Q1. Which of the following industry cate	gories best d	escribes the	type of	ousiness	vour compa	ny is engag	ed in?														
			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Region	,									Cluster		Compa	ny Size	Co	mpany Si	ze
	Upstate	Upstate												1			50 or	More	Less	,, 0	100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse								High	Middle	Low	less	than 50	than 30	30 to 99	more
Engineering and Construction	17%	15%	20%	16%	12%	22%								24%	14%	13%	17%	17%	15%	22%	11%
Food and Beverage	3%	5%	1%	5%	5%	1%								3%	4%	2%	3%	4%	3%	2%	5%
Financial	6%	8%	10%	3%	5%	7%								8%	6%	3%	5%	8%	5%	5%	9%
Manufacturing	19%	19%	12%	22%	20%	25%								16%	21%	19%	19%	20%	19%	21%	19%
Retail	12%	14%	15%	12%	13%	7%								13%	11%	14%	15%	8%	14%	15%	6%
Service	27%	26%	29%	28%	28%	28%								24%	29%	30%	22%	35%	22%	21%	41%
Wholesale and Distribution	15%	14%	15%	15%	17%	10%								12%	15%	19%	19%	8%	22%	12%	9%
Other	0%	0%	0%	0%	0%	0%								0%	0%	0%	0%	0%	0%	0%	0%
Q2. As you think about the current busin	ess or econo	mic conditio	ons in Ne	w York as	s compared	to six mont	hs ago, would yo	ou say they	are conside	erably better, a lit	tle bett	er, about	the same, a lit	tle wor	rse, or co	nside	rably wor	se?			
				F	Region					Industry					Cluster		Compa	iny Size	Co	mpany Si	ze
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Considerably better	2%	1%	3%	3%	0%	2%	3%	0%	3%	1%	1%	3%	2%	6%	0%	0%	3%	1%	3%	1%	1%
A little better	24%	21%	26%	23%	20%	27%	34%	24%	29%	20%	20%	25%	16%	63%	9%	1%	20%	30%	19%	25%	27%
About the same	46%	44%	54%	42%	46%	44%	45%	57%	58%	50%	46%	41%	44%	30%	74%	13%	47%	46%	46%	47%	46%
A little worse	22%	28%	15%	22%	28%	17%	13%	10%	11%	21%	26%	27%	26%	0%	17%	59%	22%	19%	22%	22%	19%
Considerably worse	7%	7%	3%	9%	6%	9%	5%	10%	0%	9%	6%	4%	12%	0%	0%	27%	9%	4%	10%	4%	6%
Q3. Looking forward from today through	next year, th	nat is, the er	ntire 2014	l year, ho	ow would yo	u describe	your expectation	ns for the ec	conomy in I	New York?							•				
				F	Region					Industry					Cluster		Compa	iny Size	Co	mpany Si	ze
	Upstate	Upstate					Engineering &	Food &		-			Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Considerably better	2%	2%	3%	2%	2%	1%	3%	5%	5%	2%	0%	2%	1%	6%	0%	0%	2%	3%	2%	1%	3%
A little better	28%	31%	35%	29%	24%	24%	31%	24%	24%	26%	36%	28%	27%	71%	14%	1%	25%	34%	24%	29%	33%
About the same	40%	32%	43%	37%	39%	45%	45%	33%	50%	40%	36%	38%	37%	23%	66%	13%	43%	36%	39%	45%	36%
A little worse	24%	25%	18%	23%	32%	17%	17%	29%	21%	23%	24%	26%	28%	0%	20%	61%	24%	23%	27%	21%	22%
Considerably worse	6%	10%	1%	9%	4%	13%	4%	10%	0%	10%	4%	6%	8%	0%	0%	25%	7%	4%	8%	4%	6%
Q4. Now thinking specifically about your	industry, ho	w would you	u describ	e the cur	rent busines	s or econo	mic conditions in	New York	as compare	ed with six month	s ago?										
				F	Region					Industry					Cluster		Compa	iny Size	Co	mpany Si	ze
	Upstate	Upstate	1			1	Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Considerably better	3%	2%	3%	3%	3%	1%	4%	5%	8%	2%	1%	2%	3%	9%	0%	0%	3%	2%	4%	1%	3%
A little better	20%	17%	25%	19%	14%	23%	31%	14%	29%	18%	19%	17%	13%	57%	3%	2%	17%	24%	15%	24%	21%
About the same	44%	41%	46%	40%	47%	45%	40%	67%	39%	50%	44%	42%	42%	34%	72%	6%	44%	45%	40%	48%	44%
A little worse	25%	31%	20%	27%	30%	23%	20%	10%	24%	24%	25%	31%	29%	0%	23%	63%	27%	22%	31%	20%	23%
Considerably worse	8%	8%	5%	11%	6%	8%	5%	5%	0%	6%	11%	8%	13%	0%	1%	29%	9%	7%	10%	7%	8%
Q5. And looking forward from today thro	ugh the next	t year, how	would yo		<u> </u>	ctations fo	r your industry h	ere in New	York?										0		
				F	Region					Industry	r			L	Cluster	r		ny Size		mpany Si	
	Upstate	Upstate					Engineering &	Food &					Wholesale &	1			50 or	More	Less		100 or
	Total 2013	Total 2012		Buffalo		Syracuse	Construction	Beverage	Financial	Manufacturing		Service	Distribution	High	Middle	Low	less	than 50	than 30		more
Considerably better	3%	2%	4%	2%	4%	1%	5%	5%	11%	1%	1%	3%	2%	9%	0%	0%	3%	3%	4%	2%	3%
A little better	25%	27%	30%	25%	19%	28%	33%	29%	26%	25%	30%	18%	22%	68%	8%	0%	21%	32%	17%	30%	29%
About the same	38%	33%	41%	33%	42%	39%	40%	33%	39%	38%	36%	40%	35%	23%	66%	8%	39%	36%	38%	40%	35%
A little worse	25%	27%	20%	27%	28%	19%	18%	29%	21%	27%	25%	26%	26%	0%	26%	54%	26%	20%	29%	20%	23%
A III.le worse									-							-					
Considerably worse	9%	10%	4%	13%	7%	13%	5%	5%	3%	9%	8%	12%	15%	0%	0%	38%	10%	8%	11%	8%	9%

				1	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Grow substantially	3%	2%	6%	2%	1%	3%	5%	0%	3%	2%	0%	5%	3%	8%	1%	1%	2%	4%	3%	3%	4%
Grow moderately	39%	36%	39%	38%	41%	40%	34%	48%	58%	50%	39%	35%	32%	65%	38%	8%	36%	47%	34%	40%	48%
Stay about the same	36%	35%	40%	35%	36%	39%	45%	38%	32%	27%	39%	37%	35%	25%	43%	39%	39%	31%	38%	39%	29%
Decrease moderately	18%	23%	13%	22%	20%	13%	13%	14%	8%	17%	21%	19%	27%	2%	17%	41%	20%	14%	22%	14%	17%
Decrease substantially	3%	4%	2%	3%	2%	6%	3%	0%	0%	5%	1%	3%	4%	0%	0%	12%	3%	3%	4%	4%	2%
Refused	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Q7. Again as you consider your company a existing customers than you currently do?	•	isting custor	mer base	, do you (	expect to rea	alize additio	onal revenue fro	m your exis	ting custon	ners, about the sa	me reve	enue fron	n your existing o	custon	ners as ye	ou cur	rently rea	alize or les	s revenue	e from yo	our
				I	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate	Upstate					Engineering &	Food &		-			Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Additional revenue	21%	22%	22%	21%	19%	20%	20%	5%	45%	28%	18%	19%	13%	40%	17%	4%	17%	26%	17%	20%	27%
About the same revenue	54%	47%	60%	50%	56%	58%	56%	76%	42%	42%	56%	61%	53%	56%	60%	41%	57%	52%	57%	58%	49%
Less revenue	25%	30%	18%	29%	25%	22%	24%	19%	13%	30%	26%	20%	33%	4%	22%	55%	25%	22%	25%	22%	24%
Refused	0%	0%	1%	0%	1%	0%	0%	0%	0%	1%	0%	0%	1%	0%	1%	0%	1%	0%	1%	0%	0%
substantially?				I	Region					Industry					Cluster			any Size	Co	mpany Si	1
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Grow substantially	2%	2%	3%	1%	1%	3%	4%	0%	0%	3%	0%	1%	3%	5%	0%	1%	1%	3%	1%	1%	3%
Grow moderately	29%	28%	32%	29%	28%	33%	22%	14%	42%	37%	25%	31%	29%	51%	25%	9%	29%	33%	29%	30%	34%
Stay about the same	38%	32%	41%	38%	40%	32%	50%	62%	29%	30%	34%	40%	34%	33%	47%	28%	37%	39%	36%	41%	36%
Decrease moderately	26%	33%	23%	28%	27%	27%	22%	24%	29%	25%	38%	25%	26%	9%	27%	46%	28%	21%	28%	24%	24%
Decrease substantially	4%	6%	2%	5%	5%	5%	3%	0%	0%	6%	4%	3%	9%	0%	1%	15%	4%	4%	6%	4%	3%
Refused	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Q9. Businesses and the executives that di	rect them st	trive to enha	ance prof	itability i	n many way	s. Through	which of the fol	lowing strat	egies do yo	u plan to MOST e	enhance	your firn	n's profitability	over t	he next y	/ear?					
				I	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Market/Demand growth	40%	38%	39%	41%	40%	43%	41%	43%	53%	38%	41%	36%	42%	59%	35%	24%	41%	40%	36%	46%	39%
	34%	34%	35%	34%	32%	35%	35%	29%	29%	33%	39%	35%	33%	17%	37%	51%	34%	34%	33%	35%	33%
Cost reduction	1011	12%	12%	14%	15%	8%	11%	10%	13%	11%	11%	13%	17%	8%	16%	13%	14%	11%	17%	9%	13%
Cost reduction Price increase	13%	12/0									-	r		r	÷						
Price increase	13% 10%	9%	10%	7%	8%	13%	5%	14%	3%	17%	5%	12%	7%	11%	10%	8%	9%	9%	11%	7%	9%
		-		7% 3%	8% 4%	13% 1%	5% 5%	14% 5%	3% 3%	17% 2%	5% 4%	12% 3%	7% 1%	11% 4%	10% 2%	8% 4%	9% 2%	9% 4%	11% 2%	7% 3%	9% 5%

Q10. Please indicate which of the follow	ing are majo	r areas of co	ncentrati	ion for yo	our firm now	and throu	gh 2014:														
					Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Expansion of existing markets	61%	58%	63%	59%	63%	60%	69%	57%	63%	70%	45%	60%	57%	68%	65%	45%	60%	64%	58%	65%	61%
Growth in existing products	53%	50%	52%	52%	51%	58%	37%	57%	74%	65%	57%	44%	58%	57%	54%	44%	51%	55%	51%	53%	55%
Entry into new markets	37%	33%	35%	39%	35%	42%	32%	33%	39%	54%	26%	33%	40%	37%	37%	38%	38%	36%	36%	39%	36%
New product lines	31%	31%	28%	31%	31%	33%	12%	48%	18%	40%	43%	25%	43%	28%	32%	32%	32%	28%	31%	31%	29%
Acquisition of new businesses	11%	13%	6%	13%	12%	15%	6%	14%	18%	14%	1%	12%	17%	14%	10%	10%	9%	15%	7%	12%	17%
Technology innovation	28%	27%	31%	22%	29%	28%	20%	29%	34%	32%	13%	36%	26%	35%	24%	25%	25%	32%	20%	29%	35%
Construction of new locations	10%	8%	8%	9%	11%	8%	15%	10%	11%	5%	13%	9%	7%	14%	8%	8%	7%	13%	5%	7%	19%
Internal restructuring	28%	33%	28%	26%	29%	26%	35%	19%	37%	16%	35%	32%	20%	21%	29%	35%	26%	31%	25%	30%	29%
Other	5%	4%	4%	6%	5%	3%	8%	5%	3%	2%	5%	7%	2%	4%	3%	8%	4%	6%	4%	4%	5%
Refused	2%	2%	0%	3%	1%	2%	2%	0%	0%	0%	1%	3%	1%	1%	1%	3%	2%	1%	2%	1%	1%
Q11. Please indicate which of the follow	ing is the MA	IN area of co	oncentra	tion for v	our compan	y now and	through 2014:	•					•								
					Region					Industry					Cluster	]	Compa	any Size	Co	mpany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Expansion of existing markets	33%	28%	36%	32%	35%	31%	39%	33%	29%	31%	29%	35%	32%	35%	38%	22%	32%	36%	34%	32%	36%
Growth in existing products	21%	23%	18%	23%	21%	25%	13%	14%	42%	21%	28%	16%	30%	23%	20%	22%	23%	20%	21%	22%	21%
Entry into new markets	14%	13%	13%	14%	14%	15%	16%	19%	13%	22%	8%	9%	12%	13%	14%	13%	15%	12%	14%	14%	13%
New product lines	7%	8%	6%	7%	5%	8%	1%	14%	3%	10%	8%	6%	8%	5%	7%	8%	7%	7%	5%	7%	9%
Acquisition of new businesses	2%	3%	1%	4%	1%	5%	1%	5%	0%	2%	0%	3%	2%	3%	2%	1%	1%	3%	1%	2%	2%
Technology innovation	5%	5%	6%	3%	5%	5%	2%	10%	3%	6%	4%	6%	5%	5%	4%	4%	4%	4%	4%	5%	4%
Construction of new locations	3%	2%	4%	2%	3%	2%	7%	0%	0%	2%	4%	2%	0%	3%	1%	4%	2%	3%	1%	4%	3%
Internal restructuring	11%	12%	11%	10%	13%	6%	13%	5%	8%	3%	15%	15%	10%	8%	9%	17%	11%	10%	13%	11%	7%
Other	4%	3%	5%	4%	2%	2%	6%	0%	3%	2%	5%	4%	0%	2%	3%	6%	3%	4%	4%	3%	4%
Refused	2%	2%	0%	3%	1%	2%	2%	0%	0%	0%	1%	3%	1%	1%	1%	3%	2%	1%	2%	1%	1%
	270	270	0/0	570	1/0	2/0	270	0/0	0/0	0,0	170	370	1/0	1/0	1/0	570	270	170	2/0	170	170
Q12. Do you intend to invest between to	day through	2014 in any	fixed as	sets for v	our firm desi	gned to m	eet growing dem	and, reduce	e costs or e	nhance productiv	/itv?	1						1			4
<u></u>		,			Region	0				Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate	Upstate		r i	ieg.en		Engineering &	Food &	1		1		Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Svracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99	more
Yes	52%	52%	54%	45%	54%	57%	48%	67%	47%	66%	40%	53%	48%	63%	53%	37%	45%	63%	36%	57%	69%
No	36%	38%	34%	41%	33%	38%	42%	24%	50%	22%	41%	35%	43%	26%	36%	50%	41%	29%	47%	34%	25%
Not sure	12%	11%	12%	14%	13%	6%	10%	10%	3%	12%	19%	13%	9%	11%	11%	13%	14%	8%	18%	9%	7%
	12/0	11/0	12/0	1.70	10/10	070	10/0	10/0	5/0	12/0	1370	10/10	570	11/0	11/0	1070	1.70	0,0	10/0	570	.,,,
Q13. (If investing in fixed assets) What is	the main wa	av vou exper	t to fina	nce those	assets?		l			l	1	1				L I					1
<u></u>	1	.,,,			Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate	Upstate					Engineering &	Food &			1		Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service		High	Middle	Low	less	than 50		30 to 99	more
Internally generated funds	57%	58%	58%	60%	53%	57%	43%	43%	83%	60%	55%	56%	65%	52%	61%	57%	55%	62%	50%	60%	62%
Borrow from a financial institution	34%	33%	34%	29%	38%	37%	52%	50%	11%	31%	42%	27%	29%	38%	31%	30%	34%	32%	38%	31%	32%
Private equity	2%	3%	2%	3%	3%	0%	2%	0%	0%	1%	3%	4%	23%	3%	2%	2%	2%	3%	2%	2%	32%
Not sure	7%	5% 6%	6%	8%	5% 7%	6%	4%	7%	6%	7%	0%	13%	4%	5% 6%	6%	12%	2% 9%	3%	10%	7%	4%
	//0	070	070	070	/ /0	070	470	1/0	070	1 /0	070	1370	470	070	070	12/0	370	370	10/0	/ /0	470
	1	1			I		1	1	1	1		I	1	1				1	1		L

Q14. Now thinking about the people that	t work for yo	our company	, do you	intend to	substantial	ly increase,	moderately incr	ease, rema	in about th	e same or decrea	se your	workforc	e between toda	ay and	the end	of 201	.4?				
				F	Region					Industry					Cluster		Compa	iny Size	Co	mpany Si	ze
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Substantially increase	1%	1%	1%	1%	1%	2%	0%	5%	3%	2%	1%	1%	1%	1%	1%	2%	1%	2%	0%	1%	2%
Moderately increase	27%	26%	25%	32%	22%	24%	35%	24%	18%	35%	18%	26%	19%	40%	26%	11%	23%	31%	19%	30%	29%
Remain about the same	59%	58%	62%	54%	63%	64%	52%	62%	71%	50%	70%	61%	62%	55%	62%	59%	64%	54%	69%	55%	55%
Decrease	12%	15%	10%	12%	13%	10%	13%	10%	5%	12%	11%	12%	14%	2%	10%	27%	11%	13%	10%	12%	14%
Refused	1%	1%	2%	2%	1%	0%	1%	0%	3%	1%	0%	1%	3%	1%	1%	1%	1%	0%	1%	1%	0%
																					Í
Q15. Now thinking about other challenge	es that your	company fac	es, whicl	n of the fo	ollowing are	you conce	rned with:														
				F	Region					Industry					Cluster		Compa	iny Size	Co	mpany Si	ze
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Existing U.S. competition	25%	27%	29%	20%	28%	25%	24%	38%	18%	28%	26%	18%	37%	28%	27%	19%	26%	25%	26%	27%	21%
Governmental regulation	70%	69%	71%	71%	71%	65%	72%	81%	89%	66%	70%	71%	64%	61%	70%	83%	67%	75%	61%	72%	79%
Taxation	67%	67%	66%	66%	71%	64%	71%	62%	74%	73%	73%	54%	73%	52%	72%	78%	70%	65%	71%	67%	64%
Foreign competition	12%	12%	10%	14%	13%	10%	4%	10%	3%	40%	10%	1%	13%	14%	11%	11%	13%	10%	11%	15%	10%
Energy costs	31%	44%	29%	29%	34%	31%	30%	43%	3%	39%	35%	31%	29%	22%	31%	44%	31%	31%	33%	27%	33%
Risk management	21%	22%	21%	21%	19%	23%	33%	0%	39%	11%	14%	22%	19%	19%	20%	25%	17%	26%	18%	18%	29%
Adverse economic conditions	55%	65%	54%	58%	57%	52%	48%	52%	58%	56%	64%	55%	57%	49%	56%	64%	61%	45%	61%	56%	47%
Health care costs	80%	79%	82%	80%	79%	84%	83%	76%	71%	79%	83%	83%	79%	74%	81%	88%	78%	85%	79%	79%	86%
Global political instability	15%	22%	13%	14%	15%	16%	11%	24%	8%	26%	14%	10%	17%	19%	14%	12%	15%	14%	14%	16%	13%
Rising supplier costs	39%	42%	34%	39%	40%	40%	39%	67%	11%	46%	46%	29%	46%	34%	39%	45%	43%	33%	44%	39%	32%
Human resources	27%	24%	29%	27%	28%	18%	30%	19%	21%	19%	30%	32%	22%	25%	28%	27%	24%	31%	20%	28%	35%
Cash flow	35%	35%	29%	36%	36%	41%	42%	24%	13%	25%	45%	41%	35%	31%	34%	43%	36%	32%	40%	33%	28%
Availability of equity financing	5%	9%	4%	5%	5%	8%	10%	0%	8%	1%	3%	7%	4%	4%	6%	5%	6%	5%	4%	6%	6%
Ability to obtain suitable financing	10%	13%	10%	9%	10%	8%	14%	0%	5%	12%	8%	9%	7%	7%	8%	15%	10%	9%	10%	12%	5%
Other	3%	4%	4%	3%	3%	2%	4%	0%	0%	3%	5%	3%	2%	3%	3%	3%	3%	2%	2%	5%	1%
Don't know/Refused	1%	4%	4% 0%	3%	1%	0%	0%	0%	0%	0%	0%	2%	4%	2%	1%	0%	1%	1%	1%	1%	1%
Don't knowy keruseu	170	078	076	370	170	076	078	076	076	078	078	2/0	478	2 /0	170	070	170	170	170	170	170
Q16. Which of the challenges you selecte	d are you M	OST concorr	and with?																		·
Q10. Which of the chanenges you selecte	u are you w	IOST CONCEN			Region					Industry					Cluster		Comn	ny Size	6	mpany Si	70
	Upstate	Upstate			Cesion		Engineering &	Food &		maastry			Wholesale &		cluster	1	50 or	More	Less	inpany 5	100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99	more
Existing U.S. competition	8%	6%	9%	4%	9%	9%	8%	10%	3%	7%	10%	5%	11%	12%	7%	3%	8%	7%	7%	8%	6%
Governmental regulation	23%	24%	24%	23%	20%	28%	24%	29%	66%	14%	14%	28%	17%	18%	23%	30%	19%	29%	19%	20%	33%
Taxation	14%	12%	14%	12%	15%	15%	12%	10%	8%	14%	20%	15%	14%	8%	13%	24%	16%	10%	16%	14%	9%
Foreign competition	4%	3%	3%	5%	3%	2%	0%	0%	0%	15%	1%	0%	3%	4%	4%	1%	3%	4%	1%	5%	5%
Energy costs	1%	3%	1%	1%	2%	1%	0%	5%	0%	0%	1%	2%	1%	1%	2%	0%	1%	1%	2%	0%	1%
Risk management	2%	1%	3%	1%	1%	1%	5%	0%	0%	1%	0%	2%	1%	3%	1%	1%	1%	3%	1%	1%	3%
Adverse economic conditions	15%	24%	17%	15%	15%	14%	14%	19%	8%	15%	19%	15%	17%	17%	16%	12%	17%	13%	16%	17%	12%
Health care costs	18%	11%	15%	20%	20%	15%	19%	19%	13%	18%	19%	20%	15%	19%	17%	18%	17%	21%	19%	17%	20%
Global political instability	1%	1%	1%	1%	1%	0%	1%	0%	0%	2%	1%	0%	0%	1%	0%	0%	1%	0%	1%	0%	0%
Rising supplier costs	3%	2%	3%	2%	4%	5%	2%	0%	0%	5%	4%	2%	3%	4%	2%	2%	3%	3%	3%	4%	3%
Human resources	3%	2%	2%	3%	4%	1%	5%	10%	3%	2%	1%	2%	4%	3%	4%	1%	3%	3%	1%	4%	4%
Cash flow	6%	6%	6%	7%	4%	8%	5%	0%	0%	4%	10%	7%	6%	5%	6%	6%	7%	5%	8%	6%	3%
Availability of equity financing	0%	1%	0%	1%	1%	0%	1%	0%	0%	0%	0%	1%	0%	0%	0%	0%	1%	0%	0%	0%	0%
Ability to obtain suitable financing	1%	2%	1%	2%	1%	0%	2%	0%	0%	2%	0%	1%	1%	1%	1%	2%	1%	0%	1%	1%	0%
Other	1%	2%	1%	2%	1%	0%	2%	0%	0%	2%	0%	1%	1%	2%	1%	1%	1%	1%	1%	2%	0%
Don't know/Refused	1%	0%	0%	3%	1%	1%	1%	0%	0%	1%	0%	1%	4%	1%	2%	0%	1%	1%	1%	1%	1%
Don't know/ heluseu	1/0	070	070	370	1/0	1/0	1/0	070	070	1/0	070	1/0	470	1/0	2/0	070	1/0	1/0	1/0	1/0	1/0
	1		I		1				1	1											

Q17. Thinking specifically about New Yor	k and the re	lationship be	etween t	he state	government	and busine	esses like yours, o	overall wou	Id you say	the government o	of the St	ate of Ne	w York is doing	an ex	cellent, g	ood, f	fair or po	or job of o	creating a	business	climate
in which companies like yours will succe									.,,				0						-		
				1	Region					Industry					Cluster	1		any Size		ompany Si	
	Upstate	Upstate	Albany	D	De cherete a	<b>C</b>	Engineering &	Food &	Fire and all		Detell	Comico	Wholesale & Distribution				50 or	More	Less	30 to 99	100 or
Free Hand	Total 2013					Syracuse	Construction	Beverage	Financial	Manufacturing	Retail			High	Middle	Low		than 50			more
Excellent	1%	1%	0%	1%	2%	0%	1%	0%	0%	0%	0%	1%	1%	1%	0%	0%	1%	0%	1%	0%	0%
Good	7%	9%	9%	6%	4%	13%	5%	0%	13%	8%	3%	9%	7%	14%	6%	1%	7%	8%	7%	7%	8%
Fair	26%	34%	25%	29%	22%	35%	27%	57%	21%	24%	25%	26%	22%	41%	25%	9%	27%	27%	23%	29%	30%
Poor	65%	55%	66%	63%	70%	51%	65%	43%	66%	66%	70%	62%	66%	42%	67%	90%	64%	63%	68%	61%	61%
Don't know/Refused	2%	2%	0%	2%	3%	1%	1%	0%	0%	2%	3%	1%	3%	1%	3%	0%	1%	2%	1%	3%	1%
Q18. Of the following, what would you li	ke to see the	e Governor a	nd Legisl	ature of	New York fo	cus on?											l				
<b>3</b> , <b>1</b>					Region					Industry					Cluster		Comp	any Size	Co	ompany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Income Tax Reform	69%	59%	68%	71%	74%	59%	67%	57%	76%	69%	72%	66%	76%	60%	72%	76%	71%	66%	73%	66%	69%
Spending Cuts	72%	74%	60%	76%	77%	70%	69%	81%	74%	76%	72%	69%	72%	60%	72%	88%	73%	69%	76%	70%	67%
Infrastructure Development	32%	37%	38%	34%	27%	28%	49%	24%	29%	32%	23%	26%	34%	35%	31%	29%	31%	35%	30%	32%	36%
Business Development Incentives	43%	47%	40%	41%	41%	51%	41%	29%	32%	46%	43%	44%	46%	55%	40%	31%	41%	44%	45%	35%	49%
Ethics Reform	39%	35%	39%	38%	42%	31%	40%	43%	39%	42%	34%	40%	36%	33%	39%	48%	41%	36%	43%	37%	36%
Increasing State Revenues through																					
consumer oriented taxes	6%	8%	5%	6%	6%	8%	6%	5%	5%	6%	5%	8%	4%	5%	6%	8%	6%	6%	8%	3%	8%
Other	11%	17%	11%	10%	12%	15%	18%	10%	3%	11%	11%	12%	6%	9%	11%	14%	11%	12%	10%	14%	8%
(Vol) Reducing regulations	4%	4%	3%	5%	5%	1%	2%	0%	3%	2%	8%	5%	4%	3%	3%	6%	3%	5%	3%	6%	4%
(Vol) Workers compensation reform	2%	2%	3%	1%	2%	0%	1%	0%	0%	1%	4%	2%	2%	1%	2%	2%	2%	2%	1%	2%	2%
Don't know/Refused	1%	0%	0%	1%	1%	0%	0%	0%	0%	0%	0%	1%	2%	0%	1%	1%	0%	1%	0%	1%	1%
·																					
Q19. Of those, which SINGLE area would	you most lik	e to see the	Governo	or and Leg	gislature foc	us on?															
Q19. Of those, which SINGLE area would	you most lik	te to see the	Governo		gislature foc Region	us on?				Industry					Cluster	I	Comp	any Size	Cc	ompany Si	ize
Q19. Of those, which SINGLE area would	you most lik Upstate	e to see the Upstate	Governo			us on?	Engineering &	Food &		Industry			Wholesale &		Cluster		Comp 50 or	any Size More	Co Less	ompany Si	ize 100 or
Q19. Of those, which SINGLE area would	Í	Upstate				us on? Syracuse	Engineering & Construction	Food & Beverage	Financial	Industry Manufacturing	Retail	Service	Wholesale & Distribution	High	Cluster Middle	Low	50 or				
Q19. Of those, which SINGLE area would	Upstate	Upstate		Ì	Region		0 0		Financial 39%		Retail 32%	Service 22%		High 25%		<b>Low</b> 26%	50 or	More	Less		100 or
	Upstate Total 2013	Upstate Total 2012	Albany	Buffalo	Region Rochester	Syracuse	Construction	Beverage		Manufacturing			Distribution	_	Middle		50 or less	More than 50	Less than 30	30 to 99	100 or more
Income Tax Reform	Upstate Total 2013 25%	Upstate Total 2012 18%	Albany 25%	Buffalo 26%	Region Rochester 24%	Syracuse	Construction 20%	Beverage 24%	39%	Manufacturing 23%	32%	22%	Distribution 27%	25%	Middle 24%	26%	50 or less 25%	More than 50 26%	Less than 30 27%	<b>30 to 99</b> 21%	100 or more 30%
Income Tax Reform Spending Cuts	Upstate Total 2013 25% 35%	Upstate Total 2012 18% 40%	Albany 25% 27%	Buffalo 26% 38%	Region Rochester 24% 41%	Syracuse 22% 33%	Construction 20% 25%	<b>Beverage</b> 24% 43%	39% 32%	Manufacturing 23% 41%	32% 34%	22% 37%	Distribution 27% 38%	25% 28%	Middle 24% 37%	26% 41%	50 or less 25% 37%	More than 50 26% 32%	Less than 30 27% 37%	<b>30 to 99</b> 21% 39%	100 or more 30% 27%
Income Tax Reform Spending Cuts Infrastructure Development	Upstate Total 2013 25% 35% 9%	Upstate Total 2012 18% 40% 10%	Albany 25% 27% 16%	Buffalo 26% 38% 6%	Region Rochester 24% 41% 6%	Syracuse 22% 33% 11%	Construction           20%           25%           24%	Beverage 24% 43% 14%	39% 32% 8%	Manufacturing 23% 41% 2%	32% 34% 4%	22% 37% 7%	Distribution 27% 38% 8%	25% 28% 12%	Middle 24% 37% 10%	26% 41% 3%	50 or less 25% 37% 7%	More than 50 26% 32% 13%	Less than 30 27% 37% 6%	<b>30 to 99</b> 21% 39% 11%	100 or more 30% 27% 13%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives	Upstate Total 2013 25% 35% 9% 15% 6%	Upstate Total 2012 18% 40% 10% 13% 5%	Albany 25% 27% 16% 18% 4%	Buffalo 26% 38% 6% 14% 7%	Region Rochester 24% 41% 6% 11% 7%	Syracuse 22% 33% 11% 18% 2%	Construction           20%           25%           24%           15%           5%	Beverage           24%           43%           14%           10%           0%	39% 32% 8% 13% 3%	Manufacturing 23% 41% 2% 18% 7%	32% 34% 4% 16% 4%	22% 37% 7% 12% 8%	Distribution 27% 38% 8% 14% 4%	25% 28% 12% 21% 4%	Middle 24% 37% 10% 13% 6%	26% 41% 3% 8% 7%	50 or less 25% 37% 7% 16% 7%	More than 50 26% 32% 13% 13% 4%	Less than 30 27% 37% 6% 17% 7%	<b>30 to 99</b> 21% 39% 11% 11% 6%	100 or           more           30%           27%           13%           17%           4%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform	Upstate Total 2013 25% 35% 9% 15%	Upstate Total 2012 18% 40% 10% 13%	Albany 25% 27% 16% 18%	Buffalo 26% 38% 6% 14%	Region Rochester 24% 41% 6% 11%	Syracuse 22% 33% 11% 18%	Construction 20% 25% 24% 15%	Beverage           24%           43%           14%           10%	39% 32% 8% 13%	Manufacturing 23% 41% 2% 18%	32% 34% 4% 16%	22% 37% 7% 12%	Distribution 27% 38% 8% 14%	25% 28% 12% 21%	Middle 24% 37% 10% 13%	26% 41% 3% 8%	50 or less 25% 37% 7% 16%	More           than 50           26%           32%           13%           13%	Less than 30 27% 37% 6% 17%	<b>30 to 99</b> 21% 39% 11% 11%	100 or more 30% 27% 13% 17%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through	Upstate Total 2013 25% 35% 9% 15% 6%	Upstate Total 2012 18% 40% 10% 13% 5%	Albany 25% 27% 16% 18% 4%	Buffalo 26% 38% 6% 14% 7%	Region Rochester 24% 41% 6% 11% 7%	Syracuse 22% 33% 11% 18% 2%	Construction           20%           25%           24%           15%           5%	Beverage           24%           43%           14%           10%           0%	39% 32% 8% 13% 3%	Manufacturing 23% 41% 2% 18% 7%	32% 34% 4% 16% 4%	22% 37% 7% 12% 8%	Distribution 27% 38% 8% 14% 4%	25% 28% 12% 21% 4%	Middle 24% 37% 10% 13% 6%	26% 41% 3% 8% 7%	50 or less 25% 37% 7% 16% 7%	More than 50 26% 32% 13% 13% 4%	Less than 30 27% 37% 6% 17% 7%	<b>30 to 99</b> 21% 39% 11% 11% 6%	100 or           more           30%           27%           13%           17%           4%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes	Upstate Total 2013 25% 35% 9% 15% 6% 1%	Upstate Total 2012 18% 40% 10% 13% 5% 1%	Albany 25% 27% 16% 18% 4% 0%	Buffalo 26% 38% 6% 14% 7% 2%	Region           Rochester           24%           41%           6%           11%           7%           2%	Syracuse           22%           33%           11%           18%           2%           1%	Construction 20% 25% 24% 15% 5% 2%	Beverage           24%           43%           14%           10%           0%           5%	39% 32% 8% 13% 3% 0%	Manufacturing 23% 41% 2% 18% 7% 0%	32% 34% 4% 16% 4% 1%	22% 37% 7% 12% 8% 1%	Distribution 27% 38% 8% 14% 4% 1%	25% 28% 12% 21% 4% 0%	Middle 24% 37% 10% 13% 6% 1%	26% 41% 3% 8% 7% 2%	50 or less 25% 37% 7% 16% 7% 2%	More than 50 26% 32% 13% 13% 4% 0%	Less than 30 27% 37% 6% 17% 7% 3%	<b>30 to 99</b> 21% 39% 11% 11% 6% 0%	100 or           more           30%           27%           13%           17%           4%           1%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other	Upstate Total 2013 25% 35% 9% 15% 6% 1% 6%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9%	Albany 25% 27% 16% 18% 4% 0% 8%	Buffalo 26% 38% 6% 14% 7% 2% 4%	Region           Rochester           24%           41%           6%           11%           7%           2%           4%	Syracuse           22%           33%           11%           2%           1%           9%	Construction 20% 25% 24% 15% 5% 2% 2% 8%	Beverage           24%           43%           14%           0%           5%	39% 32% 8% 13% 3% 0% 5%	Manufacturing 23% 41% 2% 18% 7% 0% 7%	32% 34% 4% 16% 4% 1% 5%	22% 37% 7% 12% 8% 1% 6%	Distribution 27% 38% 8% 14% 4% 1%	25% 28% 12% 21% 4% 0% 6%	Middle           24%           37%           10%           13%           6%           1%           6%	26% 41% 3% 8% 7% 2% 5%	50 or less 25% 37% 7% 16% 7% 2% 6%	More           than 50           26%           32%           13%           4%           0%           5%	Less than 30 27% 37% 6% 17% 7% 3% 3%	<b>30 to 99</b> 21% 39% 11% 6% 0% 9%	100 or more           30%           27%           13%           17%           4%           1%           3%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations	Upstate Total 2013 25% 35% 9% 15% 6% 1% 6% 1% 6% 2%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2%	Albany 25% 27% 16% 18% 4% 0% 8% 1%	Buffalo 26% 38% 6% 14% 7% 2% 4% 3%	Region           Rochester           24%           41%           6%           11%           7%           2%           4%           2%	Syracuse           22%           33%           11%           2%           1%           9%           3%	Construction 20% 25% 24% 15% 5% 2% 2% 8% 1%	Beverage           24%           43%           14%           0%           5%           5%           0%	39% 32% 8% 13% 3% 0% 5% 0%	Manufacturing 23% 41% 2% 18% 7% 0% 0% 7% 2%	32% 34% 4% 16% 4% 1% 5% 3%	22% 37% 7% 12% 8% 1% 6% 3%	Distribution 27% 38% 8% 14% 4% 1% 1% 1%	25% 28% 12% 21% 4% 0% 6% 1%	Middle 24% 37% 10% 13% 6% 1% 6% 1%	26% 41% 3% 8% 7% 2% 5% 5%	50 or           less           25%           37%           7%           16%           7%           6%           1%	More           than 50           26%           32%           13%           4%           0%           5%           4%	Less than 30 27% 37% 6% 17% 7% 3% 4% 1%	<b>30 to 99</b> 21% 39% 11% 11% 6% 0% 9% 3%	100 or           more           30%           27%           13%           17%           4%           1%           3%           3%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused	Upstate Total 2013 25% 35% 9% 15% 6% 1% 6% 2% 1% 1%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0%	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0%	Buffalo 26% 38% 6% 14% 7% 2% 2% 4% 3% 0% 1%	Region           Rochester           24%           41%           6%           11%           7%           2%           2%           2%           1%	Syracuse           22%           33%           11%           2%           1%           9%           3%           0%           0%	Construction 20% 25% 24% 15% 5% 2% 8% 1% 0% 0%	Beverage 24% 43% 14% 0% 5% 5% 5% 0% 0% 0%	39% 32% 8% 13% 3% 0% 5% 0% 0% 0%	Manufacturing 23% 41% 2% 18% 7% 0% 0% 7% 2% 0% 0%	32% 34% 4% 16% 4% 1% 5% 3% 1% 0%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1%	Distribution 27% 38% 8% 14% 4% 1% 1% 1% 2%	25% 28% 12% 21% 4% 0% 6% 1% 0%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1%	26% 41% 3% 8% 7% 2% 5% 5% 1%	50 or           less           25%           37%           7%           16%           7%           6%           1%           0%	More than 50           26%           32%           13%           4%           0%           5%           4%           2%	Less than 30 27% 37% 6% 17% 7% 3% 3% 4% 1% 0%	<b>30 to 99</b> 21% 39% 11% 11% 6% 0% 9% 3% 1%	100 or more 30% 27% 13% 17% 4% 1% 3% 3% 2%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform	Upstate Total 2013 25% 35% 9% 15% 6% 1% 6% 2% 1% 1%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0%	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0%	Buffalo 26% 38% 6% 14% 7% 2% 4% 3% 0% 1%	Region           Rochester           24%           41%           6%           11%           7%           2%           4%           2%           1%           0           2%           1%           0           1%           0           2%           1%           0           0           0           0           0           0           0           0           0	Syracuse           22%           33%           11%           2%           1%           9%           3%           0%           0%	Construction 20% 25% 24% 15% 5% 2% 8% 1% 0% 0%	Beverage 24% 43% 14% 0% 5% 5% 5% 0% 0% 0%	39% 32% 8% 13% 3% 0% 5% 0% 0% 0%	Manufacturing 23% 41% 2% 18% 7% 0% 0% 2% 0% 0% 0% 0%	32% 34% 4% 16% 4% 1% 5% 3% 1% 0%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1%	Distribution 27% 38% 8% 14% 4% 1% 1% 1% 2%	25% 28% 12% 21% 4% 0% 6% 1% 0%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1%	26% 41% 3% 8% 7% 2% 5% 5% 1%	50 or less 25% 37% 7% 16% 7% 2% 6% 1% 0%	More than 50 26% 32% 13% 13% 4% 0% 5% 4% 2% 1%	Less than 30 27% 37% 6% 17% 7% 3% 4% 1% 0% 0%	<b>30 to 99</b> 21% 39% 11% 11% 6% 0% 9% 3% 1% 1%	100 or more 30% 27% 13% 17% 4% 1% 3% 3% 2% 1%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused	Upstate Total 2013 25% 35% 9% 15% 6% 1% 1% 6% 2% 1% 1% 1%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0%	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0%	Buffalo 26% 38% 6% 14% 7% 2% 4% 3% 0% 1%	Region           Rochester           24%           41%           6%           11%           7%           2%           2%           2%           1%	Syracuse           22%           33%           11%           2%           1%           9%           3%           0%           0%	Construction 20% 25% 24% 15% 2% 2% 8% 1% 0% 0% 0% iness climate for	Beverage 24% 43% 14% 0% 5% 5% 0% 0% 0% 0% 0% 0% businesses	39% 32% 8% 13% 3% 0% 5% 0% 0% 0%	Manufacturing 23% 41% 2% 18% 7% 0% 0% 7% 2% 0% 0%	32% 34% 4% 16% 4% 1% 5% 3% 1% 0%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1%	Distribution 27% 38% 8% 14% 4% 1% 1% 4% 1% 2% 2%	25% 28% 12% 21% 4% 0% 6% 1% 0%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1%	26% 41% 3% 8% 7% 2% 5% 5% 1%	50 or less 25% 37% 7% 16% 7% 2% 6% 1% 0% 0% 0% Comp	More than 50 26% 32% 13% 4% 0% 5% 4% 2% 1% 1% any Size	Less than 30 27% 37% 6% 17% 3% 3% 4% 1% 0% 0% 0%	<b>30 to 99</b> 21% 39% 11% 11% 6% 0% 9% 3% 1%	100 or more 30% 27% 13% 4% 1% 3% 3% 2% 1% 1%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused	Upstate Total 2013 25% 35% 9% 15% 6% 1% 1% 6% 2% 1% 1% 1% 0f the gove	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0% 0%	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0% ene State energy	Buffalo 26% 38% 6% 14% 7% 2% 4% 3% 0% 1% 0% 1%	Region           Rochester           24%           41%           6%           11%           7%           2%           4%           2%           1%           ork to impro           Region	Syracuse           22%           33%           11%           2%           1%           9%           3%           0%           0%           ve the bus	Construction 20% 25% 24% 15% 5% 2% 8% 1% 0% 0% 0% 0% 0% Engineering &	Beverage           24%           43%           14%           0%           5%           5%           0%           0%           0%           businesses           Food &	39% 32% 8% 13% 3% 0% 5% 0% 0% 0% 0%	Manufacturing 23% 41% 2% 18% 7% 0% 7% 2% 0% 0% 0% 0% here in New York Industry	32% 34% 4% 16% 4% 1% 5% 3% 1% 0% 0%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1% 1% e next yes	Distribution 27% 38% 8% 14% 4% 1% 1% 1% 4% 1% 2% 2% ar? Are you	25% 28% 12% 21% 4% 0% 6% 1% 0% 0%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1% 1% 1% Cluster	26% 41% 3% 8% 7% 2% 5% 5% 1%	50 or           less           25%           37%           7%           16%           7%           2%           6%           1%           0%           0%           50 or	More           than 50           26%           32%           13%           4%           0%           5%           4%           2%           11%           2%           11%           any Size           More	Less than 30 27% 37% 6% 17% 7% 3% 4% 1% 0% 0% 0% 0% Cc Less	30 to 99 21% 39% 11% 6% 0% 9% 3% 1% 1% 1%	100 or more 30% 27% 13% 17% 4% 1% 3% 3% 2% 1% 1% 1% 2% 1%
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Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused	Upstate Total 2013 25% 35% 9% 15% 6% 1% 1% 6% 2% 1% 1% 1% 0f the gove	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0% 0%	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0% ene State energy	Buffalo 26% 38% 6% 14% 7% 2% 4% 3% 0% 1% 0% 1%	Region           Rochester           24%           41%           6%           11%           7%           2%           4%           2%           1%           ork to impro           Region	Syracuse           22%           33%           11%           2%           1%           9%           3%           0%           0%           ve the bus	Construction 20% 25% 24% 15% 5% 2% 8% 1% 0% 0% construction 0%	Beverage           24%           43%           14%           0%           5%           5%           0%           0%           0%           businesses           Food &	39% 32% 8% 13% 3% 0% 5% 0% 0% 0% 0%	Manufacturing 23% 41% 2% 18% 7% 0% 0% 7% 2% 0% 0% here in New York Industry Manufacturing 0%	32% 34% 4% 16% 4% 1% 5% 3% 1% 0% 0%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1% 1% e next yes	Distribution 27% 38% 8% 14% 4% 1% 1% 1% 4% 1% 2% 2% ar? Are you	25% 28% 12% 21% 4% 0% 6% 0% 0% High 0%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1% 1% 1% Cluster	26% 41% 3% 8% 7% 2% 5% 5% 1% 1% 1%	50 or           less           25%           37%           7%           16%           7%           2%           6%           1%           0%           0%           50 or	More           than 50           26%           32%           13%           4%           0%           5%           4%           2%           11%           2%           11%           any Size           More	Less than 30 27% 37% 6% 17% 7% 3% 4% 1% 0% 0% 0% 0% Cc Less	30 to 99 21% 39% 11% 6% 0% 9% 3% 1% 1% 1%	100 or more 30% 27% 13% 4% 1% 3% 3% 2% 1% 1% 1% 2% 1%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused Q20. How confident are you in the ability	Upstate Total 2013 25% 35% 9% 15% 6% 1% 6% 2% 1% 1% 1% 1% 0 f the gove Upstate Total 2013 0% 15%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0% 2% 1% 0% Upstate Total 2012	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0% ene State of Albany	Buffalo 26% 38% 6% 14% 7% 2% 4% 3% 0% 1% 0% 1% 0% 1% Buffalo	Region           Rochester           24%           41%           6%           11%           7%           2%           4%           2%           1%           ork to impro           Region           Rochester	Syracuse 22% 33% 11% 2% 1% 9% 3% 0% 0% 0% 0% vve the bus Syracuse	Construction 20% 25% 24% 15% 5% 2% 8% 1% 0% 0% 0% Engineering & Construction	Beverage           24%           43%           14%           0%           5%           5%           0%           0%           0%           0%           5%           6           0%	39% 32% 8% 13% 3% 0% 5% 0% 0% 0% 0% 0% Financial	Manufacturing 23% 41% 2% 18% 7% 0% 7% 2% 0% 0% 0% 0% 0% 0% 1ndustry Manufacturing	32% 34% 4% 16% 4% 1% 5% 3% 1% 0% 0% over th	22% 37% 7% 12% 8% 1% 6% 3% 2% 2% 1% 2% 2% 5ervice	Distribution 27% 38% 8% 14% 4% 1% 1% 1% 2% 2% ar? Are you	25% 28% 12% 21% 4% 0% 6% 1% 0% 0% High 0% 32%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1% 1% 1% 1% Cluster Middle	26% 41% 3% 8% 7% 2% 5% 5% 1% 1% 1%	50 or less 25% 37% 7% 16% 7% 2% 6% 1% 0% 0% 0% 0% 50 or less	More           than 50           26%           32%           13%           4%           0%           5%           4%           2%           13%           4%           0%           5%           4%           2%           1%           any Size           More           than 50	Less than 30 27% 37% 6% 17% 7% 3% 4% 1% 0% 0% 0% 0% 0% Cc Less than 30	30 to 99 21% 39% 11% 11% 6% 0% 9% 3% 1% 1% 1% 1% 30 to 99	100 or more 30% 27% 13% 17% 4% 1% 3% 3% 2% 1% 2% 1% 1% 100 or more 0% 18%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused Q20. How confident are you in the ability Very confident	Upstate Total 2013 25% 35% 9% 15% 6% 1% 1% 6% 2% 1% 1% 1% 0f the gove Upstate Total 2013 0%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0% Upstate Total 2012 2%	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0% 8% 1% 1% 0%	Buffalo 26% 38% 6% 14% 7% 2% 4% 3% 0% 1% 0% 1% Buffalo 1%	Region           Rochester           24%           41%           6%           11%           2%           2%           2%           1%           ork to impro           Region           Rochester           1%	Syracuse           22%           33%           11%           2%           1%           9%           3%           0%           0%           Syracuse           0%	Construction 20% 25% 24% 15% 5% 2% 8% 1% 0% 0% construction 0%	Beverage           24%           43%           14%           10%           0%           5%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%	39% 32% 8% 13% 3% 0% 5% 0% 0% 0% 0% Financial 0%	Manufacturing 23% 41% 2% 18% 7% 0% 0% 7% 2% 0% 0% here in New York Industry Manufacturing 0%	32% 34% 4% 16% 4% 5% 3% 1% 0% over th Retail 0%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1% e next yes Service 1%	Distribution 27% 38% 8% 14% 4% 1% 1% 1% 2% ar? Are you Wholesale & Distribution 1%	25% 28% 12% 21% 4% 0% 6% 0% 0% High 0%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1% 1% 1% 1% Cluster Middle 0%	26% 41% 3% 8% 7% 2% 5% 5% 1% 1% 1%	50 or less 25% 37% 7% 16% 7% 2% 6% 1% 0% 0% 0% 0% 50 or less 1%	More           than 50           26%           32%           13%           4%           0%           5%           4%           2%           13%           13%           4%           0%           5%           4%           2%           1%           any Size           More           than 50           0%	Less than 30 27% 37% 6% 17% 7% 3% 4% 1% 0% 0% 0% 0% 0% 0% 0% 1%	30 to 99 21% 39% 11% 11% 6% 0% 9% 3% 1% 1% 1% 1% 30 to 99 0%	100 or more 30% 27% 13% 17% 4% 1% 3% 3% 2% 1% 1% ize 100 or more 0%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused Q20. How confident are you in the ability Very confident Somewhat confident	Upstate Total 2013 25% 35% 9% 15% 6% 1% 6% 2% 1% 1% 1% 1% 0 f the gove Upstate Total 2013 0% 15%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0% 0% Upstate Total 2012 2% 23%	Albany 25% 27% 16% 18% 4% 0% 8% 1% 1% 0% 1% 0% Albany 0% 14%	Buffalo 26% 38% 6% 14% 7% 2% 4% 3% 0% 1% 0% 1% 5%	Region           Rochester           24%           41%           6%           11%           7%           2%           4%           2%           4%           2%           1%           ork to impro           Region           Rochester           1%           15%	Syracuse 22% 33% 11% 2% 1% 9% 3% 0% 0% 0% 0% 0% Syracuse 0% 17%	Construction 20% 25% 24% 15% 5% 2% 2% 8% 1% 0% 0% 0% 0% Engineering & Construction 0% 15%	Beverage           24%           43%           14%           10%           0%           5%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           24%	39% 32% 8% 13% 3% 0% 5% 0% 0% 0% 0% 1ike yours I Financial 0% 16%	Manufacturing 23% 41% 2% 18% 7% 0% 7% 2% 0% 0% 0% nere in New York Industry Manufacturing 0% 17%	32% 34% 4% 16% 4% 1% 5% 3% 1% 0% 0% 0% <b>over th</b> <b>Retail</b> 0% 11%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1% e next yes Service 1% 17%	Distribution 27% 38% 8% 14% 4% 1% 1% 2% ar? Are you Wholesale & Distribution 1% 9%	25% 28% 12% 21% 4% 0% 6% 1% 0% 0% High 0% 32%	Middle           24%           37%           10%           13%           6%           1%           6%           1%           6%           1%           6%           1%           0%           0%           0%           0%	26% 41% 3% 8% 7% 2% 5% 5% 1% 1% 1%	50 or less 25% 37% 7% 16% 7% 2% 6% 2% 6% 1% 0% 0% 0% 50 or less 1% 14%	More           than 50           26%           32%           13%           4%           0%           5%           4%           2%           1%           4%           0%           5%           4%           2%           1%           ony Size           More           than 50           0%           16%	Less than 30 27% 37% 6% 17% 7% 3% 4% 1% 0% 0% 0% 0% 0% 0% 0% 1%	30 to 99 21% 39% 11% 11% 6% 0% 9% 3% 1% 1% 1% 1% 30 to 99 0% 16%	100 or more 30% 27% 13% 17% 4% 1% 3% 3% 2% 1% 2% 1% 1% <b>100 or</b> more 0% 18%
Income Tax Reform Spending Cuts Infrastructure Development Business Development Incentives Ethics Reform Increasing State Revenues through consumer oriented taxes Other (Vol) Reducing regulations (Vol) Workers compensation reform Don't know/Refused Q20. How confident are you in the ability Very confident Somewhat confident Not very confident	Upstate Total 2013 25% 35% 9% 15% 6% 1% 6% 2% 1% 1% 2% 1% 1% 1% 0f the gove Upstate Total 2013 0% 15% 48%	Upstate Total 2012 18% 40% 10% 13% 5% 1% 9% 2% 1% 0% 0% Upstate Total 2012 2% 23% 44%	Albany 25% 27% 16% 4% 0% 8% 1% 0% 1% 0% 1% 0% Albany 0% 14% 52%	Buffalo 26% 38% 6% 7% 2% 4% 2% 4% 3% 0% 14% 1% 1% 1% 15% 48%	Region           Rochester           24%           41%           6%           11%           7%           2%           2%           2%           1%           0ork to impro           Rochester           1%           15%           40%	Syracuse           22%           33%           11%           2%           1%           9%           3%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           0%           17%           55%	Construction 20% 25% 24% 15% 5% 2% 8% 1% 0% 0% 0% 0% Construction 0% 15% 47%	Beverage           24%           43%           14%           10%           0%           5%           0%           24%           48%	39% 32% 8% 13% 3% 0% 5% 0% 0% 0% 0% 0% 5% 0% 0% 1ike yours 1 5% 47%	Manufacturing 23% 41% 2% 18% 7% 0% 2% 0% 0% 0% 0% 0% 0% Manufacturing 0% 17% 46%	32% 34% 4% 16% 4% 1% 5% 3% 1% 0% 0% 0% <b>ever th</b> <b>Retail</b> 0% 11% 58%	22% 37% 7% 12% 8% 1% 6% 3% 2% 1% 2% 1% 5ervice 1% 17% 47%	Distribution 27% 38% 8% 14% 4% 1% 1% 2% ar? Are you Wholesale & Distribution 1% 9% 42%	25% 28% 12% 21% 4% 0% 6% 1% 0% 0% 9% High 0% 32% 52%	Middle 24% 37% 10% 13% 6% 1% 6% 1% 1% 1% 1% Cluster Middle 0% 10% 55%	26% 41% 3% 8% 7% 2% 5% 5% 1% 1% 1% 0% 1% 29%	50 or less 25% 37% 7% 16% 7% 2% 6% 1% 0% 0% 0% 0% 0% 50 or less 1% 14% 48%	More than 50 26% 32% 13% 4% 0% 5% 4% 2% 1% 2% 1% 2% 1% 2% 0% 1% 0% 16% 46%	Less than 30 27% 37% 6% 17% 7% 3% 4% 1% 0% 0% 0% 0% 0% 0% Cc Less than 30 1% 11% 50%	30 to 99 21% 39% 11% 6% 0% 9% 3% 1% 1% 1% 1% 30 to 99 0% 45%	100 or more 30% 27% 13% 4% 1% 3% 3% 2% 1% 1% 1% 1% 100 or more 0% 18% 47%

Q21. If the Tax-Free NY plan were to be in	mplemented	, what type	of impact	t do vou	believe it w	ould have o	on vour business	>													
Q21. If the Tax-free wit plan were to be h	ipiementeu	, what type			Region		Jir your business	•		Industry					Cluster		Compa	iny Size	Co	mpany Si	ize
	Upstate						Engineering &	Food &		industry	1		Wholesale &		cluster	1	50 or	More	Less	inpuny si	100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Positive impact	34%		29%	41%	28%	42%	39%	38%	26%	30%	38%	32%	39%	42%	30%	33%	35%	33%	33%	36%	35%
Negative impact	11%		11%	12%	12%	7%	8%	24%	3%	14%	10%	12%	9%	6%	11%	16%	11%	11%	12%	10%	10%
No impact	49%		54%	41%	53%	48%	44%	19%	71%	50%	47%	51%	46%	47%	51%	46%	49%	49%	50%	47%	51%
Don't know/Refused	6%		5%	7%	7%	3%	9%	19%	0%	6%	5%	5%	5%	5%	7%	5%	5%	7%	5%	8%	5%
																			1		
Q22. And thinking about the efforts of th	e federal gov	vernment, o	verall wo	ould you s	say the fede	ral governr	ment is doing an	excellent, g	ood, fair or	poor job of creat	ing a bu	usiness cli	mate in which o	compa	nies like	yours	will succ	eed?			
				F	Region					Industry					Cluster	-	Compa	ny Size	Co	mpany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Good	3%	6%	4%	3%	2%	5%	4%	0%	3%	1%	1%	6%	3%	6%	3%	0%	4%	2%	3%	4%	2%
Fair	18%	21%	23%	16%	13%	23%	18%	14%	18%	17%	18%	19%	18%	29%	15%	8%	19%	18%	19%	16%	20%
Poor	76%	71%	72%	78%	81%	69%	78%	86%	79%	77%	80%	70%	76%	60%	78%	92%	76%	77%	75%	77%	76%
Don't know	3%	2%	1%	4%	4%	3%	1%	0%	0%	5%	1%	5%	3%	4%	4%	0%	2%	4%	3%	3%	2%
Q23. How confident are you in the ability	of the feder	ral governm	ent to im	prove the	e business c	limate for b	ousinesses like yo	ours here in	New York	over the next yea	r? Are y	/ou		-							
				F	Region					Industry					Cluster	-	Compa	ny Size	Co	mpany Si	
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing		Service	Distribution	High	Middle		less	than 50	than 30		more
Very confident	0%	1%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%	0%	0%	0%	0%	0%	0%	0%	0%	1%
Somewhat confident	7%	13%	8%	7%	5%	10%	10%	10%	3%	2%	4%	11%	6%	16%	5%	1%	7%	7%	8%	7%	6%
Not very confident	46%	42%	48%	42%	45%	48%	45%	52%	39%	50%	53%	43%	39%	55%	47%	30%	44%	48%	43%	43%	54%
Not at all confident	46%	43%	43%	50%	49%	42%	44%	38%	58%	46%	43%	45%	53%	28%	47%	69%	48%	44%	48%	50%	39%
Don't know/Refused	1%	1%	0%	1%	2%	0%	1%	0%	0%	1%	0%	1%	2%	0%	1%	0%	1%	1%	0%	1%	1%
																				]	
Q24A. For each of the following national	proposals in	dicate whet	her you s			t? - Repeal	the Health Care	Reform Leg	islation												
				F	Region					Industry		1			Cluster			ny Size		mpany Si	
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012		Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	-	less	than 50		30 to 99	more
Support	67%	66%	66%	70%	70%	56%	69%	71%	82%	72%	71%	61%	61%	58%	66%	82%	68%	67%	66%	69%	68%
Oppose	23%	27%	27%	19%	21%	31%	20%	24%	11%	20%	25%	29%	23%	33%	23%	11%	24%	21%	27%	21%	21%
No opinion	9%	7%	8%	11%	8%	14%	11%	5%	8%	8%	4%	9%	16%	8%	11%	7%	8%	12%	7%	11%	11%
Q24B. For each of the following national	proposals in	dicate whet	her you s			t? - Pass a l	Balanced Budget	Constitutio	onal Amend												
				F	Region					Industry	r	1			Cluster	r		ny Size	-	mpany Si	1
	Upstate	Upstate					Engineering &	Food &	<b>_</b>				Wholesale &			Ι.	50 or	More	Less		100 or
	Total 2013	Total 2012		Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing		Service	Distribution	High	Middle		less	than 50		30 to 99	more
Support	78%	80%	78%	77%	78%	81%	80%	76%	84%	77%	73%	77%	81%	74%	79%	81%	78%	80%	80%	77%	80%
Oppose	9%	11%	8%	8%	10%	7%	11%	10%	11%	8%	8%	9%	6%	13%	8%	4%	9%	8%	10%	8%	7%
No opinion	13%	9%	13%	15%	12%	13%	9%	14%	5%	15%	19%	14%	13%	12%	13%	15%	13%	12%	11%	15%	13%
							L		L		L										
Q24C. For each of the following national	proposals in	dicate whet	her you s			t? - Increas	e Federal Spend	ing on Infra	structure								-				
				F	Region	1			r	Industry	1	1		L	Cluster	1		ny Size		mpany Si	
	Upstate	Upstate					Engineering &	Food &	<b>.</b>				Wholesale &			Ι.	50 or	More	Less		100 or
	Total 2013	Total 2012		Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle		less	than 50		30 to 99	more
Support	47%	49%	57%	49%	37%	48%	65%	29%	29%	44%	44%	45%	49%	57%	46%	36%	48%	48%	50%	46%	49%
Oppose	30%	35%	26%	28%	33%	30%	23%	24%	45%	33%	37%	27%	27%	19%	30%	42%	30%	28%	28%	32%	27%
																					24%
No opinion	23%	17%	17%	23%	30%	23%	12%	48%	26%	24%	19%	28%	24%	23%	24%	22%	22%	24%	23%	22%	Z4%

	al proposals ir	dicate whet	her you	support if	t or oppose	it? - Reduce	e the Corporate I	ncome Tax	Rates												
					Region					Industry					Cluster		Comp	any Size	Co	ompany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Support	79%	72%	78%	81%	76%	82%	74%	67%	89%	88%	84%	72%	80%	74%	80%	83%	81%	76%	81%	78%	78%
Oppose	12%	16%	11%	11%	14%	10%	15%	24%	5%	7%	13%	16%	7%	16%	10%	9%	12%	12%	13%	11%	12%
No opinion	9%	12%	12%	8%	10%	8%	11%	10%	5%	5%	4%	12%	13%	10%	9%	8%	7%	13%	7%	11%	10%
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Q24E. For each of the following nation	al proposals in	dicate whet	her you s	upport it	or oppose i	t? - Lessen	Corporate Incom	e Tax Dedu	ctions	•			•								
				F	Region					Industry					Cluster		Comp	any Size	Co	ompany Si	ize
	Upstate	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Total 2012	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Support	36%	38%	31%	35%	40%	38%	35%	48%	47%	33%	34%	38%	31%	40%	36%	31%	36%	36%	36%	36%	36%
Oppose	44%	45%	48%	45%	39%	42%	49%	19%	32%	50%	44%	40%	47%	41%	45%	46%	45%	42%	44%	46%	41%
No opinion	20%	18%	21%	19%	22%	20%	16%	33%	21%	17%	22%	22%	22%	19%	20%	23%	19%	22%	20%	18%	23%
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Q25. Thinking specifically about your in	nmediate geog	graphic area	, includir	g yours a	nd adjacent	counties,	is the general bu	siness clima	te improvi	ng, staying the sa	me or w	orsening	?								
				• •	Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ize
	Upstate	1	1		<u> </u>		Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Improving	15%	1	20%	20%	8%	8%	21%	10%	11%	13%	13%	18%	9%	32%	10%	3%	14%	17%	16%	14%	16%
Staying the same	55%	1	62%	45%	62%	51%	56%	81%	74%	54%	53%	51%	48%	57%	65%	32%	52%	60%	50%	57%	61%
Worsening	28%		15%	33%	27%	39%	21%	10%	16%	30%	30%	29%	39%	8%	22%	64%	31%	21%	32%	26%	23%
Don't know/Refused	3%		3%	3%	3%	2%	2%	0%	0%	2%	4%	3%	4%	2%	3%	2%	2%	2%	3%	3%	0%
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Q26. And continuing to consider the lo	cal market. are	e conditions	locally in	nproving.	staving the	same or w	orsening for bus	nesses in v	our industr	v?				1							
			· · ·											1							
					Region					Industry					Cluster		Comp	any Size	Co	mpany Si	ize
	Upstate			۱ 	Region		Engineering &	Food &		Industry			Wholesale &		Cluster		Comp 50 or	any Size More	Co Less	ompany Si	ize 100 or
	Upstate Total 2013		Albany	Buffalo	Region Rochester	Syracuse	Engineering & Construction		Financial		Retail	Service	Wholesale & Distribution	High	Cluster	Low	50 or		Less		
Improving	Total 2013			Buffalo	Rochester	Syracuse	Construction	Beverage		Manufacturing			Distribution	High	Middle	Low	50 or less	More than 50	Less than 30	30 to 99	100 or more
Improving Staving the same	•		Albany 19% 61%			Syracuse 8% 57%			<b>Financial</b> 11% 74%		<b>Retail</b> 15% 48%	Service 12% 57%		High 32% 63%		Low 2% 28%	50 or	More	Less		100 or
Staying the same	Total 2013		19%	<b>Buffalo</b> 16% 48%	Rochester 7% 63%	8%	Construction 23%	Beverage 19%	11% 74%	Manufacturing	15%	12% 57%	Distribution 6%	32% 63%	<b>Middle</b> 7% 67%	2%	50 or less 11%	More than 50 16%	Less than 30 11% 55%	<b>30 to 99</b> 13%	100 or more 15% 58%
	Total 2013           13%           56%           30%		19% 61%	Buffalo 16%	Rochester 7%	8% 57%	Construction 23% 55%	<b>Beverage</b> 19% 67%	11%	Manufacturing 11% 57%	15% 48%	12%	Distribution 6% 52%	32% 63% 6%	Middle 7% 67% 25%	2% 28%	50 or less 11% 56% 32%	More than 50 16% 59%	Less than 30 11%	<b>30 to 99</b> 13% 59%	100 or more 15% 58% 26%
Staying the same Worsening	Total 2013           13%           56%		19% 61% 20%	<b>Buffalo</b> 16% 48% 35%	Rochester           7%           63%           29%	8% 57% 35%	Construction 23% 55% 21%	Beverage 19% 67% 14%	11% 74% 16%	Manufacturing 11% 57% 31%	15% 48% 37%	12% 57% 31%	Distribution           6%           52%           41%	32% 63%	<b>Middle</b> 7% 67%	2% 28% 70%	50 or less 11% 56%	More           than 50           16%           59%           25%	Less than 30 11% 55% 33%	<b>30 to 99</b> 13% 59% 27%	100 or more 15% 58%
Staying the same Worsening Don't know/Refused	Total 2013           13%           56%           30%           1%	think will ha	19% 61% 20% 0%	Buffalo 16% 48% 35% 1%	Rochester           7%           63%           29%           1%	8% 57% 35% 0%	Construction           23%           55%           21%           1%	Beverage           19%           67%           14%           0%	11% 74% 16% 0%	Manufacturing 11% 57% 31% 1%	15% 48% 37% 0%	12% 57% 31%	Distribution           6%           52%           41%	32% 63% 6%	Middle 7% 67% 25%	2% 28% 70%	50 or less 11% 56% 32%	More           than 50           16%           59%           25%	Less than 30 11% 55% 33%	<b>30 to 99</b> 13% 59% 27%	100 or more 15% 58% 26%
Staying the same Worsening	Total 2013           13%           56%           30%           1%	think will ha	19% 61% 20% 0%	Buffalo 16% 48% 35% 1% tive impa	Rochester           7%           63%           29%           1%	8% 57% 35% 0%	Construction           23%           55%           21%           1%	Beverage           19%           67%           14%           0%	11% 74% 16% 0%	Manufacturing 11% 57% 31% 1%	15% 48% 37% 0%	12% 57% 31%	Distribution           6%           52%           41%	32% 63% 6%	Middle 7% 67% 25%	2% 28% 70%	50 or less 11% 56% 32% 1%	More           than 50           16%           59%           25%	Less than 30 11% 55% 33% 0%	<b>30 to 99</b> 13% 59% 27% 0%	100 or more 15% 58% 26% 1%
Staying the same Worsening Don't know/Refused	Total 2013           13%           56%           30%           1%	think will ha	19% 61% 20% 0%	Buffalo 16% 48% 35% 1% tive impa	Rochester           7%           63%           29%           1%           act on the external sector of the external secto	8% 57% 35% 0%	Construction           23%           55%           21%           1%	Beverage           19%           67%           14%           0%	11% 74% 16% 0%	Manufacturing 11% 57% 31% 1% t three to five yea	15% 48% 37% 0%	12% 57% 31%	Distribution           6%           52%           41%	32% 63% 6%	Middle 7% 67% 25% 1%	2% 28% 70%	50 or less 11% 56% 32% 1%	More than 50 16% 59% 25% 0%	Less than 30 11% 55% 33% 0%	<b>30 to 99</b> 13% 59% 27%	100 or more 15% 58% 26% 1%
Staying the same Worsening Don't know/Refused	Total 2013           13%           56%           30%           1%           ectors do you	think will ha	19% 61% 20% 0%	Buffalo 16% 48% 35% 1% tive impa	Rochester           7%           63%           29%           1%           act on the external sector of the external secto	8% 57% 35% 0%	Construction 23% 55% 21% 1% ality of your geop	Beverage           19%           67%           14%           0%           graphic area           Food &	11% 74% 16% 0%	Manufacturing 11% 57% 31% 1% t three to five yea	15% 48% 37% 0%	12% 57% 31%	Distribution 6% 52% 41% 1%	32% 63% 6% 0%	Middle 7% 67% 25% 1%	2% 28% 70% 0%	50 or less 11% 56% 32% 1% Comp	More than 50 16% 59% 25% 0%	Less than 30 11% 55% 33% 0% Cc Less	<b>30 to 99</b> 13% 59% 27% 0%	100 or more 15% 58% 26% 1%
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s	Total 2013           13%           56%           30%           1%           ectors do you           Upstate           Total 2013	think will ha	19% 61% 20% 0% ve a posi	Buffalo 16% 48% 35% 1% tive impa F Buffalo	Rochester 7% 63% 29% 1% act on the eco Region Rochester	8% 57% 35% 0% conomic vit	Construction 23% 55% 21% 1% ality of your geor Engineering & Construction	Beverage 19% 67% 14% 0% graphic area Food & Beverage	11% 74% 16% 0% in the nex	Manufacturing 11% 57% 31% 1% t three to five yea Industry Manufacturing	15% 48% 37% 0% ars? Retail	12% 57% 31% 1% Service	Distribution 6% 52% 41% 1% Wholesale &	32% 63% 6% 0% High	Middle 7% 67% 25% 1% Cluster Middle	2% 28% 70% 0%	50 or less 11% 56% 32% 1% Comp. 50 or less	More than 50 16% 59% 25% 0% 	Less than 30 11% 55% 33% 0% Cc Less than 30	30 to 99 13% 59% 27% 0% mpany Si 30 to 99	100 or more 15% 58% 26% 1% ze 100 or more
Staying the same Worsening Don't know/Refused	Total 2013           13%           56%           30%           1%           ectors do you           Upstate	think will ha	19% 61% 20% 0% ve a posi	Buffalo 16% 48% 35% 1% tive impa	Rochester 7% 63% 29% 1% act on the eco Region	8% 57% 35% 0%	Construction 23% 55% 21% 1% ality of your geop Engineering &	Beverage           19%           67%           14%           0%           graphic area           Food &	11% 74% 16% 0% in the nex	Manufacturing 11% 57% 31% 1% t three to five yea Industry	15% 48% 37% 0%	12% 57% 31% 1%	Distribution 6% 52% 41% 1% Wholesale & Distribution	32% 63% 6% 0%	Middle 7% 67% 25% 1% Cluster	2% 28% 70% 0%	50 or less 11% 56% 32% 1% Comp 50 or	More than 50 16% 59% 25% 0% 	Less than 30 11% 55% 33% 0% Cc Less	30 to 99 13% 59% 27% 0%	100 or more 15% 58% 26% 1% ze 100 or
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s Education	Total 2013           13%           56%           30%           1%           ectors do you           Upstate           Total 2013           43%           33%	think will ha	19% 61% 20% 0% ve a posi Albany 35% 22%	Buffalo 16% 48% 35% 1% tive impa Buffalo 42% 42%	Rochester           7%           63%           29%           1%           oct on the eco           Region           Rochester           48%           35%	8% 57% 35% 0% conomic vit	Construction 23% 55% 21% 1% ality of your geop Engineering & Construction 50% 31%	Beverage           19%           67%           14%           0%           graphic area           Food &           Beverage           33%           38%	11% 74% 16% 0% in the nex Financial 37% 34%	Manufacturing 11% 57% 31% 1% t three to five yea Industry Manufacturing 36% 25%	15% 48% 37% 0% ars? Retail 43% 28%	12% 57% 31% 1% Service 47% 41%	Distribution 6% 52% 41% 1% Wholesale & Distribution 44% 36%	32% 63% 6% 0% High 48% 39%	Middle 7% 67% 25% 1% Cluster Middle 45% 33%	2% 28% 70% 0% Low 35% 28%	50 or less 11% 56% 32% 1% Comp 50 or less 43% 36%	More than 50 16% 59% 25% 0% 25% 0% 45% 45% 31%	Less than 30 11% 55% 33% 0% CC Less than 30 41% 36%	30 to 99 13% 59% 27% 0% 0% 50% 30 to 99 47% 33%	100 or more 15% 26% 1% ize 100 or more 42% 33%
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s Education Tourism Technology	Total 2013 13% 56% 30% 1% ectors do you Upstate Total 2013 43% 33% 57%	think will ha	19% 61% 20% 0% ve a posi Albany 35% 22% 80%	Buffalo 16% 48% 35% 1% tive impa Buffalo 42% 42% 39%	Rochester           7%           63%           29%           1%           oct on the ecc           Region           Rochester           48%           35%           58%	8% 57% 35% 0% conomic vit Syracuse 55% 33% 55%	Construction 23% 55% 21% 1% ality of your geop Engineering & Construction 50% 31% 55%	Beverage 19% 67% 14% 0% graphic area Food & Beverage 33% 38%	11% 74% 16% 0% in the nex Financial 37% 34% 66%	Manufacturing 11% 57% 31% 1% t three to five yea Industry Manufacturing 36% 25% 54%	15% 48% 37% 0% ars? Retail 43% 28% 61%	12% 57% 31% 1% Service 47% 41% 59%	Distribution 6% 52% 41% 1% Wholesale & Distribution 44% 36% 54%	32% 63% 6% 0% High 48% 39% 65%	Middle 7% 67% 25% 1% Cluster Middle 45% 33% 58%	2% 28% 70% 0% Low 35% 28% 43%	50 or less 11% 56% 32% 1% Comp 50 or less 43% 36% 57%	More than 50 16% 59% 25% 0% 25% 0% More than 50 45% 31% 60%	Less than 30 11% 55% 33% 0% CC Less than 30 41% 36% 58%	30 to 99 13% 59% 27% 0% mpany Si 30 to 99 47% 33% 58%	100 or more 15% 58% 26% 1% ize 100 or more 42% 33% 59%
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s Education	Total 2013           13%           56%           30%           1%           ectors do you           Upstate           Total 2013           43%           33%	think will ha	19% 61% 20% 0% ve a posi Albany 35% 22%	Buffalo 16% 48% 35% 1% tive impa Buffalo 42% 42%	Rochester           7%           63%           29%           1%           oct on the eco           Region           Rochester           48%           35%	8% 57% 35% 0% conomic vit	Construction 23% 55% 21% 1% ality of your geop Engineering & Construction 50% 31%	Beverage           19%           67%           14%           0%           graphic area           Food &           Beverage           33%           38%	11% 74% 16% 0% in the nex Financial 37% 34%	Manufacturing 11% 57% 31% 1% t three to five yea Industry Manufacturing 36% 25%	15% 48% 37% 0% ars? Retail 43% 28%	12% 57% 31% 1% Service 47% 41%	Distribution 6% 52% 41% 1% Wholesale & Distribution 44% 36%	32% 63% 6% 0% High 48% 39%	Middle 7% 67% 25% 1% Cluster Middle 45% 33%	2% 28% 70% 0% Low 35% 28%	50 or less 11% 56% 32% 1% Comp 50 or less 43% 36%	More than 50 16% 59% 25% 0% 25% 0% 45% 45% 31%	Less than 30 11% 55% 33% 0% CC Less than 30 41% 36%	30 to 99 13% 59% 27% 0% 0% 50% 30 to 99 47% 33%	100 or more 15% 58% 26% 1% 1% 26% 1% 26% 1% 100 or more 42% 33% 59% 12%
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s Education Tourism Technology Transportation Medical	Total 2013           13%           56%           30%           1%           ectors do you           Upstate           Total 2013           43%           33%           57%           12%           56%	think will ha	19% 61% 20% 0% ve a posi ve a posi 4lbany 35% 22% 80% 14% 36%	Buffalo 16% 48% 35% 1% tive impa f Buffalo 42% 42% 39% 13% 74%	Rochester           7%           63%           29%           1%           act on the ec           Region           Rochester           48%           35%           58%           7%           56%	8% 57% 35% 0% conomic vit Syracuse 55% 33% 55% 16% 53%	Construction 23% 55% 21% 1% ality of your geo Engineering & Construction 50% 31% 55% 12% 56%	Beverage           19%           67%           14%           0%           graphic area           Food &           Beverage           33%           38%           19%           52%	11% 74% 16% 0% in the nex Financial 37% 34% 66% 3% 74%	Manufacturing 11% 57% 31% 1% three to five yea Industry Manufacturing 36% 25% 54% 15% 46%	15% 48% 37% 0% ars? Retail 43% 28% 61% 11% 44%	12% 57% 31% 1% Service 47% 41% 59% 10% 64%	Distribution 6% 52% 41% 1% Wholesale & Distribution 44% 36% 54% 14% 56%	32% 63% 6% 0% High 48% 39% 65% 16% 59%	Middle 7% 67% 25% 1% Cluster Middle 45% 33% 58% 10% 54%	2% 28% 70% 0% <b>Low</b> 35% 28% 43% 10% 55%	50 or less 11% 56% 32% 1% Comp 50 or less 43% 36% 57% 12% 53%	More than 50           16%           59%           25%           0%           any Size           More than 50           45%           31%           60%           12%           61%	Less than 30 11% 55% 33% 0% CC Less than 30 41% 36% 58% 10% 54%	30 to 99 13% 59% 27% 0% 30 to 99 47% 33% 58% 14% 59%	100 or more 15% 58% 26% 1% ize 100 or more 42% 33% 59% 12% 55%
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s Education Tourism Technology Transportation Medical Green and sustainable energy	Total 2013           13%           56%           30%           1%           ectors do you 1           Constrained and a state           Total 2013           43%           33%           57%           12%           56%           24%	think will ha	19% 61% 20% 0% ve a posi 4lbany 35% 22% 80% 14% 36% 26%	Buffalo 16% 48% 35% 1% tive impa F Buffalo 42% 42% 39% 13% 74% 22%	Rochester           7%           63%           29%           1%           act on the ec           Rochester           48%           35%           58%           7%           56%           23%	8% 57% 35% 0% Sonomic vit	Construction 23% 55% 21% 1% ality of your geored Engineering & Construction 50% 31% 55% 12% 56% 29%	Beverage 19% 67% 14% 0% graphic area Food & Beverage 33% 38% 38% 19% 52% 24%	11% 74% 16% 0% in the nex Financial 37% 34% 66% 3% 74% 13%	Manufacturing 11% 57% 31% 1% t three to five yea Industry Manufacturing 36% 25% 54% 15% 46% 27%	15% 48% 37% 0% ars? Retail 43% 28% 61% 11% 44% 29%	12% 57% 31% 1% Service 47% 41% 59% 10% 64% 25%	Distribution 6% 52% 41% 1% Wholesale & Distribution 44% 36% 54% 14% 56% 16%	32% 63% 6% 0% High 48% 39% 65% 16% 59% 33%	Middle 7% 67% 25% 1% Cluster Middle 45% 33% 58% 10% 54% 21%	2% 28% 70% 0% Low 35% 28% 43% 10% 55% 19%	50 or less 11% 56% 32% 1% Comp 50 or less 43% 36% 57% 12% 53% 28%	More than 50 16% 59% 25% 0% 0% 0% More than 50 45% 31% 60% 60% 20%	Less than 30 11% 55% 33% 0% Cc Less than 30 41% 36% 58% 10% 54% 26%	30 to 99 13% 59% 27% 0% 0% 30 to 99 47% 33% 58% 14% 59% 29%	100 or more 15% 58% 26% 1% ize 100 or more 42% 33% 59% 12% 55% 17%
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s Education Tourism Technology Transportation Medical Green and sustainable energy Manufacturing	Total 2013           13%           56%           30%           1%           ectors do you 1           <	think will ha	19% 61% 20% 0% <b>ve a posi</b> 35% 22% 80% 14% 36% 26% 31%	Buffalo 16% 48% 35% 1% tive impa F Buffalo 42% 42% 39% 13% 74% 22% 40%	Rochester           7%           63%           29%           1%           act on the exception           Rochester           48%           35%           58%           7%           56%           23%           44%	8% 57% 35% 0% conomic vit Syracuse 55% 33% 55% 16% 53% 30% 34%	Construction 23% 55% 21% 1% ality of your geop Engineering & Construction 50% 31% 55% 12% 56% 29% 36%	Beverage 19% 67% 14% 0% graphic area Food & Beverage 33% 38% 38% 19% 52% 24%	11% 74% 16% 0% in the nex Financial 37% 34% 66% 3% 66% 3% 13% 24%	Manufacturing 11% 57% 31% 1% 1% t three to five yea Industry Manufacturing 36% 25% 54% 15% 46% 27% 54%	15% 48% 37% 0% ars? Retail 43% 28% 61% 11% 44% 29% 38%	12% 57% 31% 1% Service 47% 41% 59% 10% 64% 25% 33%	Distribution 6% 52% 41% 1% Wholesale & Distribution 44% 36% 54% 14% 56% 16% 39%	32% 63% 6% 0% High 48% 39% 65% 16% 59% 33% 39%	Middle 7% 67% 25% 1% Cluster Middle 45% 33% 58% 10% 54% 21% 39%	2% 28% 70% 0% Low 35% 28% 43% 10% 55% 19% 36%	50 or less 11% 56% 32% 1% 1% 50 or less 43% 36% 57% 12% 53% 28% 40%	More than 50 16% 59% 25% 0% 0% 0% 45% 31% 60% 12% 61% 20% 36%	Less than 30 11% 55% 33% 0% Cc Less than 30 41% 36% 58% 10% 54% 26% 39%	30 to 99 13% 59% 27% 0% 30 to 99 47% 33% 58% 14% 59% 29% 40%	100 or more 15% 58% 26% 1% ize 100 or more 42% 33% 59% 12% 55% 17% 35%
Staying the same Worsening Don't know/Refused Q27. Which of the following industry s Education Tourism Technology Transportation Medical Green and sustainable energy	Total 2013           13%           56%           30%           1%           ectors do you 1           Constrained and a state           Total 2013           43%           33%           57%           12%           56%           24%	think will ha	19% 61% 20% 0% ve a posi 4lbany 35% 22% 80% 14% 36% 26%	Buffalo 16% 48% 35% 1% tive impa F Buffalo 42% 42% 39% 13% 74% 22%	Rochester           7%           63%           29%           1%           act on the ec           Rochester           48%           35%           58%           7%           56%           23%	8% 57% 35% 0% Sonomic vit	Construction 23% 55% 21% 1% ality of your geored Engineering & Construction 50% 31% 55% 12% 56% 29%	Beverage 19% 67% 14% 0% graphic area Food & Beverage 33% 38% 38% 19% 52% 24%	11% 74% 16% 0% in the nex Financial 37% 34% 66% 3% 74% 13%	Manufacturing 11% 57% 31% 1% t three to five yea Industry Manufacturing 36% 25% 54% 15% 46% 27%	15% 48% 37% 0% ars? Retail 43% 28% 61% 11% 44% 29%	12% 57% 31% 1% Service 47% 41% 59% 10% 64% 25%	Distribution 6% 52% 41% 1% Wholesale & Distribution 44% 36% 54% 14% 56% 16%	32% 63% 6% 0% High 48% 39% 65% 16% 59% 33%	Middle 7% 67% 25% 1% Cluster Middle 45% 33% 58% 10% 54% 21%	2% 28% 70% 0% Low 35% 28% 43% 10% 55% 19%	50 or less 11% 56% 32% 1% Comp 50 or less 43% 36% 57% 12% 53% 28%	More than 50 16% 59% 25% 0% 0% 0% More than 50 45% 31% 60% 60% 20%	Less than 30 11% 55% 33% 0% Cc Less than 30 41% 36% 58% 10% 54% 26%	30 to 99 13% 59% 27% 0% 0% 30 to 99 47% 33% 58% 14% 59% 29%	100 or more 15% 58% 26% 1% ize 100 or more 42% 33% 59% 12% 55% 17%

Q28. Of those, which SINGLE industry se	ector do vou t	hink will hav	e the gre	eatest po	sitive impac	t on the ec	onomic vitality o	f your geog	raphic area	in the next three	to five	years?									
					Region			,		Industry					Cluster		Compa	any Size	Co	mpany Si	ze
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Education	8%		4%	6%	11%	16%	12%	0%	21%	6%	6%	8%	7%	10%	9%	5%	10%	6%	10%	9%	5%
Tourism	7%		4%	6%	10%	9%	2%	0%	3%	4%	8%	11%	13%	7%	7%	7%	8%	6%	6%	8%	7%
Technology	26%		60%	8%	22%	13%	29%	19%	34%	23%	30%	25%	20%	30%	28%	16%	23%	33%	24%	27%	30%
Transportation	1%		1%	3%	0%	1%	2%	5%	0%	1%	3%	0%	2%	1%	1%	3%	1%	1%	0%	1%	2%
Medical	29%		6%	53%	25%	25%	31%	33%	32%	26%	24%	34%	23%	29%	27%	32%	27%	31%	29%	26%	32%
Green and sustainable energy	3%		4%	2%	2%	8%	5%	10%	0%	2%	4%	3%	3%	5%	3%	3%	4%	2%	5%	4%	0%
Manufacturing	16%		14%	14%	19%	18%	13%	5%	5%	28%	11%	12%	23%	16%	16%	17%	18%	13%	15%	17%	15%
Other	2%		1%	1%	4%	1%	3%	14%	0%	1%	1%	1%	3%	1%	3%	2%	2%	1%	2%	3%	0%
None of the above	7%		6%	7%	7%	9%	4%	14%	5%	10%	13%	5%	6%	3%	6%	15%	7%	6%	9%	4%	8%
Q29A. How would you rate your local a	rea on each o	f the followin	ng: - Suita	able wor	kforce																
				I	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ze
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	15%		8%	17%	23%	10%	15%	14%	11%	9%	14%	19%	20%	16%	15%	16%	17%	13%	20%	13%	14%
Good	50%		51%	50%	51%	44%	52%	48%	68%	51%	52%	48%	41%	55%	51%	42%	47%	56%	44%	54%	53%
Fair	26%		31%	26%	19%	38%	25%	33%	21%	28%	25%	23%	32%	25%	25%	29%	25%	27%	26%	24%	28%
Poor	8%		10%	6%	7%	7%	7%	5%	0%	11%	8%	9%	7%	4%	8%	12%	10%	4%	9%	9%	4%
Don't know/Refused	1%		0%	2%	1%	1%	1%	0%	0%	1%	1%	1%	0%	0%	1%	1%	1%	0%	1%	0%	1%
Q29B. How would you rate your local a	rea on each of	f the followir	ng: - Cons	sumer co	nfidence		•	•		•			•								
				1	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ze
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	1%		1%	2%	0%	1%	0%	0%	0%	2%	0%	1%	1%	2%	0%	1%	1%	0%	1%	0%	1%
Good	27%		31%	24%	28%	27%	28%	48%	26%	28%	22%	30%	21%	38%	27%	16%	26%	31%	25%	29%	29%
Fair	54%		54%	53%	57%	52%	55%	33%	68%	53%	54%	51%	59%	52%	58%	49%	54%	56%	54%	54%	57%
Poor	16%		12%	18%	15%	18%	15%	14%	5%	15%	22%	15%	19%	7%	12%	34%	17%	12%	17%	15%	11%
Don't know/Refused	2%		2%	3%	1%	1%	2%	5%	0%	2%	3%	3%	0%	1%	3%	1%	2%	1%	2%	1%	2%
Q29C. How would you rate your local a	rea on each of	f the followin	ng: - Tran	sportatio	on infrastruc	ture															
				I	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ze
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	5%		3%	9%	5%	3%	3%	14%	5%	7%	5%	4%	8%	9%	4%	4%	7%	4%	6%	6%	5%
Good	47%		44%	45%	53%	44%	51%	48%	61%	51%	51%	40%	45%	53%	46%	44%	48%	47%	45%	52%	45%
Fair	35%		42%	31%	33%	36%	32%	24%	29%	34%	29%	43%	35%	29%	37%	40%	32%	40%	34%	32%	40%
Poor	10%		10%	12%	7%	15%	12%	14%	5%	7%	13%	11%	9%	8%	11%	12%	12%	8%	14%	9%	8%
Don't know/Refused	2%		1%	3%	2%	1%	2%	0%	0%	1%	3%	2%	2%	1%	2%	1%	1%	1%	2%	0%	2%
Q29D. How would you rate your local a	rea on each o	f the followin	ng: - Loca	l govern	mental supp	ort for bus	iness														
				1	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ze
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	2%		2%	1%	3%	1%	0%	0%	5%	2%	1%	2%	2%	2%	2%	1%	2%	2%	1%	2%	3%
Good	24%		19%	24%	27%	27%	24%	48%	16%	23%	19%	28%	20%	36%	23%	10%	24%	24%	22%	24%	27%
Fair	43%		43%	41%	45%	43%	48%	33%	55%	42%	44%	43%	35%	44%	45%	38%	39%	49%	39%	44%	45%
Poor	30%		36%	33%	23%	27%	26%	19%	24%	32%	34%	26%	42%	19%	28%	49%	34%	24%	36%	29%	25%
	1				241				0.4.1		1			1			4.47			4.07	1%
Don't know/Refused	1%		0%	2%	2%	1%	2%	0%	0%	1%	1%	2%	1%	0%	2%	1%	1%	1%	1%	1%	1/0
Don't know/Refused	1%		0%	2%	2%	1%	2%	0%	0%	1%	1%	2%	1%	0%	2%	1%	1%	1%	1%	1%	170

Q29E. How would you rate your lo	ocal area on each of t	the followin	ig: - As a	n area wł	nere busines	ses can su	cceed														
· · ·			Ŭ		Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate				l T		Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	3%		4%	4%	4%	0%	3%	10%	8%	2%	1%	6%	1%	7%	2%	2%	3%	5%	4%	2%	6%
Good	24%		28%	18%	25%	26%	26%	33%	26%	20%	24%	25%	21%	33%	26%	10%	22%	27%	23%	22%	29%
Fair	51%		47%	49%	59%	45%	55%	38%	53%	49%	48%	52%	52%	54%	51%	46%	49%	54%	47%	56%	50%
Poor	21%		21%	26%	11%	27%	15%	19%	13%	28%	23%	16%	26%	7%	19%	41%	24%	13%	26%	18%	14%
Don't know/Refused	1%		1%	3%	1%	1%	1%	0%	0%	1%	4%	2%	0%	1%	2%	1%	1%	1%	1%	1%	1%
Q29F. How would you rate your lo		ha fallauin																			L
Q29F. How would you rate your id	ocal area on each or i	the followin	g: - As a		Region	ers want to	blive			Industry					Cluster		Comp	any Size	6	mpany Si	170
	Upstate				legion		Engineering &	Food &	1	industry	r		Wholesale &		Cluster	1	50 or	More	Less	inpany 5	100 0
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99	more
Excellent	14%		18%	14%	12%	9%	11%	14%	32%	10%	8%	18%	12%	17%	15%	8%	13%	15%	14%	13%	16%
Good	44%		44%	36%	52%	42%	44%	43%	47%	45%	47%	40%	44%	50%	46%	32%	43%	47%	42%	46%	45%
Fair	30%	-	31%	34%	25%	30%	34%	38%	18%	32%	25%	29%	33%	28%	30%	33%	31%	27%	29%	31%	27%
Poor	11%		7%	14%	10%	18%	8%	0%	3%	13%	19%	12%	12%	6%	8%	26%	12%	10%	14%	9%	11%
Don't know/Refused	1%		0%	2%	2%	1%	2%	5%	0%	1%	1%	1%	0%	0%	2%	1%	1%	1%	1%	0%	1%
Q30. Turning to your impressions	of the local workford	ce. Is there a	an ample	e supply o	of local work	ers that ar	e appropriately t	rained for y	our emplo	ment needs?				-							
				F	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ze
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Yes	51%		45%	55%	56%	42%	44%	48%	68%	42%	54%	55%	56%	56%	47%	52%	52%	51%	55%	47%	52%
No	44%		51%	40%	40%	51%	51%	48%	27%	50%	44%	41%	40%	40%	47%	44%	44%	45%	40%	50%	43%
Don't know/Refused	5%		4%	5%	5%	7%	5%	5%	5%	7%	1%	5%	4%	4%	5%	5%	4%	4%	5%	3%	5%
Based on the job applicants that y	ou have seen over t	he last coup	ole of yea	ars, how v	would you as	ssess those	e job applicants o	n the follow	wing skills o	r attributes?											
Q31A. Technical skills																					
				F	Region					Industry					Cluster			ny Size		mpany Si	
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle		less	than 50	than 30	30 to 99	more
Excellent	6%		4%	6%	9%	5%	9%	0%	5%	4%	6%	7%	5%	7%	5%	8%	7%	6%	7%	6%	6%
Good	37%		36%	38%	37%	36%	38%	38%	49%	24%	29%	45%	40%	41%	35%	36%	35%	41%	33%	37%	44%
Fair	36%		42%	33%	30%	45%	38%	38%	38%	39%	38%	32%	34%	33%	41%	30%	35%	38%	36%	36%	37%
Poor	14%		13%	15%	14%	13%	10%	10%	3%	30%	10%	9%	15%	12%	12%	20%	16%	10%	15%	17%	8%
Not applicable	7%		4%	7%	11%	1%	5%	14%	5%	3%	16%	7%	5%	7%	7%	7%	7%	5%	9%	4%	5%
Q31B. Verbal skills																					L
				F	Region					Industry					Cluster		Comna	any Size	6	mpany Si	i7e
	Upstate						Engineering &	Food &		maastry	1		Wholesale &		cluster	1	50 or	More	Less	inpuny 5	100 01
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50		30 to 99	more
Excellent	3%		1%	2%	2%	6%	4%	0%	0%	2%	1%	3%	2%	3%	2%	3%	2%	3%	1%	4%	3%
Good	33%		35%	30%	34%	28%	37%	29%	46%	24%	32%	36%	30%	40%	32%	25%	29%	37%	27%	33%	39%
Fair	48%		51%	45%	45%	56%	42%	43%	54%	52%	52%	47%	46%	45%	48%	50%	48%	49%	49%	47%	48%
	4070		31/0						3470												
	14%		12%	18%	15%	9%	15%	24%	0%	18%	14%	11%	19%	10%	15%	20%	17%	10%	17%	15%	10%
Poor Not applicable	14% 3%		12% 1%	18% 4%	15% 4%	9% 1%	15% 2%	24% 5%	0% 0%	18% 4%	14% 1%	11% 3%	19% 3%	10% 3%	15% 3%	20% 3%	17% 3%	10% 1%	17% 5%	15% 1%	10% 1%

Q31C. Writing skills																				
			I	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	2%	1%	1%	2%	5%	4%	0%	0%	2%	0%	3%	1%	2%	2%	3%	2%	2%	1%	3%	2%
Good	20%	27%	18%	18%	18%	21%	14%	35%	16%	16%	23%	20%	23%	21%	16%	18%	24%	19%	18%	25%
Fair	42%	46%	41%	40%	45%	43%	29%	49%	42%	48%	43%	37%	44%	40%	44%	42%	44%	41%	43%	47%
Poor	30%	22%	34%	33%	30%	25%	33%	16%	35%	28%	28%	36%	25%	32%	32%	32%	25%	32%	32%	23%
Not applicable	6%	4%	6%	8%	2%	7%	24%	0%	6%	8%	4%	5%	6%	6%	5%	6%	4%	8%	4%	3%
Q31D. Initiative																				
				Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	4%	3%	4%	2%	6%	6%	5%	3%	3%	4%	4%	1%	4%	4%	3%	3%	4%	3%	3%	5%
Good	28%	22%	28%	29%	38%	31%	29%	54%	28%	23%	25%	27%	35%	27%	23%	25%	33%	19%	32%	35%
Fair	41%	49%	39%	42%	32%	42%	38%	38%	36%	39%	47%	41%	44%	42%	37%	41%	44%	42%	40%	45%
Poor	23%	23%	24%	23%	20%	19%	19%	5%	28%	29%	20%	27%	13%	24%	32%	27%	16%	29%	21%	14%
Not applicable	4%	3%	5%	5%	5%	3%	10%	0%	5%	5%	5%	4%	4%	4%	5%	5%	3%	6%	4%	2%
Q31E. Work ethic	↓↓																			<u> </u>
				Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate					Engineering &	Food &		,			Wholesale &				50 or	More	Less		100 or
	Total 2013	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service		High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	6%	4%	9%	2%	7%	7%	10%	8%	5%	5%	6%	2%	7%	5%	5%	5%	6%	6%	4%	7%
Good	31%	27%	33%	31%	35%	36%	29%	46%	31%	27%	28%	30%	39%	28%	26%	29%	35%	24%	34%	38%
Fair	36%	38%	28%	42%	33%	37%	19%	38%	30%	33%	40%	39%	33%	40%	31%	35%	38%	36%	36%	36%
Poor	24%	29%	27%	20%	23%	19%	33%	5%	30%	34%	22%	24%	18%	24%	34%	28%	18%	28%	25%	18%
Not applicable	3%	2%	4%	5%	2%	2%	10%	3%	4%	1%	4%	4%	3%	4%	5%	4%	2%	6%	1%	1%
Q31F. Realistic about compensation																				
				Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	3%	1%	4%	2%	3%	5%	5%	3%	2%	3%	2%	1%	3%	2%	3%	2%	3%	2%	3%	1%
Good	29%	30%	30%	32%	22%	30%	33%	41%	28%	25%	31%	26%	38%	28%	20%	26%	35%	23%	30%	39%
Fair	45%	49%	38%	44%	51%	52%	43%	41%	43%	48%	39%	50%	44%	45%	45%	46%	43%	45%	47%	41%
Poor	21%	19%	25%	17%	23%	12%	14%	16%	23%	22%	26%	20%	12%	23%	28%	23%	18%	24%	20%	17%
Not applicable	3%	0%	4%	5%	1%	1%	5%	0%	3%	3%	3%	3%	3%	2%	3%	3%	1%	6%	0%	1%
Q31G. Professionalism													I							L
			1	Region					Industry					Cluster		Compa	any Size	Co	mpany Si	ize
	Upstate					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013	Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Excellent	4%	2%	5%	4%	5%	8%	0%	3%	3%	1%	4%	1%	4%	3%	5%	4%	4%	4%	4%	3%
		37%	33%	35%	41%	37%	24%	70%	29%	41%	37%	30%	45%	34%	28%	33%	41%	31%	35%	45%
Good	36%	5170	00/0																	1
	36% 42%	47%	38%	46%	36%	44%	43%	27%	41%	34%	45%	48%	40%	43%	44%	41%	46%	42%	44%	43%
Good				46% 11%	36% 17%	44% 9%	43% 24%	27% 0%	41% 21%	34% 22%	45% 11%	48% 17%	40% 8%	43% 17%	44% 19%	41% 18%	46% 8%	42% 17%	44% 17%	43% 8%
Good Fair	42%	47%	38%					-												

Q32. Thinking specifically about health	care and the	Affordable C	are Act. k	nown as	Obamacare	. Do vou e	pect it to have a	positive im	pact on vo	ur business. a neg	gative ir	npact or	no real impact?								
8.1					Region					Industry					Cluster		Compa	ny Size	Co	mpany Si	ze
	Upstate				Ū		Engineering &	Food &		,			Wholesale &				50 or	More	Less	·	100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Positive impact	6%		4%	8%	4%	11%	5%	10%	0%	5%	6%	13%	1%	9%	6%	4%	6%	7%	7%	5%	8%
Negative impact	69%		69%	70%	72%	61%	70%	67%	84%	72%	72%	60%	72%	55%	72%	82%	69%	74%	68%	72%	73%
No impact	22%		23%	19%	22%	24%	22%	19%	16%	22%	18%	22%	26%	33%	19%	12%	25%	17%	25%	21%	17%
Don't know/Refused	3%		3%	3%	2%	3%	3%	5%	0%	1%	4%	5%	1%	3%	3%	3%	0%	2%	0%	1%	1%
Q33A. Have you made any of the follo	wing adjustme	nts due to th	ne Afford	able Care	Act? - Incre	asing bene	efits to retain em	ployees													
				F	Region					Industry					Cluster		Compa	iny Size	Co	mpany Si	ze
	Upstate						Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Yes	7%		8%	7%	8%	6%	4%	14%	11%	2%	8%	9%	11%	10%	7%	3%	7%	9%	5%	8%	9%
No	87%		87%	88%	88%	84%	94%	76%	81%	93%	86%	82%	87%	87%	87%	88%	89%	88%	89%	89%	89%
Don't know/Refused	6%		5%	6%	4%	10%	2%	10%	8%	4%	6%	9%	2%	3%	6%	9%	4%	3%	6%	3%	1%
Q33B. Have you made any of the follo	wing adjustme	nts due to th	e Afford	able Care	Act? - Decr	easing ben	efits to cut costs	•		•	•	•	•		•			•		•••••••	
				F	Region					Industry					Cluster		Compa	ny Size	Co	mpany Si	ze
	Upstate	1					Engineering &	Food &					Wholesale &				50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Yes	32%		29%	32%	34%	27%	39%	14%	38%	31%	30%	30%	30%	24%	31%	44%	29%	37%	27%	36%	33%
No	64%		66%	63%	63%	65%	59%	76%	57%	65%	63%	63%	68%	73%	65%	50%	69%	60%	70%	62%	65%
Don't know/Refused	5%		4%	5%	3%	8%	2%	10%	5%	3%	6%	7%	2%	3%	5%	7%	2%	3%	4%	2%	2%
			.,-			0.1													.,-		
Q33C. Have you made any of the follo	wing adjustme	nts due to th	e Afforda	able Care	Act? - Offer	ing define	d contribution he	alth insura	nce		1								I		
					Region					Industry				T	Cluster		Compa	ny Size	Co	mpany Si	76
	Upstate						Engineering &	Food &					Wholesale &	1		T	50 or	More	Less		100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Yes	28%		23%	29%	32%	30%	30%	29%	19%	31%	32%	28%	26%	24%	33%	26%	30%	29%	28%	32%	30%
No	66%		73%	65%	62%	60%	69%	62%	76%	64%	62%	61%	72%	73%	61%	65%	66%	67%	67%	66%	66%
Don't know/Refused	6%		4%	6%	6%	10%	2%	10%	5%	6%	6%	10%	2%	3%	7%	9%	4%	4%	6%	2%	4%
Bon e knowy keluseu	0/0		470	070	0/0	1070	270	1070	570	070	070	1070	270	570	770	570	470	470	070	270	470
Q33D. Have you made any of the follo	wing adjustme	nts due to th	ne ∆fford	able Care	Act? - Hirin	g more na	rt-time employee	s		I	1			I		I					
Coop nave you made any of the follo					Region	5 more pa		5		Industry				T	Cluster		Comna	ny Size	6	mpany Si	70
	Upstate				Cesion		Engineering &	Food &		industry			Wholesale &		ciustei		50 or	More	Less	inpany 51	100 or
	Total 2013		Albany	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail	Service	Distribution	High	Middle	Low	less	than 50	than 30	30 to 99	more
Yes	24%		25%	27%	21%	24%	15%	5%	24%	27%	30%	27%	24%	14%	25%	37%	24%	26%	21%	26%	27%
No	71%		72%	69%	75%	69%	83%	86%	68%	71%	66%	65%	73%	83%	71%	58%	73%	73%	75%	72%	72%
Don't know/Refused	4%		3%	5%	4%	7%	2%	10%	8%	2%	4%	7%	2%	3%	5%	5%	2%	2%	4%	2%	1%
Don't know/ keldsed	4%		370	3%	4 %	170	2.70	10%	070	2.70	470	7.70	270	570	376	370	270	Z 70	4 70	270	170
Q33E. Have you made any of the follo	wing adjustme	nts due to th	e Afford	hle Care	Act? . Podu	cing the m	mber of bours of	irrent omn			1	1	l	I		I					
QSSE. Have you made any of the follo			e Anorua		Region	cing the nu		urrent emp	loyees wor	Industry				T	Cluster		Comno	ny Size	6	mpany Si	
	Unstate			r	legion		Engineering 8	Food &		muustry	1	1	Wholesale &		Cluster	1	50 or	More	Less	mpany Si	2e 100 or
	Upstate		Albert	Duffale	Pochasta -	Cura aura -	Engineering &		Financial	Manufacturia	Deta:	Somia		High	- וו- ואימא	10				20 to 00	
Vec	Total 2013		,	Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing			Distribution	-	Middle	Low 32%	less	than 50	than 30	30 to 99	more
Yes	18%		12%	19%	20%	18%	12%	14%	5%	17%	19%	20%	24%	9%	16%		17%	20%	15%	18%	21%
No Depit know/Defused	78%		85%	76%	76%	74%	86%	76%	86%	80%	77%	73%	71%	88%	79%	63%	81%	78%	82%	79%	78%
Don't know/Refused	5%		3%	5%	4%	8%	2%	10%	8%	2%	4%	7%	4%	3%	5%	5%	3%	2%	4%	3%	1%
	l.	- 11 6 +			 	l In Mars M		-12			1					I					
Q34. If you had it all to do all over aga	in, considering	all factors, v	νουιά γοι			s in ivew Y	ork or someplace	else?		In duration of				T	Church		<b>6</b>	Ci			
	ll-set at			ŀ	Region		Facility and a C	Fred C	1	Industry	T	1	Mits also al 2		Cluster	1		ny Size		mpany Si	
	Upstate	1					Engineering &	Food &					Wholesale &				50 or	More	Less	20 4 25	100 or
	-		A 11-	D	Deale 1																more
	Total 2013			Buffalo	Rochester	Syracuse	Construction	Beverage	Financial	Manufacturing	Retail		Distribution	High	Middle	Low	less	than 50		30 to 99	
New York	<b>Total 2013</b> 29%		28%	30%	28%	32%	36%	38%	24%	22%	36%	32%	21%	48%	28%	8%	29%	30%	27%	31%	31%
New York Someplace else Don't know/Refused	Total 2013							-								-					