

| Siena College Research Institute   |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------|
| New York State Survey  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Statewide Monthly Index of Consumer Sentiment  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Tracking Summary   |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Results of telephone poll of 801 New York State residents in November/December 2015, margin of error +/-4.1%                                 |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Conducted by the Siena College Research Institute, Loudonville, NY.  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Please check which, if any, of the items you plan to buy in the next SIX months.   |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| OVERALL  | Apr-13 | May-13 | Jun-13 | Jul-13 | Aug-13 | Sep-13 | Oct-13 | Nov-13 | Dec-13 | Jan-14 | Feb-14 | Mar-14 | Apr-14 | May-14 | Jun-14 | Jul-14 | Nov-14 | Mar-15 | Jun-15 | Sep-15 | Dec-15 | Diff |
| <b>Car/Truck</b>   |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Yes  | 11.8   | 9.1    | 13.6   | 14.7   | 12.9   | 12.9   | 12.9   | 14.0   | 11.9   | 11.4   | 14.1   | 11.7   | 10.6   | 10.5   | 11.8   | 13.0   | 13.6   | 18.9   | 18.9   | 17.1   | 16.8   | -0.3 |
| No   | 85.8   | 87.8   | 85.3   | 84.2   | 85.4   | 84.6   | 85.7   | 84.7   | 85.5   | 87.0   | 83.9   | 86.9   | 87.8   | 87.0   | 86.9   | 85.5   | 83.9   | 79.0   | 80.2   | 81.6   | 81.1   | -0.5 |
| Not Sure   | 2.4    | 3.1    | 1.1    | 1.1    | 1.6    | 2.5    | 1.3    | 1.3    | 2.6    | 1.6    | 1.9    | 1.4    | 1.6    | 2.5    | 1.3    | 1.4    | 2.5    | 2.1    | .9     | 1.4    | 2.1    | 0.7  |
| <b>Consumer Electronics*</b>   |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Yes  | 14.7   | 13.8   | 18.3   | 35.5   | 34.5   | 35.8   | 35.5   | 38.3   | 34.9   | 31.9   | 28.6   | 33.1   | 29.9   | 32.0   | 34.1   | 33.1   | 44.6   | 40.6   | 36.6   | 40.7   | 43.0   | 2.3  |
| No   | 82.9   | 82.2   | 80.3   | 62.3   | 63.5   | 60.9   | 61.7   | 59.2   | 61.9   | 65.2   | 67.3   | 63.4   | 67.1   | 65.5   | 63.1   | 64.5   | 52.7   | 56.5   | 61.9   | 57.2   | 56.1   | -1.1 |
| Not Sure   | 2.5    | 4.1    | 1.5    | 2.2    | 2.0    | 3.3    | 2.8    | 2.6    | 3.2    | 2.9    | 4.2    | 3.4    | 3.0    | 2.5    | 2.9    | 2.4    | 2.7    | 2.9    | 1.5    | 2.2    | .8     | -1.4 |
| *In July 2013, the wording was changed from "computer" to "consumer electronics like a personal computer, cell phone, television or tablet". |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| <b>Furniture</b>   |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Yes  | 22.7   | 21.8   | 24.6   | 20.9   | 18.0   | 23.1   | 21.9   | 19.3   | 20.4   | 23.9   | 18.3   | 21.9   | 19.1   | 23.9   | 19.7   | 22.1   | 23.8   | 22.5   | 26.3   | 22.2   | 27.7   | 5.5  |
| No   | 74.5   | 74.3   | 73.6   | 76.5   | 79.5   | 73.9   | 74.9   | 78.8   | 76.7   | 74.6   | 78.3   | 75.6   | 78.3   | 74.8   | 78.2   | 74.7   | 73.4   | 75.3   | 72.5   | 75.6   | 71.5   | -4.1 |
| Not Sure   | 2.7    | 3.9    | 1.8    | 2.6    | 2.5    | 3.1    | 3.2    | 1.9    | 2.9    | 1.4    | 3.4    | 2.5    | 2.6    | 1.3    | 2.1    | 3.2    | 2.8    | 2.2    | 1.1    | 2.3    | .8     | -1.5 |
| <b>Home</b>  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Yes  | 5.2    | 3.9    | 4.1    | 4.6    | 3.8    | 5.7    | 5.1    | 4.0    | 4.0    | 5.3    | 3.9    | 3.8    | 4.0    | 5.1    | 4.3    | 5.1    | 6.8    | 8.1    | 7.0    | 10.4   | 7.7    | -2.7 |
| No   | 93.9   | 94.7   | 95.0   | 94.7   | 95.1   | 92.6   | 93.7   | 95.5   | 94.7   | 94.2   | 95.2   | 95.0   | 94.9   | 93.8   | 95.1   | 94.4   | 91.6   | 90.8   | 91.9   | 88.6   | 91.8   | 3.2  |
| Not Sure   | .9     | 1.4    | .9     | .7     | 1.1    | 1.7    | 1.2    | .5     | 1.3    | .5     | 1.0    | 1.3    | 1.1    | 1.1    | .6     | .5     | 1.6    | 1.1    | 1.1    | 1.0    | .4     | -0.6 |
| <b>Major Home Improvement</b>  |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |        |      |
| Yes  | 16.6   | 17.6   | 19.6   | 17.3   | 16.2   | 17.3   | 16.4   | 13.0   | 15.3   | 15.1   | 13.5   | 18.0   | 16.9   | 20.3   | 20.9   | 14.3   | 15.7   | 19.6   | 18.8   | 19.3   | 19.9   | 0.6  |
| No   | 82.1   | 79.5   | 79.1   | 80.9   | 82.0   | 80.6   | 80.9   | 85.4   | 82.8   | 83.6   | 83.9   | 80.0   | 81.7   | 77.2   | 77.1   | 83.5   | 82.9   | 78.6   | 80.3   | 78.8   | 79.4   | 0.6  |
| Not Sure   | 1.2    | 3.0    | 1.3    | 1.7    | 1.8    | 2.1    | 2.7    | 1.6    | 1.9    | 1.3    | 2.6    | 2.0    | 1.4    | 2.5    | 2.1    | 2.2    | 1.4    | 1.7    | .9     | 1.9    | .7     | -1.2 |