% 48% 23% 3% 0% Albany 3% 30% 41%	Buffalo 4% 24% 37% 25% 10% 0% xpectatio Buffalo 6% 27% 31% 30%	Rochester 2% 29% 40% 44% 11% esgion 24% 44% 1 3 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8	Syracuse 5% 21% 46% 21% 0% 0% Syracuse 5% 30% 37% 20%	Engineering & Construction 5% 29% 46% 16% 0% Fe in New York? Engineering & Construction 9% 32% 40% 16%	Food & Beverage 0% 21% 50% 29% 0% 0% 0% Food & Beverage 14% 21% 36%	Financial 2% 24% 49% 15% 10% 0% Financial 0% 24% 46%	Industry Manufacturing 3% 20% 47% 28% 0% Industry Industry Manufacturing 3% 31% 36% 29%	2% 22% 35% 29% 11% 2% Retail 6% 34% 26% 26%	6% 28% 36% 23% 8% 0% Service 5% 32% 36% 20%	Distribution 3% 23% 41% 27% 8% 0% Wholesale & Distribution 4% 27% 34%	9% 57% 34% 0% 0% 0% 	Middle	0% 0% 3% 62% 35% 0% Low 0% 1% 5%	50 or less 4% 44% 29% 6% 0% Comp 50 or less 6% 23% 37%	More than 50 4% 33% 40% 16% 7% 0% anny Size More than 50 4% 40% 35%	Coo Less than 30 4% 18% 42% 30% 6% 1% Coo Less than 30 8% 21% 39%	30 to 99 2% 27% 44% 22% 5% 0% 30 to 99 2% 34% 33% 28%	100 or more 5% 30% 40% 17% 8% 0% ee 100 or more 5% 36% 36%	Male 4% 24% 43% 24% 6% 0% Ge Male 4% 30% 36% 25%	Female 2% 34% 38% 18% 7% 2% Ender Female

NYCEO2014 Crosstabs.xlsx 1 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

	pany, what a	re your expe	ectations for	revenue	through t	he year 201	5? Do you	believe your reve	enue will?															
ğ., , , , ,					F	Region	•	1			Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	nder
	Upstate	Upstate	Upstate			_		Engineering &	Food &		-			Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Grow substantially	4%	3%	2%	2%	6%	2%	8%	4%	7%	0%	7%	3%	5%	1%	9%	1%	0%	4%	5%	4%	3%	7%	4%	4%
Grow moderately	45%	39%	36%	50%	41%	46%	42%	43%	36%	63%	44%	42%	44%	46%	69%	35%	15%	37%	56%	35%	45%	57%	46%	36%
Stay about the same	33%	36%	35%	32%	32%	33%	39%	42%	43%	22%	33%	29%	33%	30%	20%	45%	30%	36%	29%	42%	30%	27%	32%	45%
Decrease moderately	16%	18%	23%	17%	19%	18%	8%	11%	14%	15%	14%	22%	16%	22%	1%	17%	49%	21%	9%	16%	21%	8%	16%	16%
Decrease substantially	1%	3%	4%	0%	1%	1%	3%	0%	0%	0%	1%	5%	1%	1%	0%	0%	6%	1%	1%	2%	1%	1%	1%	0%
Refused	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
Continuing to focus on your company, pl	ease think qui	ckly about p	rofitability.	Between	today an	d the end of	the calend	lar year 2015 do	you expect	your profit	to grow substant	tially, gr	row mod	erately, stay abo	ut the	same, de	crease	moder	ately or o	decrease	substantia	ally?		
						Region				, ,	Industry					Cluster			any Size		mpany Si		Ge	nder
	Upstate	Upstate	Upstate					Engineering &	Food &		•			Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99		Male	Female
Grow substantially	3%	2%	2%	1%	5%	0%	7%	2%	0%	0%	5%	0%	5%	3%	6%	1%	1%	3%	3%	4%	1%	5%	3%	4%
Grow moderately	38%	29%	28%	46%	31%	36%	38%	40%	21%	51%	41%	31%	36%	35%	58%	30%	10%	31%	46%	28%	39%	47%	39%	32%
Stay about the same	35%	38%	32%	30%	36%	39%	36%	38%	50%	24%	33%	31%	36%	39%	32%	41%	27%	36%	33%	42%	32%	30%	34%	45%
Decrease moderately	22%	26%	33%	21%	25%	21%	17%	19%	21%	24%	20%	31%	20%	20%	4%	25%	52%	26%	15%	21%	26%	15%	22%	20%
Decrease substantially	3%	4%	6%	2%	3%	3%	3%	1%	7%	0%	2%	8%	3%	3%	0%	3%	9%	3%	3%	4%	2%	3%	3%	0%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
	0,0	0,0	070	0,0	0,0	0,0	0,0	0,0	070	070	0,0	070	070	0,0	070	070	070	070	0,0	070	070	070	070	070
Businesses and the executives that direct	them strive t	o enhance n	rofitability i	n many u	vays, Thro	ugh which c	f the follo	wing strategies d	o vou nlan	to MOST or	hance your comp	anvÂ′s	nrofitabi	ity over the nev	t vear?	<u> </u>	l	1	L	l				
Dusinesses and the executives that thet	. c.iciii strive t	.o cimance p	, ontability ii	any v	_	Region	, the follo	ing strategies u	o you pian	CO MIOST EI	Industry	unya s	Promabil	ity over the nex	. year:	Cluster		Comm	any Size	r-	mpany Si	70	60	nder
	Upstate	Upstate	Upstate			legion	1	Engineering &	Food &	1	illuusti y		1	Wholesale &		Ciustei		50 or		Less	inpany 31	100 or	Ge	iluei
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Market/demand growth	43%	40%	38%	47%	37%	46%	39%	46%	29%	56%	42%	38%	41%	39%	59%	36%	22%	41%	46%	39%	46%	43%	43%	41%
Cost reduction	29%	34%	34%	30%	33%	27%	24%	27%	21%	29%	32%	42%	27%	23%	16%	32%	52%	30%	27%	29%	28%	30%	29%	23%
									43%	5%		11%			12%	18%	13%	17%					14%	
Price increase	15%	13%	12%	12%	17%	14%	16%	14%			14%		18%	15%					11%	19%	12%	12%		20%
New technology	7%	10%	9%	8%	8%	4%	9%	5%	7%	2%	9%	5%	8%	9%	9%	6%	7%	5%	11%	5% 5%	8% 6%	9% 6%	7%	5%
Other	6%	3%	6%	3%	4%	7%	11%	5%	0%	5%	4%	3%	7%	11%	4%	7%	6%	6%	5%				5%	9%
Refused	40/	40/	40/	00/	40/	20/	40/	40/	00/	20/	00/		00/	20/	00/	20/	00/	40/					40/	
	1%	1%	1%	0%	1%	2%	1%	1%	0%	2%	0%	2%	0%	3%	0%	2%	0%	1%	0%	2%	1%	1%	1%	2%
<u></u>							1%	1%	0%	2%	0%		0%	3%	0%	2%	0%	1%					1%	2%
Please indicate which of the following ar					w and th	rough 2015:	1%	1%	0%	2%			0%	3%	0%		0%		0%	2%	1%	1%		
Please indicate which of the following ar	e major areas	of concentra	ation for you		w and th		1%			2%	0% Industry		0%		0%	2% Cluster	0%	Comp	0% any Size	2% Co		1% ze		2% ender
Please indicate which of the following ar	e major areas Upstate	of concentra	ation for you Upstate	ır firm no	ow and the	rough 2015: Region		Engineering &	Food &		Industry	2%		Wholesale &		Cluster		Comp 50 or	0% any Size More	2% Co	1% mpany Si	1% ze 100 or	Ge	ender
	Upstate Total 2014	of concentra Upstate Total 2013	ation for you Upstate Total 2012	r firm no	ow and the	rough 2015: Region Rochester	Syracuse	Engineering & Construction	Food & Beverage	Financial	Industry Manufacturing	2% Retail	Service	Wholesale & Distribution	High	Cluster	Low	Comp 50 or less	0% any Size More than 50	Co Less than 30	1% mpany Si: 30 to 99	ze 100 or more	Ge Male	nder Female
Expansion of existing markets	Upstate Total 2014 56%	of concentra Upstate Total 2013 61%	Upstate Total 2012 58%	Albany	Buffalo	rough 2015: Region Rochester 59%	Syracuse 50%	Engineering & Construction 66%	Food & Beverage 43%	Financial 51%	Industry Manufacturing 63%	2% Retail 45%	Service 57%	Wholesale & Distribution 51%	High 63%	Cluster Middle 54%	Low 48%	Comp 50 or less 55%	0% any Size More than 50 59%	Co Less than 30	1% mpany Si: 30 to 99 56%	ze 100 or more 62%	Ge Male 57%	ender Female 54%
Expansion of existing markets Growth in existing products	upstate Total 2014 56% 54%	of concentration Upstate Total 2013 61% 53%	Upstate Total 2012 58% 50%	Albany 61% 56%	Buffalo 53% 56%	Region Rochester 59% 51%	Syracuse 50% 50%	Engineering & Construction 66% 43%	Food & Beverage 43% 43%	Financial 51% 54%	Industry Manufacturing 63% 69%	2% Retail 45% 45%	Service 57% 48%	Wholesale & Distribution 51% 65%	High 63% 59%	Cluster Middle 54% 52%	Low 48% 48%	Comp 50 or less 55% 55%	o% any Size More than 50 59% 54%	2% Co Less than 30 53% 58%	1% mpany Si: 30 to 99 56% 53%	1% 2e 100 or more 62% 52%	Ge Male 57% 54%	Female 54% 52%
Expansion of existing markets Growth in existing products Entry into new markets	upstate Total 2014 56% 54% 33%	of concentra Upstate Total 2013 61% 53% 37%	Upstate Total 2012 58% 50% 33%	Albany 61% 56% 37%	Buffalo 53% 56% 33%	Rochester 59% 51% 31%	Syracuse 50% 50% 30%	Engineering & Construction 66% 43% 32%	Food & Beverage 43% 43% 29%	Financial 51% 54% 32%	Industry Manufacturing 63% 69% 42%	2% Retail 45% 45% 14%	Service 57% 48% 33%	Wholesale & Distribution 51% 65% 41%	High 63% 59% 32%	Cluster Middle 54% 52% 33%	Low 48% 48% 36%	Comp 50 or less 55% 55% 31%	0% any Size More than 50 59% 54% 37%	2% Co Less than 30 53% 58% 31%	1% mpany Si: 30 to 99 56% 53% 28%	1% 100 or more 62% 52% 44%	Ge Male 57% 54% 33%	Female 54% 52% 34%
Expansion of existing markets Growth in existing products Entry into new markets New product lines	Upstate Total 2014 56% 54% 33% 25%	of concentration of con	Upstate Total 2012 58% 50% 33% 31%	Albany 61% 56% 37% 26%	Buffalo 53% 56% 33% 24%	rough 2015: Region Rochester 59% 51% 31% 25%	Syracuse 50% 50% 30% 29%	Engineering & Construction 66% 43% 32% 9%	Food & Beverage 43% 43% 29% 21%	Financial 51% 54% 32% 20%	Industry Manufacturing 63% 69% 42% 40%	2% Retail 45% 45% 14% 26%	Service 57% 48% 33% 19%	Wholesale & Distribution 51% 65% 41% 37%	High 63% 59% 32% 23%	Cluster Middle 54% 52% 33% 26%	Low 48% 48% 36% 28%	Comp 50 or less 55% 55% 31% 24%	0% any Size More than 50 59% 54% 37% 27%	2% Co Less than 30 53% 58% 31% 25%	1% mpany Si: 30 to 99 56% 53% 28% 24%	1% 2e 100 or more 62% 52% 44% 27%	Ge Male 57% 54% 33% 26%	Female 54% 52% 34% 20%
Expansion of existing markets Growth in existing products Entry into new markets	Upstate Total 2014 56% 54% 33% 25% 14%	of concentration of con	Upstate Total 2012 58% 50% 33% 31% 13%	Albany 61% 56% 37% 26% 14%	Buffalo 53% 56% 33% 24% 9%	Rochester 59% 51% 31% 25% 16%	Syracuse 50% 50% 30% 29% 18%	Engineering & Construction 66% 43% 32% 9% 9%	Food & Beverage 43% 43% 29% 21% 14%	Financial 51% 54% 32% 20% 34%	Industry Manufacturing 63% 69% 42% 40% 17%	2% Retail 45% 45% 14% 26% 8%	Service 57% 48% 33% 19% 13%	Wholesale & Distribution 51% 65% 41% 37% 10%	High 63% 59% 32% 23% 14%	Cluster Middle 54% 52% 33% 26% 16%	Low 48% 48% 36% 28% 7%	Comp 50 or less 55% 55% 31% 24% 6%	0% any Size More than 50 59% 54% 37% 27% 23%	Co Less than 30 53% 58% 31% 25% 6%	1% mpany Si: 30 to 99 56% 53% 28% 24% 10%	1% ze 100 or more 62% 52% 44% 27% 26%	Male 57% 54% 33% 26% 15%	Female 54% 52% 34% 20% 5%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation	Upstate Total 2014 56% 54% 33% 25% 14% 26%	of concentration of con	Upstate Total 2012 58% 50% 33% 31% 13% 27%	Albany 61% 56% 37% 26% 14% 37%	Buffalo 53% 56% 33% 24% 9% 21%	rough 2015: Region Rochester 59% 51% 31% 25% 16% 21%	Syracuse 50% 50% 30% 29% 18% 26%	Engineering & Construction 66% 43% 32% 9% 9% 23%	Food & Beverage 43% 43% 29% 21% 14% 7%	Financial 51% 54% 32% 20% 34% 39%	Industry Manufacturing 63% 69% 42% 40% 17% 34%	2% Retail 45% 45% 14% 26% 8% 22%	Service 57% 48% 33% 19% 13% 28%	Wholesale & Distribution 51% 65% 41% 37% 10% 16%	High 63% 59% 32% 23% 14% 25%	Cluster Middle 54% 52% 33% 26% 16% 28%	Low 48% 48% 36% 28% 7% 22%	Comp 50 or less 55% 55% 31% 24% 6%	0% any Size More than 50 59% 54% 37% 27% 23% 29%	2% Co Less than 30 53% 58% 31% 25% 6% 19%	1% mpany Si 30 to 99 56% 53% 28% 24% 10% 29%	1% 100 or more 62% 52% 44% 27% 26% 30%	Male 57% 54% 33% 26% 15% 26%	Female 54% 52% 34% 20% 5%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10%	of concentration of con	Upstate Total 2012 58% 50% 33% 31% 13% 27% 8%	Albany 61% 56% 37% 26% 14% 37%	Buffalo 53% 56% 33% 24% 9% 21%	Rochester 59% 51% 31% 25% 16% 21% 10%	Syracuse 50% 50% 30% 29% 18% 26% 12%	Engineering & Construction 66% 43% 32% 9% 23% 14%	Food & Beverage 43% 43% 29% 21% 14% 7%	Financial 51% 54% 32% 20% 34% 39% 2%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9%	2% Retail 45% 45% 14% 26% 8% 22% 15%	Service 57% 48% 33% 19% 13% 28% 8%	Wholesale & Distribution 51% 65% 41% 37% 10% 66%	High 63% 59% 32% 23% 14% 25% 10%	Cluster Middle 54% 52% 33% 26% 16% 28% 10%	Low 48% 48% 36% 28% 7% 22% 7%	50 or less 55% 55% 31% 24% 6% 24% 10%	0% any Size More than 50 59% 54% 37% 27% 23% 29% 9%	2% Co Less than 30 53% 58% 31% 25% 6% 19% 8%	1% 30 to 99 56% 53% 28% 24% 10% 29%	ze 100 or more 62% 52% 44% 27% 26% 30% 10%	Male 57% 54% 33% 26% 15% 26%	Female 54% 52% 34% 20% 5% 25%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25%	of concentral Upstate Total 2013 61% 53% 37% 31% 11% 28% 10% 28%	Upstate Total 2012 58% 50% 33% 31% 13% 27% 8% 33%	Albany 61% 56% 37% 26% 14% 37% 10% 25%	Buffalo 53% 56% 33% 24% 9% 21% 7%	rough 2015: Region Rochester 59% 51% 31% 25% 16% 21% 10% 27%	\$yracuse 50% 50% 30% 29% 18% 26% 12% 25%	Engineering & Construction 66% 43% 32% 9% 9% 14% 32%	Food & Beverage 43% 43% 29% 21% 14% 7% 14%	Financial 51% 54% 32% 20% 34% 39% 2% 22%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23%	2% Retail 45% 45% 14% 26% 8% 22% 15% 28%	Service 57% 48% 33% 19% 13% 28% 8% 23%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25%	High 63% 59% 32% 23% 14% 25% 10% 23%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26%	Low 48% 48% 36% 28% 7% 22% 7% 228	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26%	0% any Size More than 50 59% 54% 37% 27% 23% 29% 9% 24%	2% Co Less than 30 53% 58% 31% 25% 6% 19% 8% 22%	1% 30 to 99 56% 53% 28% 24% 10% 29% 10% 30%	1% 100 or more 62% 52% 44% 27% 26% 30% 10% 23%	Male 57% 54% 33% 26% 15% 26% 9%	Female 54% 52% 34% 20% 5% 25% 11% 14%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations	e major areas Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3%	of concentral Upstate Total 2013 61% 53% 37% 31% 11% 28% 10% 28% 5%	Upstate Total 2012 58% 50% 33% 31% 13% 27% 8% 33% 4%	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4%	Buffalo 53% 56% 33% 24% 9% 21% 7% 24% 4%	rough 2015: Region Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3%	\$yracuse 50% 50% 30% 29% 18% 26% 12% 25% 3%	Engineering & Construction 66% 43% 32% 9% 23% 14% 32% 1%	Food & Beverage 43% 43% 29% 21% 14% 7% 14% 7%	Financial 51% 54% 32% 20% 34% 39% 22% 0%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 3%	Retail 45% 45% 14% 26% 8% 22% 15% 28% 11%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25% 4%	High 63% 59% 32% 23% 14% 25% 10% 23% 2%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 3%	Low 48% 48% 36% 28% 7% 22% 7% 28% 5%	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26% 4%	0% any Size More than 50 59% 54% 37% 22% 29% 9% 24% 3%	2% Co Less than 30 53% 58% 31% 66% 19% 8% 22% 5%	1% 30 to 99 56% 53% 28% 24% 10% 29% 10% 30% 3%	ze 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2%	Male 57% 54% 33% 26% 15% 26% 9% 26% 4%	Female 54% 52% 34% 20% 5% 11% 14% 4%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25%	of concentral Upstate Total 2013 61% 53% 37% 31% 11% 28% 10% 28%	Upstate Total 2012 58% 50% 33% 31% 13% 27% 8% 33%	Albany 61% 56% 37% 26% 14% 37% 10% 25%	Buffalo 53% 56% 33% 24% 9% 21% 7%	rough 2015: Region Rochester 59% 51% 31% 25% 16% 21% 10% 27%	\$yracuse 50% 50% 30% 29% 18% 26% 12% 25%	Engineering & Construction 66% 43% 32% 9% 9% 14% 32%	Food & Beverage 43% 43% 29% 21% 14% 7% 14%	Financial 51% 54% 32% 20% 34% 39% 2% 22%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23%	2% Retail 45% 45% 14% 26% 8% 22% 15% 28%	Service 57% 48% 33% 19% 13% 28% 8% 23%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25%	High 63% 59% 32% 23% 14% 25% 10% 23%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26%	Low 48% 48% 36% 28% 7% 22% 7% 228	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26%	0% any Size More than 50 59% 54% 37% 27% 23% 29% 9% 24%	2% Co Less than 30 53% 58% 31% 25% 6% 19% 8% 22%	1% 30 to 99 56% 53% 28% 24% 10% 29% 10% 30%	1% 100 or more 62% 52% 44% 27% 26% 30% 10% 23%	Male 57% 54% 33% 26% 15% 26% 9%	Female 54% 52% 34% 20% 5% 25% 11% 14%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other	e major areas Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3%	of concentral Upstate Total 2013 61% 53% 37% 31% 11% 28% 10% 28% 5%	Upstate Total 2012 58% 50% 33% 31% 13% 27% 8% 33% 4%	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4%	Buffalo 53% 56% 33% 24% 9% 21% 7% 24% 4%	rough 2015: Region Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3%	\$yracuse 50% 50% 30% 29% 18% 26% 12% 25% 3%	Engineering & Construction 66% 43% 32% 9% 23% 14% 32% 1%	Food & Beverage 43% 43% 29% 21% 14% 7% 14% 7%	Financial 51% 54% 32% 20% 34% 39% 22% 0%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 3%	Retail 45% 45% 14% 26% 8% 22% 15% 28% 11%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25% 4%	High 63% 59% 32% 23% 14% 25% 10% 23% 2%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 3%	Low 48% 48% 36% 28% 7% 22% 7% 28% 5%	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26% 4%	0% any Size More than 50 59% 54% 37% 22% 29% 9% 24% 3%	2% Co Less than 30 53% 58% 31% 66% 19% 8% 22% 5%	1% 30 to 99 56% 53% 28% 24% 10% 29% 10% 30% 3%	ze 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2%	Male 57% 54% 33% 26% 15% 26% 9% 26% 4%	Female 54% 52% 34% 20% 5% 11% 14% 4%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3% 11%	of concentricups of concentricups of concentricups of the concentricups of the concentration	ation for you Upstate Total 2012 58% 50% 33% 13% 27% 8% 33% 4% 2%	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4%	Buffalo 53% 56% 33% 24% 9% 21% 7% 44% 4%	rough 2015: tegion Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3% 3%	Syracuse 50% 50% 30% 29% 18% 26% 12% 25% 3% 0%	Engineering & Construction 66% 43% 32% 9% 23% 14% 32% 1% 1%	Food & Beverage 43% 43% 29% 21% 7% 7% 14% 7% 0%	Financial 51% 54% 32% 32% 34% 39% 22% 0% 0%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 3% 0%	Retail 45% 45% 14% 26% 8% 22% 15% 28% 11%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25% 4%	High 63% 59% 32% 23% 14% 25% 10% 23% 2%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 3%	Low 48% 48% 36% 28% 7% 22% 7% 28% 5%	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26% 4%	0% any Size More than 50 59% 54% 37% 22% 29% 9% 24% 3%	2% Co Less than 30 53% 58% 31% 66% 19% 8% 22% 5%	1% 30 to 99 56% 53% 28% 24% 10% 29% 10% 30% 3%	ze 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2%	Male 57% 54% 33% 26% 15% 26% 9% 26% 4%	Female 54% 52% 34% 20% 5% 11% 14% 4%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other Refused	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3% 11%	of concentricups of concentricups of concentricups of the concentricups of the concentration	ation for you Upstate Total 2012 58% 50% 33% 13% 27% 8% 33% 4% 2%	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4%	Buffalo 53% 56% 33% 24% 9% 21% 7% 24% 1% 4% 1%	rough 2015: tegion Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3% 3%	Syracuse 50% 50% 30% 29% 18% 26% 12% 25% 3% 0%	Engineering & Construction 66% 43% 32% 9% 23% 14% 32% 1% 1%	Food & Beverage 43% 43% 29% 21% 7% 7% 14% 7% 0%	Financial 51% 54% 32% 32% 34% 39% 22% 0% 0%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 3% 0%	Retail 45% 45% 14% 26% 8% 22% 15% 28% 11%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25% 4%	High 63% 59% 32% 23% 14% 25% 10% 23% 2%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 3%	Low 48% 48% 36% 28% 7% 22% 7% 28% 5%	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26% 4%	0% any Size More than 50 59% 54% 37% 22% 29% 9% 24% 3%	2% Co Less than 30 53% 58% 31% 25% 6% 19% 8% 22% 5% 1%	1% 30 to 99 56% 53% 28% 24% 10% 29% 10% 30% 3%	1% 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2% 1%	Male 57% 54% 33% 26% 15% 26% 9% 26% 4% 1%	Female 54% 52% 34% 20% 5% 25% 11% 14% 4%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other Refused	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3% 11%	of concentricups of concentricups of concentricups of the concentricups of the concentration	ation for you Upstate Total 2012 58% 50% 33% 13% 27% 8% 33% 4% 2%	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4%	Buffalo 53% 56% 33% 24% 9% 21% 7% 24% 1% 4% 1%	rough 2015: tegion Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3% 3% o meet grow	Syracuse 50% 50% 30% 29% 18% 26% 12% 25% 3% 0%	Engineering & Construction 66% 43% 32% 9% 23% 14% 32% 1% 1%	Food & Beverage 43% 43% 29% 21% 7% 7% 14% 7% 0%	Financial 51% 54% 32% 32% 34% 39% 22% 0% 0%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 3% 0%	Retail 45% 45% 14% 26% 8% 22% 15% 28% 11%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25% 4%	High 63% 59% 32% 23% 14% 25% 10% 23% 2%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 3%	Low 48% 48% 36% 28% 7% 22% 7% 28% 5%	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26% 4%	0% any Size More than 50 59% 54% 37% 27% 23% 29% 9% 24% 3% 0%	2% Co Less than 30 53% 58% 31% 25% 6% 19% 8% 22% 5% 1%	1% mpany Si: 30 to 99 56% 53% 28% 24% 10% 29% 10% 30% 3% 2%	1% 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2% 1%	Male 57% 54% 33% 26% 15% 26% 9% 26% 4% 1%	Female 54% 52% 34% 20% 5% 11% 44% 4%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other Refused	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3% 1%	of concentrial Upstate Total 2013 61% 53% 37% 31% 11% 28% 5% 28% 2%	Upstate Total 2012 58% 50% 33% 31% 13% 27% 8% 33% 4% 2%	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4%	Buffalo 53% 56% 33% 24% 9% 21% 7% 24% 1% 4% 1%	rough 2015: tegion Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3% 3% o meet grow	Syracuse 50% 50% 30% 29% 18% 26% 12% 25% 3% 0%	Engineering & Construction 66% 43% 32% 9% 23% 14% 32% 1% 1% 1% d, reduce costs o	Food & Beverage 43% 43% 29% 21% 14% 7% 0%	Financial 51% 54% 32% 32% 34% 39% 22% 0% 0%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 3% 0%	Retail 45% 45% 14% 26% 8% 22% 15% 28% 11%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3%	Wholesale & Distribution 51% 655% 41% 37% 10% 66% 25% 4% 0%	High 63% 59% 32% 23% 14% 25% 10% 23% 2%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 3%	Low 48% 48% 36% 28% 7% 22% 7% 28% 5%	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26% 4%	0% any Size More than 50 59% 54% 37% 27% 22% 9% 94 34% 3% 0%	2% Co Less than 30 53% 58% 6% 19% 8% 19% 8% 17% 5% Co Less	1% mpany Si: 30 to 99 56% 53% 28% 24% 10% 29% 10% 30% 3% 2%	ze 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2% 1%	Male 57% 54% 33% 26% 15% 26% 9% 26% 4% 1%	54% 52% 34% 20% 5% 25% 11% 44% 4%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other Refused	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3% 1% Upstate Upstate	of concentricups of concentricups of concentricups of the concentricups of the concentration	Upstate Total 2012 58% 50% 33% 31% 13% 27% 8% 33% 4% 2% Upstate	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4% 0%	Buffalo 53% 56% 33% 24% 9% 21% 7% 24% 4% 1% Esigned to	rough 2015: Region Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3% 3% 0 meet grow	\$yracuse 50% 50% 30% 29% 18% 26% 12% 25% 3% 0%	Engineering & Construction 66% 43% 32% 9% 9% 23% 14% 12% 1% 1% d, reduce costs o	Food & Beverage 43% 43% 29% 14% 7% 14% 7% 0% Food &	Financial 51% 54% 32% 32% 34% 39% 2% 0% 0% 0%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 3% 0%	2% Retail 45% 45% 14% 26% 8% 22% 15% 28% 11% 0%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3% 4%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 66% 25% 4% 0%	High 63% 59% 32% 23% 14% 25% 10% 23% 0%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 28% Cluster	Low 48% 48% 36% 28% 7% 22% 7% 28% 5% 1%	Comp 50 or less 55% 55% 31% 24% 6% 24% 10% 26% 4% 1%	0% More than 50 59% 54% 37% 27% 22% 9% 94% 3% 0% any Size More	2% Co Less than 30 53% 58% 6% 19% 8% 19% 8% 17% 5% Co Less	1% mpany Si: 30 to 99 56% 53% 28% 24% 10% 29% 10% 30% 3% 2%	ze 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2% 1%	Ge 57% 54% 33% 26% 15% 26% 4% 1%	54% 52% 34% 20% 5% 11% 14% 4%
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other Refused Do you intend to invest between today t	e major areas Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 3% 1% Upstate Total 2015 i	of concentricups of concentricups of concentricups of the concentricups of the concentration	ation for you Upstate Total 2012 58% 50% 33% 31% 13% 27% 8% 33% 4% 2% Upstate Total 2012	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4% 0% Albany	Buffalo 53% 56% 33% 56% 33% 24% 9% 21% 7% 24% 1% Buffalo	rough 2015: Region Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3% 3% 3% Rochester	\$yracuse 50% 50% 30% 29% 18% 26% 12% 25% 3% 0% syracuse	Engineering & Construction 66% 43% 32% 9% 94 23% 14% 12% 1% 1% c, reduce costs o Engineering & Construction	Food & Beverage 43% 43% 29% 14% 7% 14% 7% 0% Food & Beverage	Financial 51% 54% 32% 20% 34% 39% 2 2	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 9% 0% 23% 3% 0%	Retail 45% 45% 14% 26% 8% 22% 15% 28% 11% 0%	Service 57% 48% 33% 19% 13% 28% 8% 23% 3% 4% Service	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25% 4% 0% Wholesale & Distribution	High 63% 59% 32% 23% 14% 25% 10% 23% 0%	Cluster Middle 54% 52% 33% 26% 16% 28% 10% 26% 3% 2/6 Cluster Middle	Low 48% 48% 36% 28% 7% 22% 5% 11%	Comp 50 or less 55% 31% 24% 6% 24% 10% 266 4% 17%	0% any Size More than 50 59% 54% 37% 23% 29% 9% 9% 0% any Size More than 50	2% Co Less than 30 53% 58% 31% 6% 19% 8% 22% 5% 1% Co Less than 30	1% 30 to 99 56% 53% 28% 10% 29% 10% 30% 2% mpany Si: 30 to 99	1% 2e 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2% 1% 100 or more	Ge Male 57% 54% 33% 26% 15% 26% 4% 1% Ge Male	Female 54% 52% 34% 20% 5% 11% 14% 4% 4% Female
Expansion of existing markets Growth in existing products Entry into new markets New product lines Acquisition of new businesses Technology innovation Construction of new locations Internal restructuring Other Refused Do you intend to invest between today t	Upstate Total 2014 56% 54% 33% 25% 14% 26% 10% 25% 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	of concentricups of concentricups of concentricups of concentricups of concentration of con	Upstate Total 2012 58% 50% 33% 113% 27% 8% 33% 4% 2% Upstate Total 2012 52%	Albany 61% 56% 37% 26% 14% 37% 10% 25% 4% 0% Albany 59%	Buffalo 53% 56% 33% 24% 9% 21% 7% 24% 4% 4% Buffalo 57%	rough 2015: tegion Rochester 59% 51% 31% 25% 16% 21% 10% 27% 3% 3% meet grow tegion Rochester 56%	\$yracuse 50% 50% 30% 29% 18% 26% 12% 25% 3% 0% Syracuse 59%	Engineering & Construction 66% 43% 32% 9% 23% 14% 32% 1% 1% Construction Engineering & Construction 55%	Food & Beverage 43% 43% 29% 21% 14% 7% 14% 7% 6 14% 6 14% 7% 14% 8 Food & Beverage 43%	Financial 51% 54% 32% 34% 39% 22% 0% 0% Financial 56%	Industry Manufacturing 63% 69% 42% 40% 17% 34% 9% 23% 0% ? Industry Manufacturing 70%	Retail 45% 45% 14% 26% 8% 11% 0% 0% Retail 49%	Service 57% 48% 33% 13% 28% 8% 23% 3% 4% Service 59%	Wholesale & Distribution 51% 65% 41% 37% 10% 16% 6% 25% 4% 0% Wholesale & Distribution 52%	High 63% 59% 32% 23% 14% 25% 00% High 64%	Cluster Middle 54% 52% 33% 26% 26% 28% 10% 26% 3% Cluster Middle 55%	Low 48% 48% 28% 7% 22% 7% 28% 5% 1%	Comp 50 or less 55% 55% 24% 6% 24% 10% 26% 4% 1%	0% any Size More than 50 59% 54% 37% 23% 29% 9% 24% 3% 0% More than 50 68%	2% Co Less than 30 53% 58% 31% 6% 19% 8% 22% 1% Co Less than 30 46%	1% 30 to 99 56% 53% 28% 10% 29% 10% 30% 30% 30 30% 30% 38% 28%	1% ze 100 or more 62% 52% 44% 27% 26% 30% 10% 23% 2% 1% ze 100 or more 70%	Male 57% 54% 33% 26% 15% 26% 4% 1% Gee Male 59%	Female 54% 52% 34% 25% 11% 14% 4% 5% Female 48%

NYCEO2014 Crosstabs.xlsx 2 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

(If investing in fixed assets) What is the ma	in way you	expect to fin	nance those a	ssets?																				
						Region					Industry					Cluster			any Size		mpany Si		Ge	nder
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or		Less		100 or		i
	Total 2014	Total 2013	Total 2012	Albany		Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99	more	Male	Female
Internally generated funds	63%	57%	58%	72%	61%	60%	56%	68%	17%	87%	63%	63%	62%	51%	66%	62%	55%	67%	60%	63%	65%	61%	63%	70%
Borrow from a financial institution	31%	34%	33%	28%	28%	31%	40%	24%	67%	13%	32%	38%	31%	37%	27%	33%	38%	25%	35%	28%	30%	32%	32%	15%
Private equity	2%	2%	3%	0%	3%	4%	2%	4%	17%	0%	3%	0%	0%	5%	4%	1%	2%	4%	1%	4%	2%	2%	3%	0%
Not sure	4%	7%	6%	0%	8%	5%	2%	4%	0%	0%	3%	0%	7%	7%	4%	4%	5%	5%	3%	5%	3%	5%	3%	15%
Now thinking about the people that work f	for your com	pany, betw	een todav ar	d the en	d of 2015	. do vou pla	n to		1				l					l .		l l			<u> </u>	
	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				Region					Industry					Cluster		Com	oany Size	Coi	mpany Si	ze	Ge	nder
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Substantially increase your workforce	2%	1%	1%	3%	2%	0%	3%	1%	0%	2%	4%	2%	2%	0%	2%	1%	1%	1%	3%	2%	1%	3%	2%	2%
Moderately increase your workforce	30%	27%	26%	27%	29%	34%	28%	40%	14%	32%	38%	17%	33%	15%	42%	25%	12%	25%	36%	22%	30%	38%	31%	25%
Remain about the same	59%	59%	58%	64%	58%	53%	63%	51%	79%	56%	49%	69%	58%	72%	53%	64%	59%	62%	54%	64%	58%	53%	58%	63%
Decrease your workforce	9%	12%	15%	5%	11%	12%	5%	8%	7%	5%	10%	12%	7%	11%	1%	9%	27%	10%	7%	9%	11%	5%	9%	9%
Refused	1%	1%	1%	1%	1%	1%	1%	1%	0%	5%	0%	0%	1%	1%	1%	1%	1%	1%	0%	2%	0%	1%	1%	2%
Refused	1/0	1/0	1/0	1/0	1/0	1/0	1/0	1/0	070	370	076	070	170	1/0	1/0	1/0	1/0	1/0	070	2/0	070	170	1/0	270
Now thinking about other challenges that	vour compai	ıv faces, wh	ich of the fo	lowing a	re vou co	ncerned wit	h:	I			l	<u> </u>	I	l	I	l			1	l I				
	,		I			Region					Industry					Cluster		Comi	any Size	Cor	mpany Si	ze	Ge	nder
	Upstate	Upstate	Upstate		T .			Engineering &	Food &		,		1	Wholesale &				50 or	More	Less	,,,,,,	100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Svracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Existing U.S. competition	29%	25%	27%	26%	28%	31%	30%	23%	21%	37%	32%	29%	23%	35%	26%	32%	24%	30%	28%	28%	31%	28%	30%	20%
Governmental regulation	69%	70%	69%	68%	69%	74%	63%	70%	86%	90%	70%	68%	60%	71%	61%	73%	78%	67%	71%	64%	69%	73%	71%	50%
Taxation	65%	67%	67%	65%	63%	70%	61%	69%	79%	59%	69%	69%	52%	76%	54%	71%	74%	69%	59%	68%	69%	55%	64%	66%
Foreign competition	12%	12%	12%	14%	11%	12%	9%	4%	7%	2%	25%	12%	4%	18%	12%	13%	8%	12%	11%	12%	13%	11%	13%	5%
Energy costs	30%	31%	44%	29%	25%	36%	32%	21%	29%	7%	38%	43%	25%	39%	22%	35%	37%	29%	30%	30%	27%	32%	29%	30%
	22%	21%	22%	20%	19%	25%	25%	35%	7%	49%	13%	14%	23%	13%	23%	21%	21%	17%	28%	17%	21%	29%	21%	27%
Risk management	46%	55%	65%	48%	39%	48%	49%	49%	14%	54%	51%	49%	34%	51%	36%	49%	60%	49%	42%	45%	51%	41%	47%	38%
Adverse economic conditions	77%								71%						73%	78%	85%	73%					79%	
Health care costs	16%	80%	79%	83%	74%	78%	70%	86%		63% 20%	83%	78% 17%	74%	75%					83%	70%	80%	82%		61%
Global political instability		15%	22%	23%	13%	16%	9%	10%	14%		30%		8%	15%	18%	17%	10%	16%	17%	12%	18%	19%	18%	7%
Rising supplier costs	35%	39%	42%	32%	36%	38%	33%	29%	57%	0%	42%	51%	30%	41%	34%	35%	36%	41%	28%	44%	36%	25%	34%	45%
Human resources	30%	27%	24%	26%	29%	33%	30%	32%	29%	17%	30%	25%	41%	22%	34%	29%	20%	26%	36%	25%	27%	40%	31%	27%
Cash flow	29%	35%	35%	28%	26%	31%	32%	27%	36%	12%	25%	31%	33%	33%	28%	27%	34%	30%	28%	32%	29%	26%	28%	34%
Availability of equity financing	4%	5%	9%	3%	2%	6%	5%	7%	7%	0%	2%	0%	3%	9%	3%	5%	2%	5%	2%	5%	4%	3%	4%	4%
Ability to obtain suitable financing	8%	10%	13%	6%	10%	8%	11%	9%	14%	0%	10%	5%	8%	14%	7%	8%	13%	10%	7%	10%	10%	5%	8%	9%
Other	4%	3%	4%	6%	4%	3%	3%	7%	7%	0%	2%	9%	5%	1%	4%	5%	3%	5%	4%	3%	6%	4%	4%	11%
Which of the challenges you selected are y	ou MOST co	ncerned wit	:h?	l	1	l.	1		1	1		l	I	I	l	I		l .	1	l I		l		
					F	Region					Industry					Cluster		Comp	any Size	Coi	mpany Si	ze	Ge	nder
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Existing U.S. competition	7%	8%	6%	6%	7%	9%	8%	9%	0%	12%	5%	8%	6%	9%	8%	8%	2%	7%	7%	7%	8%	6%	8%	5%
Governmental regulation	25%	23%	24%	26%	23%	24%	30%	27%	57%	54%	14%	22%	23%	23%	22%	24%	35%	23%	29%	21%	25%	31%	26%	23%
Taxation	14%	14%	12%	10%	16%	16%	11%	14%	21%	12%	12%	18%	13%	13%	12%	13%	19%	17%	8%	16%	15%	7%	13%	13%
Foreign competition	3%	4%	3%	3%	3%	3%	1%	0%	0%	0%	11%	2%	1%	0%	3%	4%	0%	2%	4%	2%	4%	3%	3%	0%
Energy costs	1%	1%	3%	0%	1%	0%	3%	0%	0%	0%	0%	2%	3%	0%	1%	0%	0%	1%	1%	1%	0%	1%	1%	0%
Risk management	2%	2%	1%	2%	1%	2%	4%	5%	0%	5%	2%	2%	0%	1%	2%	2%	1%	2%	3%	2%	3%	1%	2%	2%
Adverse economic conditions	13%	15%	24%	13%	12%	15%	11%	10%	7%	7%	20%	15%	8%	16%	12%	13%	15%	14%	11%	12%	15%	10%	12%	14%
Adverse economic conditions	15%	18%	11%	17%	17%	12%	13%	9%	14%	7%	18%	14%	19%	18%	15%	16%	14%	12%	19%	16%	12%	18%	16%	9%
Health care costs		1%	1%	4%	1%	1%	0%	2%	0%	2%	2%	2%	1%	3%	3%	1%	0%	2%	2%	2%	1%	3%	2%	2%
	2%				4%	2%	1%	5%	0%	0%	4%	3%	3%	1%	3%	4%	1%	4%	2%	5%	3%	1%	3%	7%
Health care costs Global political instability	2% 3%	3%	2%	4%									10%	5%	_				_			_	5%	5%
Health care costs Global political instability Rising supplier costs	3%			4% 5%		5%	5%	7%	0%	0%	5%	1%			8%	4%	3%	5%	6%	4%	5%	9%		
Health care costs Global political instability Rising supplier costs Human resources	3% 5%	3%	2%	5%	6%	5% 7%	5% 11%	7% 8%	0% 0%	0%	5% 6%	2% 8%			8%	4% 7%	3% 6%	5% 8%	6% 5%	4% 9%	5% 6%	9% 6%		
Health care costs Global political instability Rising supplier costs Human resources Cash flow	3% 5% 7%	3% 6%	2% 6%	5% 7%	6% 5%	7%	11%	8%	0%	0%	6%	8%	8%	9%	8%	7%	6%	8%	5%	9%	6%	6%	6%	13%
Health care costs Global political instability Rising supplier costs Human resources Cash flow Availability of equity financing	3% 5% 7% 0%	3% 6% 0%	2% 6% 1%	5% 7% 0%	6% 5% 0%	7% 0%	11% 1%	8% 0%	0% 0%	0% 0%	6% 0%	8% 0%	8% 0%	9% 1%	8% 0%	7% 0%	6% 0%	8% 0%	5% 0%	9% 1%	6% 0%	6% 0%	6% 0%	13% 0%
Health care costs Global political instability Rising supplier costs Human resources Cash flow Availability of equity financing Ability to obtain suitable financing	3% 5% 7% 0% 0%	3% 6% 0% 1%	2% 6% 1% 2%	5% 7% 0% 1%	6% 5% 0% 0%	7% 0% 0%	11% 1% 0%	8% 0% 0%	0% 0% 0%	0% 0% 0%	6% 0% 0%	8% 0% 0%	8% 0% 1%	9% 1% 1%	8% 0% 0%	7% 0% 0%	6% 0% 1%	8% 0% 1%	5% 0% 0%	9% 1% 1%	6% 0% 1%	6% 0% 0%	6% 0% 0%	13% 0% 2%
Health care costs Global political instability Rising supplier costs Human resources Cash flow Availability of equity financing	3% 5% 7% 0%	3% 6% 0%	2% 6% 1%	5% 7% 0%	6% 5% 0%	7% 0%	11% 1%	8% 0%	0% 0%	0% 0%	6% 0%	8% 0%	8% 0%	9% 1%	8% 0%	7% 0%	6% 0%	8% 0%	5% 0%	9% 1%	6% 0%	6% 0%	6% 0%	13% 0%

NYCEO2014 Crosstabs.xlsx 3 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Thinking specifically about New York and to succeed?	he relations	hip between	the state go	overnmer	nt and bus	sinesses like	yours, ove	rall would you sa	ay the gove	rnment of t	he State of New Y	ork is d	loing an e	xcellent, good,	fair or	poor job	of crea	ting a b	ousiness c	limate in	which co	mpanies	like yo	urs will
succeeu:					R	legion		l			Industry				1	Cluster		Comr	any Size	Co	mpany Si	7P	Ge	nder
	Upstate	Upstate	Upstate			.сь.о		Engineering &	Food &					Wholesale &		C.uste.		50 or		Less	pay o	100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Excellent	1%	1%	1%	0%	2%	1%	0%	2%	0%	2%	0%	0%	1%	0%	2%	0%	0%	1%	0%	2%	1%	0%	1%	0%
Good	4%	7%	9%	2%	6%	5%	5%	5%	7%	2%	4%	5%	3%	6%	10%	1%	0%	4%	5%	7%	1%	7%	4%	5%
Fair	30%	26%	34%	34%	26%	31%	32%	26%	50%	24%	30%	32%	33%	29%	43%	29%	6%	27%	35%	24%	34%	34%	30%	34%
Poor	63%	65%	55%	63%	63%	63%	62%	65%	43%	68%	66%	63%	61%	62%	43%	69%	94%	64%	60%	64%	64%	58%	63%	55%
Don't know/Refused	2%	2%	2%	1%	3%	0%	1%	1%	0%	2%	1%	0%	2%	3%	2%	2%	0%	2%	0%	3%	1%	1%	1%	5%
Of the following, what would you like to se	e the Gove	nor and Leg	islature of N	ew York i	focus on?																			
,						egion					Industry					Cluster		Comp	any Size		mpany Si		Ge	nder
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or	1	ı
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Income Tax Reform	69%	69%	59%	66%	70%	73%	62%	66%	64%	73%	68%	75%	63%	72%	63%	69%	79%	70%	66%	73%	67%	66%	69%	61%
Spending Cuts	64%	72%	74%	57%	72%	63%	63%	57%	64%	73%	76%	66%	51%	71%	52%	70%	77%	70%	56%	71%	65%	54%	65%	50%
Infrastructure Development	42%	32%	37%	47%	37%	44%	38%	60%	36%	27%	41%	49%	38%	33%	46%	45%	26%	40%	44%	38%	43%	44%	42%	41%
Business Development Incentives	38%	43%	47%	42%	34%	39%	39%	40%	21%	27%	35%	32%	48%	42%	47%	33%	33%	39%	37%	38%	39%	36%	37%	48%
Ethics Reform	40%	39%	35%	44%	42%	33%	42%	45%	21%	51%	37%	45%	33%	42%	34%	45%	42%	43%	36%	42%	38%	39%	40%	38%
Increasing State Revenues through	5%	6%	8%	4%	8%	3%	3%	3%	14%	2%	5%	5%	8%	1%	5%	5%	2%	5%	4%	3%	5%	5%	5%	2%
consumer oriented taxes Other	16%	11%	17%	15%	16%	18%	12%	18%	14%	10%	13%	11%	22%	16%	13%	16%	20%	16%	15%	15%	17%	14%	16%	16%
Of those, which SINGLE area would you mo	ost like to se	e the Govern	nor and Legi	slature fo	cus on?		I	I	<u> </u>	1	1	l	1	I	l	1			1	1		l		
or mose, miner on our area mount you me		T COTOL	l and legi			egion					Industry					Cluster		Comr	oany Size	Co	mpany Si	76	Ge	nder
	Upstate	Upstate	Upstate					Engineering &	Food &		1	1		Wholesale &		- Ciustoi		50 or		Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99		Male	Female
Income Tax Reform	27%	25%	18%	28%	29%	24%	25%	24%	21%	20%	24%	29%	29%	32%	31%	24%	23%	27%	26%	28%	27%	26%	27%	27%
Spending Cuts	31%	35%	40%	24%	36%	33%	30%	23%	43%	49%	33%	34%	24%	34%	19%	35%	49%	35%	25%	35%	31%	26%	31%	25%
Infrastructure Development	15%	9%	10%	21%	13%	11%	12%	29%	14%	5%	10%	17%	12%	11%	21%	12%	6%	12%	19%	12%	14%	19%	15%	14%
Business Development Incentives	11%	15%	13%	13%	7%	15%	11%	9%	7%	10%	14%	6%	13%	15%	16%	8%	12%	12%	12%	13%	11%	11%	11%	14%
Ethics Reform	9%	6%	5%	8%	8%	10%	13%	8%	0%	12%	12%	11%	10%	4%	9%	10%	6%	8%	10%	7%	10%	9%	9%	13%
Increasing State Revenues through	0%	1%	1%	0%	1%	0%	1%	0%	0%	0%	0%	0%	2%	0%	0%	1%	0%	0%	1%	0%	0%	1%	0%	2%
consumer oriented taxes																								
(Vol) Reducing regulations	2%	2%	2%	1%	3%	2%	3%	1%	7%	0%	2%	3%	3%	1%	0%	3%	2%	1%	2%	2%	1%	2%	2%	2%
(Vol) Workers compensation reform	1%	1%	1%	1%	1%	2%	0%	1%	7%	0%	0%	0%	2%	1%	0%	2%	1%	1%	1%	1%	1%	1%	1%	0%
Other	4%	6%	9%	4%	3%	4%	5%	5%	0%	5%	5%	0%	5%	1%	4%	5%	0%	3%	5%	2%	5%	4%	4%	2%
Don't know/Refused	0%	1%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	1%	0%	0%	0%	0%	1%	0%	2%
																							ł	ı
How confident are you in the ability of the	governmen	t of the State	e of New Yor	rk to impi	rove the b	ousiness clin	nate for bu	sinesses like you	rs here in N	ew York ov	er the next year?	Are you	l											
					R	egion					Industry					Cluster		Comp	oany Size	Co	mpany Si		Ge	nder
	Upstate Total 2014	Upstate Total 2013	Upstate Total 2012	Albany	Buffalo	Rochester	Syracuse	Engineering & Construction	Food & Beverage	Financial	Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low	50 or less	More than 50	Less than 30	30 to 99	100 or more	Male	Female
Very confident	1%	0%	2%	1%	3%	0%	0%	3%	0%	2%	1%	0%	2%	0%	2%	1%	0%	2%	0%	2%	1%	1%	1%	2%
Somewhat confident	12%	15%	23%	11%	13%	12%	14%	11%	14%	7%	10%	14%	16%	14%	24%	6%	1%	12%	14%	13%	13%	12%	12%	21%
Not very confident	47%	48%	44%	53%	38%	52%	43%	47%	21%	41%	44%	45%	52%	51%	50%	51%	30%	43%	51%	44%	42%	55%	46%	48%
Not at all confident	38%	37%	31%	33%	44%	35%	42%	37%	50%	49%	45%	40%	29%	35%	21%	42%	67%	42%	34%	39%	43%	31%	40%	25%
Don't know/Refused	1%	1%	0%	1%	1%	1%	0%	1%	14%	0%	0%	2%	2%	0%	1%	1%	1%	1%	1%	1%	1%	1%	1%	4%
20. CRIOW/ NEI daed	1/0	1/0	5/0	1/0	1/0	1/0	570	1/0	14/0	378	J/0	2/0	2/0	5/0	1/0	1/0	1/0	1/0	1/0	1/0	1/0	1/0	1/0	-7/0
And thinking about the efforts of the feder	ral governm	ent, overall v	would you sa	y the fed	eral gove	rnment is d	oing an exc	ellent, good, fair	or poor job	of creatin	g a business clima	te in wh	nich comp	anies like your	will su	icceed?								
					R	egion					Industry					Cluster		Comp	oany Size	Co	mpany Si	ze	Ge	nder
	Upstate	Upstate Total 2013	Upstate	Albanii	Buffalo	Doshost-:	Cump out -	Engineering &	Food &	Financi-I	Manufacturin	Data"	Comic-	Wholesale &	Uiak	N 41 - 41 -	Loui	50 or		Less	20 40 00	100 or	Male	Famal-
Eventions	Total 2014		Total 2012	Albany		Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle 0%	Low 0%	less 0%	than 50	1%	30 to 99 0%	more 0%	0%	Female
Excellent	0%	0%	1%	0%	1%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%				0%				_	0%
Good	4%	3%	6%	8%	3%	3%	3%	4%	0%	5%	1%	6%	7%	4%	6%	4%	1%	4%	5%	4%	5%	5%	4%	11%
Fair	21%	18%	21%	17%	21%	22%	24%	20%	21%	22%	20%	14%	28%	16%	27%	20%	7%	20%	21%	21%	19%	21%	19%	36%
Poor	72%	76%	71%	72%	74%	70%	74%	71%	64%	73%	77%	78%	63%	77%	63%	74%	88%	73%	72%	71%	76%	70%	75%	50%
Don't know	2%	3%	2%	2%	3%	4%	0%	3%	14%	0%	2%	2%	3%	3%	3%	2%	3%	2%	3%	3%	1%	3%	2%	4%
	L						<u> </u>			<u> </u>	1	l			l				<u> </u>			l		

NYCEO2014 Crosstabs.xlsx 4 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

How confident are you in the ability of th	e federal gov	ernment to	mprove the	business	climate f	or businesse	s like your	s here in New Yo	rk over the	next year?	Are you													
					F	egion					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	ender
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Very confident	1%	0%	1%	1%	1%	0%	0%	2%	0%	0%	0%	2%	0%	0%	0%	1%	0%	1%	0%	1%	1%	0%	1%	0%
Somewhat confident	8%	7%	13%	12%	8%	6%	4%	11%	7%	7%	4%	0%	13%	10%	14%	6%	1%	7%	10%	6%	9%	9%	6%	23%
Not very confident	45%	46%	42%	43%	37%	53%	53%	44%	29%	49%	48%	43%	45%	48%	49%	48%	33%	47%	42%	50%	43%	42%	45%	43%
Not at all confident	44%	46%	43%	41%	51%	39%	43%	40%	43%	44%	49%	52%	40%	41%	34%	44%	64%	43%	46%	42%	45%	46%	46%	27%
Don't know/Refused	2%	1%	1%	1%	4%	2%	0%	3%	21%	0%	0%	3%	2%	1%	2%	2%	2%	2%	2%	2%	2%	3%	1%	7%
Don't know/ keruseu	2/0	1/0	1/0	1/0	4/0	2/0	070	3/0	21/0	0/0	0/6	3/0	2/0	1/0	2/0	2/0	2/0	2/0	2/0	2/0	2/0	3/0	1/0	7 /0
For each of the following maties of annual	ala in dia atau				42 0	-1 41 11141	. C D-f-									<u> </u>	<u> </u>			<u> </u>				
For each of the following national propos	als indicate v	vnetner you	support it or	oppose			1 Care Reto	rm Legislation			to decator.					Claration		C	C!	-	C'		-	
	 				, r	legion	1				Industry					Cluster			any Size		mpany Si		GE	ender
	Upstate	Upstate	Upstate	l				Engineering &	Food &					Wholesale &		l		50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany		Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	_	less	than 50		30 to 99			Female
Support	67%	67%	66%	67%	71%	68%	59%	71%	71%	80%	69%	68%	54%	75%	56%	70%	88%	71%	63%	67%	72%	62%	70%	50%
Oppose	19%	23%	27%	19%	15%	18%	29%	15%	14%	7%	20%	18%	28%	14%	26%	17%	8%	17%	22%	19%	18%	21%	17%	36%
No opinion	14%	9%	7%	14%	14%	14%	12%	13%	14%	12%	11%	14%	18%	11%	18%	13%	3%	12%	15%	15%	10%	16%	13%	14%
For each of the following national propos	als indicate v	vhether you	support it or	oppose	it? - Pass	a Balanced E	Budget Con	stitutional Amen	dment															
					F	egion					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	ender
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99		Male	Female
Support	77%	78%	80%	79%	75%	76%	79%	75%	71%	85%	77%	75%	71%	86%	72%	79%	85%	78%	76%	78%	78%	74%	80%	54%
Oppose	10%	9%	11%	10%	11%	9%	11%	9%	7%	10%	14%	11%	11%	4%	10%	13%	2%	10%	10%	9%	11%	9%	10%	9%
No opinion	13%	13%	9%	12%	14%	15%	11%	16%	21%	5%	9%	14%	18%	10%	18%	9%	13%	12%	14%	13%	11%	17%	10%	38%
No opinion	1370	1370	370	12/0	14/0	1370	11/0	10/0	21/0	370	370	14/0	1070	1070	1070	370	1370	12/0	14/0	13/0	11/0	1770	10/0	3070
For each of the following notional arons	ala indianta u				ta Imana	asa Fadaral	Casadias	n Infrastrustura				l .				l .	l			l .				
For each of the following national propos	als indicate v	vnetner you	Support it or	oppose			spending o	I mirastructure			to decator.				1	Claration			C!		C'		-	
	 				, r	legion	1				Industry					Cluster			any Size		mpany Si		GE	ender
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany		Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing		Service	Distribution	High	Middle	-	less	than 50		30 to 99			
Support	62%	47%	49%	66%	61%	59%	64%	70%	57%	54%	56%	68%	62%	62%	73%	60%	45%	63%	63%	64%	60%	65%	64%	55%
Oppose	18%	30%	35%	17%	16%	23%	17%	12%	21%	15%	23%	14%	22%	20%	12%	21%	27%	20%	15%	19%	20%	14%	18%	18%
No opinion	19%	23%	17%	18%	23%	18%	18%	18%	21%	32%	21%	18%	17%	18%	15%	20%	28%	17%	22%	17%	19%	21%	18%	27%
For each of the following national propos	als indicate v	vhether you	support it or	oppose	it? - Redu	ce the Corpo	orate Incon	ne Tax Rates																
					F	egion					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	ender
	Upstate	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99		Male	Female
Support	82%	79%	72%	77%	86%	84%	82%	78%	86%	83%	85%	78%	78%	94%	79%	83%	90%	87%	77%	88%	83%	75%	83%	79%
Oppose	8%	12%	16%	10%	5%	7%	12%	9%	0%	7%	7%	11%	9%	4%	10%	7%	5%	6%	11%	5%	10%	9%	8%	7%
•	10%	9%	12%	14%	8%	9%	7%	13%	14%	10%	8%	11%	13%	3%	12%	10%	6%	8%	12%	7%	7%	15%	9%	14%
No opinion	10%	3/0	12/0	14/0	0/0	370	7 /0	13/0	14/0	10/0	0/0	11/0	13/0	3/0	12/0	10/6	076	0/0	12/0	7 /0	7 /0	13/0	3/0	14/0
İ		1					Ļ	l	1		1	1				<u> </u>	<u> </u>	L	1	<u> </u>		<u> </u>	L	1
For each of the following notice:-!	ala indiaat - :		aummant it		42 Lac	- Causau-+-		v Doduction-				•							C!-	_			_	
For each of the following national propos	als indicate v	vhether you	support it or	oppose		•	Income Ta	x Deductions			Industry -					Clu-+-		Cc					ı Ge	ender
For each of the following national propos			ļ	oppose		n Corporate legion	Income Ta		1	1	Industry					Cluster		Comp			mpany Si			
For each of the following national propos	Upstate	Upstate	Upstate		F	egion		Engineering &	Food &		,			Wholesale &				50 or	More	Less		100 or		_
	Upstate Total 2014	Upstate Total 2013	Upstate Total 2012	Albany	Buffalo	egion Rochester	Syracuse	Engineering & Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	-	50 or less	More than 50	Less than 30	30 to 99	100 or more	Male	Female
Support	Upstate Total 2014 35%	Upstate Total 2013	Upstate Total 2012	Albany	Buffalo 37%	Rochester 39%	Syracuse 39%	Engineering & Construction 33%	Beverage 21%	46%	Manufacturing 32%	43%	33%	Distribution 37%	37%	Middle 37%	28%	50 or less 32%	More than 50 38%	Less than 30 36%	30 to 99	100 or more 40%	36%	27%
	Upstate Total 2014	Upstate Total 2013	Upstate Total 2012	Albany	Buffalo	egion Rochester	Syracuse	Engineering & Construction	Beverage		Manufacturing			Distribution	ľ	Middle	-	50 or less	More than 50	Less than 30	30 to 99	100 or more		
Support	Upstate Total 2014 35%	Upstate Total 2013	Upstate Total 2012	Albany	Buffalo 37%	Rochester 39%	Syracuse 39%	Engineering & Construction 33%	Beverage 21%	46%	Manufacturing 32%	43%	33%	Distribution 37%	37%	Middle 37%	28%	50 or less 32%	More than 50 38%	Less than 30 36%	30 to 99	100 or more 40%	36%	27%
Support Oppose	Upstate Total 2014 35% 44%	Upstate Total 2013 36% 44%	Upstate Total 2012 38% 45%	Albany 27% 47%	Buffalo 37% 45%	Rochester 39% 42%	Syracuse 39% 43%	Engineering & Construction 33% 42%	21% 50%	46% 41%	Manufacturing 32% 48%	43% 43%	33% 42%	Distribution 37% 47%	37% 43%	Middle 37% 41%	28% 53%	50 or less 32% 48%	More than 50 38% 42%	Less than 30 36% 44%	30 to 99 30% 49%	100 or more 40% 41%	36% 46%	27% 38%
Support Oppose	Upstate Total 2014 35% 44% 20%	Upstate Total 2013 36% 44% 20%	Upstate Total 2012 38% 45% 18%	Albany 27% 47% 26%	Buffalo 37% 45% 18%	Rochester 39% 42% 19%	Syracuse 39% 43% 17%	Engineering & Construction 33% 42% 25%	21% 50% 29%	46% 41% 12%	Manufacturing 32% 48%	43% 43%	33% 42%	Distribution 37% 47%	37% 43%	Middle 37% 41%	28% 53%	50 or less 32% 48%	More than 50 38% 42%	Less than 30 36% 44%	30 to 99 30% 49%	100 or more 40% 41%	36% 46%	27% 38%
Support Oppose No opinion	Upstate Total 2014 35% 44% 20%	Upstate Total 2013 36% 44% 20%	Upstate Total 2012 38% 45% 18%	Albany 27% 47% 26%	Buffalo 37% 45% 18%	Rochester 39% 42% 19%	Syracuse 39% 43% 17%	Engineering & Construction 33% 42% 25%	21% 50% 29%	46% 41% 12%	Manufacturing 32% 48%	43% 43%	33% 42%	Distribution 37% 47%	37% 43%	Middle 37% 41%	28% 53%	50 or less 32% 48% 20%	More than 50 38% 42%	Less than 30 36% 44% 20%	30 to 99 30% 49%	100 or more 40% 41% 19%	36% 46% 18%	27% 38%
Support Oppose No opinion	Upstate Total 2014 35% 44% 20%	Upstate Total 2013 36% 44% 20%	Upstate Total 2012 38% 45% 18%	Albany 27% 47% 26%	Buffalo 37% 45% 18%	Rochester 39% 42% 19% ase the fede	Syracuse 39% 43% 17%	Engineering & Construction 33% 42% 25%	21% 50% 29%	46% 41% 12%	Manufacturing 32% 48% 20%	43% 43%	33% 42%	Distribution 37% 47%	37% 43%	Middle 37% 41% 22%	28% 53%	50 or less 32% 48% 20%	More than 50 38% 42% 20%	Less than 30 36% 44% 20%	30 to 99 30% 49% 21%	100 or more 40% 41% 19%	36% 46% 18%	27% 38% 36%
Support Oppose No opinion	Upstate Total 2014 35% 44% 20% als indicate v	Upstate Total 2013 36% 44% 20%	Upstate Total 2012 38% 45% 18%	Albany 27% 47% 26% oppose	Buffalo 37% 45% 18% it? - Incre	Rochester 39% 42% 19% asse the fede	Syracuse	Engineering & Construction 33% 42% 25% um wage from \$7 Engineering &	Beverage 21% 50% 29%	46% 41% 12% 0 per hour	Manufacturing 32% 48% 20%	43% 43% 14%	33% 42% 26%	Distribution 37% 47% 16% Wholesale &	37% 43% 20%	Middle 37% 41% 22%	28% 53% 19%	50 or less 32% 48% 20% Comp	More than 50 38% 42% 20% any Size	Less than 30 36% 44% 20% Co	30 to 99 30% 49% 21% mpany Si	100 or more 40% 41% 19% ze 100 or	36% 46% 18%	27% 38% 36% ender
Support Oppose No opinion For each of the following national propose	Upstate Total 2014 35% 44% 20% ials indicate v Upstate Total 2014	Upstate Total 2013 36% 44% 20%	Upstate Total 2012 38% 45% 18%	Albany 27% 47% 26% oppose Albany	Buffalo 37% 45% 18% it? - Incre Buffalo	Rochester 39% 42% 19% ase the fede	Syracuse 39% 43% 17% ral minimu	Engineering & Construction 33% 42% 25% Im wage from \$7	Severage 21% 50% 29%	46% 41% 12% 0 per hour	Manufacturing 32% 48% 20% Industry Manufacturing	43% 43% 14% Retail	33% 42% 26% Service	37% 47% 16% Wholesale & Distribution	37% 43% 20% High	Middle 37% 41% 22% Cluster Middle	28% 53% 19% Low	50 or less 32% 48% 20% Comp 50 or less	More than 50 38% 42% 20% any Size More than 50	Less than 30 36% 44% 20% Co Less than 30	30 to 99 30% 49% 21% mpany Si	100 or more 40% 41% 19% zee 100 or more	36% 46% 18% Ge	27% 38% 36% ender
Support Oppose No opinion For each of the following national propose Support	Upstate Total 2014 35% 44% 20% als indicate v Upstate Total 2014 24%	Upstate Total 2013 36% 44% 20%	Upstate Total 2012 38% 45% 18%	Albany 27% 47% 26% oppose Albany 27%	Buffalo 37% 45% 18% it? - Incre F Buffalo 21%	Rochester 39% 42% 19% ase the fede tegion Rochester 20%	Syracuse 39% 43% 17% ral minimu Syracuse 29%	Engineering & Construction 33% 42% 25% Im wage from \$7 Engineering & Construction 26%	Severage 21% 50% 29%	46% 41% 12% 0 per hour Financial 15%	Manufacturing 32% 48% 20% Industry Manufacturing 21%	43% 43% 14% Retail 26%	33% 42% 26% Service 29%	Distribution 37% 47% 16% Wholesale & Distribution 20%	37% 43% 20% High 34%	Middle 37% 41% 22% Cluster Middle 20%	28% 53% 19% Low 12%	50 or less 32% 48% 20% Comp 50 or less 23%	More than 50 38% 42% 20% Size More than 50 26%	Less than 30 36% 44% 20% Co Less than 30 22%	30 to 99 30% 49% 21% mpany Si 30 to 99 25%	100 or more 40% 41% 19% 2e 100 or more 26%	36% 46% 18% Ge Male 23%	27% 38% 36% ender Female 32%
Support Oppose No opinion For each of the following national propose	Upstate Total 2014 35% 44% 20% ials indicate v Upstate Total 2014	Upstate Total 2013 36% 44% 20%	Upstate Total 2012 38% 45% 18%	Albany 27% 47% 26% oppose Albany	Buffalo 37% 45% 18% it? - Incre Buffalo	Rochester 39% 42% 19% ase the fede	Syracuse 39% 43% 17% ral minimu	Engineering & Construction 33% 42% 25% Im wage from \$7	Severage 21% 50% 29%	46% 41% 12% 0 per hour	Manufacturing 32% 48% 20% Industry Manufacturing	43% 43% 14% Retail	33% 42% 26% Service	37% 47% 16% Wholesale & Distribution	37% 43% 20% High	Middle 37% 41% 22% Cluster Middle	28% 53% 19% Low	50 or less 32% 48% 20% Comp 50 or less	More than 50 38% 42% 20% any Size More than 50	Less than 30 36% 44% 20% Co Less than 30	30 to 99 30% 49% 21% mpany Si	100 or more 40% 41% 19% zee 100 or more	36% 46% 18% Ge	27% 38% 36% ender

NYCEO2014 Crosstabs.xlsx 5 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Thinking specifically about your imme	diate geographic	c area. includ	ling vours a	nd adiace	nt countie	es, is the ger	neral husin	ess climate impre	oving stavi	ng the same	or worsening?													
Tranking specifically about your millier	ana te geograpini	c area, meluu	mig yours at	iu aujate		Region	iciai busiii	C33 cililate illipit	, virig, stayii	is the sallie	Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	ender
	Upstate	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		T
	Total 2014	-		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Fema
Improving	24%	15%		26%	34%	18%	11%	29%	36%	24%	20%	22%	27%	18%	46%	13%	0%	21%	28%	19%	21%	34%	24%	259
Staying the same	56%	55%		63%	47%	55%	59%	59%	36%	56%	61%	51%	57%	51%	51%	67%	37%	55%	56%	53%	61%	51%	55%	559
Worsening	20%	28%		10%	17%	25%	30%	11%	14%	20%	19%	28%	15%	32%	1%	20%	62%	23%	15%	27%	18%	13%	20%	169
Don't know/Refused	1%	3%		1%	1%	1%	0%	1%	14%	0%	0%	0%	2%	0%	1%	0%	1%	1%	1%	1%	0%	1%	0%	4%
Don't knowy keruseu	170	370		1/0	1/0	1/0	070	170	14/0	070	076	070	270	070	1/0	076	1/0	1/0	170	1/0	078	1/0	070	47
And continuing to consider the local m	arket, are cond	itions locally	improving,	staying th	ne same o	r worsening	for busine	sses in your indu	stry?	1														
					F	Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	ender
	Upstate	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Fem
Improving	18%	13%		17%	25%	15%	9%	29%	21%	22%	9%	14%	19%	14%	38%	6%	0%	18%	18%	18%	15%	22%	17%	23
Staying the same	55%	56%		66%	48%	52%	58%	49%	43%	56%	63%	54%	59%	51%	56%	67%	24%	51%	60%	50%	59%	57%	55%	57
Worsening	25%	30%		17%	25%	31%	33%	21%	21%	22%	26%	31%	20%	35%	4%	26%	74%	29%	21%	31%	26%	19%	27%	16
Don't know/Refused	2%	1%		1%	2%	3%	0%	1%	14%	0%	2%	2%	2%	0%	1%	2%	1%	2%	1%	2%	1%	1%	1%	49
Which of the following industry sector	s do you think v	vill have a po	sitive impa	t on the			our geogra	phic area in the r	ext three t	o five years	? Industry					Cluster		Ca	any Size		mpany Si		-	ender
	Upstate	Unctata	1	1		Region	1	Engineering &	Food &	1	muusu y	1		Wholesale &		Ciuster	1	50 or		Less	inparty St	100 or	υe	Tiuer
		Upstate		Albarr	Duffe!	Dooboot	Cumpau			Finans'-1	Manufacturin	Doto"	Camile-		List-	64:44!-	Lauri				20 += 00		Mala	F
- · · ·	Total 2014	Total 2013		Albany	Buffalo		Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service		High	Middle	Low	less	than 50	than 30		more	Male	_
Education	45%	43%		37%	43%	51%	57%	47%	29%	49%	46%	48%	44%	43%	53%	42%	37%	44%	48%	43%	45%	50%	46%	46
Tourism	32%	33%		23%	39%	36%	28%	29%	36%	32%	28%	43%	35%	28%	37%	31%	26%	37%	27%	41%	30%	25%	33%	27
Technology	59%	57%		81%	50%	56%	43%	65%	36%	61%	56%	63%	60%	56%	64%	60%	49%	55%	66%	54%	58%	69%	62%	43
Transportation	16%	12%		19%	13%	10%	29%	25%	7%	7%	14%	8%	18%	16%	16%	19%	6%	15%	18%	15%	17%	17%	17%	13
Medical	60%	56%		45%	72%	63%	57%	62%	50%	63%	55%	65%	61%	58%	61%	61%	53%	57%	64%	54%	60%	66%	59%	63
Green and sustainable energy	26%	24%		23%	29%	25%	24%	31%	14%	12%	25%	31%	28%	22%	32%	25%	14%	26%	26%	26%	25%	27%	25%	30
Manufacturing	37%	38%		32%	37%	42%	39%	44%	29%	17%	52%	31%	28%	43%	39%	39%	29%	42%	32%	44%	36%	33%	39%	279
Other	4%	3%		3%	3%	7%	0%	4%	0%	7%	5%	2%	4%	1%	4%	4%	2%	4%	4%	4%	5%	3%	3%	99
None of the above	7%	6%		8%	6%	7%	8%	4%	21%	5%	5%	8%	9%	9%	4%	7%	15%	8%	7%	8%	6%	8%	6%	169
or il l'il smort i i			L		L	L		L	L	L														<u> </u>
Of those, which SINGLE industry sector	r do you think w	ill nave the g	greatest pos	itive imp		economic v Region	itality of y	our geographic ai	rea in the n	ext three to	Industry				1	Cluster		Comr	any Size		mpany Si	••	G	ender
	Unctato	Unctato			<u> </u>	legion		Engineering &	Food &		liluustiy			Wholesale &		Ciustei		50 or		Less	ilipally 31	100 or	Ge	T
	Upstate	Upstate		A 11	D66-1-	D l 4	C			Fi		D-4-11	C		112-6	84:441-					20 +- 00			
e	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30		more	Male	_
Education	14%	8%		6%	11%	15%	31%	17%	18%	15%	9%	7%	15%	19%	19%	10%	12%	13%	15%	13%	14%	14%	14%	139
Tourism	6%	7%		3%	8%	8%	6%	2%	36%	13%	6%	8%	6%	1%	7%	6%	5%	8%	3%	6%	8%	3%	5%	109
Technology	30%	26%	1	66%	10%	21%	17%	31%	9%	41%	25%	30%	33%	27%	34%	28%	23%	26%	36%	24%	31%	36%	30%	299
Transportation	2%	1%	<u> </u>	4%	1%	1%	3%	5%	0%	3%	2%	2%	0%	3%	0%	4%	1%	2%	2%	1%	4%	1%	2%	4%
Medical	26%	29%	<u> </u>	7%	48%	25%	16%	20%	27%	23%	26%	36%	27%	23%	25%	26%	30%	25%	26%	25%	25%	28%	26%	25
Green and sustainable energy	4%	3%	ļ	1%	5%	5%	4%	8%	0%	0%	2%	3%	7%	1%	3%	4%	7%	5%	4%	6%	4%	2%	4%	4%
Manufacturing	16%	16%		10%	14%	19%	23%	13%	9%	3%	29%	13%	8%	22%	11%	19%	18%	19%	11%	22%	12%	12%	16%	89
Other	2%	2%	<u> </u>	1%	2%	4%	0%	5%	0%	3%	2%	0%	3%	1%	2%	3%	3%	3%	2%	3%	2%	2%	2%	49
None of the above	1%	7%		0%	1%	1%	0%	0%	0%	0%	0%	2%	1%	1%	1%	0%	0%	1%	0%	1%	1%	1%	0%	29
How would you rate your local area or	each of the fol	lowing: - Suit	able world	rce		<u> </u>	<u> </u>	L		<u> </u>				<u> </u>			<u> </u>	<u> </u>						Щ
now would you rate your local area or	l each of the for	lowing Jun	lable Workit	T	F	Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ze .	Ge	ender
	Upstate	Upstate						Engineering &	Food &					Wholesale &				50 or		Less		100 or		T
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service		High	Middle	Low		than 50	than 30	30 to 99	more	Male	Fem
Excellent	12%	15%	 	11%	11%	16%	8%	14%	14%	20%	5%	11%	15%	13%	14%	9%	15%	12%	13%	14%	10%	14%	13%	79
Good	50%	50%		48%	53%	45%	54%	43%	21%	59%	48%	55%	48%	56%	50%	53%	41%	49%	50%	46%	56%	45%	51%	38
Fair	29%	26%	1	33%	23%	31%	32%	34%	36%	15%	35%	29%	26%	27%	29%	29%	30%	28%	31%	27%	30%	32%	28%	39
			 						1				_				-	_						_
Poor	7%	8%		6% 2%	11%	6%	7%	7%	14%	5%	12%	3%	8%	5%	5% 2%	8%	12%	9%	5%	11%	4%	7%	7%	119
Don't know/Refused	2%	1%	-	2%	2%	2%	0%	2%	14%	2%	0%	2%	3%	0%	2%	1%	2%	2%	1%	2%	1%	2%	1%	5%
	1	1		1	1	ı	1	1	1	1	I	1	1	1	1	1	Ì	1	1	1	1	1		i

NYCEO2014 Crosstabs.xlsx 6 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

	on each of the foll	owing con	sumer com																					
						Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ize	G€	ender
	Upstate	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Excellent	2%	1%		1%	3%	1%	0%	3%	0%	0%	0%	3%	2%	1%	2%	2%	0%	2%	1%	3%	1%	1%	1%	4%
Good	32%	27%		37%	26%	37%	22%	34%	36%	37%	33%	25%	34%	28%	42%	29%	16%	31%	35%	27%	35%	36%	31%	39%
Fair	54%	54%		51%	55%	52%	62%	52%	43%	49%	54%	57%	55%	56%	51%	56%	55%	54%	54%	54%	55%	52%	55%	41%
Poor	11%	16%		8%	14%	8%	14%	9%	0%	12%	13%	14%	6%	15%	2%	13%	24%	12%	8%	14%	8%	9%	10%	9%
Don't know/Refused	2%	2%		3%	3%	2%	1%	2%	21%	2%	1%	2%	3%	0%	2%	1%	5%	2%	3%	2%	2%	3%	2%	7%
Don't kniew, neradea	2,0	270		3,0	370	270	1/0	2,0	21/0	2,0	170	270	570	0,0	270	170	3,0	270	370	2,0	2,0	370	2,0	7,0
How would you rate your local area o	n each of the foll	owing: - Trai	sportation	infrastru	cture			•			•													
						Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ize	Ge	ender
	Upstate	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Excellent	4%	5%		3%	3%	7%	4%	4%	0%	5%	5%	2%	3%	5%	7%	2%	3%	5%	4%	6%	3%	3%	4%	7%
Good	44%	47%		39%	39%	56%	39%	43%	43%	54%	38%	51%	40%	48%	42%	44%	50%	46%	41%	46%	45%	39%	45%	34%
Fair	38%	35%		46%	42%	29%	36%	40%	43%	29%	48%	35%	37%	33%	37%	40%	35%	37%	41%	32%	41%	44%	39%	41%
Poor	12%	10%		10%	13%	7%	21%	11%	0%	12%	8%	9%	17%	14%	12%	12%	9%	11%	12%	15%	9%	12%	12%	9%
Don't know/Refused	2%	2%		2%	3%	1%	0%	2%	14%	0%	0%	3%	3%	0%	2%	2%	2%	2%	2%	2%	2%	2%	1%	9%
Don't know, neradea	2,0	2,0		2,0	370	170	0,0	2,0	1170	0,0	0,0	570	570	0,0	2,0	270	2/0	270	2,0	2,0	2,0	270	170	370
How would you rate your local area o	on each of the foll	owing: - Loca	al governme	ntal supp	ort for b	usiness	1	•			•											1		
						Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ize	Ge	ender
	Upstate	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Excellent	2%	2%		1%	3%	2%	1%	3%	0%	0%	3%	0%	2%	3%	3%	1%	1%	2%	1%	4%	1%	1%	2%	4%
Good	24%	24%		23%	23%	29%	18%	26%	29%	32%	22%	18%	24%	22%	32%	22%	10%	23%	25%	21%	22%	30%	23%	34%
Fair	46%	43%		46%	41%	47%	53%	36%	21%	41%	49%	57%	48%	46%	46%	48%	40%	44%	49%	42%	49%	47%	48%	32%
Poor	25%	30%		26%	30%	19%	28%	29%	36%	24%	24%	23%	23%	30%	16%	27%	43%	29%	21%	32%	26%	18%	25%	23%
Don't know/Refused	3%	1%		3%	4%	3%	0%	5%	14%	2%	3%	2%	3%	0%	3%	2%	6%	2%	4%	2%	3%	4%	2%	7%
Don't know/kerusea	370	170		370	470	370	0%	376	1470	270	370	Z70	370	U%	370	Z70	0%	Z70	470	270	3%	470	270	770
How would you rate your local area o	on each of the foll	owing: - As a	n area whe	re busine	sses can :	succeed	1	1		l .	I.								l	I		.1		
		_						l										-						ender
						Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ıze	GE	
	Upstate	Upstate			<u>'</u>	Region		Engineering &	Food &		Industry			Wholesale &		Cluster		50 or		Co Less	mpany Si	100 or	Gt	
	Upstate Total 2014	Upstate Total 2013		Albany		Rochester	Syracuse	Engineering & Construction	Food & Beverage	Financial	Industry Manufacturing	Retail	Service	Wholesale & Distribution	High	Cluster	Low	_		Less	mpany Si 30 to 99	100 or	Male	Female
Excellent	1 -			Albany 2%			Syracuse			Financial		Retail 2%	Service 2%		High 4%		Low 3%	50 or	More	Less		100 or		Female
Excellent Good	Total 2014	Total 2013			Buffalo	Rochester		Construction	Beverage		Manufacturing			Distribution	_	Middle		50 or less	More than 50	Less than 30	30 to 99	100 or more	Male	
	Total 2014 2% 25%	Total 2013 3% 24%		2% 32%	Buffalo 3% 21%	Rochester 3% 24%	1% 18%	Construction 3% 30%	0% 21%	0% 22%	Manufacturing 3% 22%	2% 23%	2% 30%	Distribution 4% 16%	4% 36%	Middle 0% 20%	3% 12%	50 or less 3% 23%	More than 50 2% 28%	Less than 30 4% 22%	30 to 99 2% 23%	100 or more 1% 31%	Male 2% 24%	4% 34%
Good Fair	Total 2014 2% 25% 49%	Total 2013 3% 24% 51%		2% 32% 46%	Buffalo 3% 21% 45%	Rochester 3% 24% 52%	1% 18% 55%	3% 30% 43%	0% 21% 50%	0% 22% 59%	Manufacturing 3% 22% 43%	2% 23% 48%	2% 30% 51%	Distribution 4% 16% 57%	4% 36% 46%	Middle 0% 20% 55%	3% 12% 36%	50 or less 3% 23% 47%	More than 50 2% 28% 51%	Less than 30 4% 22% 45%	30 to 99 2% 23% 49%	100 or more 1% 31% 52%	Male 2% 24% 50%	4% 34% 43%
Good Fair Poor	Total 2014 2% 25% 49% 21%	Total 2013 3% 24% 51% 21%		2% 32% 46% 17%	Buffalo 3% 21% 45% 28%	Rochester 3% 24% 52% 18%	1% 18% 55% 22%	3% 30% 43% 20%	8everage 0% 21% 50% 14%	0% 22% 59% 17%	Manufacturing 3% 22% 43% 29%	2% 23% 48% 25%	2% 30% 51% 15%	Distribution 4% 16% 57% 22%	4% 36% 46% 11%	Middle 0% 20% 55% 22%	3% 12% 36% 43%	50 or less 3% 23% 47% 26%	More than 50 2% 28% 51% 14%	Less than 30 4% 22% 45% 26%	30 to 99 2% 23% 49% 22%	100 or more 1% 31% 52% 13%	Male 2% 24% 50% 21%	4% 34% 43% 16%
Good Fair	Total 2014 2% 25% 49%	Total 2013 3% 24% 51%		2% 32% 46%	Buffalo 3% 21% 45%	Rochester 3% 24% 52%	1% 18% 55%	3% 30% 43%	0% 21% 50%	0% 22% 59%	Manufacturing 3% 22% 43%	2% 23% 48%	2% 30% 51%	Distribution 4% 16% 57%	4% 36% 46%	Middle 0% 20% 55%	3% 12% 36%	50 or less 3% 23% 47%	More than 50 2% 28% 51%	Less than 30 4% 22% 45%	30 to 99 2% 23% 49%	100 or more 1% 31% 52%	Male 2% 24% 50%	4% 34% 43%
Good Fair Poor	Total 2014 2% 25% 49% 21% 3%	Total 2013 3% 24% 51% 21% 1%	place when	2% 32% 46% 17% 4%	Buffalo 3% 21% 45% 28% 3%	Rochester 3% 24% 52% 18% 3%	1% 18% 55% 22%	3% 30% 43% 20%	8everage 0% 21% 50% 14%	0% 22% 59% 17%	Manufacturing 3% 22% 43% 29%	2% 23% 48% 25%	2% 30% 51% 15%	Distribution 4% 16% 57% 22%	4% 36% 46% 11%	Middle 0% 20% 55% 22%	3% 12% 36% 43%	50 or less 3% 23% 47% 26%	More than 50 2% 28% 51% 14%	Less than 30 4% 22% 45% 26%	30 to 99 2% 23% 49% 22%	100 or more 1% 31% 52% 13%	Male 2% 24% 50% 21%	4% 34% 43% 16%
Good Fair Poor Don't know/Refused	Total 2014 2% 25% 49% 21% 3%	Total 2013 3% 24% 51% 21% 1%	place when	2% 32% 46% 17% 4%	Buffalo 3% 21% 45% 28% 3%	Rochester 3% 24% 52% 18% 3%	1% 18% 55% 22%	3% 30% 43% 20%	8everage 0% 21% 50% 14%	0% 22% 59% 17%	Manufacturing 3% 22% 43% 29%	2% 23% 48% 25%	2% 30% 51% 15%	Distribution 4% 16% 57% 22%	4% 36% 46% 11%	Middle 0% 20% 55% 22%	3% 12% 36% 43%	50 or less 3% 23% 47% 26% 2%	More than 50 2% 28% 51% 14%	Less than 30 4% 22% 45% 26% 3%	30 to 99 2% 23% 49% 22%	100 or more 1% 31% 52% 13% 3%	Male 2% 24% 50% 21% 3%	4% 34% 43% 16%
Good Fair Poor Don't know/Refused	Total 2014 2% 25% 49% 21% 3%	Total 2013 3% 24% 51% 21% 1%	place when	2% 32% 46% 17% 4%	Buffalo 3% 21% 45% 28% 3%	Rochester	1% 18% 55% 22%	3% 30% 43% 20%	8everage 0% 21% 50% 14%	0% 22% 59% 17%	Manufacturing 3% 22% 43% 29% 4%	2% 23% 48% 25%	2% 30% 51% 15%	Distribution 4% 16% 57% 22%	4% 36% 46% 11%	Middle 0% 20% 55% 22% 3%	3% 12% 36% 43%	50 or less 3% 23% 47% 26% 2%	More than 50 2% 28% 51% 14% 4%	Less than 30 4% 22% 45% 26% 3%	30 to 99 2% 23% 49% 22% 3%	100 or more 1% 31% 52% 13% 3%	Male 2% 24% 50% 21% 3%	4% 34% 43% 16% 4%
Good Fair Poor Don't know/Refused	Total 2014 2% 25% 49% 21% 3% on each of the following the	Total 2013 3% 24% 51% 21% 1% owing: - As a	place when	2% 32% 46% 17% 4%	Buffalo 3% 21% 45% 28% 3%	Rochester	1% 18% 55% 22%	Construction 3% 30% 43% 20% 4%	Beverage 0% 21% 50% 14% 14%	0% 22% 59% 17%	Manufacturing	2% 23% 48% 25%	2% 30% 51% 15%	Distribution 4% 16% 57% 22% 1%	4% 36% 46% 11%	Middle 0% 20% 55% 22% 3%	3% 12% 36% 43%	50 or less 3% 23% 47% 26% 2%	More than 50 2% 28% 51% 14% 4%	Less than 30 4% 22% 45% 26% 3% Co	30 to 99 2% 23% 49% 22% 3%	100 or more 1% 31% 52% 13% 3% ize 100 or	Male 2% 24% 50% 21% 3% Ge	4% 34% 43% 16% 4%
Good Fair Poor Don't know/Refused	Total 2014	Total 2013 3% 24% 51% 21% 1% Owing: - As a	place when	2% 32% 46% 17% 4% e consun	Buffalo 3% 21% 45% 28% 3%	Rochester	1% 18% 55% 22% 3%	Construction	8everage 0% 21% 50% 14% 14% Food &	0% 22% 59% 17% 2%	Manufacturing	2% 23% 48% 25% 3%	2% 30% 51% 15% 3%	Distribution 4% 16% 57% 22% 1% Wholesale &	4% 36% 46% 11% 2%	Middle	3% 12% 36% 43% 6%	50 or less 3% 23% 47% 26% 2% Comp 50 or	More than 50 2% 28% 51% 14% 4% 4% More More	Less than 30 4% 22% 45% 26% 3% Co	30 to 99 2% 23% 49% 22% 3%	100 or more 1% 31% 52% 13% 3% ize 100 or	Male 2% 24% 50% 21% 3% Ge	4% 34% 43% 16% 4%
Good Fair Poor Don't know/Refused How would you rate your local area of	Total 2014 2% 25% 49% 21% 3% on each of the foll Upstate Total 2014 12%	Total 2013 3% 24% 51% 21% 1% Owing: - As a Upstate Total 2013	place when	2% 32% 46% 17% 4% e consun Albany 12%	Buffalo 3% 21% 45% 28% 3% hers want	Rochester	1% 18% 55% 22% 3% Syracuse 4%	Construction 3% 30% 43% 20% 44% Engineering & Construction	Severage	0% 22% 59% 17% 2% Financial 27%	Manufacturing 3% 22% 43% 29% 44% Industry Manufacturing 10%	2% 23% 48% 25% 3% Retail 12%	2% 30% 51% 15% 3% Service 15%	Distribution	4% 36% 46% 11% 2% High 15%	Middle	3% 12% 36% 43% 6% Low 13%	50 or less 3% 23% 47% 26% 2% Comp 50 or less 12%	More than 50 2% 28% 51% 14% 4% any Size More than 50 14%	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11%	30 to 99 2% 23% 49% 22% 3% mpany Si 30 to 99	100 or more 1% 31% 52% 13% 3% ize 100 or more 14%	Male 2% 24% 50% 21% 3% Ge Male 13%	4% 34% 43% 16% 4% ender Female 13%
Good Fair Poor Don't know/Refused How would you rate your local area of the second sec	Total 2014 2% 25% 49% 21% 3% on each of the foll Upstate Total 2014 12% 45%	Total 2013 3% 24% 51% 21% 1% Owing: - As a Upstate Total 2013 14% 44%	place when	2% 32% 46% 17% 4% e consun Albany 12% 51%	Buffalo 3% 21% 45% 28% 3% ners want Buffalo 14% 45%	Rochester	1% 18% 55% 22% 3% Syracuse 4% 33%	Construction	Beverage	0% 22% 59% 17% 2% Financial 27% 41%	Manufacturing 3% 22% 43% 29% 4% Industry Manufacturing 10% 47%	2% 23% 48% 25% 3% Retail 12% 49%	2% 30% 51% 15% 3% Service 15% 47%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41%	4% 36% 46% 11% 2% High 15% 51%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43%	3% 12% 36% 43% 6% Low 13% 36%	50 or less 3% 23% 47% 26% 2% Comp 50 or less 12% 46%	More than 50 2% 28% 51% 14% 4% wany Size More than 50 14% 42%	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43%	30 to 99 2% 23% 49% 22% 3% 30 to 99 13% 45%	100 or more 1% 31% 52% 13% 3% 3% 3% 12e 100 or more 14% 44%	Male 24% 50% 21% 3% Ge Male 13% 45%	4% 34% 43% 16% 4% ender Female 13% 39%
Good Fair Poor Don't know/Refused How would you rate your local area of the second sec	Total 2014	Total 2013 3% 24% 51% 1% 0wing: - As a Upstate Total 2013 14% 44% 30%	place when	2% 32% 46% 17% 4% e consun Albany 12% 51% 26%	Buffalo 3% 21% 45% 28% 3% mers want Buffalo 14% 45% 34%	Rochester	1% 18% 55% 22% 3% Syracuse 4% 33% 49%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24%	Manufacturing 3% 22% 43% 29% 4%	2% 23% 48% 25% 3% Retail 12% 49% 29%	2% 30% 51% 15% 3% Service 15% 47% 30%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35%	4% 36% 46% 11% 2% High 15% 51% 26%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35%	3% 12% 36% 43% 6% Low 13% 36% 28%	50 or less 3% 23% 47% 26% 2% Comp 50 or less 12% 46% 28%	More than 50 2% 28% 51% 14% 4% wany Size More than 50 14% 42% 35%	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27%	30 to 99 2% 23% 49% 22% 3% 3% mpany Si 30 to 99 13% 45% 33%	100 or more 1% 31% 52% 13% 3% 3% 3% 12e 100 or more 14% 44% 32%	Male 24% 50% 21% 3% Ge Male 13% 45% 30%	4% 34% 43% 16% 4% ender Female 13% 39% 36%
Good Fair Poor Don't know/Refused How would you rate your local area of the cood Excellent Good Fair Poor	Total 2014	Total 2013 3% 24% 51% 21% 1% Upstate Total 2013 14% 44% 30% 11%	place when	2% 32% 46% 17% 4% e consun 12% 51% 26% 8%	Buffalo 3% 21% 45% 28% 3% mers want Buffalo 14% 45% 34% 7%	Rochester 3% 24% 52% 18% 3% it to live Region Rochester 16% 46% 22% 13%	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30% 13%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7%	Manufacturing	2% 23% 48% 25% 3% Retail 12% 49% 29% 8%	2% 30% 51% 15% 3% Service 15% 47% 30% 6%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18%	4% 36% 46% 11% 2% High 15% 51% 26% 5%	Middle 0% 20% 555% 22% 3% Cluster Middle 10% 43% 35% 10%	3% 12% 36% 43% 6% Low 13% 36% 28% 20%	50 or less 3% 47% 26% 2% Comp 50 or less 12% 46% 28% 13%	More than 50 2% 28% 51% 14% 4% any Size More than 50 14% 42% 35% 7%	Less than 30 4% 22% 45% 3% Co Less than 30 11% 43% 27% 16%	30 to 99 2% 23% 49% 22% 3% 30 to 99 13% 45% 33% 8%	100 or more 1% 31% 52% 13% 3% 100 or more 14% 44% 32% 6%	Male 2% 24% 50% 21% 3% Ge Male 13% 45% 30% 10%	4% 34% 43% 16% 4% Female 13% 39% 36% 9%
Good Fair Poor Don't know/Refused How would you rate your local area of the second sec	Total 2014	Total 2013 3% 24% 51% 1% 0wing: - As a Upstate Total 2013 14% 44% 30%	place when	2% 46% 17% 4% e consun 12% 51% 26%	Buffalo 3% 21% 45% 28% 3% mers want Buffalo 14% 45% 34%	Rochester	1% 18% 55% 22% 3% Syracuse 4% 33% 49%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24%	Manufacturing 3% 22% 43% 29% 4%	2% 23% 48% 25% 3% Retail 12% 49% 29%	2% 30% 51% 15% 3% Service 15% 47% 30%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35%	4% 36% 46% 11% 2% High 15% 51% 26%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35%	3% 12% 36% 43% 6% Low 13% 36% 28%	50 or less 3% 23% 47% 26% 2% Comp 50 or less 12% 46% 28%	More than 50 2% 28% 51% 14% 4% wany Size More than 50 14% 42% 35%	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27%	30 to 99 2% 23% 49% 22% 3% 3% mpany Si 30 to 99 13% 45% 33%	100 or more 1% 31% 52% 13% 3% 3% 3% 12e 100 or more 14% 44% 32%	Male 24% 50% 21% 3% Ge Male 13% 45% 30%	4% 34% 43% 16% 4% ender Female 13% 39% 36%
Good Fair Poor Don't know/Refused How would you rate your local area of the cood Excellent Good Fair Poor	Total 2014 2% 25% 49% 21% 3% on each of the foll Upstate Total 2014 12% 45% 30% 10% 2%	Total 2013 3% 24% 51% 11% 109 Upstate Total 2013 14% 44% 30% 11%		2% 32% 46% 17% 4% e consun Albany 12% 51% 26% 8% 3%	Buffalo 3% 21% 45% 28% 3% hers want 1 Buffalo 14% 45% 349 7%	Rochester 3% 24% 52% 18% 3% to live Region Rochester 16% 46% 22% 13% 3%	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30% 13% 2%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0%	Manufacturing 3% 22% 43% 29% 4% Industry Manufacturing 10% 47% 31% 10% 2%	2% 23% 48% 25% 3% Retail 12% 49% 29% 8% 2%	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0%	4% 36% 46% 11% 2% High 15% 51% 26% 5% 2%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35% 10% 2%	3% 12% 36% 43% 6% Low 13% 36% 28% 20%	50 or less 3% 47% 26% 2% Comp 50 or less 12% 46% 28% 13%	More than 50 2% 28% 51% 14% 4% any Size More than 50 14% 42% 35% 7%	Less than 30 4% 22% 45% 3% Co Less than 30 11% 43% 27% 16%	30 to 99 2% 23% 49% 22% 3% 30 to 99 13% 45% 33% 8%	100 or more 1% 31% 52% 13% 3% 100 or more 14% 44% 32% 6%	Male 2% 24% 50% 21% 3% Ge Male 13% 45% 30% 10%	4% 34% 43% 16% 4% Female 13% 39% 36% 9%
Good Fair Poor Don't know/Refused How would you rate your local area of the cood fair Fair Poor Don't know/Refused	Total 2014 2% 25% 49% 21% 3% on each of the foll Upstate Total 2014 12% 45% 30% 10% 2%	Total 2013 3% 24% 51% 11% 109 Upstate Total 2013 14% 44% 30% 11%		2% 32% 46% 17% 4% e consun Albany 12% 51% 26% 8% 3%	Buffalo 3% 21% 45% 28% 3% Buffalo 14% 45% 34% 7% 1% 1%	Rochester 3% 24% 52% 18% 3% to live Region Rochester 16% 46% 22% 13% 3%	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30% 13% 2%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0%	Manufacturing 3% 22% 43% 29% 4% Industry Manufacturing 10% 47% 31% 10% 2%	2% 23% 48% 25% 3% Retail 12% 49% 29% 8% 2%	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0%	4% 36% 46% 11% 2% High 15% 51% 26% 5% 2%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35% 10% 2%	3% 12% 36% 43% 6% Low 13% 36% 28% 20%	50 or less 3% 23% 47% 26% 2% Comp 50 or less 12% 46% 28% 13% 2%	More than 50 2% 28% 51% 14% 4% any Size More than 50 14% 42% 35% 7%	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27% 16% 2%	30 to 99 2% 23% 49% 22% 3% 30 to 99 13% 45% 33% 8%	100 or more 1% 31% 52% 13% 3% ize 100 or more 14% 44% 32% 6% 3%	Male 2% 24% 50% 21% 3% Ge Male 13% 45% 30% 10% 2%	4% 34% 43% 16% 4% Female 13% 39% 36% 9%
Good Fair Poor Don't know/Refused How would you rate your local area of the cood fair Fair Poor Don't know/Refused	Total 2014 2% 25% 49% 21% 3% on each of the foll Upstate Total 2014 12% 45% 30% 10% 2%	Total 2013 3% 24% 51% 11% 109 Upstate Total 2013 14% 44% 30% 11%		2% 32% 46% 17% 4% e consun Albany 12% 51% 26% 8% 3%	Buffalo 3% 21% 45% 28% 3% Buffalo 14% 45% 34% 7% 1% 1%	Rochester 3% 24% 52% 18% 3% i.to live Region Rochester 16% 46% 22% 13% 3% u think it is	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30% 13% 2%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0%	Manufacturing	2% 23% 48% 25% 3% Retail 12% 49% 29% 8% 2%	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0%	4% 36% 46% 11% 2% High 15% 51% 26% 5% 2%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35% 10% 2% impact?)	3% 12% 36% 43% 6% Low 13% 36% 28% 20%	50 or less 3% 23% 47% 26% 2% Comp 50 or less 12% 46% 28% 13% 2%	More than 50 2% 28% 51% 14% 4% any Size More than 50 14% 42% 35% 7% 2%	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27% 16% 2%	30 to 99 2% 23% 49% 322% 3% 30 to 99 13% 45% 333% 8% 1%	100 or more 1% 31% 52% 13% 3% ize 100 or more 14% 44% 32% 6% 3%	Male 2% 24% 50% 21% 3% Ge Male 13% 45% 30% 10% 2%	4% 34% 43% 16% 4% ender Female 13% 39% 36% 9% 4%
Good Fair Poor Don't know/Refused How would you rate your local area of the cood fair Fair Poor Don't know/Refused	Total 2014	Total 2013 3% 24% 51% 11% 109 Owing: - As a Upstate Total 2013 14% 44% 30% 11% 1% ble Care Act		2% 32% 46% 17% 4% e consun Albany 12% 51% 26% 8% 3%	Buffalo 3% 21% 45% 28% 3% herers want 1 Buffalo 14% 45% 34% 7% 1%	Rochester 3% 24% 52% 18% 3% i. to live Region Rochester 16% 46% 22% 13% 3% u think it is	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30% 13% 2% 2013: Do you exp	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0%	Manufacturing 3% 22% 43% 29% 4%	2% 23% 48% 25% 3% Retail 12% 49% 29% 8% 2%	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0% tive impact or n	4% 36% 46% 11% 2% High 15% 51% 26% 5% 2%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35% 10% 2% impact?)	3% 12% 36% 43% 6% Low 13% 36% 28% 20%	50 or less 3% 23% 47% 26% 2% Comp 50 or less 12% 46% 28% 13% 2% Comp	More than 50 2% 28% 51% 44% 42% 35% 7% 2% any Size	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27% 16% 2% Co Less	30 to 99 2% 23% 49% 322% 3% 30 to 99 13% 45% 333% 8% 1%	100 or more 1% 31% 52% 13% 3% ize 100 or more 14% 44% 32% 6% 3% ize 100 or	Male 2% 24% 50% 31% 3% Ge Male 13% 45% 30% 10% 2%	4% 34% 43% 16% 4% ender Female 13% 39% 36% 9% 4%
Good Fair Poor Don't know/Refused How would you rate your local area of the second area	Total 2014	Total 2013		2% 32% 46% 17% 4% e consun Albany 12% 51% 26% 8% 3%	Buffalo 3% 21% 45% 28% 3% herers want 1 Buffalo 14% 45% 34% 7% 1%	Rochester	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30% 13% 2% 2013: Do you exp	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0%	Manufacturing 3% 22% 43% 29% 4%	2% 23% 48% 25% 3% Retail 12% 49% 29% 8% 2%	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0% Wholesale &	4% 36% 46% 11% 2% High 15% 51% 26% 5% 2%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35% 10% 2% impact?) Cluster	3% 12% 36% 43% 6% 	50 or less 3% 23% 47% 26% 26% 2 % Comp 128 46% 48% 48% 28% 13% 2% Comp 50 or less	More than 50 2% 28% 51% 14% 4% 4% 4% 4% 4% 42% 35% 7% 2% 42% 42% 42% 42% 42% 42% 42% 42% 42%	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27% 16% 2% Co Less	30 to 99 2% 23% 49% 22% 3% 30 to 99 13% 45% 33% 8% 1%	100 or more 1% 31% 52% 13% 3% ize 100 or more 14% 44% 32% 6% 3% ize 100 or	Male 2% 24% 50% 31% 3% Ge Male 13% 45% 30% 10% 2%	4% 34% 43% 16% 4% ender Female 13% 39% 36% 9% 4%
Good Fair Poor Don't know/Refused How would you rate your local area of the second se	Total 2014	Total 2013		2% 32% 46% 17% 4% e consun 12% 51% 26% 8% 3% Dbamaca Albany 7%	Buffalo 3% 45% 28% 3% Buffalo 14% 45% 349% 7% 19% Buffalo 5%	Rochester	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0% having a (Syracuse 7%	Construction 3% 30% 43% 20% 44% Engineering & Construction 11% 44% 30% 13% 2% Construction 13% Construction 2% Construction 5%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0% ve a positiv Financial 0%	Manufacturing	2% 23% 48% 25% 3% Retail 12% 49% 29% 8% 2% busines	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3% 3% Service 11%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0% Wholesale & Distribution 6% 41% 35% 18% 0%	4% 36% 46% 11% 2% High 15% 51% 52% o real High 10%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35% 10% 2% impact?) Cluster Middle 5%	3% 12% 36% 43% 6% 	50 or less 3% 47% 26% 22% Compp 50 or less 12% 46% 22% Comp 55 or less 5 or less 5 or less 6 6%	More than 50 2% 51% 14% 4% 4% 4% 4% 42% 35% 7% 2% 42% 42% 42% 42% 47% 47% 47% 47% 47% 47% 47% 47% 47% 47	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27% 16% 2% Co Less than 30 7%	30 to 99 2% 49% 22% 3% 49% 22% 3% 30 to 99 13% 45% 33% 8% 1% mpany Si 30 to 99 5%	100 or more 1% 31% 32% 6% 3% 12e 100 or more 14% 44% 32% 6% 3% 12e 100 or more 9%	Male 2% 24% 50% 30% 10% 22% Ge Male 6%	4% 34% 43% 16% 4% ender Female 13% 39% 36% 9% 4% Female 13%
Good Fair Poor Don't know/Refused How would you rate your local area of the second se	Total 2014	Total 2013 3% 24% 51% 11% 1		2% 32% 46% 17% 4% e consun 12% 51% 26% 8% 3% Dbamaca Albany 7% 72%	Buffalo 3% 21% 45% 28% 3% Buffalo 14% 45% 34% 7% 1% Te. Do yo Buffalo 5% 74%	Rochester	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0% having a (Syracuse 7%6 72%	Construction 3% 30% 43% 20% 4% Engineering & Construction 11% 44% 30% 13% 2% 2013: Do you exp Engineering & Construction 5% 74%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0% ve a positiv Financial 0%	Manufacturing 3% 22% 43% 29% 4%	2% 23% 48% 25% 3% 	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3% Service 11% 70%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0% Wholesale & Distribution it with a state of the	4% 36% 46% 11% 2% High 15% 51% 26% 2% o real High 10% 60%	Middle	3% 12% 36% 43% 6% 	50 or less 3% 23% 25% 25% 25% 25% 25% 25% 25% 25% 25% 25	More than 50 2% 28% 519% 14% 4% 4% 4% 42% 35% 7% 2% 42% 42% 42% 47% 47% 47% 47% 47% 47% 47% 47% 47% 47	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 27% 16% 2% Co Less than 30 7% 655%	30 to 99 2% 23% 49% 22% 3% mpany Si 30 to 99 13% 45% 33% 8% 1% mpany Si 30 to 99 5% 76%	100 or more 1% 31% 52% 13% 3% 12e 100 or more 14% 32% 6% 3% 12e 100 or more 9% 70%	Male 2% 24% 50% 30% 45% 30% 22% Ge Male 6% 73%	4% 34% 43% 16% 4% ender Female 13% 39% 36% 9% 4% Female 13% 50%
Good Fair Poor Don't know/Refused How would you rate your local area of the second se	Total 2014	Total 2013		2% 32% 46% 17% 4% e consun 12% 51% 26% 8% 3% Dbamaca Albany 7%	Buffalo 3% 45% 28% 3% Buffalo 14% 45% 349% 7% 19% Buffalo 5%	Rochester	1% 18% 55% 22% 3% Syracuse 4% 33% 49% 14% 0% having a (Syracuse 7%	Construction 3% 30% 43% 20% 44% Engineering & Construction 11% 44% 30% 13% 2% Construction 13% Construction 2% Construction 5%	Beverage	0% 22% 59% 17% 2% Financial 27% 41% 24% 7% 0% ve a positiv Financial 0%	Manufacturing	2% 23% 48% 25% 3% Retail 12% 49% 29% 8% 2% busines	2% 30% 51% 15% 3% Service 15% 47% 30% 6% 3% 3% Service 11%	Distribution 4% 16% 57% 22% 1% Wholesale & Distribution 6% 41% 35% 18% 0% Wholesale & Distribution 6% 41% 35% 18% 0%	4% 36% 46% 11% 2% High 15% 51% 52% o real High 10%	Middle 0% 20% 55% 22% 3% Cluster Middle 10% 43% 35% 10% 2% impact?) Cluster Middle 5%	3% 12% 36% 43% 6% 	50 or less 3% 47% 26% 22% Compp 50 or less 12% 46% 22% Comp 55 or less 5 or less 5 or less 6 6%	More than 50 2% 51% 14% 4% 4% 4% 4% 42% 35% 7% 2% 42% 42% 42% 42% 47% 47% 47% 47% 47% 47% 47% 47% 47% 47	Less than 30 4% 22% 45% 26% 3% Co Less than 30 11% 43% 27% 16% 2% Co Less than 30 7%	30 to 99 2% 49% 22% 3% 49% 22% 3% 30 to 99 13% 45% 33% 8% 1% mpany Si 30 to 99 5%	100 or more 1% 31% 32% 6% 3% 12e 100 or more 14% 44% 32% 6% 3% 12e 100 or more 9%	Male 2% 24% 50% 30% 10% 22% Ge Male 6%	4% 34% 43% 16% 4% ender Female 13% 39% 36% 9% 4% Female 13%

NYCEO2014 Crosstabs.xlsx 7 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Have you made any of the followi	,	1				Region					Industry					Cluster		Comr	any Size	Co	mpany Si	ze	G	Gender
	Upstate	Upstate		1				Engineering &	Food &					Wholesale &		Siustei		50 or		Less	puriy 3i	100 or		T
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse		Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less			30 to 99			e Femal
Yes	15%	7%		17%	18%	15%	5%	12%	14%	2%	10%	18%	23%	18%	15%	17%	9%	13%	16%	12%	16%	15%	15%	_
No	82%	87%		80%	80%	82%	92%	84%	64%	93%	89%	78%	76%	81%	82%	80%	87%	85%	81%	85%	82%	81%	82%	_
Don't know/Refused	3%	6%		3%	2%	3%	3%	4%	21%	5%	1%	3%	2%	1%	2%	3%	3%	2%	4%	2%	2%	4%	2%	4%
,											·												1	
Have you made any of the followi	ng adjustments due	to the Afford	lable Care A	ct? - Deci	easing be	nefits to cu	t costs	1																
	•				F	Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	G	Gender
	Upstate	Upstate				_		Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		T
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	e Femal
Yes	40%	32%		37%	43%	39%	43%	44%	29%	32%	51%	34%	31%	47%	31%	41%	62%	41%	40%	36%	47%	36%	43%	20%
No	56%	64%		58%	56%	56%	55%	52%	43%	63%	49%	62%	67%	52%	66%	55%	35%	56%	57%	61%	51%	60%	54%	75%
Don't know/Refused	3%	5%		5%	1%	5%	1%	4%	29%	5%	0%	5%	3%	1%	2%	4%	3%	3%	3%	3%	2%	4%	3%	5%
-																								1
Have you made any of the followi	ng adjustments due	to the Afford	lable Care A	ct? - Offe	ring defin	ed contribu	tion health	n insurance	•		•			•										
					F	Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	G	Gender
	Upstate	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse		Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Fema
Yes	36%	28%		32%	37%	39%	37%	38%	50%	27%	38%	35%	37%	34%	35%	38%	36%	35%	38%	32%	40%	35%	38%	18%
No	58%	66%		59%	58%	56%	58%	56%	29%	68%	56%	57%	59%	62%	61%	55%	58%	61%	57%	65%	54%	59%	57%	73%
Don't know/Refused	6%	6%		8%	5%	4%	5%	5%	21%	5%	5%	8%	4%	4%	4%	7%	6%	5%	6%	4%	6%	6%	5%	
•																								
Have you made any of the followi	ng adjustments due	to the Afford	lable Care A	ct? - Hirir	ng more p	art-time em	ployees	1																
	<u> </u>				<u> </u>	Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	G	Gender
	Upstate	Upstate						Engineering &	Food &		1			Wholesale &				50 or	More	Less		100 or		Т
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse		Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	e Femal
Yes	28%	24%		25%	35%	22%	33%	15%	43%	24%	25%	45%	32%	28%	20%	26%	55%	29%	28%	25%	28%	32%	29%	20%
No	68%	71%		70%	62%	73%	64%	78%	29%	71%	74%	51%	66%	71%	78%	70%	40%	68%	68%	71%	70%	63%	67%	_
Don't know/Refused	4%	4%		5%	3%	5%	3%	7%	29%	5%	2%	5%	3%	1%	3%	4%	6%	3%	4%	4%	3%	5%	3%	
•																								
Have you made any of the followi	ng adjustments due	to the Afford	lable Care A	ct? - Red	ucing the	number of h	ours curre	ent employees wo	ork	1														
, , , , , , , , , , , , , , , , , , , ,						Region		1			Industry					Cluster		Comp	any Size	Co	mpany Si	ze	G	Gender
	Upstate	Upstate						Engineering &	Food &		1			Wholesale &				50 or	More	Less		100 or		
	Total 2014	Total 2013		Albany	Buffalo	Rochester	Syracuse		Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99			e Femal
Yes	20%	18%		18%	25%	16%	22%	11%	36%	15%	17%	34%	23%	15%	11%	20%	43%	19%	22%	14%	22%	23%	20%	
No	76%	78%		77%	72%	80%	75%	82%	36%	80%	81%	62%	73%	84%	86%	76%	51%	78%	74%	82%	76%	71%	76%	_
Don't know/Refused	4%	5%		6%	4%	4%	3%	7%	29%	5%	2%	5%	3%	1%	3%	4%	6%	3%	4%	4%	2%	5%	4%	4%
	.,-				.,.	.,.		1,7-							0,1				.,.					
Have you made any of the followi	ng adjustments due	to the Afford	lable Care A	ct? - Tern	ninating b	enefits for o	urrent em	plovees		ı	1			1		l		1	ı	l				
, , , , , , , , , , , , , , , , , , , ,						Region		1			Industry					Cluster		Comp	any Size	Co	mpany Si	ze	G	Gender
	Upstate					-0 -		Engineering &	Food &		1			Wholesale &				50 or	More	Less		100 or		T
	Total 2014			Albany	Buffalo	Rochester	Syracuse		Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99			e Femal
Yes	9%			6%	11%	11%	5%	10%	7%	7%	8%	11%	6%	10%	5%	8%	17%	11%	7%	12%	8%	7%	9%	9%
No	86%			88%	85%	84%	88%	84%	71%	88%	88%	83%	90%	87%	92%	86%	74%	86%	88%	84%	89%	86%	87%	
Don't know/Refused	5%			6%	4%	5%	7%	7%	21%	5%	4%	6%	4%	3%	3%	6%	8%	4%	6%	5%	3%	7%	4%	
zon emion, neiuseu	3,0			0,0	1,0	370	7,70	.,,,	21/0	370	170	0,0	170	3,0	370	0,0	0,0	1,70	070	370	5,0	170	1,70	+ ***
Have you made any of the followi	ng adjustments due	to the Afford	lable Care A	ct? - Tern	ninating h	enefits for r	etired em	nlovees			ı.			l .	<u> </u>	1	<u> </u>	1		1		1	Ь—	
Thave you made any or the ronown	ing adjustificities duc	lo the Anord	lubic care A	1		Region	ctired em	l			Industry					Cluster		Comr	any Size	Co	mpany Si	70	G	Sender
	Upstate					СБІОП		Engineering &	Food &		Industry			Wholesale &		Ciustei		50 or	More	Less	inpuny 3	100 or		T
	Total 2014			Albany	Ruffalo	Rochester	Syracuse		Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99			e Femal
Yes	7%			4%	8%	8%	5%	4%	21%	2%	6%	3%	7%	10%	4%	7%	12%	6%	6%	5%	8%	5%	7%	5%
	86%				86%	85%	86%	86%	57%	90%	88%	89%	87%	86%	92%	84%	80%	87%	87%	89%	86%	87%	87%	_
																							0/70	. ao%
No Don't know/Refused	7%			89% 7%	6%	7%	9%	10%	21%	7%	5%	8%	7%	4%	4%	10%	8%	6%	7%	5%	7%	7%	6%	

NYCEO2014 Crosstabs.xlsx 8 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Now, thinking about each of th	ie ionowing aspects of the infrastit																					
·	j.			Region				, ,	Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	ender
	Upstate			1		Engineering &	Food &					Wholesale &				50 or		Less		100 or		
	Total 2014	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99		Male	Female
Excellent	8%	8%	6%	8%	11%	5%	7%	2%	9%	9%	12%	6%	7%	9%	8%	7%	9%	8%	8%	9%	8%	11%
Good	49%	49%	48%	50%	53%	52%	29%	46%	52%	46%	46%	56%	53%	49%	41%	48%	52%	50%	47%	53%	50%	45%
Fair	29%	30%	31%	28%	25%	23%	36%	29%	32%	34%	28%	29%	26%	31%	30%	31%	26%	27%	33%	25%	29%	27%
Poor	5%	5%	6%	5%	5%	9%	7%	5%	4%	6%	4%	4%	5%	5%	7%	5%	5%	5%	4%	5%	5%	2%
																-						
Don't know	8%	8%	9%	9%	7%	11%	21%	17%	4%	5%	10%	5%	9%	5%	14%	9%	8%	9%	8%	8%	7%	16%
Now, thinking about each of th	ne following aspects of the infrastru	ucture of New York St	ate, please	e indicate wh	nether you	would rank each	as excellen	t, good, - B	ridges					l	<u> </u>	<u> </u>	l	ı				
, , , , , , , , , , , , , , , , , , ,				Region	,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	ender
	Upstate					Engineering &	Food &		-			Wholesale &				50 or	More	Less		100 or		
	Total 2014	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99		Male	Female
Excellent	2%	1%	3%	3%	1%	0%	0%	0%	4%	5%	2%	1%	1%	2%	2%	2%	2%	3%	2%	1%	2%	5%
Good	26%	25%	25%	25%	36%	31%	14%	20%	28%	23%	27%	28%	27%	29%	19%	24%	30%	25%	28%	28%	27%	23%
Fair	40%	43%	36%	39%	41%	34%	36%	34%	44%	40%	44%	35%	37%	40%	45%	38%	40%	32%	44%	41%	39%	41%
Poor	24%	24%	28%	24%	14%	26%	29%	27%	20%	28%	20%	28%	28%	22%	19%	27%	20%	32%	19%	22%	25%	14%
														_		-						
Don't know	8%	8%	8%	8%	8%	9%	21%	20%	5%	5%	8%	8%	6%	7%	15%	8%	8%	8%	8%	8%	7%	16%
Now thinking about each of th	ne following aspects of the infrastru	icture of New York St	ate nlease	e indicate wh	ether you	would rank each	as evcellen	t good - L	ncal roads					l	<u> </u>	<u> </u>	l				ш	
Now, thinking about each of the	le following aspects of the illifastit	acture of New York St		Region	ietilei you	Would Fallk each	as excellen	t, good, - L	Industry					Cluster		Comr	any Size	Co	mpany Si	70	Ge	ender
	Upstate		1	Legion		Engineering &	Food &		Illuusti y			Wholesale &		Ciustei		50 or	More	Less	inpuny 3i	100 or		liuci
	Total 2014	Albany	. Duffele	Rochester	Cumanuna	Construction		Financial	Manufacturing	Retail	Service	Distribution	Link	Middle	Low		than 50		30 to 99		Male	Female
Falland			_		Syracuse		Beverage						High			less						
Excellent	2%	1%	3%	3%	1%	1%	0%	2%	4%	2%	3%	1%	1%	3%	2%	2%	2%	2%	2%	2%	2%	4%
Good	33%	37%	26%	35%	37%	35%	21%	32%	30%	45%	33%	29%	33%	34%	33%	31%	37%	30%	34%	36%	33%	38%
Fair	42%	39%	44%	43%	41%	35%	50%	34%	46%	40%	42%	47%	41%	43%	37%	43%	39%	45%	40%	39%	43%	32%
Poor	16%	17%	20%	10%	16%	21%	7%	12%	15%	12%	17%	15%	18%	15%	15%	17%	15%	15%	17%	15%	16%	14%
Don't know	7%	C0/									CO/	8%	70/				70/	70/	6%	00/	COL	13%
	770	6%	7%	9%	5%	8%	21%	20%	5%	2%	6%	670	7%	5%	13%	7%	7%	7%	0%	8%	6%	13/0
										2%	6%	676	7%	5%	13%	7%	7%	7%	0%	8%	6%	13/0
	ne following aspects of the infrastru		ate, please	e indicate wh					ailroads	2%	6%	870	7%		13%							
	ne following aspects of the infrastru		ate, please			would rank each	as excellen			2%	6%		7%	Cluster	13%	Comp	any Size	Co	mpany Si	ze		ender
	ne following aspects of the infrastru Upstate	acture of New York St	ate, please	e indicate wh	nether you	would rank each Engineering &	as excellen	t, good, - R	ailroads Industry			Wholesale &		Cluster		Comp 50 or	any Size	Co	mpany Siz	ze 100 or	Ge	ender
Now, thinking about each of th	ne following aspects of the infrastru Upstate Total 2014	acture of New York St.	ate, please	e indicate wh Region Rochester	nether you Syracuse	would rank each Engineering & Construction	as excellen Food & Beverage	t, good, - R	ailroads Industry Manufacturing	Retail	Service	Wholesale & Distribution	High	Cluster	Low	Comp 50 or less	any Size More than 50	Co Less than 30	mpany Si	ze 100 or more	Ge Male	ender Female
	ne following aspects of the infrastru Upstate Total 2014 1%	Albany	ate, please	Region Rochester 3%	Syracuse 0%	would rank each Engineering & Construction 2%	as excellen Food & Beverage 0%	t, good, - R	ailroads Industry Manufacturing	Retail 0%	Service 0%	Wholesale & Distribution 0%	High 0%	Cluster Middle 2%	Low 1%	Comp 50 or less 2%	any Size More than 50	Co Less than 30	mpany Si 30 to 99 1%	ze 100 or more 1%	Ge Male	ender Female
Now, thinking about each of th	ne following aspects of the infrastru Upstate Total 2014	acture of New York St.	ate, please	e indicate wh Region Rochester	nether you Syracuse	would rank each Engineering & Construction	as excellen Food & Beverage	t, good, - R	ailroads Industry Manufacturing	Retail	Service	Wholesale & Distribution	High	Cluster	Low	Comp 50 or less	any Size More than 50	Co Less than 30	mpany Si	ze 100 or more	Ge Male	ender Female
Now, thinking about each of th	ne following aspects of the infrastru Upstate Total 2014 1%	Albany	ate, please Buffalo	Region Rochester 3%	Syracuse 0%	would rank each Engineering & Construction 2%	as excellen Food & Beverage 0%	t, good, - R Financial 0%	ailroads Industry Manufacturing	Retail 0%	Service 0%	Wholesale & Distribution 0%	High 0%	Cluster Middle 2%	Low 1%	Comp 50 or less 2%	any Size More than 50	Co Less than 30	mpany Si 30 to 99 1%	ze 100 or more 1%	Ge Male	ender Female
Now, thinking about each of th	Upstate Total 2014 1% 27%	Albany 1% 32%	Buffalo 1% 25%	Region Rochester 3% 20%	Syracuse 0% 36%	would rank each Engineering & Construction 2% 34%	Food & Beverage 0% 29%	t, good, - R Financial 0% 22%	ailroads Industry Manufacturing 5% 26%	Retail 0% 32%	Service 0% 22%	Wholesale & Distribution 0% 25%	High 0% 26%	Cluster Middle 2% 30%	Low 1% 21%	Comp 50 or less 2% 28%	any Size More than 50 1% 26%	Co Less than 30 2% 27%	30 to 99 1% 30%	ze 100 or more 1% 23%	Ge Male 1% 27%	Female 4% 30%
Now, thinking about each of th Excellent Good Fair	Upstate Total 2014 1% 27% 26%	Albany 1% 32% 32%	Buffalo 1% 25% 23%	Rochester 3% 20% 27%	Syracuse 0% 36% 21%	would rank each Engineering & Construction 2% 34% 23%	Food & Beverage 0% 29% 14%	t, good, - R Financial 0% 22% 29%	ailroads Industry Manufacturing 5% 26% 25%	Retail 0% 32% 28%	Service 0% 22% 28%	Wholesale & Distribution 0% 25% 28%	High 0% 26% 26%	Cluster Middle 2% 30% 27%	Low 1% 21% 27%	Comp 50 or less 2% 28% 24%	any Size More than 50 1% 26% 28%	Co Less than 30 2% 27% 21%	30 to 99 1% 30% 29%	ze 100 or more 1% 23% 26%	Ge Male 1% 27% 26%	Female 4% 30% 23%
Now, thinking about each of the Excellent Good Fair	Upstate Total 2014 1% 27% 26% 11%	Albany 1% 32% 32% 14%	Buffalo 1% 25% 23% 11%	Rochester 3% 20% 27% 9%	Syracuse 0% 36% 21% 12%	would rank each Engineering & Construction 2% 34% 23% 9%	Food & Beverage 0% 29% 14% 0%	t, good, - R Financial 0% 22% 29% 12%	ailroads Industry Manufacturing 5% 26% 25% 9%	Retail 0% 32% 28% 14%	Service 0% 22% 28% 14%	Wholesale & Distribution 0% 25% 28% 11%	High 0% 26% 26% 14%	Cluster Middle 2% 30% 27% 10%	Low 1% 21% 27% 8%	Comp 50 or less 2% 28% 24% 12%	any Size More than 50 1% 26% 28% 12%	Co Less than 30 2% 27% 21% 13%	30 to 99 1% 30% 29% 7%	2e 100 or more 1% 23% 26% 15%	Male 1% 27% 26% 12%	Female 4% 30% 23% 5%
Now, thinking about each of the Excellent Good Fair Poor Don't know	1% 27% 26% 11% 34%	Albany 1% 32% 22%	Buffalo 1% 25% 23% 11% 41%	Region Rochester 3% 20% 27% 9% 41%	Syracuse 0% 36% 21% 12% 32%	would rank each Engineering & Construction 2% 34% 23% 9% 32%	Food & Beverage 0% 29% 14% 0% 57%	financial 0% 22% 29% 12% 37%	Manufacturing 5% 26% 25% 9% 35%	Retail 0% 32% 28% 14% 26%	Service 0% 22% 28% 14%	Wholesale & Distribution 0% 25% 28% 11%	High 0% 26% 26% 14%	Cluster Middle 2% 30% 27% 10%	Low 1% 21% 27% 8%	Comp 50 or less 2% 28% 24% 12%	any Size More than 50 1% 26% 28% 12%	Co Less than 30 2% 27% 21% 13%	30 to 99 1% 30% 29% 7%	2e 100 or more 1% 23% 26% 15%	Male 1% 27% 26% 12%	Female 4% 30% 23% 5%
Now, thinking about each of the Excellent Good Fair Poor Don't know	Upstate Total 2014 1% 27% 26% 11%	Albany 1% 32% 22%	Buffalo 1% 25% 23% 11% 41%	Rochester 3% 20% 27% 9% 41% e indicate wh	Syracuse 0% 36% 21% 12% 32%	would rank each Engineering & Construction 2% 34% 23% 9% 32%	Food & Beverage 0% 29% 14% 0% 57%	financial 0% 22% 29% 12% 37%	ailroads Industry Manufacturing 5% 26% 25% 9% 35%	Retail 0% 32% 28% 14% 26%	Service 0% 22% 28% 14%	Wholesale & Distribution 0% 25% 28% 11%	High 0% 26% 26% 14%	Cluster Middle 2% 30% 27% 10% 31%	Low 1% 21% 27% 8%	Comp 50 or less 2% 28% 24% 12% 35%	any Size More than 50 1% 26% 28% 12% 34%	Co Less than 30 2% 27% 21% 13% 36%	30 to 99 1% 30% 29% 7% 33%	100 or more 1% 23% 26% 15% 34%	Ge Male 1% 27% 26% 12% 34%	Female 4% 30% 23% 5% 38%
Now, thinking about each of the Excellent Good Fair Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% ne following aspects of the infrastru	Albany 1% 32% 22%	Buffalo 1% 25% 23% 11% 41%	Region Rochester 3% 20% 27% 9% 41%	Syracuse 0% 36% 21% 12% 32%	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each	Food & Beverage 0% 29% 14% 0% 57% as excellen	financial 0% 22% 29% 12% 37%	Manufacturing 5% 26% 25% 9% 35%	Retail 0% 32% 28% 14% 26%	Service 0% 22% 28% 14%	Wholesale & Distribution 0% 25% 28% 11% 35%	High 0% 26% 26% 14%	Cluster Middle 2% 30% 27% 10%	Low 1% 21% 27% 8%	Comp 50 or less 2% 28% 24% 12% 35%	any Size More than 50 1% 26% 28% 12% 34%	Co Less than 30 2% 27% 21% 13% 36%	30 to 99 1% 30% 29% 7%	2e 100 or more 1% 23% 26% 15% 34%	Ge Male 1% 27% 26% 12% 34%	Female 4% 30% 23% 5%
Now, thinking about each of the Excellent Good Fair Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% ne following aspects of the infrastru	Albany 1% 32% 32% 14% 22% Lucture of New York St.	Buffalo 1% 25% 23% 11% 41%	Rochester 3% 20% 27% 9% 41% e indicate wheeling	Syracuse 0% 36% 21% 32% at the ryou	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering &	Food & Beverage 0% 29% 14% 0% 57% as excellen	Financial 0% 22% 29% 37% t, good, - B	ailroads Industry Manufacturing 5% 26% 25% 9% 35% roadband interne Industry	Retail 0% 32% 28% 14% 26%	Service 0% 22% 28% 14% 36%	Wholesale & Distribution 0% 25% 28% 11% 35%	High 0% 26% 26% 14% 34%	Cluster Middle 2% 30% 27% 10% 31% Cluster	Low 1% 21% 27% 8% 43%	Comp 50 or less 2% 28% 24% 12% 35% Comp	any Size More than 50 1% 26% 28% 12% 34% any Size More	Co Less than 30 2% 27% 21% 13% 36%	30 to 99 1% 30% 29% 7% 33%	ze 100 or more 1% 23% 26% 15% 34%	Ge Male 1% 27% 26% 12% 34% Ge	Female 4% 30% 23% 5% 38%
Now, thinking about each of the Excellent Good Fair Poor Don't know	upstate Total 2014 1% 27% 26% 11% 34% te following aspects of the infrastru	Albany 1% 32% 32% 14% 22% Lecture of New York St.	Buffalo 1% 25% 23% 11% 41% Buffalo 1 Buffalo	Rochester 3% 20% 27% 9% 41% e indicate wheeling and the segion Rochester	Syracuse 0% 36% 21% 12% 32% Dether you	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction	Food & Beverage 0% 29% 14% 0% 57% as excellen	Financial Financial 0% 22% 29% 12% 37% t, good, - B	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing	Retail 0% 32% 28% 14% 26% t	Service 0% 22% 28% 14% 36% Service	Wholesale & Distribution 0% 25% 28% 111% 35% Wholesale & Distribution	High 0% 26% 26% 14% 34%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle	Low 1% 21% 27% 8% 43%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50	Co Less than 30 2% 27% 21% 13% 36%	30 to 99 1% 30% 29% 7% 33% mpany Si:	ze	Ge Male 1% 27% 26% 12% 34%	Female 4% 30% 23% 5% 38% ender Female
Now, thinking about each of the Excellent Good Fair Poor Don't know	upstate Total 2014 1% 2.7% 2.6% 1.11% 3.4% te following aspects of the infrastru	Albany	Buffalo 1% 25% 23% 11% 41% ate, please	Rochester 3% 20% 27% 941% e indicate wh	Syracuse 0% 36% 21% 12% 32% nether you Syracuse 7%	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7%	as excellen Food & Beverage	Financial 22% 29% 12% 37% t, good, - B	Manufacturing 5% 26% 25% 25% 35% roadband interne Industry Manufacturing 5%	Retail 0% 32% 28% 14% 26% t	Service 0% 22% 28% 14% 36% Service 10%	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8%	High 0% 26% 26% 14% 34% High 7%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7%	Low 1% 21% 27% 8% 43%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less 6%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 7%	30 to 99 1% 30% 29% 7% 33% mpany Si: 30 to 99 5%	ze	Ge Male 1% 27% 26% 12% 34% Ge Male 6%	Female 4% 30% 23% 5% 38% ender Female 13%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good	Upstate Total 2014 1% 27% 26% 11% 34% De following aspects of the infrastru Upstate Total 2014 1 % 27% 26% 11% 34% De following aspects of the infrastru Upstate Total 2014 7% 52%	Albany 22% Lecture of New York St. Albany 4% 22% Lecture of New York St. Albany 6% 50%	Buffalo 1% 25% 23% 11% 41% ate, please 1 Buffalo 7% 50%	Rochester 3% 20% 27% 9% 41% e indicate wheegion Rochester 7% Sochester 7% 54%	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57%	as excellen Food & Beverage 0% 29% 14% 0% 57% as excellen Food & Beverage 0% 29%	Financial 0% 22% 29% 12% 37% t, good, - B	Manufacturing 5% 26% 25% 9% 35% roadband interne industry Manufacturing 5% 59%	Retail 0% 32% 28% 14% 26% t Retail 5% 55%	Service 0% 22% 28% 14% 36% Service 10% 41%	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49%	High 0% 26% 26% 14% 34% High 7% 50%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55%	Low 1% 21% 27% 8% 43% Low 6% 50%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less 6% 53%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 7%	30 to 99 1% 30% 29% 7% 33% mpany Si: 30 to 99 5% 55%	2e 100 or more 1% 23% 26% 15% 34% 22e 100 or more 8% 46%	Male 1% 27% 26% 12% 34% Ge Male 6% 53%	Female 4% 30% 23% 5% 38% Female 13% 38%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair	Upstate Total 2014 1% 27% 26% 11% 34% Defollowing aspects of the infrastru Upstate Total 2014 1% 52% 52% 52%	Albany 22% Albany 1% 32% 32% 14% 22% Albany 6% 50% 30%	## Buffalo 1% 25% 23% 11% 41% ate, please ## Buffalo 7% 50% 25%	Rochester 3% 20% 27% 9% 41% e indicate wheeling in the control of	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22%	Food & Beverage 0% 29% 14% 0% 57% as excellen Food & Beverage 0% 29% 36%	Financial 0% 22% 29% 12% 37% t, good, - B Financial 5% 63% 17%	ailroads Industry Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19%	Retail 0% 32% 28% 14% 26% t Retail 5% 55% 28%	Service 0% 22% 28% 14% 36% Service 10% 41% 33%	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32%	High 0% 26% 26% 14% 34% High 7% 50% 29%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22%	Low 1% 21% 8% 43% Low 6% 50% 30%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less 6% 53% 24%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51% 27%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 7% 54% 20%	30 to 99 1% 30% 29% 7% 33% mpany Si: 30 to 99 5% 55% 29%	ze 100 or more 1% 23% 26% 15% 34% ze 100 or more 8% 46% 28%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 53% 26%	Female 4% 30% 23% 5% 38% Pender Female 13% 38% 29%
Now, thinking about each of the Excellent Good Fair Poor Don't know Excellent Excellent Good Fair Poor	Upstate Total 2014 1% 27% 26% 11% 34% ne following aspects of the infrastru Upstate Total 2014 7% 52% 26% 6%	Albany 1% 32% 32% 14% 22% Albany 6% 50% 6%	## Buffalo 1% 25% 23% 11% 41% 41% ## Buffalo 7% 5 Buffalo 7% 5 State of the please of the	Rochester 3% 20% 27% 41% e indicate where the control of the contr	Syracuse 0% 36% 21% 32% nether you Syracuse 7% 55% 25% 3%	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22% 7%	as excellen Food & Beverage	Financial 0% 22% 12% 37% t, good, - B Financial 5% 63% 61% 5%	ailroads Industry Manufacturing 5% 26% 9% 35% roadband interne Industry Manufacturing 5% 59% 19% 6%	Retail 0% 32% 28% 14% 26% t Retail 5% 55% 28% 8%	Service	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32% 3%	High 0% 26% 14% 34% High 7% 50% 29% 4%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 7%	Low 1% 21% 8% 43% Low 6% 50% 30% 5%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less 6% 53% 24% 6%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51% 27% 5%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 74% 20% 6%	30 to 99 1% 30% 29% 7% 33% mpany Si 30 to 99 5% 29% 5%	ze 100 or more 1% 23% 26% 34% 26% 34% 28% 46% 28% 7%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 53% 26% 6%	Female 4% 30% 5% 38% 5% 38% 5% 38% 5% 5% 5% 5% 5%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair	Upstate Total 2014 1% 27% 26% 11% 34% Defollowing aspects of the infrastru Upstate Total 2014 1% 52% 52% 52%	Albany 22% Albany 1% 32% 32% 14% 22% Albany 6% 50% 30%	## Buffalo 1% 25% 23% 11% 41% ate, please ## Buffalo 7% 50% 25%	Rochester 3% 20% 27% 9% 41% e indicate wheeling in the control of	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22%	Food & Beverage 0% 29% 14% 0% 57% as excellen Food & Beverage 0% 29% 36%	Financial 0% 22% 29% 12% 37% t, good, - B Financial 5% 63% 17%	ailroads Industry Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19%	Retail 0% 32% 28% 14% 26% t Retail 5% 55% 28%	Service 0% 22% 28% 14% 36% Service 10% 41% 33%	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32%	High 0% 26% 26% 14% 34% High 7% 50% 29%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22%	Low 1% 21% 8% 43% Low 6% 50% 30%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less 6% 53% 24%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51% 27%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 7% 54% 20%	30 to 99 1% 30% 29% 7% 33% mpany Si: 30 to 99 5% 55% 29%	ze 100 or more 1% 23% 26% 15% 34% ze 100 or more 8% 46% 28%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 53% 26%	Female 4% 30% 23% 5% 38% Pender Female 13% 38% 29%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Don't know Poor Don't know	De following aspects of the infrastrum of the in	Albany 1% 32% 32% 22% 48 48 49 49 40 40 40 40 40 40 40 40 40 40 40 40 40	Buffalo 1% 25% 23% 11% 41% 41% Buffalo 7% 50% 25% 8% 11%	Rochester 3% 20% 27% 94 41% e indicate wheegion Rochester 7% 54% 24% 5% 10%	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22% 8%	as excellen Food & Beverage	Financial 0% 22% 29% 12% 37% t, good, - B Financial 5% 63% 17% 5% 10%	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19% 6% 11%	Retail 0% 32% 28% 14% 26% t Retail 5% 55% 28% 8% 5%	Service	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32% 3%	High 0% 26% 14% 34% High 7% 50% 29% 4%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 7%	Low 1% 21% 8% 43% Low 6% 50% 30% 5%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less 6% 53% 24% 6%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51% 27% 5%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 74% 20% 6%	30 to 99 1% 30% 29% 7% 33% mpany Si 30 to 99 5% 29% 5%	ze 100 or more 1% 23% 26% 34% 26% 34% 28% 46% 28% 7%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 53% 26% 6%	Female 4% 30% 5% 38% 5% 38% 5% 38% 5% 5% 5% 5% 5%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Don't know Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% ne following aspects of the infrastru Upstate Total 2014 7% 52% 26% 6%	Albany 1% 32% 32% 22% 48 48 49 49 40 40 40 40 40 40 40 40 40 40 40 40 40	Buffalo 1% 25% 23% 11% 41% 41% Buffalo 7% 50% 25% 8% 11%	Rochester 3% 20% 27% 941% e indicate wheegion Rochester 7% 54% 24% 5% 10% e indicate wheegion	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22% 8%	as excellen Food & Beverage	Financial 0% 22% 29% 12% 37% t, good, - B Financial 5% 63% 17% 5% 10%	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19% 6% 11%	Retail 0% 32% 28% 14% 26% t Retail 5% 55% 28% 8% 5%	Service	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32% 3%	High 0% 26% 14% 34% High 7% 50% 29% 4%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 7% 10%	Low 1% 21% 8% 43% Low 6% 50% 30% 5%	Comp 50 or 12% 28% 24% 12% 35% Comp 50 or 1ess 6% 53% 64 11%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51% 27% 5% 9%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 7% 54% 20% 6% 13%	30 to 99 1% 30% 29% 7% 33% mpany Si: 30 to 99 5% 55% 29% 5% 7%	22e 100 or more 1% 23% 26% 34% 25% 34% 46% 28% 7% 11%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 69% 9%	Female 4% 30% 23% 5% 38% 29% 5% 16%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Don't know Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% ne following aspects of the infrastru Upstate Total 2014 1% 34% ne following aspects of the infrastru Upstate Total 2014 7% 52% 26% 6% 10% ne following aspects of the infrastru	Albany 1% 32% 32% 22% 48 48 49 49 40 40 40 40 40 40 40 40 40 40 40 40 40	Buffalo 1% 25% 23% 11% 41% 41% Buffalo 7% 50% 25% 8% 11%	Rochester 3% 20% 27% 94 41% e indicate wheegion Rochester 7% 54% 24% 5% 10%	Syracuse	would rank each Engineering & Construction 2% 34% 9% 32% would rank each Engineering & Construction 7% 57% 22% 7% 8% would rank each	Food & Beverage 0% 29% 144% 57% as excellen 0% 29% 36% 0% 36% as excellen as excellen 0% 29% 10% 36% 36% as excellen 10% 29% 36% 36% 36% 36% 36% as excellen 10% 36% 36% 36% 36% 36% 36% 36% 36% 36% 36	Financial 0% 22% 29% 12% 37% t, good, - B Financial 5% 63% 17% 5% 10%	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19% 6% 11%	Retail 0% 32% 28% 14% 26% t Retail 5% 55% 28% 8% 5%	Service	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32% 3% 9%	High 0% 26% 14% 34% High 7% 50% 29% 4%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 7%	Low 1% 21% 8% 43% Low 6% 50% 30% 5%	Comp 50 or less 2% 22% 24% 12% 35%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 57% 5% 9%	Co Less than 30 2% 27% 21% 36% Co Less than 30 7% 54% 6% 13%	30 to 99 1% 30% 29% 7% 33% mpany Si 30 to 99 5% 29% 5%	22e 100 or more 1% 23% 26% 15% 34% 100 or more 8% 46% 28% 7% 11%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 69% 9%	Female 4% 30% 5% 38% 5% 38% 5% 38% 5% 5% 5% 5% 5%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Don't know Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% 1se following aspects of the infrastru Upstate Total 2014 7% 52% 66% 60% 10% 10% Upstate Total 2014 The following aspects of the infrastru Upstate Total 2014 The following aspects of the infrastru Upstate Total 2014 The following aspects of the infrastru Upstate Total 2014 The following aspects of the infrastru	Albany 1% 32% 32% 14% 22% 14% 22% Albany 6% 50% 6% 9% Jucture of New York St	Buffalo 1% 25% 23% 11% 41% 41% Buffalo 7% 50% 8% 11%	Rochester 3% 20% 27% 41% e indicate where the control of the cont	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22% 7% 8% would rank each	as excellen Food & Beverage	Financial 5% 63% 17% 5% 10% t, good, - E	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19% 6% 11%	Retail 0% 32% 28% 14% 26% tt Retail 5% 5% 8% 5% dd	Service 0% 22% 28% 36% 36% Service 10% 41% 41%	Wholesale & Distribution 0% 25% 28% 111% 35% Wholesale & Distribution 8% 49% 33% 9% Wholesale & Wholes	High 0% 26% 26% 34% 34% High 7% 50% 29% 4% 11%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 7% 10%	Low 1% 21% 8% 43% Low 6% 50% 5% 9%	Comp 50 or less 2% 28% 24% 12% 35% Comp 50 or less 6% 53% 24% 6% 11%	any Size More than 50 1% 26% 26% 34% 34% any Size More than 50 8% 51% 5% 9% any Size More than 50 8%	Co Less than 30 2% 27% 21% 36% 13% 36% Co Less than 30 7% 54% 20% 6% 13%	30 to 99 1% 30% 29% 33% 30 to 99 5% 55% 55% 7%	ze 100 or more 1% 23% 26% 34% 26% 34% 34% 34% 1100 or more 8% 46% 7% 111%	Ge Male 1% 27% 26% 134% 34% Ge Male 6% 6% 9%	Female 13% 38% 5% 16% 5%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% the following aspects of the infrastru Upstate Total 2014 7% 52% 26% 6% 10% 10% the following aspects of the infrastru Upstate Total 2014 7% 52% 26% 6% 10% 10% Total 2014 Total 2014	Albany Albany Albany 1% 32% 32% 14% 22% Albany 6% 50% 30% 6% 9% Albany Albany Albany Albany	Buffalo 1% 25% 23% 11% 41% 41% Buffalo 7% 50% 25% 8% 11%	Rochester 3% 20% 27% 9% 41% e indicate wh Region Rochester 7% 54% 24% 10% e indicate wh Region Rochester Region Rochester Rochester Rochester Rochester Rochester Rochester Rochester	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22% 7% 8% would rank each	as excellen Food & Beverage 0% 29% 14% 0% 57% sexcellen Food & Beverage 0% 29% 36% 0% 36% sexcellen Food & Beverage	Financial 0% 22% 29% 12% 12% 5% 63% 17% 5% 10% Financial Financial Financial Financial Financial Financial	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19% 6% 11%	Retail 0% 32% 28% 14% 26% t Retail 5% 55% 8% 8% 5% d d	Service 0% 22% 28% 14% 36% Service 10% 41% 33% 6% 11%	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32% 9% Wholesale & Distribution 1% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	High 0% 26% 14% 34% High 7% 50% 11% High	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 10% Cluster Middle Middle	Low 6% 50% 9% Low	Comp 50 or less 2% 24% 12% 35% Comp 50 or less 6% 11% Comp 50 or less 53% 24% 6% 11% Comp 50 or less	any Size More than 50 1% 26% 28% 12% 34% 34% any Size More than 50 8% 51% 27% 9%	Co Less than 30 2% 27% 21% 13% 36% Co Less than 30 7% 54% 20% 6% 13% Co Less than 30	30 to 99 1% 30% 29% 7% 33% 30 to 99 5% 55% 29% 7% 30 to 99	ze 100 or more 1% 23% 26% 34% 34% ze 100 or more 8% 46% 28% 11%	Ge Male 1% 27% 26% 34% 34% Ge Male 6% 53% 6% 9%	Female 13% 38% 29% 5% 16% Female Fema
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Excellent Good Fair Poor Don't know	De following aspects of the infrastrution of the in	Albany 6% 50% 30% 6% 9% Albany 6% Albany 6% Albany 6% 6% 9% Albany 6% 6% 9% Albany 6% 50% 6% 9% Albany 6% 6%	Buffalo 1% 25% 23% 11% 41% 41% ate, please 1, Buffalo 7% 50% 25% 8% 11% Buffalo 1, Buf	Rochester 3% 20% 27% 94 41% e indicate wh Region Rochester 7% 54% 24% 55% 10% e indicate wh Region Rochester 7% 54% 24% 59% Rochester 9%	Syracuse 0% 36% 21% 12% 32% sether you Syracuse 7% 55% 25% 31% sether you Syracuse 11%	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 22% 8% would rank each Engineering & Construction 7% 57% 22% 8%	Food & Beverage 0% 29% 14% 0% 57% as excellen Food & Beverage 0% 29% 36% 0% 36% 0% 36% Food & Beverage 0% 36% 0% 36% 0% 36% 0% 36% 0% 36% 0% 36% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%	Financial 0% 22% 29% 13% 5% 63% 17% 5% 10% 5 Financial 10%	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 19% 6% 11% lectrical power gri Industry Manufacturing Thustry Manufacturing Manufacturing 7%	Retail 0% 32% 14% 26% 1	Service 0% 22% 28% 14% 36% Service 10% 41% 33% 6% 11% Service 12%	Wholesale & Distribution 0% 25% 28% 111% 355% Wholesale & Distribution 8% 49% 32% 33% 9% Wholesale & Distribution 10%	High 0% 26% 14% 34% High 7% 50% 4% 11% High 10%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 7% 10% Cluster	Low 1% 21% 8% 43% Low 5% 9% Low 10%	Compless 2% 28% 12% 35% 12% 50 or less 6% 53% 6% 6% 11% Compless 50 or less 9%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51% 27% 5% 9% any Size More than 50 9%	Co Less than 30 2% 27% 21% 136% Co Less than 30 7% 54% 20% 6% 13% Co Less than 30 11%	30 to 99 1% 30% 29% 7% 33% 30 to 99 5% 55% 29% 5% 7% 30 to 99 6%	200 100 or more 1% 23% 26% 34% 15% 46% 28% 46% 7% 11% 100 or more 11% 100 or more 11% 100 or more 11%	Ge Male 1% 27% 12% 34% Ge Male 6% 53% 26% 69% Ge Male 9%	Female 13% 38% 29% 5% 16% Female 11%
Now, thinking about each of the Excellent Good Fair Poor Don't know Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know	Upstate Total 2014 11% 27% 26% 11% 34% Defollowing aspects of the infrastrute Upstate Total 2014 1 19% 26% 1 19% 34% Defollowing aspects of the infrastrute Upstate Total 2014 7 19% 529% 269% 6 109% 109% Defollowing aspects of the infrastrute Upstate Total 2014 7 10% 52% 52% 52% 52% 52% 52% 52% 52% 52% 52	Albany Albany 1% 32% 32% 14% 22% Lucture of New York St. Albany 6% 30% 6% 9% Lucture of New York St. Albany Albany 5% Albany 5%	ate, please Buffalo	Rochester 3% 20% 27% 9% 41% indicate wheeling and a second and a seco	Syracuse	would rank each Engineering & Construction 2% 34% 9% 32% would rank each Engineering & Construction 7% 22% 7% 8% would rank each Engineering & Construction 9% 52%	Food & Beverage 0% 29% 14% 6% 57% as excellen Food & Beverage 0% 36% 6% 36% 6% 8everage 0% 50% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6%	Financial 5% 63% 17% 5, good, - B Financial 5, 63% 17% 5, 63% 17% 5, 63% 63%	ailroads Industry Manufacturing 5% 26% 9% 35% roadband interne Industry Manufacturing 5% 19% 6% 11% lectrical power gri Industry Manufacturing 7% 52%	Retail 0% 32% 28% 14% 26% 5% 28% 6 d Retail 6% 60% 60%	Service 0% 22% 28% 14% 36% Service 10% 41% 33% 6% 11% Service 12% 48%	Wholesale & Distribution 0% 25% 28% 11% 35% Wholesale & Distribution 8% 49% 32% 3% 9% Wholesale & Distribution 10% 48%	High 0% 26% 26% 34% 34% High 7% 50% 4% 11% High 10% 56%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 7% 10% Cluster Middle 7% 55%	Low 1% 21% 8% 43% Low 50% 50% 9% Low 10% 44%	Comp 50 or less 2% 28% 35% 12% 35% 50 or less 6% 53% 24% 6% 11% Comp 50 or less 9%	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 51% 27% 5% 9% any Size More than 50 9%	Co Less than 30 2% 27% 13% 36% Co Less than 30 7% 54% 20% 6% 13% Co Less than 30 11% 53%	30 to 99 1% 30% 29% 7% 33% 30 to 99 5% 29% 5% 29% 5% 29% 5% 30 to 99 6% 53%	ze 100 or more 1% 23% 15% 34% 15% 34% 2e 100 or more 8% 7% 11% 100 or more 11% 52%	Ge Male 1% 27% 12% 34% 34% Ge Male 6% 53% 6% 9%	Female 13% 38% 23% 38% ender Female 13% 38% 29% 5% 16%
Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Excellent Good Fair Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% 1e following aspects of the infrastru Upstate Total 2014 7% 52% 26% 6% 10% 10% Upstate Total 2014 7% 52% 26% 6% 10% 10%	Albany 1% 32% 32% 14% 22% Albany 6% 50% 6% 9% Lucture of New York St. Albany 6% 50% 30% 6% 9% Lucture of New York St. Albany 5% 54% 30%	## Buffalo 1% 25% 23% 11% 41% 11%	Rochester 3% 20% 27% 41% e indicate wh Region Rochester 7% 644% 5% 10% Rochester 7% 544% 5% 10% Rochester 8egion Rochester 7% 544% 55% 10% Rochester 9% 50% 24%	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 22% 7% 8% would rank each Engineering & Construction 9% 52% 26%	as excellen Food & Beverage	Financial 5% 17% 5% 10% 5% 10% 5% 10% 5% 10% 5% 10% 5% 5% 10% 5% 5% 5% 5% 10%	Manufacturing 5% 26% 9% 35% roadband interne Industry Manufacturing 5% 6% 11% etertical power gri Industry Manufacturing 7% 52% 24%	Retail 0% 32% 28% 14% 26% t Retail 5% 8% 55% d Retail 6% 60% 23%	Service 0% 22% 28% 36% 36% Service 10% 41% 6% 11% Service 48% 24%	Wholesale & Distribution 0% 25% 28% 111% 35% Wholesale & Distribution 8% 49% 32% 33% 9% Wholesale & Distribution 10% 48% 29%	High 0% 26% 26% 34% High 7% 50% 4% 11% High 10% 56% 20%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 52% 7% 10% Cluster Middle 7% 52% 28%	Low 1% 21% 84% 43% 43% 50% 50% 50% 50% 44% 44% 27%	Comp 50 or less 2% 28% 24% 35% 50 or less 6% 11% Comp 50 or less 50 or less 9% 50 or less 50 or less 50 or less 50 or less 50 or less 50 or less 50 or less 6% 10 or less 50 or	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 5% 9% any Size More than 50 9%	Co Less than 30 2% 27% 21% 36% Co Less than 30 7% 6% 13% 6% 13% Co Less than 30 11%	30 to 99 1% 30% 29% 33% 30 to 99 5% 59% 5% 29% 5% 7% 30 to 99 6% 53% 28%	ze 100 or more 1% 23% 15% 34% 15% 34% 26% 100 or more 8% 7% 11% 22e 100 or more 11% 52% 23%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 6% 9% Ge Male 9% 53% 24%	Female 13% 38% 5% 16% Female 14% 25%
Now, thinking about each of the Excellent Good Fair Poor Don't know Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Good Fair Poor Don't know Now, thinking about each of the Excellent Good	Upstate Total 2014 1% 27% 26% 11% 34% 119 34% Defollowing aspects of the infrastru Upstate Total 2014 7% 52% 26% 6% 10% Defollowing aspects of the infrastru Upstate Total 2014 7% 52% 26% 6% 10% Defollowing aspects of the infrastru Upstate Total 2014 9% 52% 25% 6%	Albany 1% 32% 32% 14% 22% Albany 6% 50% 6% 9% Albany 6% 50% 6% 9% Albany 6% 9% Albany 6% 9% 30% 44%	Buffalo 1% 25% 23% 11% 41% 41% 50% 50% 50% 11% ate, please 11% 11% ate, please 125% 8% 11% 25% 8% 25% 6%	Rochester 3% 20% 27% 9% 41% indicate wh Region Rochester 7% 54% 24% 10% Rochester 9% 50% 24% 7%	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 57% 8% would rank each Engineering & Construction 9% 52% Construction 9% 52% 52% 52% 52%	as excellen Food & Beverage	Financial 0% 22% 29% 12% 37% t, good, - B Financial 5% 63% 10% t, good, - E Financial 10% 63% 15% 5%	Manufacturing 5% 26% 25% 9% 35% roadband interne Industry Manufacturing 5% 59% 6% 11% Lectrical power gri Industry Manufacturing 7% Manufacturing 7% 52% 24% 7%	Retail 0% 32% 28% 26% t Retail 55% 55% 60% 60% 60% 5% 55%	Service 0% 22% 24% 36% Service 10% 41% 33% 6% 11% Service 12% 48% 7%	Wholesale & Distribution 0% 25% 28% 111% 35% Wholesale & Distribution 8% 49% 33% 9% Wholesale & Distribution 10% 48% 29% 8%	High 0% 26% 34% High 7% 50% 11% High 10% 56% 44% 44% 10% 44% 44% 46% 46% 46% 46% 46% 46% 46% 46	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 55% 22% 10% Cluster Middle 7% 55% 28% 5%	Low 1% 21% 8% 43% Low 50% 50% 9% Low 10% 44%	Comp 50 or less 2% 24% 24% 35% Comp 50 or less 6% 11% Comp 50 or less 9% 24% 66% 11%	any Size More than 50 1% 26% 28% 34% 12% 34% any Size More than 50 8% 51% 9% any Size More than 50 9% 527% 527% 55% 9%	Co Less than 30 2% 27% 21% 36% Co Less than 30 7% 54% 6% 13% Co Less than 30 11% 520% 5%	30 to 99 1% 30% 29% 33% 30 to 99 5% 55% 29% 7% 30 to 99 6% 53% 6% 53%	ze 100 or more 1% 23% 26% 15% 34% 26% 34% 11% 2e 100 or more 8% 46% 11% 100 or more 11% 52% 6%	Ge Male 1% 27% 26% 34% 34% Ge Male 6% 6% 9% Ge Male 9% 66% 686	Female 11% 46% 25% 4%
Now, thinking about each of the Excellent Good Fair Poor Don't know Excellent Good Fair Poor Don't know Excellent Good Fair Poor Don't know Now, thinking about each of the Excellent Good Fair Poor Don't know	Upstate Total 2014 1% 27% 26% 11% 34% 1e following aspects of the infrastru Upstate Total 2014 7% 52% 26% 6% 10% 10% Upstate Total 2014 7% 52% 26% 6% 10% 10%	Albany 1% 32% 32% 14% 22% Albany 6% 50% 6% 9% Lucture of New York St. Albany 6% 50% 30% 6% 9% Lucture of New York St. Albany 5% 54% 30%	## Buffalo 1% 25% 23% 11% 41% 11%	Rochester 3% 20% 27% 41% e indicate wh Region Rochester 7% 644% 5% 10% Rochester 7% 544% 5% 10% Rochester 8egion Rochester 7% 544% 55% 10% Rochester 9% 50% 24%	Syracuse	would rank each Engineering & Construction 2% 34% 23% 9% 32% would rank each Engineering & Construction 7% 22% 7% 8% would rank each Engineering & Construction 9% 52% 26%	as excellen Food & Beverage	Financial 5% 17% 5% 10% 5% 10% 5% 10% 5% 10% 5% 10% 5% 5% 10% 5% 5% 5% 5% 10%	Manufacturing 5% 26% 9% 35% roadband interne Industry Manufacturing 5% 6% 11% etertical power gri Industry Manufacturing 7% 52% 24%	Retail 0% 32% 28% 14% 26% t Retail 5% 8% 55% d Retail 6% 60% 23%	Service 0% 22% 28% 36% 36% Service 10% 41% 6% 11% Service 48% 24%	Wholesale & Distribution 0% 25% 28% 111% 35% Wholesale & Distribution 8% 49% 32% 33% 9% Wholesale & Distribution 10% 48% 29%	High 0% 26% 26% 34% High 7% 50% 4% 11% High 10% 56% 20%	Cluster Middle 2% 30% 27% 10% 31% Cluster Middle 7% 52% 7% 10% Cluster Middle 7% 52% 28%	Low 1% 21% 84% 43% 43% 50% 50% 50% 50% 44% 44% 27%	Comp 50 or less 2% 28% 24% 35% 50 or less 6% 11% Comp 50 or less 50 or less 9% 50 or less 50 or less 50 or less 50 or less 50 or less 50 or less 50 or less 6% 10 or less 50 or	any Size More than 50 1% 26% 28% 12% 34% any Size More than 50 8% 5% 9% any Size More than 50 9%	Co Less than 30 2% 27% 21% 36% Co Less than 30 7% 6% 13% 6% 13% Co Less than 30 11%	30 to 99 1% 30% 29% 33% 30 to 99 5% 59% 5% 29% 5% 7% 30 to 99 6% 53% 28%	ze 100 or more 1% 23% 15% 34% 15% 34% 26% 100 or more 8% 7% 11% 22e 100 or more 11% 52% 23%	Ge Male 1% 27% 26% 12% 34% Ge Male 6% 6% 9% Ge Male 9% 53% 24%	Female 13% 38% 5% 16% Female 14% 25%

NYCEO2014 Crosstabs.xlsx 9 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Now, thinking about each of th	ne following aspects of the ir	frastructure of N	ew York Sta	te, pleas	indicate wh	ether you	would rank each	as excellen	t, good, - C	ell phone system													
, J	Ţ.				Region				, ,	Industry					Cluster		Comp	any Size	Cor	mpany Si	ize	Gr	ender
	Upstate						Engineering &	Food &		,			Wholesale &				50 or	More	Less		100 or		
	Total 2014		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Sarvica	Distribution	High	Middle	Low		than 50	than 30	30 +0 00		Male	Female
Excellent	10%		8%	12%	10%	7%	12%	0%	15%	5%	12%	9%	10%	11%	8%	10%	9%	10%	10%	9%	9%	9%	13%
			_																64%		_	_	_
Good	65%		66%	65%	65%	67%	66%	50%	71%	75%	65%	62%	58%	66%	69%	55%	64%	67%	0.77	66%	66%	66%	55%
Fair	19%		19%	19%	17%	21%	16%	21%	10%	16%	18%	18%	28%	16%	18%	26%	20%	17%	19%	20%	17%	18%	23%
Poor	2%		4%	1%	3%	1%	2%	0%	2%	2%	3%	5%	0%	2%	3%	3%	3%	2%	3%	2%	3%	3%	0%
Don't know	4%		3%	4%	5%	4%	3%	29%	2%	2%	2%	6%	4%	5%	3%	6%	4%	4%	4%	3%	5%	3%	9%
																						<u> </u>	
Now, thinking about each of th	ne following aspects of the in	frastructure of N	ew York Sta	te, pleas	e indicate wh	ether you	would rank each	as excellen	t, good, - V	ater supply syste	ms												
					Region					Industry					Cluster		Comp	any Size	Cor	mpany Si	ze	Ge	ender
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or	ì	
	Total 2014		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Excellent	19%		13%	19%	23%	25%	20%	14%	20%	13%	23%	22%	23%	23%	18%	13%	19%	20%	18%	20%	20%	19%	20%
Good	55%		54%	62%	53%	43%	51%	36%	49%	65%	60%	53%	48%	52%	56%	58%	53%	56%	61%	49%	54%	55%	45%
Fair	14%		16%	12%	12%	18%	15%	29%	7%	16%	11%	11%	18%	13%	14%	16%	15%	12%	10%	18%	13%	14%	14%
Poor	3%		5%	2%	3%	5%	8%	0%	2%	1%	2%	3%	5%	3%	3%	5%	4%	3%	2%	5%	3%	3%	5%
	9%		12%	5%			7%	21%		5%								9%			+	_	_
Don't know	9%		12%	5%	10%	8%	7%	21%	22%	5%	5%	12%	6%	9%	9%	8%	8%	9%	8%	8%	10%	8%	16%
				<u> </u>	<u> </u>	L	L		<u> </u>		<u> </u>				<u> </u>						Ь	Щ_	
Now, thinking about each of th	ne following aspects of the in	frastructure of N	ew York Sta			nether you	would rank each	as excellen	t, good, - S	<u> </u>													
					Region					Industry					Cluster		•	any Size	Cor	mpany Si		Ge	ender
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or	ì	
	Total 2014		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Excellent	10%		6%	9%	16%	9%	10%	0%	5%	5%	11%	16%	11%	11%	9%	10%	10%	10%	12%	9%	9%	9%	18%
Good	53%		49%	57%	55%	50%	45%	36%	54%	61%	62%	48%	56%	53%	55%	48%	52%	53%	57%	48%	54%	55%	34%
Fair	19%		25%	19%	12%	20%	22%	36%	15%	25%	14%	14%	19%	16%	20%	24%	21%	17%	16%	23%	18%	20%	14%
Poor	7%		8%	6%	3%	12%	13%	7%	5%	3%	6%	6%	8%	8%	5%	7%	6%	7%	5%	8%	5%	6%	11%
Don't know	11%		13%	8%	14%	9%	10%	21%	22%	6%	8%	17%	6%	12%	11%	10%	10%	13%	10%	11%	13%	10%	23%
DOI! CKIIOW	1170		1370	070	1470	370	1070	21/0	22/0	070	070	1770	070	12/0	11/0	1070	1070	1370	1070	11/0	1370	1070	2370
Now thinking about each of th	a following generals of the in	functions of N	our Vorle Cte	to place	indicate			as avaallas	t acad N						l		L					ь	
Now, thinking about each of th	te following aspects of the ir	irastructure or N	ew fork Sta			ietner you	Would rank each	as excellen	ι, goou, - Ν				1		Cluster			C!	C	C			
	<u> </u>				Region	1		- 10	1	Industry	1 1				Cluster	1	_	any Size		mpany Si		Ge	ender
	Upstate						Engineering &	Food &	l		ll		Wholesale &				50 or		Less		100 or	1	
	Total 2014		Albany		Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing		Service	Distribution	High	Middle	Low	less	than 50	than 30		_		Female
Excellent	16%		12%	19%	17%	14%	14%	7%	20%	12%	20%	17%	19%	17%	14%	17%	15%	18%	18%	14%	16%	16%	18%
Good	57%		54%	64%	52%	59%	54%	43%	49%	66%	60%	54%	57%	54%	61%	53%	56%	58%	57%	57%	57%	58%	45%
Fair	12%		15%	6%	12%	14%	14%	29%	7%	12%	11%	12%	9%	11%	11%	16%	13%	10%	8%	16%	11%	12%	13%
Poor	3%		3%	2%	4%	4%	4%	0%	0%	1%	3%	3%	6%	2%	3%	5%	4%	2%	4%	2%	3%	3%	2%
Don't know	12%		17%	8%	14%	8%	13%	21%	24%	9%	6%	14%	9%	16%	10%	8%	12%	12%	13%	11%	13%	11%	23%
																					1		
Now, thinking about each of th	ne following aspects of the in	frastructure of N	ew York Sta		•																		
y	T T			te, pieas	e indicate wi	nether vou	would rank each	as excellen	t. good A	irports					l						Ь		
-			TOTROLL			nether you	would rank each	as excellen	t, good, - A		I				Cluster		Comp	any Size	Cor	mpanv Si	ze	Ge	ender
i	Unstate		- TOTA SEC		e indicate wh Region	ether you			t, good, - A	irports Industry			Wholesale &		Cluster			any Size		mpany Si		Ge	ender
	Upstate				Region		Engineering &	Food &		Industry	Retail	Service	Wholesale &	High		low	50 or	More	Less	-	100 or		
Evcallant	Total 2014		Albany	Buffalo	Region Rochester	Syracuse	Engineering & Construction	Food & Beverage	Financial	Industry Manufacturing		Service	Distribution	High	Middle	Low	50 or less	More than 50	Less than 30	30 to 99	100 or more	Male	Female
Excellent	Total 2014 13%		Albany	Buffalo	Region Rochester 15%	Syracuse 3%	Engineering & Construction 12%	Food & Beverage 7%	Financial	Industry Manufacturing 12%	23%	13%	Distribution 9%	18%	Middle 9%	14%	50 or less 13%	More than 50 14%	Less than 30 14%	30 to 99	100 or more 17%	Male	Female 11%
Good	Total 2014 13% 57%		Albany 11% 57%	Buffalo 19% 65%	Region Rochester 15% 54%	Syracuse 3% 46%	Engineering & Construction 12% 56%	Food & Beverage 7% 29%	Financial 12% 61%	Manufacturing 12% 62%	23% 52%	13% 50%	Distribution 9% 67%	18% 53%	Middle 9% 62%	14% 51%	50 or less 13% 61%	More than 50 14% 52%	Less than 30 14% 62%	30 to 99 10% 60%	100 or more 17% 48%	Male 14% 58%	Female 11% 52%
Good Fair	Total 2014 13% 57% 18%		Albany 11% 57% 20%	Buffalo 19% 65% 11%	Region Rochester 15% 54% 20%	Syracuse 3% 46% 26%	Engineering & Construction 12% 56% 20%	Food & Beverage 7% 29% 43%	Financial 12% 61% 12%	Manufacturing 12% 62% 16%	23% 52% 18%	13% 50% 23%	9% 67% 11%	18% 53% 17%	Middle 9% 62% 17%	14% 51% 24%	50 or less 13% 61% 16%	More than 50 14% 52% 20%	Less than 30 14% 62% 13%	30 to 99 10% 60% 19%	100 or more 17% 48% 20%	Male 14% 58% 17%	Female 11% 52% 23%
Good	Total 2014 13% 57% 18% 5%		Albany 11% 57% 20% 6%	Buffalo 19% 65%	Region Rochester 15% 54%	Syracuse 3% 46%	Engineering & Construction 12% 56%	Food & Beverage 7% 29%	Financial 12% 61%	Manufacturing 12% 62%	23% 52%	13% 50%	Distribution 9% 67%	18% 53% 17% 6%	Middle 9% 62%	14% 51% 24% 2%	50 or less 13% 61% 16% 4%	More than 50 14% 52% 20% 6%	Less than 30 14% 62%	30 to 99 10% 60%	100 or more 17% 48% 20% 6%	Male 14% 58% 17% 5%	Female 11% 52% 23% 2%
Good Fair	Total 2014 13% 57% 18%		Albany 11% 57% 20%	Buffalo 19% 65% 11%	Region Rochester 15% 54% 20%	Syracuse 3% 46% 26%	Engineering & Construction 12% 56% 20%	Food & Beverage 7% 29% 43%	Financial 12% 61% 12%	Manufacturing 12% 62% 16%	23% 52% 18%	13% 50% 23%	9% 67% 11%	18% 53% 17%	Middle 9% 62% 17%	14% 51% 24%	50 or less 13% 61% 16%	More than 50 14% 52% 20%	Less than 30 14% 62% 13%	30 to 99 10% 60% 19%	100 or more 17% 48% 20%	Male 14% 58% 17%	Female 11% 52% 23%
Good Fair Poor	Total 2014 13% 57% 18% 5%		Albany 11% 57% 20% 6%	Buffalo 19% 65% 11% 1%	Region Rochester 15% 54% 20% 3%	Syracuse 3% 46% 26% 14%	Engineering & Construction 12% 56% 20% 4%	Food & Beverage 7% 29% 43% 0%	Financial 12% 61% 12% 5%	Manufacturing 12% 62% 16% 5%	23% 52% 18% 2%	13% 50% 23% 5%	9% 67% 11% 8%	18% 53% 17% 6%	9% 62% 17% 4%	14% 51% 24% 2%	50 or less 13% 61% 16% 4%	More than 50 14% 52% 20% 6%	Less than 30 14% 62% 13% 4%	30 to 99 10% 60% 19% 5%	100 or more 17% 48% 20% 6%	Male 14% 58% 17% 5%	Female 11% 52% 23% 2%
Good Fair Poor	Total 2014 13% 57% 18% 55% 7%	ofrastructure of N	Albany 11% 57% 20% 6% 7%	Buffalo 19% 65% 11% 1% 5%	Region Rochester 15% 54% 20% 3% 8%	Syracuse 3% 46% 26% 14% 11%	Engineering & Construction 12% 56% 20% 4% 8%	Food & Beverage 7% 29% 43% 0% 21%	Financial 12% 61% 12% 5% 10%	Industry Manufacturing 12% 62% 16% 5% 5%	23% 52% 18% 2% 5%	13% 50% 23% 5%	9% 67% 11% 8%	18% 53% 17% 6%	9% 62% 17% 4%	14% 51% 24% 2%	50 or less 13% 61% 16% 4%	More than 50 14% 52% 20% 6%	Less than 30 14% 62% 13% 4%	30 to 99 10% 60% 19% 5%	100 or more 17% 48% 20% 6%	Male 14% 58% 17% 5%	Female 11% 52% 23% 2%
Good Fair Poor Don't know	Total 2014 13% 57% 18% 55% 7%	nfrastructure of N	Albany 11% 57% 20% 6% 7%	Buffalo 19% 65% 11% 1% 5%	Region Rochester 15% 54% 20% 3% 8%	Syracuse 3% 46% 26% 14% 11%	Engineering & Construction 12% 56% 20% 4% 8%	Food & Beverage 7% 29% 43% 0% 21%	Financial 12% 61% 12% 5% 10%	Industry Manufacturing 12% 62% 16% 5% 5%	23% 52% 18% 2% 5%	13% 50% 23% 5%	9% 67% 11% 8%	18% 53% 17% 6%	9% 62% 17% 4%	14% 51% 24% 2%	50 or less 13% 61% 16% 4% 7%	More than 50 14% 52% 20% 6%	Less than 30 14% 62% 13% 4% 7%	30 to 99 10% 60% 19% 5%	100 or more 17% 48% 20% 6% 8%	Male 14% 58% 17% 5% 7%	Female 11% 52% 23% 2%
Good Fair Poor Don't know	Total 2014 13% 57% 18% 55% 7%	ofrastructure of N	Albany 11% 57% 20% 6% 7%	Buffalo 19% 65% 11% 1% 5%	Rochester	Syracuse 3% 46% 26% 14% 11%	Engineering & Construction 12% 56% 20% 4% 8%	Food & Beverage 7% 29% 43% 0% 21%	Financial 12% 61% 12% 5% 10%	Industry Manufacturing 12% 62% 16% 5% 5% orts and water tra	23% 52% 18% 2% 5%	13% 50% 23% 5%	9% 67% 11% 8%	18% 53% 17% 6%	Middle 9% 62% 17% 4% 7%	14% 51% 24% 2%	50 or less 13% 61% 16% 4% 7%	More than 50 14% 52% 20% 6% 8%	Less than 30 14% 62% 13% 4% 7%	30 to 99 10% 60% 19% 5% 7%	100 or more 17% 48% 20% 6% 8%	Male 14% 58% 17% 5% 7%	Female 11% 52% 23% 2% 13%
Good Fair Poor Don't know	Total 2014 13% 57% 18% 5% 7% 1e following aspects of the in	ofrastructure of N	Albany 11% 57% 20% 6% 7% ew York Sta	Buffalo 19% 65% 11% 1% 5%	Region Rochester 15% 54% 20% 3% 8% e indicate wheeling	Syracuse 3% 46% 26% 14% 11%	Engineering & Construction 12% 56% 20% 4% 8% would rank each Engineering &	Food & Beverage 7% 29% 43% 0% 21% as excellen	Financial 12% 61% 12% 5% 10%	Industry Manufacturing 12% 62% 16% 5% 5% orts and water traindustry	23% 52% 18% 2% 5%	13% 50% 23% 5% 9%	Distribution 9% 67% 11% 8% 5% Wholesale &	18% 53% 17% 6% 7%	Middle 9% 62% 17% 4% 7% Cluster	14% 51% 24% 2% 8%	50 or less 13% 61% 16% 4% 7% Comp	More than 50 14% 52% 20% 6% 8% any Size More	Less than 30 14% 62% 13% 4% 7% Cor Less	30 to 99 10% 60% 19% 5% 7%	100 or more 17% 48% 20% 6% 8% ize 100 or	Male 14% 58% 17% 5% 7%	Female 11% 52% 23% 2% 13%
Good Fair Poor Don't know Now, thinking about each of th	Total 2014 13% 57% 18% 5% 7% refollowing aspects of the in Upstate Total 2014	ofrastructure of N	Albany 11% 57% 20% 6% 7% ew York Sta	Buffalo 19% 65% 11% 1% 5% te, pleaso	Region Rochester 15% 54% 20% 3% 8% eindicate witegion Rochester	Syracuse	Engineering & Construction 12% 56% 20% 4% 8% would rank each Engineering & Construction	Food & Beverage 7% 29% 43% 0% 21% as excellen Food & Beverage	Financial 12% 61% 12% 5% 10% t, good, - P	Industry Manufacturing 12% 62% 16% 5% 5% orts and water traindustry Manufacturing	23% 52% 18% 2% 5% affic	13% 50% 23% 5% 9% Service	Distribution 9% 67% 11% 8% 5% Wholesale & Distribution	18% 53% 17% 6% 7%	Middle 9% 62% 17% 4% 7% Cluster	14% 51% 24% 2% 8%	50 or less 13% 61% 16% 4% 7% Comp 50 or less	More than 50 14% 52% 20% 6% 8% any Size More than 50	Less than 30 14% 62% 13% 4% 7% Cor Less than 30	30 to 99 10% 60% 19% 5% 7%	100 or more 17% 48% 20% 6% 8% 100 or more 100 or more	Male 14% 58% 17% 5% 7%	Female 11% 52% 23% 2% 13% Pender Female
Good Fair Poor Don't know Now, thinking about each of th	Total 2014 13% 57% 18% 5% 7% re following aspects of the in Upstate Total 2014 4%	nfrastructure of N	Albany 11% 57% 20% 6% 7% ew York Sta	Buffalo 19% 65% 11% 1% 5% te, please	Region Rochester 15% 54% 20% 3% 8% e indicate where the segion Rochester 4%	Syracuse 3% 46% 26% 14% 11%	Engineering & Construction 12% 56% 20% 4% 8% would rank each Engineering & Construction 4%	Food & Beverage 7% 29% 43% 0% 21% as excellen Food & Beverage 0%	Financial 12% 61% 12% 5% 10% t, good, - P Financial 5%	Industry Manufacturing 12% 62% 16% 5% 5% orts and water traindustry Manufacturing 5%	23% 52% 18% 2% 5% affic Retail 6%	13% 50% 23% 5% 9% Service 3%	Distribution 9% 67% 11% 8% 5% Wholesale & Distribution 5%	18% 53% 17% 6% 7% High 5%	Middle 9% 62% 17% 4% 7%	14% 51% 24% 2% 8% Low 3%	50 or less 13% 61% 16% 4% 7% Comp 50 or less 5%	More than 50 14% 52% 20% 6% 8% any Size More than 50 4%	Less than 30 14% 62% 13% 4% 7% Cor Less than 30	30 to 99 10% 60% 19% 5% 7% mpany Si	100 or more 17% 48% 20% 6% 8% 100 or more 100 or more 5%	Male 14% 58% 17% 5% 7% Ge Male 4%	Female 11% 52% 23% 2% 13% Pender Female 9%
Good Fair Poor Don't know Now, thinking about each of the	Total 2014 13% 57% 18% 55% 7% ne following aspects of the ir Upstate Total 2014 4% 36%	nfrastructure of N	Albany 11% 57% 6% 7% ew York Sta Albany 6% 40%	Buffalo 19% 65% 11% 1% 5% te, please Buffalo 6% 37%	Region Rochester 15% 54% 20% 3% 8% e indicate with Region Rochester 4% 28%	Syracuse 3% 46% 26% 14% 11% **Tether you* Syracuse 0% 38%	Engineering & Construction 12% 56% 20% 4% 8% would rank each Engineering & Construction 4% 33%	Food & Beverage 7% 29% 43% 0% 211% as excellen Food & Beverage 0% 36%	Financial 12% 61% 12% 5% 10% t, good, - P Financial 5% 37%	Industry Manufacturing 12% 62% 16% 5% 5% orts and water traindustry Manufacturing 5% 36%	23% 52% 18% 2% 5% affic Retail 6% 49%	13% 50% 23% 5% 9% Service 3% 30%	Distribution 9% 67% 11% 8% 5% Wholesale & Distribution 5% 34%	18% 53% 17% 6% 7% High 5% 34%	Middle 9% 62% 17% 4% 7%	14% 51% 24% 2% 8% Low 3% 36%	50 or less 13% 61% 16% 4% 7% Comp 50 or less 5% 35%	More than 50 14% 52% 20% 6% 8% any Size More than 50 4% 37%	Less than 30 14% 62% 13% 4% 7% Cor Less than 30 5% 38%	30 to 99 10% 60% 19% 5% 7% mpany Si 30 to 99 4% 38%	100 or more 17% 48% 20% 6% 8% 12e 100 or more 5% 31%	Male 14% 58% 17% 5% 7% Ge Male 4% 36%	Female 11% 52% 23% 2% 13% Female 9% 32%
Good Fair Poor Don't know Now, thinking about each of th Excellent Good Fair	Total 2014 13% 57% 18% 5% 7% re following aspects of the in Upstate Total 2014 4% 36% 20%	ofrastructure of N	Albany 11% 57% 6% 7% ew York Sta Albany 6% 40% 19%	Buffalo 19% 65% 11% 5% te, please Buffalo 6% 37% 17%	Region Rochester 15% 54% 20% 3% 8% eindicate wheeling Rochester 4% 28% 22%	Syracuse 3% 46% 26% 14% 11% sether you Syracuse 0% 38% 20%	Engineering & Construction 12% 55% 20% 4% 8% would rank each Engineering & Construction 4% 33% 23%	Food & Beverage 7% 29% 0% 21% as excellen Food & Beverage 0% 36% 14%	Financial 12% 61% 12% 5% 10% **Topic of the content of the conten	Industry Manufacturing 12% 62% 16% 5% 5% orts and water traindustry Manufacturing 5% 36% 24%	23% 52% 18% 2% 5% affic Retail 6% 49% 11%	13% 50% 23% 5% 9% Service 3% 30% 19%	Distribution 9% 67% 11% 8% 5% Wholesale & Distribution 5% 34% 18%	18% 53% 17% 6% 7% High 5% 34% 20%	Middle 9% 62% 17% 4% 7% Cluster Middle 4% 37% 17%	14% 51% 24% 2% 8% Low 3% 36% 24%	50 or less 13% 61% 16% 4% 7% Comp 50 or less 5% 35% 19%	More than 50 14% 52% 20% 6% 8% any Size More than 50 4% 37% 20%	Less than 30 14% 62% 13% 4% 7% Cor Less than 30 5% 38% 16%	30 to 99 10% 60% 19% 5% 7% mpany Si 30 to 99 4% 38% 20%	100 or more 17% 48% 20% 6% 8% 12e 100 or more 5% 31% 21%	Male 14% 58% 17% 5% 7% Ge Male 4% 36% 19%	Female 11% 52% 23% 2% 13% Female 9% 32% 23%
Good Fair Poor Don't know Now, thinking about each of th Excellent Good Fair Poor	Total 2014 13% 57% 18% 5% 7% refollowing aspects of the in Upstate Total 2014 4% 36% 20% 3%	ofrastructure of N	Albany 11% 57% 20% 6% 7% ew York Sta Albany 6% 40% 40% 2%	Buffalo 19% 65% 11% 5% te, please Buffalo 6% 37% 17% 2%	Region Rochester 15% 54% 20% 3% 8% e indicate wl Region Rochester 4% 22% 44%	Syracuse 3% 46% 26% 14% 11% syracuse 0% 38% 20% 8%	Engineering & Construction 12% 55% 20% 4% 8% would rank each Engineering & Construction 4% 33% 23% 4%	Food & Beverage 7% 29% 43% 0% 21% as excellen Food & Beverage 0% 36% 14% 0%	Financial 12% 61% 12% 5% 10% t, good, - P Financial 5% 20% 0%	Industry Manufacturing 12% 62% 16% 5% 5% orts and water traindustry Manufacturing 5% 36% 24% 5%	23% 52% 18% 2% 5% affic Retail 6% 49% 11% 2%	13% 50% 23% 5% 9% Service 3% 30% 19% 3%	Distribution 9% 67% 11% 8% 5% Wholesale & Distribution 5% 34% 18% 6%	18% 53% 17% 6% 7% High 5% 34% 20%	Middle 9% 62% 17% 4% 7% Cluster Middle 4% 37% 17% 4%	14% 51% 24% 2% 8% Low 3% 36% 24% 5%	50 or less 13% 61% 16% 4% 7% Comp 50 or less 5% 35% 19% 4%	More than 50 14% 52% 20% 6% 8% More than 50 4% 37% 20% 3%	Less than 30 14% 62% 13% 4% 7% Cor Less than 30 5% 38% 16% 5%	30 to 99 10% 60% 19% 5% 7% mpany Si 30 to 99 4% 38% 20% 2%	100 or more 17% 48% 20% 6% 8% size 100 or more 5% 31% 21% 4%	Male 14% 58% 17% 5% 7% Ge Male 4% 36% 19% 4%	Female 11% 52% 23% 2% 13% Female 9% 32% 23% 0%
Good Fair Poor Don't know Now, thinking about each of th Excellent Good Fair	Total 2014 13% 57% 18% 5% 7% re following aspects of the in Upstate Total 2014 4% 36% 20%	ofrastructure of N	Albany 11% 57% 6% 7% ew York Sta Albany 6% 40% 19%	Buffalo 19% 65% 11% 5% te, please Buffalo 6% 37% 17%	Region Rochester 15% 54% 20% 3% 8% eindicate wheeling Rochester 4% 28% 22%	Syracuse 3% 46% 26% 14% 11% sether you Syracuse 0% 38% 20%	Engineering & Construction 12% 55% 20% 4% 8% would rank each Engineering & Construction 4% 33% 23%	Food & Beverage 7% 29% 0% 21% as excellen Food & Beverage 0% 36% 14%	Financial 12% 61% 12% 5% 10% **Topic of the content of the conten	Industry Manufacturing 12% 62% 16% 5% 5% orts and water traindustry Manufacturing 5% 36% 24%	23% 52% 18% 2% 5% affic Retail 6% 49% 11%	13% 50% 23% 5% 9% Service 3% 30% 19%	Distribution 9% 67% 11% 8% 5% Wholesale & Distribution 5% 34% 18%	18% 53% 17% 6% 7% High 5% 34% 20%	Middle 9% 62% 17% 4% 7% Cluster Middle 4% 37% 17%	14% 51% 24% 2% 8% Low 3% 36% 24%	50 or less 13% 61% 16% 4% 7% Comp 50 or less 5% 35% 19%	More than 50 14% 52% 20% 6% 8% any Size More than 50 4% 37% 20%	Less than 30 14% 62% 13% 4% 7% Cor Less than 30 5% 38% 16%	30 to 99 10% 60% 19% 5% 7% mpany Si 30 to 99 4% 38% 20%	100 or more 17% 48% 20% 6% 8% 12e 100 or more 5% 31% 21%	Male 14% 58% 17% 5% 7% Ge Male 4% 36% 19%	Female 11% 52% 23% 2% 13% Female 9% 32% 23%

NYCEO2014 Crosstabs.xlsx 10 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Of those infrastructure componer	nts please select the o	one most imme	diately in need	of impr	rovement	?																		
					Regio	n					Industry					Cluster		Comp	any Size	Co	mpany Si	ze	Ge	nder
	Upstate							Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014		Alb	ny Buf	ffalo Roc	hester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Interstate highways	8%		6	ú 7	7%	8%	12%	9%	14%	0%	8%	11%	4%	11%	5%	10%	6%	6%	9%	7%	8%	7%	7%	9%
Bridges	39%		36	% 37	7% 5	51%	29%	36%	57%	54%	34%	42%	37%	42%	42%	39%	33%	44%	35%	48%	36%	37%	41%	34%
Local roads	24%		24	% 33	3% 1	16%	24%	29%	7%	27%	23%	22%	28%	22%	21%	27%	27%	24%	24%	23%	24%	25%	24%	18%
Railroads	3%		6	ъ́ 2	2%	2%	5%	0%	0%	7%	4%	5%	4%	4%	5%	3%	1%	2%	6%	1%	3%	7%	4%	2%
Broadband internet	5%		4	ъ́ 5	5%	3%	9%	3%	7%	5%	5%	5%	4%	4%	7%	2%	6%	5%	4%	3%	7%	3%	4%	11%
Electrical power grid	7%		8	6	5% 1	10%	4%	5%	0%	2%	13%	8%	6%	9%	5%	7%	14%	6%	9%	5%	9%	7%	7%	11%
Cell phone systems	2%		1	_		1%	1%	1%	0%	0%	2%	2%	3%	3%	2%	1%	2%	2%	1%	2%	2%	1%	2%	2%
Water supply systems	2%		3	6 0)%	1%	4%	4%	0%	0%	1%	0%	1%	3%	1%	2%	1%	2%	1%	2%	2%	1%	1%	4%
Sewage systems	4%		6	_		0%	3%	7%	7%	5%	3%	3%	6%	1%	4%	3%	7%	4%	5%	3%	5%	5%	4%	5%
Natural gas system	2%		1			4%	0%	1%	0%	0%	3%	0%	3%	1%	3%	1%	0%	1%	2%	0%	2%	2%	1%	2%
Airports	2%		3			1%	7%	3%	0%	0%	3%	2%	4%	0%	2%	3%	2%	3%	2%	4%	1%	3%	2%	4%
Ports and water traffic	0%		0			1%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%
Refused	2%		2			2%	3%	1%	7%	0%	3%	3%	1%	0%	1%	2%	1%	1%	2%	2%	2%	1%	2%	0%
Don't know/Refused	0%	 	0			1%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%
Don't know/keruseu	0/0	 		, 0	7/0	1/0	U/0	0/0	0/0	0/0	070	U/0	0/0	1/0	U /0	0/0	0/0	0/0	0/0	070	1/0	0/0	070	070
Which of the following ways of fi	nancing infrastructure	improvoment	s would vo.: s:	nnort a	r opposs?	Incress	ing buci-	oss insomo tavas	I	i				l d			l	1	1	l	l	l		
winch of the following ways of the	nancing intrastructure	mprovement	s would you st	hhour or	r oppose? Regio		nig pusin	ess income taxes			Industry					Cluster		Com	any Size	C	mpany Si		C-	nder
		 		1	Regio	,,,,		Fusingerin- 0	Food C		maustry			Wholesale &		ciuster	l		. <i>-</i>	_	птрапу SI		Ge	nuer
	Upstate Total 2014]]	Alb			.h.a.t	C.ma.	Engineering &	Food &	 	Manufa-t	Retail	Service	Wholesale & Distribution	ut-L	Middle	1	50 or	More	Less	30 to 99	100 or	Male	Female
					ffalo Roc		Syracuse	Construction	Beverage	Financial	Manufacturing				High		Low	less	than 50	_				
Support	4%	<u> </u>	3			3%	5%	5%	0%	5%	0%	0%	8%	3%	5%	3%	5%	3%	5%	2%	4%	5%	4%	5%
Oppose	91%		88			95%	88%	91%	100%	93%	96%	97%	83%	92%	89%	93%	92%	94%	88%	95%	91%	87%	92%	88%
Don't know	5%		8	5 3	3%	2%	7%	3%	0%	3%	4%	3%	9%	5%	6%	4%	3%	3%	7%	2%	5%	7%	4%	7%
Which of the following ways of fire	nancing infrastructure	e improvement	s would you s	pport o	r oppose?	' - Increas	sing the ta	x on gasoline																
					Regio	n					Industry					Cluster			any Size		mpany Si	_	Ge	nder
	Upstate							Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014		Alb	ny Buf	ffalo Roc	chester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Support	20%		21	% 2:	1% 1	17%	24%	25%	21%	20%	19%	23%	19%	15%	24%	19%	14%	18%	22%	15%	21%	24%	21%	14%
Oppose	72%		71	% 73	3% 7	75%	67%	67%	71%	70%	74%	69%	70%	82%	69%	73%	77%	75%	69%	78%	72%	67%	72%	77%
Don't know	8%		8	6	5%	8%	9%	8%	7%	10%	7%	8%	11%	3%	7%	8%	9%	7%	8%	7%	7%	9%	7%	9%
Which of the following ways of fir	nancing infrastructure	improvement																						
		: improvement	s would you si	pport o	r oppose?	- Increas	sing usage	fees including to	olls or other	fees based	on the use of an	improv	ed infrast	ructure compon	ent		l				ļ	l		
		Improvement	s would you s	pport o	r oppose? Regio		sing usage	fees including to	olls or other	fees based	on the use of an Industry	improv	ed infrast	ructure compon	ent	Cluster		Comp	any Size	Co	mpany Si	ze	Ge	nder
		improvement	s would you s	pport o			sing usage	Ĭ	1	fees based		improv	ed infrast	ructure compon	ent	Cluster		Comp 50 or			mpany Si		Ge	nder
	Upstate	mprovement			Regio	on		Engineering &	Food &		Industry	•		Wholesale &			Low	50 or	More	Less		100 or		
Support	Upstate Total 2014	improvement.	Alb	ny Buf	Regio ffalo Roc	chester S	Syracuse	Engineering & Construction	Food & Beverage	Financial	Industry Manufacturing	Retail	Service	Wholesale & Distribution	High	Middle	Low	50 or less	More than 50	Less than 30	30 to 99	100 or more	Male	Female
Support Oppose	Upstate Total 2014	s improvement.	Alb	ny But	Regio Ffalo Roc 0% 3	chester 5	Syracuse 34%	Engineering & Construction 43%	Food & Beverage 36%	Financial 48%	Industry Manufacturing 35%	Retail 46%	Service 39%	Wholesale & Distribution 33%	High 47%	Middle 36%	33%	50 or less 38%	More than 50 42%	Less than 30 36%	30 to 99 40%	100 or more 44%	Male 39%	Female 43%
Oppose	Upstate Total 2014 39% 51%		Alb 46 46	ny Buf % 40 % 51	Regio ffalo Roc 0% 3 1% 5	chester 536%	Syracuse 34% 49%	Engineering & Construction 43% 47%	Food & Beverage 36% 50%	Financial 48% 43%	Industry Manufacturing 35% 56%	Retail 46% 43%	Service 39% 50%	Wholesale & Distribution 33% 59%	High 47% 45%	Middle 36% 53%	33% 60%	50 or less 38% 52%	More than 50 42% 48%	Less than 30 36% 53%	30 to 99 40% 52%	100 or more 44% 46%	Male 39% 51%	Female 43% 45%
- ' '	Upstate Total 2014		Alb	ny Buf % 40 % 51	Regio ffalo Roc 0% 3 1% 5	chester 5	Syracuse 34%	Engineering & Construction 43%	Food & Beverage 36%	Financial 48%	Industry Manufacturing 35%	Retail 46%	Service 39%	Wholesale & Distribution 33%	High 47%	Middle 36%	33%	50 or less 38%	More than 50 42%	Less than 30 36%	30 to 99 40%	100 or more 44%	Male 39%	Female 43%
Oppose Don't know	Upstate Total 2014 39% 51% 10%		46 46 48	ny But % 40 % 5:	Regio Roc 0% 3 1% 5	chester \$ 36% 57% 8%	Syracuse 34% 49% 17%	Engineering & Construction 43% 47% 10%	Food & Beverage 36% 50% 14%	Financial 48% 43%	Industry Manufacturing 35% 56%	Retail 46% 43%	Service 39% 50%	Wholesale & Distribution 33% 59%	High 47% 45%	Middle 36% 53%	33% 60%	50 or less 38% 52%	More than 50 42% 48%	Less than 30 36% 53%	30 to 99 40% 52%	100 or more 44% 46%	Male 39% 51%	Female 43% 45%
Oppose	Upstate Total 2014 39% 51% 10%		46 46 48	ny But % 40 % 5:	Regio ffalo Roc 0% 3 1% 5 9% r oppose?	chester : 36% 57% 8% - Increas	Syracuse 34% 49% 17%	Engineering & Construction 43% 47% 10%	Food & Beverage 36% 50% 14%	Financial 48% 43%	Manufacturing 35% 56% 8%	Retail 46% 43%	Service 39% 50%	Wholesale & Distribution 33% 59%	High 47% 45%	Middle 36% 53% 11%	33% 60%	50 or less 38% 52% 10%	More than 50 42% 48% 10%	Less than 30 36% 53% 10%	30 to 99 40% 52% 8%	100 or more 44% 46% 11%	Male 39% 51% 9%	43% 45% 13%
Oppose Don't know	Upstate Total 2014 39% 51% 10% inancing infrastructure		46 46 48	ny But % 40 % 5:	Regio Roc 0% 3 1% 5	chester : 36% 57% 8% - Increas	Syracuse 34% 49% 17%	Engineering & Construction 43% 47% 10%	Food & Beverage 36% 50% 14%	Financial 48% 43%	Industry Manufacturing 35% 56%	Retail 46% 43%	Service 39% 50%	Wholesale & Distribution 33% 59% 8%	High 47% 45%	Middle 36% 53%	33% 60%	50 or less 38% 52% 10%	More than 50 42% 48% 10%	Less than 30 36% 53% 10%	30 to 99 40% 52%	100 or more 44% 46% 11%	Male 39% 51% 9%	Female 43% 45%
Oppose Don't know	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate		Alb 46 46 8 8 s would you si	ny Bul % 40% 52% 9	Regio Roci Roci Roci Roci Roci Roci Roci Regio	chester	Syracuse 34% 49% 17% sing perso	Engineering & Construction 43% 47% 10% nal income taxes	Food & Beverage 36% 50% 14% Food &	Financial 48% 43% 10%	Manufacturing 35% 56% 8% Industry	Retail 46% 43% 11%	Service 39% 50% 11%	Wholesale & Distribution 33% 59% 8%	High 47% 45% 8%	Middle 36% 53% 11% Cluster	33% 60% 7%	50 or less 38% 52% 10% Comp	More than 50 42% 48% 10% any Size More	Less than 30 36% 53% 10%	30 to 99 40% 52% 8% mpany Si	100 or more 44% 46% 11%	Male 39% 51% 9%	43% 45% 13%
Oppose Don't know Which of the following ways of fin	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014		Alb 46 46 8 s would you st	ny Bul % 40 % 53 6 9 ppport of	Regio Roc 0% 3 1% 5 9% r oppose? Regio	chester S 36% 57% 8% 2 - Increas	Syracuse 34% 49% 17% sing perso	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction	Food & Beverage 36% 50% 14% Food & Beverage	Financial 48% 43% 10% Financial	Industry Manufacturing 35% 56% 8% Industry Manufacturing	Retail 46% 43% 11%	Service 39% 50% 11% Service	Wholesale & Distribution 33% 59% 8%	High 47% 45% 8% High	Middle 36% 53% 11% Cluster Middle	33% 60% 7% Low	50 or less 38% 52% 10% Comp 50 or less	More than 50 42% 48% 10% any Size More than 50	Less than 30 36% 53% 10% Coi Less than 30	30 to 99 40% 52% 8% mpany Si	100 or more 44% 46% 11% ze 100 or more	Male 39% 51% 9% Ge	43% 45% 13% nder
Oppose Don't know Which of the following ways of fin	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014 3%		Alb 46 8 s would you st	ny Bul % 40 % 50 6 9 pport or	Regio ffalo Roc 0% 3 1% 5 9% r oppose? Regio ffalo Roc 3%	chester 9 36% 57% 8% 2 - Increas on	Syracuse 34% 49% 17% sing perso Syracuse 5%	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3%	Food & Beverage 36% 50% 14% Food & Beverage 0%	Financial 48% 43% 10% Financial 3%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1%	Retail 46% 43% 11% Retail 3%	Service 39% 50% 11% Service 3%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1%	33% 60% 7% Low 3%	50 or less 38% 52% 10% Comp 50 or less 2%	More than 50 42% 48% 10% Dany Size More than 50 3%	Less than 30 36% 53% 10% Co. Less than 30 2%	30 to 99 40% 52% 8% mpany Si 30 to 99 4%	100 or more 44% 46% 11% 2e 100 or more 1%	Male 39% 51% 9% Ge Male 2%	43% 45% 13% nder Female 5%
Oppose Don't know Which of the following ways of fin Support Oppose	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014 39% 93%		Alb 46 46 8 s would you si Alb 3	ny Buf % 40% 5:5 6 9 pport or ny Buf 6 3	Regio ffalo Roc 0% 3 1% 5 9% r oppose? Regio ffalo Roc 3% S 80 S 90 S 100 S 10	chester !	Syracuse 34% 49% 17% sing perso Syracuse 5% 88%	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91%	Food & Beverage 36% 50% 14% Food & Beverage 0% 100%	Financial 48% 43% 10% Financial 3% 95%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95%	Retail 46% 43% 11% Retail 3% 94%	Service 39% 50% 11% Service 3% 92%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1% 94%	33% 60% 7% Low 3% 94%	50 or less 2% 94%	More than 50 42% 48% 10% any Size More than 50 3% 92%	Less than 30 36% 53% 10% Col Less than 30 2% 95%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91%	100 or more 44% 46% 11% 22e 100 or more 1% 94%	Male 39% 51% 9% Ge Male 2% 94%	43% 45% 13% nder Female 5% 89%
Oppose Don't know Which of the following ways of fin	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014 3%		Alb 46 8 s would you st	ny Buf % 40% 5:5 6 9 pport or ny Buf 6 3	Regio ffalo Roc 0% 3 1% 5 9% r oppose? Regio ffalo Roc 3% S 80 S 90 S 100 S 10	chester 9 36% 57% 8% 2 - Increas on	Syracuse 34% 49% 17% sing perso Syracuse 5%	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3%	Food & Beverage 36% 50% 14% Food & Beverage 0%	Financial 48% 43% 10% Financial 3%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1%	Retail 46% 43% 11% Retail 3%	Service 39% 50% 11% Service 3%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1%	33% 60% 7% Low 3%	50 or less 38% 52% 10% Comp 50 or less 2%	More than 50 42% 48% 10% Dany Size More than 50 3%	Less than 30 36% 53% 10% Co. Less than 30 2%	30 to 99 40% 52% 8% mpany Si 30 to 99 4%	100 or more 44% 46% 11% 2e 100 or more 1%	Male 39% 51% 9% Ge Male 2%	43% 45% 13% nder Female 5%
Oppose Don't know Which of the following ways of fin Support Oppose Don't know	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014 3% 93% 4%	improvement:	Alb 46 8 8 s would you si Alb 3 92 6	ny Buf % 40 5:5 6 9 pport or ny Buf 6 3 % 99 6 2	Regio Roci	chester 336% 57% 88%	Syracuse	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91% 5%	Food & Beverage 36% 50% 14% Food & Beverage 0% 0% 0%	Financial 48% 43% 10% Financial 3% 95% 3%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95%	Retail 46% 43% 11% Retail 3% 94%	Service 39% 50% 11% Service 3% 92%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1% 94%	33% 60% 7% Low 3% 94%	50 or less 2% 94%	More than 50 42% 48% 10% any Size More than 50 3% 92%	Less than 30 36% 53% 10% Col Less than 30 2% 95%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91%	100 or more 44% 46% 11% 22e 100 or more 1% 94%	Male 39% 51% 9% Ge Male 2% 94%	43% 45% 13% nder Female 5% 89%
Oppose Don't know Which of the following ways of fin Support Oppose	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014 3% 93% 4%	improvement:	Alb 46 8 8 s would you si Alb 3 92 6	ny Buf % 40 5:5 6 9 pport or ny Buf 6 3 % 99 6 2	Regio Regio Roco Roco Roco Regio Regio Roco Ro	chester	Syracuse	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91% 5%	Food & Beverage 36% 50% 14% Food & Beverage 0% 0% 0%	Financial 48% 43% 10% Financial 3% 95% 3%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95% 4%	Retail 46% 43% 11% Retail 3% 94%	Service 39% 50% 11% Service 3% 92%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1% 94% 5%	33% 60% 7% Low 3% 94%	50 or less 38% 52% 10% Comp 50 or less 2% 94% 3%	More than 50 42% 48% 10% Dany Size More than 50 3% 92% 5%	Less than 30 36% 53% 10% Cool Less than 30 2% 95% 3%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91% 5%	100 or more 44% 46% 11% 2e 100 or more 1% 94% 5%	Male 39% 51% 9% Ge Male 2% 94% 4%	43% 45% 13% nder Female 5% 89% 5%
Oppose Don't know Which of the following ways of fin Support Oppose Don't know	Upstate Total 2014 39% 51% 10% 10% inancing infrastructure Upstate Total 2014 3% 93% 4%	improvement:	Alb 46 8 8 s would you si Alb 3 92 6	ny Buf % 40 5:5 6 9 pport or ny Buf 6 3 % 99 6 2	Regio Roci	chester	Syracuse	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91% 5%	Food & Beverage 36% 14% 14% 100% 0% 100% 100% 100% 100% 10	Financial 48% 43% 10% Financial 3% 95% 3%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95%	Retail 46% 43% 11% Retail 3% 94%	Service 39% 50% 11% Service 3% 92%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92% 3%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1% 94%	33% 60% 7% Low 3% 94%	50 or less 38% 52% 10% Comp 50 or less 2% 94% 3% Comp	More than 50 42% 48% 10%	Less than 30 36% 53% 10% Cool Less than 30 2% 95% 3%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91%	100 or more 44% 46% 11% 2ee 100 or more 1% 94% 5%	Male 39% 51% 9% Ge Male 2% 94% 4%	43% 45% 13% nder Female 5% 89%
Oppose Don't know Which of the following ways of fin Support Oppose Don't know	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014 3% 93% 4%	improvement:	Alb 46 8 8 s would you si Alb 3 92 6	ny Buf % 40 5:5 6 9 pport or ny Buf 6 3 % 99 6 2	Regio Regio Roco Roco Roco Regio Regio Roco Ro	chester	Syracuse	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91% 5%	Food & Beverage 36% 50% 14% Food & Beverage 0% 0% 0%	Financial 48% 43% 10% Financial 3% 95% 3%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95% 4%	Retail 46% 43% 11% Retail 3% 94%	Service 39% 50% 11% Service 3% 92%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1% 94% 5%	33% 60% 7% Low 3% 94%	50 or less 38% 52% 10% Comp 50 or less 2% 94% 3%	More than 50 42% 48% 10%	Less than 30 36% 53% 10% Cool Less than 30 2% 95% 3%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91% 5%	100 or more 44% 46% 11% 2e 100 or more 1% 94% 5%	Male 39% 51% 9% Ge Male 2% 94% 4%	43% 45% 13% nder Female 5% 89% 5%
Oppose Don't know Which of the following ways of fin Support Oppose Don't know	Upstate Total 2014 39% 51% 10% 10% inancing infrastructure Upstate Total 2014 3% 93% 4%	improvement:	Alb 46 8 8 s would you si Alb 3 92 6	ny Buf 6 9 pport or ny Buf 6 3 6 99 6 2	Regio Roco 311% 5 9% r oppose? Regio Roco 3% symmetric s	2. September 1. September 2. September 2. September 3. September 2. September 3. Se	Syracuse	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91% 5% lars in the budge	Food & Beverage 36% 14% 14% 100% 0% 100% 100% 100% 100% 10	Financial 48% 43% 10% Financial 3% 95% 3%	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95% 4%	Retail 46% 43% 11% Retail 3% 94%	Service 39% 50% 11% Service 3% 92%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92% 3%	High 47% 45% 8% High 4%	Middle 36% 53% 11% Cluster Middle 1% 94% 5%	33% 60% 7% Low 3% 94%	50 or less 38% 52% 10% Comp 50 or less 2% 94% 3% Comp 50 or	More than 50 42% 48% 10% any Size More than 50 3% 92% 5% any Size More than 50 More than 50	Less than 30 36% 53% 10% Col Less than 30 2% 95% 3%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91% 5%	100 or more 44% 46% 11% 2ee 100 or more 1% 5% 2ee 100 or	Male 39% 51% 9% Ge Male 2% 94% 4%	Female 43% 45% 13% nder Female 5% 89% 5%
Oppose Don't know Which of the following ways of fin Support Oppose Don't know	Upstate Total 2014 39% 51% 10% inancing infrastructure Upstate Total 2014 3% 93% 4% inancing infrastructure Upstate Upstate Total 2014 Upstate Upstate	improvement:	Alb 46 48 8 would you st Alb 3 92 6	ny Buf 40% 5:6 9 pport of 3 3 % 9:6 2 pport of 2 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	Regio Roco Roco Roco Roco Roco Roco Regio Roco 2. September 1. September 2. September 2. September 3. September 2. September 3. Se	Syracuse 49% 17% sing perso Syracuse 5% 88% 7% cating doll	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91% 5% ars in the budge Engineering &	Food & Beverage	Financial 3% 95% 3% ation	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95% 4%	Retail 46% 43% 11% Retail 3% 94% 3%	Service 39% 50% 11% Service 3% 92% 6%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92% 3%	High 47% 45% 8% Whigh 44% 92% 4%	Middle 36% 53% 11% Cluster Middle 1% 94% 5% Cluster	33% 60% 7% Low 3% 94% 2%	50 or less 38% 52% 10% Comp 50 or less 2% 94% 3% Comp 50 or	More than 50 42% 48% 10% any Size More than 50 3% 92% 5% any Size More than 50 More than 50	Less than 30 36% 53% 10% Col Less than 30 2% 95% 3%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91% 5%	100 or more 44% 46% 11% 2ee 100 or more 1% 5% 2ee 100 or	Male 39% 51% 9% Ge Male 2% 94% 4%	43% 45% 13% nder Female 5% 89% 5%	
Oppose Don't know Which of the following ways of fil Support Oppose Don't know Which of the following ways of fil	Upstate Total 2014 39% 51% 10% Upstate Total 2014 3% 93% 4% Upstate Total 2014 Upstate Total 2014 Upstate Total 2014	improvement:	Alb Alb Alb Alb As would you si Alb As would you si Alb	ny Buf 44 46 53 56 9 9 9 9 6 2 9 9 9 9 9 9 9 9 9 9 9 9 9	Regio ffalo Roc 0% 3 11% 5 Regio r oppose? Regio ffalo Roc 2% r oppose? Regio Roc ffalo Roc	chester \$ 36% 57% 8% - Increas 11% 95% 33% - Reallocom chester \$ 500 100	Syracuse 349% 417% 1778 sing perso Syracuse 588% 77% cating doll Syracuse	Engineering & Construction 43% 47% 10% nal income taxes Engineering & Construction 3% 91% 5% lars in the budge Engineering & Construction	Food & Beverage 36% 36% 14% Food & Beverage 0% 100% 6% Food & Beverage 5% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6% 6%	Financial 3% 95% 3% ation	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95% 4% Industry Manufacturing	Retail 46% 43% 11% Retail 3% 94% 3% Retail	\$ervice 39% 11%	Wholesale & Distribution 33% 59% 8% Wholesale & Distribution 5% 92% 3% Wholesale & Distribution 5 Signature 1 Signature 1 Signature 2 Sign	High 47% 45% 8% High 4% 92% 4%	Middle 36% 53% 11% Cluster Middle 1% 94% 5% Cluster Middle	33% 60% 7% Low 3% 94% 2%	50 or less 38% 52% 10% Comp 50 or less 2% 94% 3% Comp 50 or less	More than 50 42% 48% 10% anny Size More than 50 3% 92% 5% anny Size More than 50	Less than 30 36% 53% 10% Coi Less than 30 2% 95% 3%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91% 5% mpany Si 30 to 99	100 or more 44% 46% 11% 22e 100 or more 1% 5% 22e 100 or more	Male 39% 51% 9% Ge Male 2% 94% 4%	Female 43% 45% 13% 13% 13% 13% 13% 15% 15% 15% 15% 15% 15% 15% 15% 15% 15
Oppose Don't know Which of the following ways of fin Support Oppose Don't know Which of the following ways of fin	Upstate Total 2014 39% 51% 10% 10% inancing infrastructure Upstate Total 2014 33% 93% 4% inancing infrastructure Upstate Total 2014 30%	improvement:	Alb Alb Alb Alb Alb Alb Alb Alb	ny But 6 5: 6 9 pport or 6 9 9 6 2 pport or 6 9 9 9 6 9 9 9 9 9 9 9 9 9 9 9 9 9 9	Regio Regio Roc. Roc. Roc. Regio Regio Regio Froppose? Regio	chester 9 36% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8%	Syracuse 5% 88% 7% cating doll Syracuse 29%	Engineering & Construction 43% 43% 10% nal income taxes Engineering & Construction 3% 91% 5% ars in the budge Engineering & Construction 27%	Food & Beverage 36% 14% Food & Beverage 0% 100% 0% t from educ Food & Beverage 50% 6	Financial 3% 95% 3% ation	Industry Manufacturing 35% 56% 8% Industry Manufacturing 1% 95% 4% Industry Manufacturing 33%	Retail 46% 43% 11% Retail 3% 94% 3% Retail 28%	\$ervice 39% 11% 11% \$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$\\$	Wholesale & Distribution 33% Wholesale & Distribution 55% 92% 33% Wholesale & Distribution 55% 92% 37% Wholesale & Distribution 37%	High 47% 45% 8% High 4% 92% 4%	Middle 36% 53% 11% Cluster Middle 1% 94% 5% Cluster Middle 34%	33% 60% 7% Low 3% 94% 2% Low 40%	50 or less 38% 52% 10% Comp 50 or less 2% 94% 3% Comp 50 or less 32%	More than 50 42% 48% 10% any Size More than 50 3% 5% Dany Size More than 50 27%	Less than 30 36% 53% 10% Coo Less than 30 2% 955% 3% Coo Less than 30 35%	30 to 99 40% 52% 8% mpany Si 30 to 99 4% 91% 5% mpany Si 30 to 99 28%	100 or more 44% 46% 11% 22e 100 or more 1% 94% 5% 22e 100 or more 28%	Male 39% 51% 9% Ge Male 2% 4% 4%	Female 43% 45% 13% 13% 13% 13% 13% 13% 13% 13% 13% 13

NYCEO2014 Crosstabs.xlsx 11 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Which of the following ways of fin	nancing infrastructure	improvemen	nts would y	ou suppo	rt or opp	ose? - Reall	cating dol	lars in the budge	t from Med	icaid														
					F	Region					Industry					Cluster		Comp	oany Size	Co	mpany Si	ize	G	Gender
	Upstate							Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Support	44%			36%	55%	42%	37%	43%	64%	50%	46%	48%	33%	48%	36%	45%	58%	45%	41%	44%	44%	42%	45%	30%
Oppose	43%			49%	37%	43%	43%	41%	36%	33%	42%	42%	50%	43%	50%	39%	36%	44%	42%	45%	41%	45%	42%	52%
Don't know	13%			15%	7%	14%	20%	16%	0%	18%	12%	11%	17%	9%	14%	15%	6%	11%	17%	12%	15%	13%	13%	18%
Which of the following ways of fin	nancing infrastructure	improvemen	nts would v	าน รมทกก	rt or onn	ose? - Using	nublic/nri	vate nartnershin	•	1	1	1	ı			1		l	1	1		1	l	
Trinon or the ronouning mayour in	- and a second		nes trouta y	ош ошрро		Region	pusc, p	l late partitersp			Industry					Cluster		Comr	any Size	Co	mpany Si	ize.	G	Gender
	Upstate	1				-6		Engineering &	Food &		1			Wholesale &				50 or		Less		100 or	_	T
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99		Male	Female
Support	75%	1		74%	79%	74%	74%	70%	64%	73%	75%	75%	83%	76%	78%	78%	65%	77%	74%	76%	76%	76%	77%	70%
Oppose	13%			13%	14%	13%	12%	16%	21%	18%	12%	11%	11%	13%	13%	11%	19%	13%	13%	13%	13%	13%	12%	_
Don't know	11%	 		12%	7%	13%	14%	13%	14%	10%	14%	14%	7%	11%	10%	11%	16%	10%	12%	10%	12%	11%	11%	
Don't know	1170			1270	/70	15%	1470	15%	1470	10%	1470	14%	770	1170	10%	1170	10%	10%	12%	10%	1270	1170	1170	970
144:1 CH CH : CC		ĻI						<u> </u>			1		l .										l	
Which of the following ways of fin	nancing intrastructure	improvemen	nts would y	ou suppo			ing tedera	tunding										r .						
					F	Region					Industry					Cluster			any Size		mpany Si		G	ender
	Upstate						1	Engineering &	Food &					Wholesale &				50 or		Less		100 or	1	1
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99		Male	
Support	75%			75%	74%	75%	74%	80%	71%	68%	61%	80%	79%	80%	80%	76%	58%	74%	76%	80%	67%	81%	77%	64%
Oppose	17%			17%	17%	18%	16%	15%	29%	25%	23%	14%	13%	15%	14%	14%	31%	19%	15%	16%	23%	11%	17%	18%
Don't know	8%			8%	9%	6%	11%	4%	0%	8%	16%	6%	8%	5%	6%	9%	10%	7%	9%	4%	10%	9%	6%	18%
Which of the following ways of fin	nancing infrastructure	improvemen	nts would y	ou suppo	rt or opp	ose? - Fully	privatizing	infrastructure de	velopment	in some ca	ses			•										
					F	Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ize	G	ender
	Upstate					_		Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99		Male	Female
Support	52%	i i		46%	61%	55%	37%	51%	29%	53%	58%	52%	51%	51%	51%	52%	55%	54%	50%	53%	51%	52%	52%	48%
Oppose	23%	1		28%	17%	22%	30%	25%	43%	28%	19%	20%	21%	28%	25%	23%	21%	23%	25%	23%	23%	24%	24%	
Don't know	25%			26%	21%	23%	33%	24%	29%	20%	23%	28%	28%	22%	23%	26%	24%	24%	26%	24%	26%	23%	24%	
DOI! CKNOW	23/0			2070	21/0	23/0	3370	24/0	23/0	2070	25/0	2070	2070	22/0	23/0	2070	2470	24/0	2070	24/0	2070	23/0	24/0	3070
Switching to another topic area, w	vomon in husinoss in	oach of the f	following ro	loc withi	compar	ioc in your	nductry w	ould you say tha	t women he	avo ac mucl	. Conjor manago	mont	<u> </u>					l	<u> </u>			1	l	
Switching to another topic area, w	voilleii iii busiiless, iii	each of the i	TOHOWING TO	ies witiii			iluusti y, w	l	t women na	ave as illuci		ment				Cluster		C	any Size	-	mpany Si			ender
	11					legion	1	For all and a section at 0	F10	1	Industry		ı	Wholesale &	-	Ciuster	1	50 or			прапу зі		- 0	ender
	Upstate				. " .			Engineering &	Food &								١.			Less		100 or		l
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing				High	Middle		less	than 50		30 to 99			Female
Same opportunity	69%			67%	68%	73%	71%	59%	57%	83%	70%	71%	68%	78%	65%	70%	78%	67%	72%	68%	68%	72%	72%	50%
More opportunity	6%			5%	8%	5%	4%	2%	0%	5%	4%	6%	8%	8%	5%	4%	10%	6%	5%	5%	7%	4%	6%	4%
Less opportunity	22%			26%	21%	18%	21%	34%	29%	13%	23%	18%	21%	13%	27%	21%	10%	23%	21%	22%	22%	21%	19%	43%
Don't know	3%			3%	3%	4%	4%	4%	14%	0%	4%	5%	3%	1%	3%	4%	1%	4%	3%	4%	3%	3%	3%	4%
Switching to another topic area, w	vomen in business, in	each of the f	following ro	les withi	n compar	ies in your i	ndustry, w	ould you say tha	t women ha	ave as mucl	n - Ownership													
					F	Region					Industry					Cluster		Comp	oany Size	Co	mpany Si	ize	G	Gender
	Upstate							Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
Same opportunity	62%			59%	61%	63%	64%	56%	64%	70%	68%	63%	55%	65%	58%	61%	72%	64%	60%	67%	62%	57%	64%	50%
More opportunity	9%	i i		10%	9%	8%	7%	10%	7%	3%	6%	6%	13%	9%	11%	6%	12%	11%	6%	10%	10%	5%	8%	13%
Less opportunity	20%	1		19%	20%	21%	17%	27%	14%	5%	15%	18%	21%	23%	20%	22%	12%	19%	20%	15%	20%	23%	18%	_
Don't know	10%	† †		11%	10%	8%	12%	7%	14%	23%	10%	12%	11%	4%	11%	11%	5%	7%	13%	8%	8%	15%	10%	_
	10/0	1		11/0	10/0	570	12/0	.,,,	1470	23/0	25/0	12/0	11/0	*/0	21/0	11/0	370	. 70	13/0	570	570	1370	20/0	+ 7/3
Switching to another topic area, w	vomen in husiness in	each of the f	following ro	les withi	1 compar	ies in vour	ndustry :	ould you say tha	t women h	ave as mucl	ı - Marketing/nub	lic rals+	ions	1	1	1	1	l		1		1	<u> </u>	
Switching to another topic area, w	voinen in business, in	each of the i	TOHOWING TO	ies witiii	•	Region	iiuusti y, w	l	t women ne	ave as illuci	Industry	iic relat	10113			Cluster		C	any Size	-	mpany Si			ender
	11					egion	1	For all and a section at 0	F10	1	Industry		ı	Wholesale &	-	Ciuster	1	50 or			прапу зі			ender
	Upstate			l	. "		١_	Engineering &	Food &	L	l.,		١		l		١.			Less		100 or		l
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle		less	than 50	than 30	30 to 99			
Same opportunity	72%			74%	69%	74%	72%	66%	71%	83%	71%	69%	71%	84%	67%	76%	76%	73%	72%	75%	70%	72%	73%	_
	21%			19%	26%	19%	20%	25%	14%	18%	25%	22%	22%	14%	24%	18%	22%	21%	21%	19%	24%	21%	22%	14%
More opportunity																								
More opportunity Less opportunity	2%			2%	2%	1%	3%	4%	0%	0%	1%	2%	2%	0%	2%	1%	1%	1%	3%	2%	1%	3%	1%	11%
						1% 6%	3% 5%	4% 4%	0% 14%	0% 0%	1% 4%	2% 8%	2% 6%	0% 3%	2% 6%	1% 4%	1% 1%	1% 5%	3% 4%	2% 4%	1% 5%	3% 3%	1% 4%	9%

NYCEO2014 Crosstabs.xlsx 12 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

				Region					Industry					Cluster		Comn	ompany Size Company Size					ender
	Upstate			T		Engineering &	Food &		,			Wholesale &				50 or	More	Less		100 or		
	Total 2014	Albai	y Buffalo	Rochester	Syracuse		Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low		than 50		30 to 99		Male	Fem
Same opportunity	70%	71%		70%	76%	63%	86%	80%	70%	68%	71%	71%	66%	72%	72%	70%	69%	72%	69%	68%	70%	70
More opportunity	25%	24%	30%	24%	20%	30%	0%	20%	26%	26%	24%	24%	28%	23%	26%	24%	27%	21%	28%	27%	26%	20
Less opportunity	1%	2%	1%	1%	0%	3%	0%	0%	1%	0%	2%	0%	2%	1%	0%	0%	2%	1%	0%	3%	1%	29
Don't know	4%	3%	4%	5%	4%	4%	14%	0%	3%	6%	3%	5%	4%	4%	2%	5%	2%	7%	3%	1%	3%	99
DON L KNOW	470	370	470	370	470	470	14%	U%	3%	076	370	370	470	470	270	3%	270	770	370	170	370	97
Switching to another topic area	a, women in business, in each o	f the following roles wi	hin compa	nies in your	industry, v	ould you say tha	t women ha	ve as much	ı - Line staff super	vision							l				l	
				Region					Industry					Cluster		Comp	any Size	Co	Ge	ender		
	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Albai	y Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Fem
Same opportunity	66%	68%	63%	65%	74%	51%	71%	78%	70%	66%	66%	75%	62%	69%	71%	65%	67%	64%	66%	69%	69%	45
More opportunity	9%	8%	13%	8%	8%	7%	7%	18%	4%	17%	10%	6%	10%	7%	13%	7%	12%	5%	12%	11%	9%	99
Less opportunity	16%	19%		16%	9%	27%	14%	0%	23%	6%	14%	13%	17%	17%	10%	18%	14%	21%	14%	13%	15%	29
Don't know	9%	6%	8%	12%	9%	15%	7%	5%	4%	11%	10%	6%	11%	7%	6%	9%	8%	10%	9%	7%	7%	189
DOIL CKIIOW	370	070	070	12/0	370	1370	770	370	470	11/0	1070	070	11/0	770	070	370	070	1070	370	770	770	10
Switching to another topic area	a, women in business, in each o	f the following roles wi	hin compa	nies in your	industry, v	ould you say tha	t women ha	ve as much	- Line staff		•											
				Region					Industry					Cluster		Comp	any Size	Co	Gende			
	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014	Albai	y Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Fem
Same opportunity	71%	73%	68%	68%	78%	55%	71%	78%	78%	71%	68%	81%	67%	72%	76%	70%	71%	71%	68%	73%	72%	59
More opportunity	11%	8%	16%	9%	7%	9%	7%	18%	5%	15%	13%	6%	11%	9%	14%	9%	13%	7%	13%	12%	11%	59
Less opportunity	10%	13%	8%	10%	5%	20%	7%	0%	11%	3%	10%	8%	11%	10%	5%	10%	9%	11%	9%	9%	9%	219
Don't know	9%	6%	8%	13%	11%	16%	14%	5%	5%	11%	9%	5%	11%	8%	6%	11%	7%	12%	9%	5%	8%	14
Switching to another topic area	a. women in business, in each o	f the following roles wi	hin compa	nies in vour	industry. v	ould you say tha	t women ha	ve as much	- Accounting					l			l	I .			l	
Switching to another topic area	a, women in business, in each o	f the following roles wi	hin compa		industry, v	 vould you say tha 	t women ha	ive as much						Cluster		Comp	any Size	Co	mnany Si	7e	Ge	ender
Switching to another topic area		f the following roles wi	hin compa	nies in your Region	industry, v	,		l ive as much	n - Accounting Industry			Wholesale &		Cluster	1	•	any Size		mpany Si			ender
Switching to another topic area	Upstate			Region		Engineering &	Food &		Industry	Petail	Sanvica	Wholesale &	High		Low	50 or	More	Less		100 or		
	Upstate Total 2014	Albai	y Buffalo	Region Rochester	Syracuse	Engineering & Construction	Food & Beverage	Financial	Industry Manufacturing	Retail		Distribution	High	Middle		50 or less	More than 50	Less than 30	30 to 99	100 or more	Male	Fema
Same opportunity	Upstate Total 2014 76%	Albai 80%	y Buffalo	Region Rochester 73%	Syracuse 82%	Engineering & Construction 66%	Food & Beverage 71%	Financial 90%	Industry Manufacturing 73%	77%	77%	Distribution 85%	76%	Middle 76%	77%	50 or less 76%	More than 50	Less than 30 78%	30 to 99 72%	100 or more 79%	Male 76%	Fem : 739
Same opportunity More opportunity	Upstate Total 2014 76% 18%	Albai 80% 15%	y Buffalo 72% 22%	Region Rochester 73% 20%	Syracuse 82% 14%	Engineering & Construction 66% 27%	Food & Beverage 71% 7%	Financial 90% 8%	Industry Manufacturing 73% 24%	77% 20%	77% 14%	Distribution 85% 13%	76% 18%	Middle 76% 19%	77% 19%	50 or less 76% 19%	More than 50 76% 18%	Less than 30 78% 16%	30 to 99 72% 23%	100 or more 79% 15%	Male 76% 19%	739 169
Same opportunity More opportunity Less opportunity	Upstate Total 2014 76% 18% 2%	Albai 80% 15% 1%	y Buffalo 72% 22% 3%	Region Rochester 73% 20% 2%	Syracuse 82% 14% 1%	Engineering & Construction 66% 27% 3%	Food & Beverage 71% 7% 0%	Financial 90% 8% 3%	Industry Manufacturing 73% 24% 2%	77% 20% 0%	77% 14% 3%	Distribution 85% 13% 0%	76% 18% 2%	Middle 76% 19% 2%	77% 19% 1%	50 or less 76% 19% 1%	More than 50 76% 18% 3%	Less than 30 78% 16% 1%	30 to 99 72% 23% 2%	100 or more 79% 15% 4%	Male 76% 19% 1%	739 169 7%
Same opportunity More opportunity	Upstate Total 2014 76% 18%	Albai 80% 15%	y Buffalo 72% 22%	Region Rochester 73% 20%	Syracuse 82% 14%	Engineering & Construction 66% 27%	Food & Beverage 71% 7%	Financial 90% 8%	Industry Manufacturing 73% 24%	77% 20%	77% 14%	Distribution 85% 13%	76% 18%	Middle 76% 19%	77% 19%	50 or less 76% 19%	More than 50 76% 18%	Less than 30 78% 16%	30 to 99 72% 23%	100 or more 79% 15%	Male 76% 19%	
Same opportunity More opportunity Less opportunity Don't know	Upstate Total 2014 76% 18% 2% 4%	Albai 80% 15% 13%	y Buffalc 72% 22% 3% 3%	Region Rochester 73% 20% 2% 5%	Syracuse 82% 14% 1% 3%	Engineering & Construction 66% 27% 3% 3%	Food & Beverage 71% 7% 0% 21%	Financial 90% 8% 3% 0%	Manufacturing 73% 24% 2% 2%	77% 20% 0% 3%	77% 14% 3%	Distribution 85% 13% 0%	76% 18% 2%	Middle 76% 19% 2%	77% 19% 1%	50 or less 76% 19% 1%	More than 50 76% 18% 3%	Less than 30 78% 16% 1%	30 to 99 72% 23% 2%	100 or more 79% 15% 4%	Male 76% 19% 1%	739 169 7%
Same opportunity More opportunity Less opportunity Don't know	Upstate Total 2014 76% 18% 2% 4%	Albai 80% 15% 13%	y Buffalc 72% 22% 3% 3%	Region Rochester 73% 20% 2% 5% unies in your	Syracuse 82% 14% 1% 3%	Engineering & Construction 66% 27% 3% 3%	Food & Beverage 71% 7% 0% 21%	Financial 90% 8% 3% 0%	Manufacturing 73% 24% 2% 2%	77% 20% 0% 3%	77% 14% 3%	Distribution 85% 13% 0%	76% 18% 2%	Middle 76% 19% 2% 3%	77% 19% 1%	50 or less 76% 19% 1% 4%	More than 50 76% 18% 3% 3%	Less than 30 78% 16% 1% 5%	30 to 99 72% 23% 2% 4%	100 or more 79% 15% 4% 1%	Male 76% 19% 1% 4%	Fem: 739 169 7% 4%
Same opportunity More opportunity Less opportunity	Upstate Total 2014 76% 18% 2% 4% 4% a, women in business, in each o	Albai 80% 15% 13%	y Buffalc 72% 22% 3% 3%	Region Rochester 73% 20% 2% 5%	Syracuse 82% 14% 1% 3%	Engineering & Construction 66% 27% 3% 3% 20uld you say tha	Food & Beverage 71% 7% 0% 21% t women ha	Financial 90% 8% 3% 0%	Manufacturing 73% 24% 2% 2%	77% 20% 0% 3%	77% 14% 3%	Distribution 85% 13% 0% 3%	76% 18% 2%	Middle 76% 19% 2%	77% 19% 1%	50 or less 76% 19% 1% 4%	More than 50 76% 18% 3% 3%	Less than 30 78% 16% 1% 5%	30 to 99 72% 23% 2%	100 or more 79% 15% 4% 1%	Male 76% 19% 1% 4%	739 169 7%
Same opportunity More opportunity Less opportunity Don't know	Upstate Total 2014 76% 18% 2% 4% 4% Jupstate	Alba 80% 15% 1% 3% f the following roles wi	y Buffalc 72% 22% 3% 3% hin compa	Region Rochester 73% 20% 2% 5% inies in your Region	Syracuse 82% 14% 1% 3% industry, v	Engineering & Construction 66% 27% 3% 3% 3%	Food & Beverage 71% 7% 0% 21% twomen ha	Financial 90% 8% 3% 0% owe as much	Manufacturing 73% 24% 2% 2% - Data processing	77% 20% 0% 3%	77% 14% 3% 6%	Distribution 85% 13% 0% 3% Wholesale &	76% 18% 2% 4%	Middle 76% 19% 2% 3% Cluster	77% 19% 1% 3%	50 or less 76% 19% 4% Comp 50 or	More than 50 76% 18% 3% 3% 3% any Size	Less than 30 78% 16% 1% 5% Co	30 to 99 72% 23% 2% 4%	100 or more 79% 15% 4% 1%	Male 76% 19% 1% 4%	Fema 739 169 169 4%
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014	Albai 80% 15% 1% 3% f the following roles wi	y Buffalc 72% 22% 3% 3% hin compa	Region Rochester 73% 20% 2% 5% inies in your Region Rochester	Syracuse 82% 14% 1% 3% industry, v	Engineering & Construction 66% 27% 3% 3% ould you say tha Engineering & Construction	Food & Beverage 71% 7% 0% 21% twomen ha	Financial 90% 8% 3% 0% ove as much	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing	77% 20% 0% 3% 3 Retail	77% 14% 3% 6% Service	Distribution 85% 13% 0% 3% Wholesale & Distribution	76% 18% 2% 4% High	Middle 76% 19% 2% 3% Cluster	77% 19% 1% 3% Low	50 or less 76% 19% 4% Comp 50 or less	More than 50 76% 18% 3% 3% Size More than 50	Less than 30 78% 16% 1% 5% Co Less than 30	30 to 99 72% 23% 2% 4% mpany Si	100 or more 79% 15% 4% 1%	Male 76% 19% 1% 4%	Fema 739 169 7% 4% ender Fema 739 78 78 78 78 78 78 78 78 78 78 78 78 78
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75%	Alban Alban Alban 79%	y Buffalc 72% 22% 3% 3% 3% hin compa	Region Rochester 73% 20% 2% 5% inies in your Region Rochester 74%	Syracuse 82% 14% 1% 3% industry, v	Engineering & Construction 66% 27% 3% 3% 3% could you say that Engineering & Construction 67%	Food & Beverage 71% 7% 0% 21% t women ha Food & Beverage 79%	Financial 90% 8% 3% 0% owe as much Financial 93%	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing 75%	77% 20% 0% 3% 3% Retail 80%	77% 14% 3% 6% Service 69%	Distribution 85% 13% 0% 3% Wholesale & Distribution 78%	76% 18% 2% 4% High 71%	Middle 76% 19% 2% 3% Cluster Middle 76%	77% 19% 1% 3% Low 78%	50 or less 76% 19% 4% Comp 50 or less 73%	More than 50 76% 18% 3% 3% 3% 512e More than 50 78%	Less than 30 78% 16% 1% 5% Co Less than 30 70%	30 to 99 72% 23% 2% 4% mpany Si 30 to 99 73%	100 or more 79% 15% 4% 1% 2e 100 or more 83%	Male 76% 19% 4% Ge Male 76%	Fem: 733 165 7% 4% ender Fem: 665
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75% 19%	Albai 80% 15% 1% 3% f the following roles wi Albai 79% 144	y Buffalc 72% 22% 3% 3% 3hin compa y Buffalc 70% 24%	Region Rochester 73% 20% 2% 5% sin ies in your Region Rochester 74% 20%	Syracuse 82% 14% 1% 3% industry, v Syracuse 76% 20%	Engineering & Construction 66% 27% 3% 3% 3% could you say tha Engineering & Construction 67% 29%	Food & Beverage 71% 7% 0% 21% t women had beverage 79% 7%	Financial 90% 8% 3% 0% owe as much Financial 93% 8%	Industry Manufacturing 73% 24% 2% 2% 1- Data processing Industry Manufacturing 75% 19%	77% 20% 0% 3% 80% 15%	77% 14% 3% 6% Service 69% 19%	Distribution	76% 18% 2% 4% High 71% 21%	Middle 76% 19% 2% 3% Cluster Middle 76% 19%	77% 19% 1% 3% Low 78% 16%	50 or less 76% 19% 4% Comp 50 or less 73% 23%	More than 50 76% 18% 3% 3% 3% Size More than 50 78% 16%	Less than 30 78% 16% 15% Co Less than 30 70% 24%	30 to 99 72% 23% 2% 4% smpany Si 30 to 99 73% 22%	100 or more 79% 15% 4% 1% 22e 100 or more 83% 12%	Male 76% 19% 4% Ge Male 76% 19%	Fem 73° 16° 79° 49° 49° ender Fem 66° 25°
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75%	Alban Alban Alban 79%	y Buffalc 72% 22% 3% 3% 3% hin compa	Region Rochester 73% 20% 2% 5% inies in your Region Rochester 74%	Syracuse 82% 14% 1% 3% industry, v	Engineering & Construction 66% 27% 3% 3% 3% could you say that Engineering & Construction 67%	Food & Beverage 71% 7% 0% 21% t women ha Food & Beverage 79%	Financial 90% 8% 3% 0% owe as much Financial 93%	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing 75%	77% 20% 0% 3% Retail 80% 15% 0%	77% 14% 3% 6% Service 69%	Distribution 85% 13% 0% 3% Wholesale & Distribution 78%	76% 18% 2% 4% High 71% 21% 3%	Middle 76% 19% 2% 3% Cluster Middle 76%	77% 19% 1% 3% Low 78%	50 or less 76% 19% 4% Comp 50 or less 73%	More than 50 76% 18% 3% 3% 3% 512e More than 50 78%	Less than 30 78% 16% 1% 5% Co Less than 30 70%	30 to 99 72% 23% 2% 4% mpany Si 30 to 99 73%	100 or more 79% 15% 4% 1% 2e 100 or more 83%	Male 76% 19% 4% Ge Male 76%	Fem 73 16 79 49 49 Fem 666 25
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75% 19%	Albai 80% 15% 1% 3% f the following roles wi Albai 79% 144	y Buffalc 72% 22% 3% 3% 3hin compa y Buffalc 70% 24%	Region Rochester 73% 20% 2% 5% sin ies in your Region Rochester 74% 20%	Syracuse 82% 14% 1% 3% industry, v Syracuse 76% 20%	Engineering & Construction 66% 27% 3% 3% 3% could you say tha Engineering & Construction 67% 29%	Food & Beverage 71% 7% 0% 21% t women had beverage 79% 7%	Financial 90% 8% 3% 0% owe as much Financial 93% 8%	Industry Manufacturing 73% 24% 2% 2% 1- Data processing Industry Manufacturing 75% 19%	77% 20% 0% 3% 80% 15%	77% 14% 3% 6% Service 69% 19%	Distribution	76% 18% 2% 4% High 71% 21%	Middle 76% 19% 2% 3% Cluster Middle 76% 19%	77% 19% 1% 3% Low 78% 16%	50 or less 76% 19% 4% Comp 50 or less 73% 23%	More than 50 76% 18% 3% 3% 3% Size More than 50 78% 16%	Less than 30 78% 16% 15% Co Less than 30 70% 24%	30 to 99 72% 23% 2% 4% smpany Si 30 to 99 73% 22%	100 or more 79% 15% 4% 1% 22e 100 or more 83% 12%	Male 76% 19% 4% Ge Male 76% 19%	Fem 733 166 79 49 49 49 666 666 253 79
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity Less opportunity Don't know	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% 4%	Albai 80% 15% 1% 3% Albai 79% 144 3% 4%	y Buffalc 72% 22% 3% 3% 3hin compa y Buffalc 70% 24% 1% 5%	Region Rochester 73% 20% 2% 5% Innies in your Region Rochester 74% 20% 1% 5%	Syracuse 82% 14% 1% 3% industry, v Syracuse 76% 20% 1% 3%	Engineering & Construction 66% 27% 3% 3% ould you say tha Engineering & Construction 67% 29% 1% 3%	Food & Beverage 71% 7% 0% 21% t women had 8 Beverage 79% 7% 0% 14%	Financial 93% 8% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing 75% 19% 3% 3%	77% 20% 0% 3% Retail 80% 15% 0%	77% 14% 3% 6% Service 69% 19% 3%	Distribution 85% 13% 0% 3% Wholesale & Distribution 78% 19% 0%	76% 18% 2% 4% High 71% 21% 3%	Middle 76% 19% 2% 3% Cluster Middle 76% 19% 1%	77% 19% 1% 3% Low 78% 16% 0%	50 or less 76% 19% 4% Comp 50 or less 73% 23% 1%	More than 50 76% 18% 3% 3% 3% Size More than 50 78% 16% 2%	Less than 30 78% 16% 15% Co Less than 30 70% 24% 1%	30 to 99 72% 23% 2% 4% smpany Si 30 to 99 73% 22% 1%	100 or more 79% 15% 4% 1% 2ee 100 or more 83% 12% 3%	Male 76% 19% 4% 4% Male 76% 19%	Fem 733 166 79 49 49 49 666 666 253 79
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity Less opportunity Don't know	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% 4%	Albai 80% 15% 1% 3% Albai 79% 144 3% 4%	y Buffalc 72% 22% 3% 3% 3hin compa y Buffalc 70% 24% 1% 5%	Region Rochester 73% 20% 2% 5% Innies in your Region Rochester 74% 20% 1% 5% Innies in your	Syracuse 82% 14% 1% 3% industry, v Syracuse 76% 20% 1% 3%	Engineering & Construction 66% 27% 3% 3% ould you say tha Engineering & Construction 67% 29% 1% 3%	Food & Beverage 71% 7% 0% 21% t women had 8 Beverage 79% 7% 0% 14%	Financial 93% 8% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing 75% 19% 3% 3% - Clerical	77% 20% 0% 3% Retail 80% 15% 0%	77% 14% 3% 6% Service 69% 19% 3%	Distribution 85% 13% 0% 3% Wholesale & Distribution 78% 19% 0%	76% 18% 2% 4% High 71% 21% 3%	Middle 76% 19% 2% 3% Cluster Middle 76% 19% 19% 3%	77% 19% 1% 3% Low 78% 16% 0%	50 or less 76% 19% 4% Comp 50 or less 73% 23% 1%	More than 50 76% 18% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3%	Less than 30 78% 16% 1% 5% Co Less than 30 70% 24% 1%	30 to 99 72% 23% 2% 4% mpany Si 30 to 99 73% 22% 4%	100 or more 79% 15% 4% 1% 1	Male 76% 19% 4% 4% Ge Male 76% 19% 4%	Fem 73' 16' 79' 49' Fem 66' 25' 79 29
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity Less opportunity	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% 4% 3, women in business, in each o	Albai 80% 15% 1% 3% Albai 79% 144 3% 4%	y Buffalc 72% 22% 3% 3% 3hin compa y Buffalc 70% 24% 1% 5%	Region Rochester 73% 20% 2% 5% Innies in your Region Rochester 74% 20% 1% 5%	Syracuse 82% 14% 1% 3% industry, v Syracuse 76% 20% 1% 3%	Engineering & Construction 66% 27% 3% 3% 3% ould you say tha Engineering & Construction 67% 29% 1% 3% ould you say tha	Food & Beverage 71% 0% 21% t women ha Food & Beverage 79% 0% 14% t women ha Food & Beverage 79% 0% 14% t women ha Food & Beverage 79% 0% 14% t women ha Food & Beverage 79% 14% 14% 14% 14% 14% 14% 14% 14% 14% 14	Financial 93% 8% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing 75% 19% 3% 3%	77% 20% 0% 3% Retail 80% 15% 0%	77% 14% 3% 6% Service 69% 19% 3%	Distribution	76% 18% 2% 4% High 71% 21% 3%	Middle 76% 19% 2% 3% Cluster Middle 76% 19% 1%	77% 19% 1% 3% Low 78% 16% 0%	50 or less 76% 19% 4% Comp 50 or less 73% 23% 1% 4% Comp	More than 50 76% 18% 3% 3% 3% 3% 3% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4% 4%	Less than 30 78% 16% 1% 5% Co Less than 30 70% 24% 1% 5%	30 to 99 72% 23% 2% 4% smpany Si 30 to 99 73% 22% 1%	100 or more 79% 15% 4% 1% 1	Male 76% 19% 4% 4% Ge Male 76% 19% 4%	Fem 733 166 79 49 49 49 666 666 253 79
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity Less opportunity Don't know	Upstate Total 2014 76% 18% 2% 4% 4% a, women in business, in each o Upstate Total 2014 75% 2% 4% 2% 4% Upstate Total 2014 75% 2% 4% Upstate Total 2014 75% 19% 2% 4% Upstate Upstate Total 2014 75% 19% 10% 10% 10% 10% 10% 10% 10% 10% 10% 10	Albai 80% 15% 1% 3% 1f the following roles wi Albai 3% 419 34% 45f the following roles wi	y Buffalc 72% 3% 3% 3% hin compa y Buffalc 72% 1% 5%	Region Rochester 73% 20% 2% 5% Initial in your Region Rochester 74% 20% 1% 5% Initial in your Region	Syracuse	Engineering & Construction 66% 3% 3% 3% ould you say tha Engineering & Construction 67% 29% 1% 3% ould you say tha Engineering & Construction 67% 29% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1% 1%	Food & Beverage 71% 0% 21% 1 women ha Food & Beverage 79% 0% 144% 1 women ha Food & Fo	Financial 90% 98% 98% 98% 98% 98% 98% 98% 98% 98% 98	Industry Manufacturing 73% 24% 2% 2%	77% 20% 0% 3% 3% Retail 80% 15% 0% 5%	77% 14% 3% 6% Service 69% 19% 3% 8%	Distribution	76% 18% 2% 4% High 71% 21% 3% 5%	Middle 76% 19% 2% 3% Cluster Middle 76% 19% 1% 3%	77% 19% 1% 3% Low 78% 16% 6%	50 or less 76% 19% 4% Comp 50 or less 73% 4% Comp 50 or less 73% 50 or less 750 or less 75	More than 50 76% 18% 3% 3% 3% 3% 3% 4% 16% 2% 4% 4% 4% 4%	Less than 30 78% 16% 15% Co Less than 30 70% 24% 5% Co Less	30 to 99 72% 23% 2% 4% 30 to 99 73% 22% 1% 4%	100 or more 79% 15% 4% 1% 1% 12% 3% 2% 2% 2%	Male 76% 19% 4% 4% Male 76% 19% 4%	Fem 73 166 79 49 49 49 49 49 49 49 49 49 49 49 49 49
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity Less opportunity Less opportunity Don't know Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% 4% Implicate Total 2014 75% 19% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% Upstate Total 2014 75% 19% 2% 4% Upstate Total 2014	Albai 80% 15% 1% 3% f the following roles wi Albai 79% 14% 33% 44% f the following roles wi	y Buffalc 72% 3% 3% 3% hin compa y Buffalc 70% 24% 1% 5% hin compa	Region Rochester 73% 20% 5% Inies in your Region Rochester 74% 20% 11% 5% Inies in your Region Rochester	Syracuse 14% 1% 3% industry, v Syracuse 76% 20% 1% 3% industry, v	Engineering & Construction 66% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3%	Food & Beverage 71% 0% 21% t women has 8 Beverage 79% 79% 14% t women has 8 Beverage 79% 79% 14% t women has 8 Beverage 8	Financial 93% 88 3% 0% Ive as much Financial 93% 8% 0% 0% Ive as much Financial Financial	Industry Manufacturing 73% 24% 2% 2% 10 - Data processing Industry Manufacturing 75% 19% 33% 34 - Clerical Industry Manufacturing Manufacturing Manufacturing Manufacturing Manufacturing Manufacturing Manufacturing	77% 20% 0% 3% 3 Retail 80% 15% 0% 5%	77% 14% 3% 6% Service 69% 19% 3% 8%	Distribution 85% 13% 0% 3% Wholesale & Distribution 78% 19% 0% 3% Wholesale & Distribution	76% 18% 2% 4% 4% High 71% 21% 3% 5%	Middle 76% 19% 3% Cluster Middle 76% 19% 3% Cluster Middle 76% 19% 1% Middle Middle Middle Middle Middle Middle	77% 19% 1% 3% Low 78% 16% 6% Low	50 or less 76% 19% 4% 4	More than 50 76% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3%	Less than 30 78% 16% 5% Co Less than 30 70% 24% 5% Co Less than 30 70% Less than 30 70% 11% 5% Co Less than 30 70% Less than	30 to 99 72% 23% 24% 44% mpany Si 30 to 99 73% 22% 44% 44% mpany Si 30 to 99	100 or more 79% 15% 4% 1% 1% 100 or more 83% 12% 3% 2% 2%	Male 76% 19% 4% 4% 19% 4% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4% 19% 4	Fem 733 166 799 499 499 499 499 499 499 499 499 499
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity Less opportunity Don't know Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% a, women in business, in each o Upstate Total 2014 75% 19% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% Upstate Total 2014 61%	Albai 80% 15% 11% 3% 4 Haai 79% 144 3% 4 4% 4 f the following roles wi	y Buffalc 72% 3% 3% 3% hin compa y Buffalc 70% 24% 5% hin compa y Buffalc 55%	Region 73% 20% 2% 5% 5% Inies in your Region Rochester 74% 20% 5% Inies in your Region Rochester 74% 60%	Syracuse	Engineering & Construction 66% 27% 3% 3% 3w Jould you say tha Engineering & Construction 67% 29% 1% 3% Jould you say tha Engineering & Construction 44%	Food & Beverage 79% 14% 14% 1500 & Beverage 79% 27% 27% 27% 27% 27% 27% 27% 27% 27% 27	Financial 93% 8% 0% 0% 0% 1928 1938 1938 1938 1938 1938 1938 1938 193	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing 75% 19% 3% 3% - Clerical Industry Manufacturing 65%	77% 20% 0% 3% 3% Retail 80% 15% 0% 5% Retail 63%	77% 14% 3% 6% Service 69% 19% 3% 8% Service 57%	Distribution 85% 13% 0% 3% Wholesale & Distribution 78% 19% 0% 3% Wholesale & Distribution 70%	76% 18% 2% 4% High 71% 21% 3% 5%	Middle 76% 19% Cluster Middle 76% 19% 3% Cluster Middle 59%	77% 19% 1% 3% 	50 or less 76% 19% 4% Comp 50 or less 73% 4% Comp 50 or less 73% 50 or less 57% 50 or less 57%	More than 50 76% 18% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3%	Less than 30 78% 16% 5% Co Less than 30 70% 24% 1% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	30 to 99 72% 23% 4% 4% 30 to 99 73% 22% 4% 4% 30 to 99 73% 22% 1% 4% 30 to 99	100 or more 79% 15% 4% 1% 1% 2e 100 or more 83% 2% 2% 2e 100 or more 70%	Male 76% 19% 4% 4% Male 76% 19% 4% Male 62%	Fem 73' 16' 79' 49' Fem 66' 25' 79' 29' Fem 48'
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% 4% 4% Upstate Total 2014 75% 3, women in business, in each o	Albai 80% 15% 1% 3% f the following roles wi Albai 79% 144 33% 4% f the following roles wi Albai 66% 31%	y Buffalc 72% 3% 3% 3% hin compa y Buffalc 70% 24% 1% 5% hin compa y Buffalc 41%	Region Rochester 73% 20% 5% Inies in your Region Rochester 74% 20% 1% 5% Inies in your Region Rochester 74% 20% 34%	\$\frac{\sqrt{2}}{\sqrt{2}}\$\$ \$\frac{\sqrt{2}}{\sqrt{4}}\$\$ \$\frac{1}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$ \$\frac{76\%}{20\%}\$\$ \$\frac{1}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$ \$\frac{1}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$ \$\frac{3}{\sqrt{6}}\$\$	Engineering & Construction 66% 27% 3% 3% 3% rould you say tha Engineering & Construction 67% 29% 1% 3% ould you say tha Engineering & Construction Engineering & Construction 44% 51%	Food & Beverage 71% 0% 21% 1 women ha Food & Beverage 79% 7% 0% 144% Food & Beverage 79% 14% 1 women ha Food & Beverage 79% 1 women ha Food & Beverage 79% 1 4 % 1 women ha Food & Beverage 79% 1 4 % 1 women ha Food & Beverage 79% 1 4 % 1 women ha Food & Beverage 79% 1 4 % 1 women ha Food & Beverage 79% 1 4 % 1 women ha Food & Beverage 7 % 1 women ha Food & Food & Beverage 7 % 1 women ha Food & Food & Beverage 7 % 1 women ha Food &	Financial 93% 8% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0%	Industry Manufacturing 73% 24% 2% 2% 1- Data processing Industry Manufacturing 75% 19% 3% 3% 1- Clerical Industry Manufacturing 65% 32%	77% 20% 0% 3% 8 Retail 80% 15% 0% 5% Retail 63% 32%	77% 14% 3% 6% Service 69% 13% 8% Service 57% 39%	Distribution 85% 13% 0% 3%	76% 18% 2% 4% High 71% 33% 5% High 61% 35%	Middle 76% 19% 2% 3% Cluster Middle 76% 19% 1% 3% Cluster Middle 59% 37%	77% 19% 1% 3% Low 16% 6% Low 63% 33%	50 or less 76% 4% Comp 50 or less 23% 14% Comp 55 or less 55 or less 57% 39%	More than 50 76% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3%	Less than 30 78% 16% 5% 16% 5% 16% 5% 16% 16% 16% 16% 16% 16% 16% 16% 16% 16	30 to 99 72% 23% 4% 4% 30 to 99 73% 22% 1% 4% mpany Si 30 to 99 54% 43%	100 or more 79% 15% 4% 1% 100 or more 83% 12% 2% 200 100 or more 100 or more 70% 27%	Male 76% 19% 4% 4% 4% 66% Male 62% 35%	Fem 73' 16' 79' 49' ender Fem 66' 25' 79' 29 ender Fem 48' 46'
Same opportunity More opportunity Less opportunity Don't know Switching to another topic area Same opportunity Less opportunity Less opportunity Don't know Switching to another topic area	Upstate Total 2014 76% 18% 2% 4% a, women in business, in each o Upstate Total 2014 75% 19% 2% 4% 4% Upstate Total 2014 75% 19% 2% 4% Upstate Total 2014 61%	Albai 80% 15% 11% 3% 4 Haai 79% 144 3% 4 4% 4 f the following roles wi	y Buffalc 72% 3% 3% 3% hin compa y Buffalc 70% 24% 5% hin compa y Buffalc 55%	Region 73% 20% 2% 5% 5% Inies in your Region Rochester 74% 20% 5% Inies in your Region Rochester 74% 60%	Syracuse	Engineering & Construction 66% 27% 3% 3% 3w Jould you say tha Engineering & Construction 67% 29% 1% 3% Jould you say tha Engineering & Construction 44%	Food & Beverage 79% 14% 14% 1500 & Beverage 79% 27% 27% 27% 27% 27% 27% 27% 27% 27% 27	Financial 93% 8% 0% 0% 0% 1928 1938 1938 1938 1938 1938 1938 1938 193	Industry Manufacturing 73% 24% 2% 2% - Data processing Industry Manufacturing 75% 19% 3% 3% - Clerical Industry Manufacturing 65%	77% 20% 0% 3% 3% Retail 80% 15% 0% 5% Retail 63%	77% 14% 3% 6% Service 69% 19% 3% 8% Service 57%	Distribution 85% 13% 0% 3% Wholesale & Distribution 78% 19% 0% 3% Wholesale & Distribution 70%	76% 18% 2% 4% High 71% 21% 3% 5%	Middle 76% 19% Cluster Middle 76% 19% 3% Cluster Middle 59%	77% 19% 1% 3% 	50 or less 76% 19% 4% Comp 50 or less 73% 4% Comp 50 or less 73% 50 or less 57% 50 or less 57%	More than 50 76% 18% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3% 3%	Less than 30 78% 16% 5% Co Less than 30 70% 24% 1% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5% 5%	30 to 99 72% 23% 4% 4% 30 to 99 73% 22% 4% 4% 30 to 99 73% 22% 1% 4% 30 to 99	100 or more 79% 15% 4% 1% 1% 2e 100 or more 83% 2% 2% 2e 100 or more 70%	Male 76% 19% 4% 4% Male 76% 19% 4% Male 62%	Fem. 739 169 7% 44% 45% 45% 55% 55% 55% 55% 55% 55% 55

NYCEO2014 Crosstabs.xlsx 13 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

How big a problem do you think each	of the following	are for wome	en in compan	ies like	vours in N	lew York? -	Receiving 6	egual pav																
					Region			Industry								Cluster		Comp	any Size	e Company Size				nder
	Upstate					-0		Engineering &	Food &		,			Wholesale &				50 or	More	Less		100 or		
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Femal
Very big problem	5%			3%	7%	3%	5%	7%	0%	0%	5%	0%	6%	4%	5%	4%	3%	6%	4%	8%	3%	3%	3%	20%
Somewhat a problem	22%			22%	22%	23%	22%	22%	29%	10%	15%	22%	29%	29%	26%	22%	16%	23%	21%	22%	23%	21%	21%	36%
Not very much of a problem	33%			32%	34%	36%	29%	38%	21%	43%	35%	38%	28%	27%	35%	32%	33%	32%	35%	33%	33%	34%	35%	20%
Not at all a problem	38%			41%	35%	36%	42%	31%	50%	48%	41%	40%	36%	39%	33%	39%	48%	38%	39%	36%	39%	41%	40%	23%
Don't know/Refused	2%			1%	2%	2%	1%	2%	0%	0%	3%	0%	2%	1%	1%	3%	0%	2%	1%	1%	2%	1%	1%	2%
•														·										
How big a problem do you think each	of the following	are for wome	n in compan	ies like	vours in N	lew York? -	Encounteri	ing the glass ceilir	ng										l					
						egion		I			Industry					Cluster		Comp	any Size	Coi	npany Si	ze	Ge	nder
	Upstate					-0 -		Engineering &	Food &		,			Wholesale &				50 or	More	Less		100 or		
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99		Male	Femal
Very big problem	5%		1	6%	6%	2%	5%	5%	0%	0%	5%	5%	7%	3%	6%	4%	3%	7%	3%	8%	4%	3%	4%	14%
Somewhat a problem	26%	-		23%	24%	33%	20%	26%	36%	18%	21%	14%	31%	37%	31%	25%	17%	26%	25%	25%	28%	23%	24%	38%
Not very much of a problem	31%	-		29%	34%	30%	30%	31%	29%	30%	34%	42%	29%	23%	30%	33%	27%	27%	37%	29%	27%	38%	32%	20%
Not at all a problem	36%			40%	33%	32%	43%	33%	29%	53%	39%	40%	31%	36%	31%	35%	52%	38%	35%	36%	38%	36%	38%	25%
Don't know/Refused	2%			2%	3%	2%	1%	4%	7%	0%	2%	0%	3%	1%	2%	3%	0%	3%	1%	2%	3%	1%	2%	4%
Don't know/keruseu	270	-		Z70	370	Z70	170	470	/70	0%	Z70	U%	370	170	Z70	370	U%	370	170	270	370	170	Z70	470
Harrista a marklana da mandalia a ak							C															<u> </u>		
How big a problem do you think each	of the following	are for wome	en in compan	ies like			Sexual nar	assment								a l .								
						egion				1	Industry					Cluster			any Size	Company Size				nder
	Upstate						_	Engineering &	Food &					Wholesale &				50 or		Less		100 or		
	Total 2014					Rochester	Syracuse	Construction	Beverage	Financial			Service	Distribution	High	Middle	Low	less	than 50					Femal
Very big problem	4%			3%	5%	4%	7%	5%	7%	0%	3%	2%	7%	4%	5%	3%	6%	5%	3%	7%	3%	3%	4%	11%
Somewhat a problem	26%			26%	24%	29%	25%	35%	7%	13%	25%	28%	27%	27%	27%	27%	20%	28%	25%	31%	25%	23%	25%	34%
Not very much of a problem	39%			37%	38%	42%	38%	31%	57%	48%	35%	38%	44%	39%	39%	41%	36%	35%	43%	30%	43%	42%	39%	38%
Not at all a problem	28%			32%	30%	22%	26%	24%	21%	40%	35%	29%	21%	28%	25%	27%	38%	30%	27%	30%	27%	28%	29%	16%
Don't know/Refused	3%			1%	3%	3%	4%	4%	7%	0%	3%	3%	2%	3%	4%	3%	0%	2%	3%	2%	3%	3%	3%	2%
How big a problem do you think each	of the following	are for wome	en in compan	ies like	yours in N	lew York? -	Balancing v	work and family																
					F	egion			Industry					Cluster		Comp	any Size	Company Size				nder		
	Upstate							Engineering &	Food &					Wholesale &				50 or	More	Less		100 or		
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Femal
Very big problem	19%			21%	23%	17%	12%	25%	21%	15%	11%	17%	23%	19%	21%	19%	12%	19%	19%	19%	16%	23%	19%	21%
Somewhat a problem	49%			49%	48%	49%	54%	48%	43%	55%	52%	52%	51%	41%	52%	48%	48%	46%	54%	43%	53%	51%	49%	54%
Not very much of a problem	18%			19%	15%	19%	20%	13%	21%	15%	18%	26%	13%	25%	18%	17%	21%	18%	19%	16%	21%	17%	19%	13%
Not at all a problem	12%			10%	13%	12%	12%	9%	14%	15%	16%	5%	11%	14%	7%	13%	20%	15%	7%	19%	8%	7%	12%	9%
Don't know/Refused	2%		ĺ	1%	1%	3%	3%	4%	0%	0%	3%	0%	2%	1%	2%	2%	0%	2%	1%	2%	2%	1%	2%	4%
How big a problem do you think each	of the following	are for wome	en in compan	ies like	vours in N	lew York? -	Age discrin	nination																
						egion	0				Industry					Cluster		Comp	any Size	Coi	npany Si	ze	Ge	nder
														144 1 1 0										
	Upstate							Engineering &	Food &		,			wnoiesale &				50 or	I Iviore	Less		100 or		
	Upstate Total 2014			Alhany			Syracuse	Engineering &	Food &	Financial	-	Retail	Service	Wholesale & Distribution	High	Middle	low	50 or	More than 50	Less than 30	30 to 99	100 or	Male	Femal
Very hig problem	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low 9%	less	than 50	than 30	30 to 99	more	Male 3%	Femal
Very big problem	Total 2014 4%			3%	Buffalo 2%	Rochester 5%	7%	Construction 4%	Beverage 7%	0%	Manufacturing	2%	3%	Distribution 9%	4%	1%	9%	less 4%	than 50 3%	than 30 5%	3%	more 3%	3%	9%
Somewhat a problem	Total 2014 4% 20%			3% 14%	Buffalo 2% 23%	Rochester 5% 23%	7% 21%	Construction 4% 22%	7% 21%	0% 8%	Manufacturing 1% 19%	2% 17%	3% 24%	Distribution 9% 22%	4% 26%	1% 20%	9% 9%	less 4% 25%	than 50 3% 15%	than 30 5% 27%	3% 19%	3% 14%	3% 18%	9% 41%
Somewhat a problem Not very much of a problem	Total 2014 4% 20% 37%			3% 14% 42%	Buffalo 2% 23% 38%	Rochester 5% 23% 32%	7% 21% 36%	22% 40%	7% 21% 43%	0% 8% 33%	Manufacturing 1% 19% 32%	2% 17% 42%	3% 24% 42%	9% 22% 33%	4% 26% 34%	1% 20% 41%	9% 9% 31%	less 4% 25% 34%	15% 41%	5% 27% 35%	3% 19% 38%	3% 14% 40%	3% 18% 37%	9% 41% 36%
Somewhat a problem Not very much of a problem Not at all a problem	Total 2014 4% 20% 37% 35%			3% 14% 42% 38%	8uffalo 2% 23% 38% 34%	80chester 5% 23% 32% 36%	7% 21% 36% 33%	22% 40% 30%	7% 21% 43% 21%	0% 8% 33% 55%	Manufacturing 1% 19% 32% 45%	2% 17% 42% 35%	3% 24% 42% 28%	9% 22% 33% 34%	4% 26% 34% 33%	1% 20% 41% 34%	9% 9% 31% 47%	less 4% 25% 34% 34%	15% 41% 37%	than 30 5% 27% 35% 31%	3% 19% 38% 36%	3% 14% 40% 40%	3% 18% 37% 38%	9% 41% 36% 13%
Somewhat a problem Not very much of a problem	Total 2014 4% 20% 37%			3% 14% 42%	Buffalo 2% 23% 38%	Rochester 5% 23% 32%	7% 21% 36%	22% 40%	7% 21% 43%	0% 8% 33%	Manufacturing 1% 19% 32%	2% 17% 42%	3% 24% 42%	9% 22% 33%	4% 26% 34%	1% 20% 41%	9% 9% 31%	less 4% 25% 34%	15% 41%	5% 27% 35%	3% 19% 38%	3% 14% 40%	3% 18% 37%	9% 41% 36%
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused	Total 2014 4% 20% 37% 35% 4%			3% 14% 42% 38% 3%	8uffalo 2% 23% 38% 34% 3%	Rochester 5% 23% 32% 36% 5%	7% 21% 36% 33% 4%	Construction 4% 22% 40% 30% 4%	7% 21% 43% 21% 7%	0% 8% 33% 55%	Manufacturing 1% 19% 32% 45%	2% 17% 42% 35%	3% 24% 42% 28%	9% 22% 33% 34%	4% 26% 34% 33%	1% 20% 41% 34%	9% 9% 31% 47%	less 4% 25% 34% 34%	15% 41% 37%	than 30 5% 27% 35% 31%	3% 19% 38% 36%	3% 14% 40% 40%	3% 18% 37% 38%	9% 41% 36% 13%
Somewhat a problem Not very much of a problem Not at all a problem	Total 2014 4% 20% 37% 35% 4%	are for wome	en in compan	3% 14% 42% 38% 3%	Buffalo 2% 23% 38% 34% 3%	Rochester 5% 23% 32% 36% 5%	7% 21% 36% 33% 4%	Construction 4% 22% 40% 30% 4%	7% 21% 43% 21% 7%	0% 8% 33% 55%	Manufacturing 1% 19% 32% 45% 4%	2% 17% 42% 35%	3% 24% 42% 28%	9% 22% 33% 34%	4% 26% 34% 33%	1% 20% 41% 34% 4%	9% 9% 31% 47%	less 4% 25% 34% 34% 3%	than 50 3% 15% 41% 37% 4%	than 30 5% 27% 35% 31% 2%	3% 19% 38% 36% 5%	more 3% 14% 40% 40% 3%	3% 18% 37% 38% 4%	9% 41% 36% 13% 2%
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused	Total 2014 4% 20% 37% 35% 4%	are for wome	en in compan	3% 14% 42% 38% 3%	Buffalo 2% 23% 38% 34% 3%	Rochester 5% 23% 32% 36% 5%	7% 21% 36% 33% 4%	Construction	7% 21% 43% 21% 7%	0% 8% 33% 55%	Manufacturing 1% 19% 32% 45%	2% 17% 42% 35%	3% 24% 42% 28%	9% 22% 33% 34% 3%	4% 26% 34% 33%	1% 20% 41% 34%	9% 9% 31% 47%	less 4% 25% 34% 34% 3%	than 50 3% 15% 41% 37% 4%	than 30 5% 27% 35% 31% 2%	3% 19% 38% 36%	more 3% 14% 40% 40% 3%	3% 18% 37% 38% 4%	9% 41% 36% 13%
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused	Total 2014 4% 20% 37% 35% 4% u of the following Upstate	are for wome	en in compan	3% 14% 42% 38% 3%	8uffalo 2% 23% 38% 34% 3%	Rochester	7% 21% 36% 33% 4% Being resp	Construction 4% 22% 40% 30% 4% ected equally with Engineering &	Reverage	0% 8% 33% 55% 5%	Manufacturing 1% 19% 32% 45% 4%	2% 17% 42% 35% 5%	3% 24% 42% 28% 3%	9% 22% 33% 34% 3% Wholesale &	4% 26% 34% 33% 3%	1% 20% 41% 34% 4% Cluster	9% 9% 31% 47% 3%	less 4% 25% 34% 34% 3% Comp	than 50 3% 15% 41% 37% 4% any Size More	than 30 5% 27% 35% 31% 2% Con	3% 19% 38% 36% 5%	more 3% 14% 40% 40% 3% 100 or	3% 18% 37% 38% 4%	9% 41% 36% 13% 2%
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused How big a problem do you think each	Total 2014 4% 20% 37% 35% 4% t of the following Upstate Total 2014	are for wome	en in compan	3% 14% 42% 38% 3% iies like	8 Buffalo 2% 23% 38% 34% 3% 9 Surfalo Buffalo	Rochester	7% 21% 36% 33% 4% Being resp	Construction 4% 22% 40% 30% 4% Ected equally wit Engineering & Construction	Reverage 7% 21% 43% 21% 7%	0% 8% 33% 55% 5%	Manufacturing 1% 19% 32% 45% 4% Industry Manufacturing	2% 17% 42% 35% 5%	3% 24% 42% 28% 3% Service	Distribution 9% 22% 33% 34% 3% Wholesale & Distribution	4% 26% 34% 33% 3%	1% 20% 41% 34% 4% Cluster	9% 9% 31% 47% 3%	less 4% 25% 34% 34% 3% Comp 50 or less	than 50 3% 15% 41% 37% 4% any Size More than 50	than 30 5% 27% 35% 31% 2% Con Less than 30	3% 19% 38% 36% 5% mpany Si	more 3% 14% 40% 40% 3% 100 or more	3% 18% 37% 38% 4% Ge	9% 41% 36% 13% 2% ender
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused How big a problem do you think each	Total 2014 4% 20% 37% 35% 4% u of the following Upstate Total 2014 6%	are for wome	en in compan	3% 14% 42% 38% 3% ites like	Buffalo 2% 23% 38% 34% 3% yours in N F	Rochester	7% 21% 36% 33% 4% Being resp Syracuse 13%	Construction 4% 22% 40% 30% 4% ected equally wit Engineering & Construction 13%	Reverage 7% 21% 43% 21% 7%	0% 8% 33% 55% 5% Financial 0%	Manufacturing	2% 17% 42% 35% 5% Retail 5%	3% 24% 42% 28% 3% Service 8%	Distribution 9% 22% 33% 34% 3% Wholesale & Distribution 5%	4% 26% 34% 33% 3% High 8%	1% 20% 41% 34% 4% Cluster Middle 4%	9% 9% 31% 47% 3% Low 5%	less 4% 25% 34% 34% 3% Comp 50 or less 7%	than 50 3% 15% 41% 37% 4% any Size More than 50 4%	than 30 5% 27% 35% 31% 2% Col Less than 30 8%	3% 19% 38% 36% 5% mpany Si 30 to 99	more 3% 14% 40% 40% 3% 100 or more 4%	3% 18% 37% 38% 4% Ge Male 5%	9% 41% 36% 13% 2% ender
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused How big a problem do you think each Very big problem Somewhat a problem	Total 2014 4% 20% 37% 35% 4% u of the following Upstate Total 2014 6% 27%	are for wome	en in compan	3% 14% 42% 38% 3% sites like Albany 4% 25%	Buffalo 2% 23% 38% 34% 3% yours in N F Buffalo 5% 24%	Rochester	7% 21% 36% 33% 4% Being resp Syracuse 13% 20%	Construction 4% 22% 40% 30% 4% ected equally wit Engineering & Construction 13% 34%	Beverage 7% 21% 43% 21% 7%	0% 8% 33% 55% 5% Financial 0% 10%	Manufacturing	2% 17% 42% 35% 5% Retail 5% 22%	3% 24% 42% 28% 3% Service 8% 25%	9% 22% 33% 34% 3% Wholesale & Distribution 5% 28%	4% 26% 34% 33% 3% 	1% 20% 41% 34% 4% Cluster Middle 4% 27%	9% 9% 31% 47% 3% Low 5% 14%	less 4% 25% 34% 34% 3% Comp 50 or less 7% 27%	than 50 3% 15% 41% 37% 44% any Size More than 50 4% 26%	than 30 5% 27% 35% 31% 2% Con Less than 30 8% 30%	3% 19% 38% 36% 5% mpany Si 30 to 99 5% 22%	more 3% 14% 40% 40% 3% 100 or more 4% 28%	3% 18% 37% 38% 4% Ge Male 5% 25%	9% 41% 36% 13% 2% ender Femal 16% 41%
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused How big a problem do you think each Very big problem Somewhat a problem Not very much of a problem	Total 2014 4% 20% 37% 35% 4% 1 of the following Upstate Total 2014 6% 27% 34%	are for wome	en in compan	3% 14% 42% 38% 3% sites like Albany 4% 25% 34%	Buffalo 2% 23% 38% 34% 3% yours in N Buffalo 5% 24% 40%	Rochester 5% 23% 32% 55% Elew York? - egion Rochester 5% 35% 29%	7% 21% 36% 33% 4% Being resp Syracuse 13% 20% 32%	Construction 4% 22% 40% 30% 4% ected equally wit Engineering & Construction 13% 34% 25%	Beverage 7% 21% 43% 21% 7% h men Food & Beverage 0% 57% 14%	0% 8% 33% 55% 5% 5% Financial 0% 10% 35%	Manufacturing	2% 17% 42% 35% 5% Retail 5% 22% 48%	3% 24% 42% 28% 3% Service 8% 25% 39%	9% 22% 33% 34% 3% Wholesale & Distribution 5% 28% 33%	4% 26% 34% 33% 3% High 8% 32% 33%	1% 20% 41% 34% 4% Cluster Middle 4% 27% 35%	9% 9% 31% 47% 3% Low 5% 14% 35%	less 4% 25% 34% 34% 3% Comp 50 or less 7% 27% 31%	than 50 3% 15% 41% 37% 44% any Size More than 50 4% 26% 38%	than 30 5% 27% 35% 31% 2% Con Less than 30 8% 30% 28%	3% 19% 38% 36% 5% mpany Si 30 to 99 5% 22% 37%	more 3% 14% 40% 40% 3% 100 or more 4% 28% 36%	3% 18% 37% 38% 4% Ge Male 5% 25% 35%	9% 41% 36% 13% 2% ender Femal 16% 41% 23%
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused How big a problem do you think each Very big problem Somewhat a problem Not very much of a problem Not at all a problem	Total 2014 4% 20% 37% 35% 4% 4 of the following Upstate Total 2014 6% 27% 34% 32%	are for wome	en in compan	3% 14% 42% 38% 3% sites like 4% 25% 34% 36%	Buffalo 2% 23% 38% 34% 3% yours in N F Buffalo 5% 24% 40% 30%	Rochester 5% 23% 32% 36% 5% iew York? - egion Rochester 5% 35% 29% 28%	7% 21% 36% 33% 4% Being resp Syracuse 13% 20% 32% 34%	Construction 4% 22% 40% 30% 4% ected equally wit Engineering & Construction 13% 25% 25%	Beverage 7% 21% 43% 21% 7% h men Food & Beverage 0% 57% 14% 21%	0% 8% 33% 55% 5% Financial 0% 10% 35% 55%	Manufacturing 1% 19% 32% 45% 4% Industry Manufacturing 2% 26% 30% 38%	2% 17% 42% 35% 5% Retail 5% 22% 48% 26%	3% 24% 42% 28% 3% Service 8% 25% 39% 27%	Distribution 9% 22% 33% 34% 3%	4% 26% 34% 33% 3% High 8% 32% 33% 26%	1% 20% 41% 34% 4% Cluster Middle 4% 27% 35% 32%	9% 9% 31% 47% 3% Low 5% 14% 35% 43%	less 4% 25% 34% 34% 3% Comp 50 or less 7% 27% 31% 32%	than 50 3% 15% 41% 37% 4% wany Size More than 50 4% 26% 38% 31%	than 30 5% 27% 35% 31% 2% Cool Less than 30 8% 30% 28% 32%	3% 19% 38% 36% 5% mpany Si 30 to 99 5% 22% 37% 33%	more 3% 14% 40% 40% 3% 100 or more 4% 28% 36% 31%	3% 18% 37% 38% 4% Ge Male 5% 25% 35% 33%	9% 41% 36% 13% 2% ender Femal 16% 41% 23% 20%
Somewhat a problem Not very much of a problem Not at all a problem Don't know/Refused How big a problem do you think each Very big problem Somewhat a problem Not very much of a problem	Total 2014 4% 20% 37% 35% 4% 1 of the following Upstate Total 2014 6% 27% 34%	are for wome	en in compan	3% 14% 42% 38% 3% sites like Albany 4% 25% 34%	Buffalo 2% 23% 38% 34% 3% yours in N Buffalo 5% 24% 40%	Rochester 5% 23% 32% 55% Elew York? - egion Rochester 5% 35% 29%	7% 21% 36% 33% 4% Being resp Syracuse 13% 20% 32%	Construction 4% 22% 40% 30% 4% ected equally wit Engineering & Construction 13% 34% 25%	Beverage 7% 21% 43% 21% 7% h men Food & Beverage 0% 57% 14%	0% 8% 33% 55% 5% 5% Financial 0% 10% 35%	Manufacturing	2% 17% 42% 35% 5% Retail 5% 22% 48%	3% 24% 42% 28% 3% Service 8% 25% 39%	9% 22% 33% 34% 3% Wholesale & Distribution 5% 28% 33%	4% 26% 34% 33% 3% High 8% 32% 33%	1% 20% 41% 34% 4% Cluster Middle 4% 27% 35%	9% 9% 31% 47% 3% Low 5% 14% 35%	less 4% 25% 34% 34% 3% Comp 50 or less 7% 27% 31%	than 50 3% 15% 41% 37% 44% any Size More than 50 4% 26% 38%	than 30 5% 27% 35% 31% 2% Con Less than 30 8% 30% 28%	3% 19% 38% 36% 5% mpany Si 30 to 99 5% 22% 37%	more 3% 14% 40% 40% 3% 100 or more 4% 28% 36%	3% 18% 37% 38% 4% Ge Male 5% 25% 35%	9% 41% 36% 13% 2% ender Fema 16% 41% 23%

NYCEO2014 Crosstabs.xlsx 14 of 15

Sponsored by Gramercy Communications and The Business Council of New York State

2014: 524 Upstate New York CEOs, MOE +/- 4.3%

2013: 661 Upstate New York CEOs, MOE +/- 3.8%

2012: 592 Upstate New York CEOs, MOE +/- 4.0%

Which of the following two statements is o	loser to you	r view:																						
					F	Region		Industry								Cluster		Comp	any Size	e Company Size			G	ender
	Upstate							Engineering &	Food &		, , , , , , , , , , , , , , , , , , ,			Wholesale &				50 or	More	Less		100 or		
	Total 2014			Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more	Male	Female
The old days are over, women have as																								
much opportunity today as men do,																								
especially when it comes to senior	70%			66%	70%	72%	71%	71%	50%	85%	73%	65%	63%	76%	61%	73%	81%	70%	72%	72%	68%	74%	75%	38%
management positions. I really don't	7070			0070	7070	7270	7170	7170	30%	8370	7370	0370	0370	7070	01/0	7370	01/0	7070	7270	7270	0870	7470	7370	3670
even notice gender anymore when I work																								
with colleagues, clients or vendors.																								
Things have changed but in so many																								
circumstances it remains a man's world.																								
Women in leadership remain the	26%			30%	25%	23%	29%	25%	50%	15%	23%	29%	31%	22%	36%	22%	14%	27%	27%	25%	30%	24%	23%	61%
exception rather than the norm and let's																		,.						
face it, it is harder for a woman to																								
succeed than it is for a man.																								
Don't know/Refused	4%			4%	5%	5%	0%	3%	0%	0%	5%	6%	6%	3%	3%	4%	5%	3%	2%	3%	2%	2%	2%	2%
	L			L	L	L							<u> </u>	l										
If you had it all to do all over again, conside	ering all fact	ors, would y	ou locate yo	ur busin			mepiace ei	se?								a l .		•		_			_	
	114-4-	11				Region		F	Food &		Industry		1	Wholesale &		Cluster		50 or	any Size More		mpany Si	ze 100 or		ender
	Upstate	Upstate						Engineering &									۱.			Less				l'
New York	28%	Total 2013 29%		28%	29%	Rochester 27%	Syracuse 26%	Construction 31%	36%	38%	Manufacturing 24%	23%	34%	Distribution 16%	High 43%	Middle 23%	5%	25%	32%	28%	30 to 99 24%	more 33%	26%	45%
	69%	65%		69%	65%	70%	72%	69%	64%	63%	72%	74%	59%	78%	54%	72%	92%	73%	66%	70%	73%	65%	72%	50%
Someplace else Don't know/Refused	4%	6%		3%	6%	3%	1%	0%	0%	0%	72% 5%	3%	7%	78% 5%	3%	4%	3%	2%	2%	2%	2%	2%	2%	50%
Don't know/Refused	470	0%		370	0%	370	170	0%	0%	U%	376	370	770	376	370	470	370	270	270	270	270	270	270	3%
And one final topic, returning veterans, do	oc vour com	nany activol	, rocruit rotu	irning va	torans fo	r available n	ocitions at	vour company?	l .			I		l							<u> </u>			
And one imar topic, returning veterans, do	es your com	party actively	recruit retu	irriirig ve		Region	USILIUIIS at	your company:			Industry				1	Cluster		Comn	anv Size	Co	mpany Si	70	_ G	ender
	Upstate				· ·	legion		Engineering &	Food &		ilidusti y			Wholesale &		Ciustei		50 or		Less	lipany 3	100 or	- 0	iluei
	Total 2014			Albany	Buffalo	Rochester	Svracuse	Construction		Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low				30 to 99		Male	Female
Yes	34%			37%	32%	36%	29%	36%	21%	33%	34%	37%	29%	37%	34%	31%	40%	32%	38%	29%	33%	42%	35%	25%
No	51%			49%	54%	50%	54%	48%	50%	48%	53%	49%	58%	47%	50%	55%	44%	55%	49%	52%	59%	43%	51%	63%
Don't know	15%			14%	15%	14%	17%	15%	29%	20%	14%	14%	13%	16%	16%	14%	16%	14%	13%	19%	8%	15%	14%	13%
2011 CKIIOW	1370			14/0	1370	1-470	1770	1370	2370	2070	14/0	14/0	13/0	10/0	10/0	14/0	10/0	14/0	13/0	1370	370	13/0	14/0	13/0

NYCEO2014 Crosstabs.xlsx 15 of 15